

# West Fargo Hockey Association Board Meeting

Board Meeting Minutes: Monday, January 17<sup>th</sup>, 2022 at 6 p.m.

West Fargo Sports Arena 520 32<sup>nd</sup> Ave W West Fargo, ND

## Board Members:

*Present:* Alex Aughinbaugh, Josh Benson, Scott Haider, Jareb Raan, Sarah Elkins, Seth Rehm (via TEAMS), Kayla Goebel, Ryan Thayer, Brent Kuehne, Kristen Cigelske, Eric Nelson

*Absent:* Kelly Kisell, James Cailao

## Others Present:

*Executive Director:* Jeremy Jorgenson

*Hockey Director:* Jason Gregoire

*Assistant Hockey Director:* Zach Feltman

*Operations Manager:* Shana Wilson (via TEAMS)

*Gaming Director:* Jason Campbell

**Members Present:** Dave Benson

## PROCEEDINGS:

**Meeting called to order** at 6:03 p.m. by President Alex Aughinbaugh.

### Minutes Approval: December 20, 2021

**Aughinbaugh**

Benson made a motion to approve the December 20, 2021 Regular Board Meeting minutes as provided to the board of directors. Motion was seconded by Haider. Approved by all; motion was passed without dissent.

### November 2021 Financials

**Raan**

Raan reviewed the November financial information with the board and noted a discrepancy with the recording of registration income; this will be addressed with Brady Martz and corrected. Gaming income and sites were reviewed with several sites accruing income beyond the projected budget. The overall strength in gaming income was once again noted as this trend has continued over the past several months. Raan will be meeting with Benson and Thayer to review the current financial information. A 6-month financial review will be completed at the February Board Meeting along with a review of the December financial information.

Kuehne entered the meeting at 6:10 pm

### Executive Director Updates

**Jorgenson**

#### **Winter Classic Recap**

Jorgenson and the WFHA office staff met to review the Winter Classic tournament. He commended the staff in being proactive in adjusting to the deteriorating weather and temperature conditions which was supported by daily meetings to prepare for and make necessary adjustments to the tournament games. Wilson sent out a survey to the participating managers and coaches through which she received positive feedback from tournament participants. All staff agreed that the tournament should continue with the possibility of growing the tournament. Some changes being considered for next year are the number of teams or changes to the levels. Improvements to the tournament for next year have been noted and will be taken into account. Overall, the financial income from the tournament was acceptable considering the extra cost for back-up ice at Veterans Memorial Arena. Dave Benson noted what teams for the High School Level will be

coming for that portion of the tournament next year and suggested that WFHA try to coordinate with those youth hockey programs as well.

### ***Membership Survey***

Jorgenson is considering the compilation of a committee specifically for the Annual Membership Survey. He would like to include himself, Wilson and interested board members in taking a structured look at the past survey and implement some changes that would increase the effectiveness and participation of the membership in completing the survey. The goal is to increase the participation of survey completion, gain valuable feedback from members and allow positive changes to stem from the collective voices of the membership.

### ***2022 Strategy, Accountability and Roles***

The office staff will begin meeting over the course of the next 6 weeks to hone in on specifics of each individual role, goal setting and creating a future strategy. The intended purpose is to continue moving forward in a more cohesive manner.

### ***New Office Furniture and Conference Needs***

With the new office space nearing completion there are needs for some existing furniture to be replaced and also the need to purchase new furniture for the conference room. Furniture options were presented by Jorgenson which will be versatile for differing needs in regards to coaches, office staff, board members, and parent meetings. Jorgenson is applying for an ergonomic grant through the State of North Dakota which, if approved, could help to offset some of the cost. The grant requires a walk-through of the space as part of the application and approval process. Some existing furniture from the current office space will be repurposed and utilized. The new conference room will be wired for a monitor and options for screens, interactive whiteboards and monitors were discussed. Some furniture pieces require a 4–6-week turnaround time and will need to be ordered soon to be ready for the completion of the new space.

### ***Video Streaming Update***

Your Live Event is a local video streaming company that does live broadcasts of sporting events in the area and will be providing their services to WFHA at two Bantam AA games; one in January and the other in February. The broadcasters provide a 20-minute pre-game show, announce play-by-play of the game and the stream is free to watch. The attendance at the January game is expected to have a good turnout and the event will be promoted on social media as well. Jorgenson has also provided Your Live Event with other Stampede Games at a variety of levels that could be live-streamed as well which is dependent on the schedule and availability of Your Live Event.

### ***Video Production Plans***

Jorgenson is currently exploring options for media production options that would include video production specifically for Stampede. WFHA currently does not any video footage to promote the Stampede organization on social media or the current website. Over the next 2 to 3 years Jorgenson would like to begin developing a video library and utilize the options for videography for various projects and Stampede events.

## **Hockey Operations**

**Gregoire**

### ***Stampede Hockey Academy***

Gregoire has been working on developing an idea for a summer Stampede Hockey Academy which will provide area hockey players the opportunity to work on both on-ice and off-ice skills as athletes. The current proposal offers options at all levels, genders and positions with most being a half-day program, 2 days a week with 2 different sessions that would last 4 weeks for each session. After these summer sessions there would continue to be 2 weeks of camp in August, a 3 on 3 camp and a Fall Camp prior to tryouts in October.

Several related factors were discussed regarding camp length, cost, other area summer camps, coaching support, and the cost of ice time at Veterans Memorial Arena. In general, the thoughts were to try and coordinate with the Mustang Power camps that many players take advantage of and to keep the 2 days of camp as opposed to an increase of 4 days which tends to lead to player burnout. If the camp is offered programming would be differentiated based on the players registering and the return rates from each session to meet the needs of the clientele. Gregoire intends to hire coaches

to run the individual groups and sessions which will provide players with a low coach to camper ratio. Gregoire will continue to work out the details of timing and cost in order to efficiently promote the academy in the near future as families begin to make plans for summer activities.

Feltman exited at 6:59 p.m.

Rehm logged off TEAMS Meeting at 7:02 p.m.

### ***New Jerseys***

Travel jerseys were purchased 3 seasons ago and the time has come to look at replacing and upgrading the sets. Gregoire has received some initial cost estimates for complete sets of jerseys to accommodate all of the travel teams. The new jerseys would still be produced as sublimated jerseys with a slightly thicker material and reinforced elbows and shoulders to help curb the wear and tear that is received over the course of a season. Our current jerseys are from FLOW and Gregoire has been researching other brands that might provide a better product to our players. In order to accommodate the tighter production timelines and turn-arounds that are being experienced in the country a timely decision is needed to ensure that the jerseys arrive in time for the 2022-2023 season. Aughinbaugh suggested that we begin reach out to companies and secure samples of the product as soon as possible in order to expedite the process.

### ***Stampede During High School Warmups***

Dave Benson provided the current board members with a background of a past outreach effort and participation opportunity that allowed Stampede hockey players to be involved with the Sheyenne Mustangs Varsity hockey team during home games. During the first 3 years of the Sheyenne Hockey program, he initiated a program where younger Stampede players could interact with the Varsity players after warm-ups on the ice and during the national anthem. This opportunity was on a first-come, first-serve basis to interested youth. After reaching out several times and not receiving return contact he stopped the outreach efforts for the program.

At this point he is interested in making the attempt to start this again. Jorgenson is very interested in providing this opportunity to the Stampede players again. Aughinbaugh suggested that Wilson could coordinate with Benson to start communication and recruitment of interested members at the determined level. Benson is looking for 3 to 5 players for each game that will skate on the ice with the players after warm-ups, stay with them for the national anthem and be announced to the audience. This could extend to the hockey programs at West Fargo High School, Sheyenne High School and the West Fargo United Hockey team. Wilson suggested that Benson and Gregoire communicate on more specifics and she will then move forward with implementing this revived opportunity for our Stampede families based on their preferences.

### ***Sticker Packets***

Wilson alerted Aughinbaugh to the potential for a Stampede sticker packet that she had seen at a Moorhead Tournament recently. On an 8x10 sheet are various stickers for cars, water bottles, and helmets. The product is produced by Sign Badgers who is also the company that we utilize for our dasher boards. Aughinbaugh suggested that we move forward with this product for the 2022-2023 season with possibility of providing them to all registered Stampede players with the membership packet.

Dave Benson exited the meeting at 7:19 p.m.

## **Gaming Operations**

**Campbell**

Campbell provided a status update to the board on both the Winter Raffle and the Gun Raffle. The gun raffle deadline for raffle ticket turn in is March 31<sup>st</sup> and to date 2,898 tickets have been turned in. Just a few gun raffle tickets are remaining for sale. The winter raffle has seen a turn in of 2,500 tickets. A turn in opportunity was provided to members on January 11<sup>th</sup> with a second date scheduled for January 20<sup>th</sup>; the deadline for raffle ticket turn in is January 28<sup>th</sup>. The drawing for the Winter Raffle will take place on February 7<sup>th</sup> at Hooligans.

Campbell also notified meeting attendees of the 14<sup>th</sup> Annual Dead Money Open that will be held at the M&J Saloon. This is a large poker tournament that will feature a World Series Poker player and also a live stream so that interested parties

can watch. He provided an update to the board regarding the gaming status at Fort Noks. Campbell shared a short synopsis of the gaming sites, their current performance and special events that are happening. Traditions is currently hosting a large payout bingo game which has been well received and is selling well each night.

**Old Business: Angels, Magnum, and WFHA Arena Update**

**Kuehne**

Kuehne shared the status of the Letter of Intent with the Angels, Magnum Properties and WFHA venture. A meeting took place last week and all parties signed the letter of intent. They also met with the potential companies that could provide contracting services, engineering, and concrete work. A possible design could be to construct a concrete tilt up building instead of a typical steel building. An architect would still need to be hired to work on the design and budget would also need to be discussed as well. Kuehne and Jorgenson will meet soon to discuss more aspects of this potential project.

**Old Business: Bylaw Change Updates & Discussion**

**Aughinbaugh**

Aughinbaugh shared the status of some updates and changes that need to be made to the bylaws. The rules require that we provide at least 30 days of notice to the membership before changes can be made. Notice will be sent out to the membership by January 21<sup>st</sup> in order to complete this task at the next scheduled board meeting on February 21<sup>st</sup>. Aughinbaugh will set up the needed meeting with the law firm in order to proceed with this.

**Annual Meeting Dates and Deadlines**

**Aughinbaugh & Elkins**

Elkins proposed some tentative dates related to the annual meeting, elections, posting of open positions and the informational meeting. Aughinbaugh would like to continue offering the informational meeting to members to share more about the positions that will be up for elections, answer questions and connect with potential candidates. He suggested connecting it to a board meeting by holding the informational meeting right before the start of a regular board meeting. This will allow members and potential candidates to be involved in a board meeting and observe the work that happens each month.

With a tentative reduction in the amount of board positions, final positions open for election will be determined in February. Clarifications were shared regarding the number of allowed terms that can be served by a board member. Positions will be posted and applications will open on March 4<sup>th</sup>. The informational meeting will take place from 5:30 – 6:00 on March 21<sup>st</sup>, prior to the start of the regular board meeting at 6:00 p.m. Applications will close on April 4<sup>th</sup> with the annual meeting taking place on April 11<sup>th</sup> and elected members assuming their new roles at the regular meeting on April 18<sup>th</sup>. Wilson and Elkins will coordinate on the timing, posting and details related to the annual meeting.

**West Fargo Parks and West Fargo Schools**

**Aughinbaugh**

Jorgenson and Aughinbaugh met with the West Fargo Park Board for a planning session and proposed updates at Veterans Memorial Arena. A separate meeting with a representative from West Fargo Schools. An additional meeting that was scheduled has been temporarily postponed due to impacts of COVID. Once the meeting is rescheduled, updates will be provided to the board.

Wilson logged of the TEAMS Meeting at 7:35 p.m.

**Vets 2 Seating**

**Aughinbaugh**

Several board members have received compliments on the addition of the new flooring in the Veterans Memorial Arena 2. Additional improvements are also being considered to the space and will be addressed with the West Fargo Park

District. One proposed option that would improve the functionality and use of the arena is pull-out and foldable seating to provide for better viewing opportunities and accommodation of game attendees. Ideally 5 or 6 rows with a platform would be the most accessible and provide the best option for viewing that would fit within the space. Gregoire also reminded the board of the considerations that must be made for accessibility in relation to ADA requirements. Aughinbaugh suggested that this in an improvement to be worked on for the 2022-2023 season. There are also some HVAC updates that are being considered for Vets 2. Kuehne requested some follow-up with the Park Board with all of the potential improvements and suggestions.

#### **COVID and Weather Events**

**Aughinbaugh**

Aughinbaugh just briefly covered the impacts that some teams are experiencing with COVID. Gregoire added that though it isn't ideal several teams have been managing to play short-handed for a few games. With the exception of having an entire team out of commission for a game due to the impacts of COVID there will not be game cancellations. It was also noted that we have also been able to handle the impacts of the recent weather-related changes. Gregoire acknowledged that the impacts of weather on Monday thru Thursday are viewed differently than if inclement weather happens on Friday, Saturday and Sunday. In some cases, we are tied to what the school district decides at their facilities in relation to cancellation of practices or games. Aughinbaugh feels that current weather policy WFHA has is on target and appears to be serving us well.

#### **Adjournment**

**Aughinbaugh**

**Meeting closed at 7:53 p.m. by President Alex Aughinbaugh**

**Meeting was adjourned at 8:40 p.m. by President Alex Aughinbaugh.**

#### **Board of Directors**

*Alex Aughinbaugh, President*

*Josh Benson, Past President*

*Scott Haider, Executive Vice President*

*Jareb Raan, Treasurer*

*Sarah Elkins, Secretary*

*Kelly Kisell, Director of Hockey Operations*

*James Cailao, Director of Tournaments*

*Seth Rehm, Director of Compliance & Safe Sport*

*Kayla Goebel, Director of Membership & Recruitment*

*Ryan Thayer, Director of Business Operations*

*Brent Kuehne, Director of Facilities & Equipment*

*Kristen Cigelske, Director of Communications & Marketing*

*Eric Nelson, Director of Fund Raising & Gaming*

West Fargo Hockey Association, Inc.  
 Statements of Financial Position  
 November 30, 2021 and November 30, 2020

	November 30, 2021	November 30, 2020
<b>ASSETS</b>		
Current Assets		
Checking/Savings		
Gaming Site Cash	\$ 203,845.00	\$ 190,731.00
WSB-Club Account	338,073.32	336,773.71
WSB-Gaming Account	1,136,692.47	654,427.39
WSB-Trust Account	1,342,289.48	284,169.40
WSB-Future Savings Account	157,814.89	157,434.33
FNB-Reserve Savings CC	128.89	128.89
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Total Checking/Savings	3,178,844.05	1,623,664.72
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Accounts Receivable		
Miscellaneous Receivables	0.00	350.00
Advertising Receivable	6,200.00	900.00
Dibs Receivable	0.00	3,221.25
	<hr/>	<hr/>
Total Accounts Receivable	6,200.00	4,471.25
	<hr/>	<hr/>
Other Current Assets		
Prepaid Expenses	68,491.91	0.00
Prepaid Insurance	866.18	983.83
Prepaid Payroll/Tax Liabilities	332.69	0.00
Prepaid Rent	9,810.00	7,585.00
Prepaid Tournament Expenses	90,920.00	101,391.70
Gaming Inventory	4,013.40	3,596.80
	<hr/>	<hr/>
Total Other Current Assets	174,434.18	113,557.33
	<hr/>	<hr/>
Total Current Assets	3,359,478.23	1,741,693.30
	<hr/>	<hr/>
Fixed Assets		
Leasehold Impr. Fit-up	6,724.24	6,724.24
Gaming Equipment	63,400.48	67,325.48
Hockey Equipment	170,071.88	170,071.88
Accumulated Depreciation	(229,091.60)	(211,215.07)
	<hr/>	<hr/>
Total Fixed Assets	11,105.00	32,906.53
	<hr/>	<hr/>
<b>TOTAL ASSETS</b>	<b>\$ 3,370,583.23</b>	<b>\$ 1,774,599.83</b>
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NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.  
 Statements of Financial Position  
 November 30, 2021 and November 30, 2020

	November 30, 2021	November 30, 2020
<b>LIABILITIES &amp; NET ASSETS</b>		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable	\$ 71.08	\$ (2,038.14)
Current Portion of LT Debt	0.00	30,373.56
Accrued Gaming Tax	74,591.07	94,778.66
Accrued Wages	29,076.30	11,632.48
Child Support Payable	0.00	165.05
Payroll Liabilities	15,754.72	12,575.63
Unearned Revenue - Registration	<u>183,520.00</u>	<u>237,681.30</u>
Total Current Liabilities	<u>303,013.17</u>	<u>385,168.54</u>
Long Term Liabilities		
PPP Loan Proceeds	0.00	120,600.00
Less Current Portion of LT Debt	<u>0.00</u>	<u>(30,373.56)</u>
Total Long Term Liabilities	<u>0.00</u>	<u>90,226.44</u>
Total Liabilities	<u>303,013.17</u>	<u>475,394.98</u>
Net Assets		
Temp Restricted Net Assets	8,442.29	8,442.29
Net Assets Without Restrictions	2,378,346.99	978,313.08
Change in Net Assets Without Restrictions	<u>680,780.78</u>	<u>312,449.48</u>
Total Net Assets	<u>3,067,570.06</u>	<u>1,299,204.85</u>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<u><u>\$ 3,370,583.23</u></u>	<u><u>\$ 1,774,599.83</u></u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020
Gaming Revenue/Expense			
Net Gaming Proceeds			
Bingo Prize Exp	\$ (2,235.81)	\$ (22,212.73)	\$ 0.00
Bingo	23,936.00	131,530.00	11,696.31
Blackjack & Paddlewheel	21,945.00	118,431.00	24,494.00
Daubers	282.47	1,820.02	(43.36)
Etabs	284,303.25	1,372,177.50	122,280.75
Gun Raffle Income Receipts	200.00	34,320.00	0.00
Gun Raffle Prizes Exp	0.00	(89.80)	0.00
Other Raffles	0.00	0.00	7,993.75
Pull Tabs	28,106.40	139,219.42	20,663.00
Winter/Fall Raffle Prizes Exp	<u>(397.24)</u>	<u>(26,584.15)</u>	<u>(35,994.13)</u>
 Total Net Gaming Proceeds	 <u>356,140.07</u>	 <u>1,748,611.26</u>	 <u>151,090.32</u>
 Gaming Expenses - Direct			
Etab Credit	0.00	(22,000.00)	0.00
Prize Board Prizes	0.00	2,323.06	400.00
Bingo Cards	2,048.75	5,229.90	0.00
Etab Expense	80,272.51	351,008.26	71,006.73
Gaming Licenses & Fees	0.00	(150.00)	0.00
Gaming Tax	35,607.45	191,540.79	26,099.33
Gaming Supplies	1,325.20	2,734.33	1,838.34
Gun Raffle Advertising	0.00	703.39	0.00
Payroll Taxes	5,323.15	29,501.18	4,914.77
Pull Tabs Expense	1,341.04	6,764.34	1,742.49
Raffle Wheel Tickets	0.00	1,107.12	0.00
Rent	8,260.00	42,550.00	7,685.00
Security	1,125.60	6,772.77	3,032.46
Wages	<u>22,494.72</u>	<u>111,300.28</u>	<u>17,485.19</u>
 Total Gaming Expenses - Direct	 <u>157,798.42</u>	 <u>729,385.42</u>	 <u>134,204.31</u>
 Gaming Expenses - Indirect			
Accounting	0.00	9,755.00	0.00
Background Checks	15.00	90.00	0.00
Bank Service Charges	1,060.00	946.71	0.00
Copier Lease	87.86	462.00	105.67
Depreciation	612.86	3,349.48	851.26
Mileage	208.35	1,752.76	0.00
Gain/Loss on sale of Assets	(3,500.00)	(3,500.00)	0.00
Health Insurance	1,678.88	10,005.51	2,736.50
Insurance	433.09	2,165.45	163.50
Insurance - Workers Comp	0.00	0.00	75.76
Meals and Entertainment	0.00	58.00	0.00

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020
Miscellaneous (Shared)	0.00	5.00	0.00
Office Rent	775.00	3,875.00	1,550.00
Office Supplies/Postage	467.70	1,121.60	49.60
Office Telephone/Data	225.00	2,229.09	418.36
Payroll Tax - Manager & Office	1,101.42	7,715.43	780.49
Software	(313.81)	683.61	0.00
Uniforms	0.00	2,643.40	435.40
Wages - Manager & Office	15,305.15	94,949.83	10,763.49
Wages - Vacation, Train, Count	210.00	2,738.92	21.07
	<u>18,366.50</u>	<u>141,046.79</u>	<u>17,951.10</u>
Total Gaming Expenses - Indirect			
	<u>176,164.92</u>	<u>870,432.21</u>	<u>152,155.41</u>
Total Gaming Expenses			
Net Gaming Revenue	<u>179,975.15</u>	<u>878,179.05</u>	<u>(1,065.09)</u>
Program Revenue			
Advertising Income	0.00	5,000.00	0.00
Charitable Donations	0.00	1,186.10	500.00
Dasherboards & Wallboards	7,400.00	24,000.00	0.00
Contribution/Kickback Income	270.50	270.50	0.00
Dibs Income	446.67	2,733.34	0.00
Hockey Camp Registration	0.00	30,600.32	0.00
Interest Income	0.00	79.52	0.00
Pins - Hockey Income	90.00	368.96	(2,660.62)
Regular Season	47,201.82	88,310.01	0.00
Sponsorships	0.00	1,000.00	0.00
Winter Classic Tournament	0.00	2,050.00	0.00
	<u>55,408.99</u>	<u>155,598.75</u>	<u>(2,160.62)</u>
Total Program Revenue			
Program Expenses - Direct			
Advertising	20,166.14	20,850.22	0.00
Apparel Hockey	3,870.00	3,870.00	3,314.96
Coaches - Other	0.00	0.00	593.38
Coaches Travel & Expense	5,560.34	6,516.34	375.39
Depreciation	542.30	3,034.96	2,247.38
Evaluators	252.28	4,952.28	1,274.15
Equipment	548.71	8,791.31	2,054.24
Equipment Repairs	0.00	22.48	0.00
Health Insurance	1,526.39	8,957.96	0.00
Ice Time Expense	24,962.50	32,762.50	8,850.00
Membership Promo Items	912.43	9,419.56	0.00
Miscellaneous	215.00	1,521.00	119.71
New Jerseys	7,570.15	10,570.98	3,663.60

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# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020
Officials	8,415.90	9,050.70	4,101.20
Payroll Taxes	1,591.45	1,591.45	1,158.54
Special Event	0.00	527.81	0.00
Staff Development	0.00	300.00	0.00
Supplies - Hockey	12.89	2,311.13	716.07
Tournament Entry Fees	15,655.00	15,766.50	3,750.00
Training Camp Expenses	0.00	27,315.44	0.00
USA Hockey & NDAHA	3,759.00	6,988.00	0.00
Wages - Coaches	27,664.30	28,104.30	7,088.57
Wages - Hockey Director	7,432.14	37,641.73	6,734.62
Winter Classic Tournament	0.00	517.00	0.00
	<u>130,656.92</u>	<u>241,383.65</u>	<u>46,041.81</u>
<b>Total Program Expenses - Direct</b>			
Program Expenses - Indirect			
Bank Service Charges	77.25	206.97	0.00
Contributions	0.00	2,000.00	0.00
Copier/Printing	111.81	485.95	129.63
Insurance	433.10	2,165.50	163.50
Insurance-Workers Comp	0.00	0.00	75.76
Interest Expense	0.00	3.22	0.00
Meeting Expenses	0.00	139.58	0.00
Office Furniture	0.00	784.85	0.00
Office Rent	775.00	3,100.00	1,550.00
Office Supplies/Postage	87.06	851.73	0.00
Payroll Taxes - Office Staff	2,339.20	10,040.16	0.00
Professional Fees	0.00	7,954.00	0.00
Software	360.72	4,670.94	0.00
Sports Engine Processing Fees	818.01	12,604.67	0.00
Telephone/Data	220.00	1,990.11	193.36
Wages - Business Manager	12,802.47	64,615.69	3,667.70
	<u>18,024.62</u>	<u>111,613.37</u>	<u>5,779.95</u>
<b>Total Program Expenses - Indirect</b>			
<b>Total Program Expenses</b>	<u>148,681.54</u>	<u>352,997.02</u>	<u>51,821.76</u>
<b>Net Program Revenue/Expense</b>	<u>(93,272.55)</u>	<u>(197,398.27)</u>	<u>(53,982.38)</u>
<b>Change in Net Assets W/O Restrictions</b>	<u>\$ 86,702.60</u>	<u>\$ 680,780.78</u>	<u>\$ (55,047.47)</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
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## SUPPLEMENTARY INFORMATION

West Fargo Hockey Association, Inc.  
 Remaining Budget Analysis  
 For the Five Months Ended November 30, 2021

	July '21 - Nov '21	Annual Budget	Budget Remaining
Gaming Revenue/Expense			
Net Gaming Proceeds			
Bingo Prize Exp	\$ (22,212.73)	\$ 0.00	\$ 22,212.73
Bingo	131,530.00	275,000.00	143,470.00
Blackjack & Paddlewheel	118,431.00	267,000.00	148,569.00
Daubers	1,820.02	1,700.00	(120.02)
Etabs	1,372,177.50	1,725,000.00	352,822.50
Gun Raffle Receipts	34,320.00	240,000.00	205,680.00
Gun Raffle Prizes	(89.80)	(180,600.00)	(180,510.20)
Meat Raffle Receipts	0.00	10,000.00	10,000.00
Meat Raffle Prizes	0.00	(3,500.00)	(3,500.00)
Poker	0.00	3,750.00	3,750.00
Pull Tabs	139,219.42	296,000.00	156,780.58
Raffle Boards - Center Ice	0.00	5,000.00	5,000.00
Raffle Boards - Gun Raffle	0.00	17,500.00	17,500.00
Winter Raffle Receipts	0.00	200,000.00	200,000.00
Winter Raffle Prizes Exp	<u>(26,584.15)</u>	<u>(52,500.00)</u>	<u>(25,915.85)</u>
 Total Net Gaming Proceeds	 <u>1,748,611.26</u>	 <u>2,804,350.00</u>	 <u>1,055,738.74</u>
 Gaming Expenses - Direct			
Etab Credit	(22,000.00)	0.00	22,000.00
Prize Board Prizes	2,323.06	0.00	(2,323.06)
Bingo Cards	5,229.90	0.00	(5,229.90)
Etab Expense	351,008.26	399,800.00	48,791.74
Gaming Licenses & Fees	(150.00)	1,650.00	1,800.00
Gaming Tax	191,540.79	323,675.75	132,134.96
Gaming Supplies	2,734.33	99,200.00	96,465.67
Gun Raffle Advertising	703.39	1,000.00	296.61
Payroll Taxes	29,501.18	79,597.50	50,096.32
Pull Tabs Expense	6,764.34	350.00	(6,414.34)
Raffle Wheel Tickets	1,107.12	0.00	(1,107.12)
Rent	42,550.00	102,120.00	59,570.00
Security	6,772.77	19,475.00	12,702.23
Wages	<u>111,300.28</u>	<u>260,600.00</u>	<u>149,299.72</u>
 Total Gaming Expenses - Direct	 <u>729,385.42</u>	 <u>1,287,468.25</u>	 <u>558,082.83</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.  
 Remaining Budget Analysis  
 For the Five Months Ended November 30, 2021

	July '21 - Nov '21	Budget	Remaining
Gaming Expenses - Indirect			
Accounting	9,755.00	30,000.00	20,245.00
Advertising	0.00	2,500.00	2,500.00
Background Checks	90.00	500.00	410.00
Bank Service Charges	946.71	250.00	(696.71)
Copier Lease	462.00	2,000.00	1,538.00
Depreciation	3,349.48	11,000.00	7,650.52
Mileage	1,752.76	0.00	(1,752.76)
Health Insurance	10,005.51	19,600.00	9,594.49
Insurance	2,165.45	7,700.00	5,534.55
Insurance - Workers Comp	0.00	2,000.00	2,000.00
Meals and Entertainment	58.00	0.00	(58.00)
Miscellaneous (Shared)	5.00	7,500.00	7,495.00
Office Rent	3,875.00	10,000.00	6,125.00
Computer Hardware	0.00	2,500.00	2,500.00
Office Supplies/Postage	1,121.60	6,000.00	4,878.40
Office Telephone/Data	2,229.09	2,600.00	370.91
Payroll Tax - Office	7,715.43	14,300.00	6,584.57
Repairs & Maintenance	0.00	3,000.00	3,000.00
Software	683.61	2,000.00	1,316.39
Uniforms	2,643.40	10,000.00	7,356.60
Wages - Office	94,949.83	167,500.00	72,550.17
Wages - Vaca, Train, Count	2,738.92	10,000.00	7,261.08
Gain/Loss on sale of Assets	(3,500.00)	0.00	3,500.00
	<hr/>	<hr/>	<hr/>
Total Gaming Expenses - Indirect	141,046.79	310,950.00	169,903.21
	<hr/>	<hr/>	<hr/>
Total Gaming Expenses	870,432.21	1,598,418.25	727,986.04
	<hr/>	<hr/>	<hr/>
Net Gaming Revenue	878,179.05	1,205,931.75	327,752.70
	<hr/>	<hr/>	<hr/>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis

For the Five Months Ended November 30, 2021

	July '21 - Nov '21	Budget	Remaining
<b>Program Revenue</b>			
1st Time Player Registration	0.00	(12,000.00)	(12,000.00)
Advertising Income	5,000.00	0.00	(5,000.00)
Apparel Sales Receipts	0.00	2,000.00	2,000.00
Center Ice Celebration Receipts	0.00	2,000.00	2,000.00
Charitable Donations	1,186.10	0.00	(1,186.10)
Contributions/Kickback Income	270.50	10,000.00	9,729.50
Dashboards & Wallboards	24,000.00	50,000.00	26,000.00
Dibs Income	2,733.34	5,000.00	2,266.66
Hockey Camp Registration	30,600.32	43,800.00	13,199.68
Ice Time	0.00	7,500.00	7,500.00
Interest Income	79.52	150.00	70.48
Pins	368.96	0.00	(368.96)
Sponsorships	1,000.00	10,000.00	9,000.00
State Tournament	0.00	15,000.00	15,000.00
Regular Season Registration	88,310.01	265,000.00	176,689.99
Winter Classic Tournament	2,050.00	0.00	(2,050.00)
	<b>155,598.75</b>	<b>398,450.00</b>	<b>242,851.25</b>
<b>Program Expenses - Direct</b>			
Advertising	20,850.22	7,500.00	(13,350.22)
Apparel	3,870.00	7,500.00	3,630.00
Camp Expenses	27,315.44	0.00	(27,315.44)
Center Ice Celebration Expense	0.00	5,000.00	5,000.00
Coaches Travel & Expense	6,516.34	75,000.00	68,483.66
Coordinators	0.00	5,000.00	5,000.00
Depreciation	3,034.96	30,000.00	26,965.04
Equipment	8,791.31	0.00	(8,791.31)
Equipment Repairs	22.48	2,500.00	2,477.52
Evaluators	4,952.28	3,000.00	(1,952.28)
Grow the Game/Back to School	0.00	3,500.00	3,500.00
Health Insurance	8,957.96	19,000.00	10,042.04
Ice Time Expense	32,762.50	265,000.00	232,237.50
Membership Promo Items	9,419.56	0.00	(9,419.56)
Miscellaneous	1,521.00	1,000.00	(521.00)
New Jerseys	10,570.98	10,000.00	(570.98)
Officials	9,050.70	40,000.00	30,949.30
Officials/Misc-Tournament Hosting	0.00	3,000.00	3,000.00
Participation Gifts	0.00	1,500.00	1,500.00
Payroll Taxes	1,591.45	25,000.00	23,408.55
Pins - Expenses - Tourney	0.00	1,750.00	1,750.00
Registration	0.00	20,000.00	20,000.00

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis

For the Five Months Ended November 30, 2021

	July '21 - Nov '21	Budget	Remaining
Special Event	527.81	0.00	(527.81)
Staff Development	300.00	0.00	(300.00)
State Tournament	0.00	5,000.00	5,000.00
Supplies	2,311.13	15,000.00	12,688.87
Tournament Entry Fees	15,766.50	105,000.00	89,233.50
Travel Expenses - Director	0.00	2,500.00	2,500.00
Winter Classic Tournament	517.00	0.00	(517.00)
USA Hockey & NDAHA	6,988.00	800.00	(6,188.00)
Wages - Coaches	28,104.30	313,960.36	285,856.06
Wages - Hockey Director	37,641.73	86,039.64	48,397.91
	<u>241,383.65</u>	<u>1,053,550.00</u>	<u>812,166.35</u>
<b>Total Program Expenses - Direct</b>			
Program Expenses - Indirect			
50% Renovations @ New Office	0.00	3,000.00	3,000.00
Bank Service Charges	206.97	0.00	(206.97)
Computer -(Hardware)	0.00	5,000.00	5,000.00
Contributions	2,000.00	0.00	(2,000.00)
Copier/Printing	485.95	650.00	164.05
Insurance	2,165.50	2,500.00	334.50
Insurance-Workers Comp	0.00	2,500.00	2,500.00
Interest Expense	3.22	0.00	(3.22)
Meeting Expenses	139.58	4,500.00	4,360.42
Miscellaneous	0.00	2,500.00	2,500.00
Office Furniture	784.85	0.00	(784.85)
Office Rent	3,100.00	10,000.00	6,900.00
Office Supplies/Postage	851.73	5,000.00	4,148.27
Payroll Taxes - Office Staff	10,040.16	25,000.00	14,959.84
Professional Fees	7,954.00	15,000.00	7,046.00
Software	4,670.94	2,500.00	(2,170.94)
Sports Engine Processing Fees	12,604.67	2,500.00	(10,104.67)
Telephone/Data	1,990.11	3,500.00	1,509.89
Wages - Business Manager	64,615.69	0.00	(64,615.69)
	<u>111,613.37</u>	<u>84,150.00</u>	<u>(27,463.37)</u>
<b>Total Program Expenses - Indirect</b>			
<b>Total Program Expenses</b>	<u>352,997.02</u>	<u>1,137,700.00</u>	<u>784,702.98</u>
<b>Net Program Revenue/Expense</b>	<u>(197,398.27)</u>	<u>(739,250.00)</u>	<u>(541,851.73)</u>
<b>Change in Net Assets</b>	<u>\$ 680,780.78</u>	<u>\$ 466,681.75</u>	<u>\$ (214,099.03)</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
**Summary Schedule of Activities - Blarney Stone**  
For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 10,712.25	\$ 54,972.25	\$ 11,535.25	\$ 100,000.00	\$ 45,027.75
Pulltabs	<u>1,816.00</u>	<u>10,473.00</u>	<u>644.00</u>	<u>21,000.00</u>	<u>10,527.00</u>
Total Net Gaming Proceeds	<u>12,528.25</u>	<u>65,445.25</u>	<u>12,179.25</u>	<u>121,000.00</u>	<u>55,554.75</u>
Gaming Expenses - Direct					
Etab Credit	0.00	(1,100.00)	0.00	0.00	1,100.00
Etab Expense	2,839.30	14,256.33	4,261.19	25,000.00	10,743.67
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Supplies	0.00	0.00	0.00	1,000.00	1,000.00
Gaming Tax	1,562.41	7,812.04	1,312.10	15,000.00	7,187.96
Payroll Taxes - Gaming	0.00	0.00	0.00	10.00	10.00
Pull Tabs Expense	187.16	1,557.10	0.00	0.00	(1,557.10)
Rent - Gaming	550.00	2,750.00	300.00	6,600.00	3,850.00
Wages-Gaming	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>100.00</u>	<u>100.00</u>
Total Gaming Expenses - Direct	<u>5,138.87</u>	<u>25,275.47</u>	<u>5,873.29</u>	<u>47,860.00</u>	<u>22,584.53</u>
Net Gaming Revenue/Expense	<u>\$ 7,389.38</u>	<u>\$ 40,169.78</u>	<u>\$ 6,305.96</u>	<u>\$ 73,140.00</u>	<u>\$ 32,970.22</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Fort NokS

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Blackjack & Paddlewheel	\$ 5,141.00	\$ 24,723.00	\$ 1,662.00	\$ 60,000.00	\$ 35,277.00
Pull Tabs	<u>2,650.00</u>	<u>14,218.00</u>	<u>659.00</u>	<u>15,000.00</u>	<u>782.00</u>
Total Net Gaming Proceeds	<u>7,791.00</u>	<u>38,941.00</u>	<u>2,321.00</u>	<u>75,000.00</u>	<u>36,059.00</u>
Gaming Expenses - Direct					
Etab Expense	0.00	0.00	(5.38)	0.00	0.00
Gaming License & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	707.47	3,537.35	651.83	8,250.00	4,712.65
Gaming Supplies	185.00	191.44	0.00	1,800.00	1,608.56
Payroll Taxes - Gaming	668.88	3,512.06	547.66	6,875.00	3,362.94
Pull Tabs Expense	243.60	645.88	0.00	1,200.00	554.12
Rent - Gaming	475.00	2,375.00	475.00	5,700.00	3,325.00
Security	120.60	804.00	360.64	2,700.00	1,896.00
Wages - Gaming	<u>1,981.52</u>	<u>9,477.17</u>	<u>1,438.81</u>	<u>25,000.00</u>	<u>15,522.83</u>
Total Gaming Expenses - Direct	<u>4,382.07</u>	<u>20,542.90</u>	<u>3,468.56</u>	<u>51,675.00</u>	<u>31,132.10</u>
Net Gaming Revenue/Expense	<u>\$ 3,408.93</u>	<u>\$ 18,398.10</u>	<u>\$ (1,147.56)</u>	<u>\$ 23,325.00</u>	<u>\$ 4,926.90</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Happy Trails

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 4,390.00	\$ 29,976.50	\$ 0.00	\$ 45,000.00	\$ 15,023.50
Pull Tabs	<u>1,182.00</u>	<u>5,556.00</u>	<u>0.00</u>	<u>10,000.00</u>	<u>4,444.00</u>
Total Net Gaming Proceeds	<u>5,572.00</u>	<u>35,532.50</u>	<u>0.00</u>	<u>55,000.00</u>	<u>19,467.50</u>
Gaming Expenses - Direct					
Etab Credit	0.00	(440.00)	0.00	0.00	440.00
Etab Expense	2,733.25	8,567.46	0.00	4,000.00	(4,567.46)
Gaming Licenses & Fees	0.00	0.00	0.00	300.00	300.00
Gaming Tax	836.25	4,181.26	0.00	6,050.00	1,868.74
Gaming Supplies	0.00	0.00	0.00	100.00	100.00
Pull Tabs Expense	0.00	551.32	0.00	900.00	348.68
Rent - Gaming	<u>500.00</u>	<u>2,500.00</u>	<u>0.00</u>	<u>1,500.00</u>	<u>(1,000.00)</u>
Total Gaming Expenses - Direct	<u>4,069.50</u>	<u>15,360.04</u>	<u>0.00</u>	<u>12,850.00</u>	<u>(2,510.04)</u>
Net Gaming Revenue/Expense	<u>\$ 1,502.50</u>	<u>\$ 20,172.46</u>	<u>\$ 0.00</u>	<u>\$ 42,150.00</u>	<u>\$ 21,977.54</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Hooligans

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 0.00	\$ (2,500.00)	\$ 0.00	\$ 0.00	\$ 2,500.00
Blackjack & Paddlewheel	1,885.00	18,562.00	5,144.00	55,000.00	36,438.00
Etabs	47,079.00	203,942.25	23,090.25	320,000.00	116,057.75
Pull Tabs	1,396.00	18,478.00	3,331.00	55,000.00	36,522.00
Winter/Fall Raffle Receipts	0.00	0.00	0.00	200,000.00	200,000.00
Winter Raffle Prizes Exp	<u>(397.24)</u>	<u>(26,034.15)</u>	<u>0.00</u>	<u>(52,500.00)</u>	<u>(26,465.85)</u>
 Total Net Gaming Proceeds	 <u>49,962.76</u>	 <u>212,448.10</u>	 <u>31,565.25</u>	 <u>577,500.00</u>	 <u>365,051.90</u>
 Gaming Expenses - Direct					
Etab Credit	0.00	(2,900.00)	0.00	0.00	2,900.00
Etab Expense	13,410.08	46,685.47	14,058.89	82,000.00	35,314.53
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	5,263.04	26,315.20	4,870.39	55,000.00	28,684.80
Gaming Supplies	0.00	0.00	0.00	2,500.00	2,500.00
Payroll Taxes - Gaming	721.11	4,489.51	795.83	13,000.00	8,510.49
Pull Tabs Expense	0.00	905.32	347.50	7,500.00	6,594.68
Raffle Wheel Tickets	0.00	1,107.12	0.00	0.00	(1,107.12)
Rent	1,025.00	5,125.00	975.00	12,300.00	7,175.00
Security	214.40	1,152.40	463.68	3,000.00	1,847.60
Wages-Gaming	<u>2,306.60</u>	<u>11,664.20</u>	<u>1,848.06</u>	<u>28,000.00</u>	<u>16,335.80</u>
 Total Gaming Expenses - Direct	 <u>22,940.23</u>	 <u>94,544.22</u>	 <u>23,359.35</u>	 <u>203,450.00</u>	 <u>108,905.78</u>
 Net Gaming Revenue/Expense	 <u>\$ 27,022.53</u>	 <u>\$ 117,903.88</u>	 <u>\$ 8,205.90</u>	 <u>\$ 374,050.00</u>	 <u>\$ 256,146.12</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

## West Fargo Hockey Association, Inc.

### Summary Schedule of Activities - Kindred Spirits Lounge

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Blackjack & Paddlewheel	\$ 0.00	\$ 3,982.00	\$ 1,348.00	\$ 8,000.00	\$ 4,018.00
Etabs	0.00	35,605.25	5,528.50	70,000.00	34,394.75
Pull Tabs	0.00	(294.00)	941.00	10,000.00	10,294.00
	<u>0.00</u>	<u>39,293.25</u>	<u>7,817.50</u>	<u>88,000.00</u>	<u>48,706.75</u>
Total Net Gaming Proceeds					
	<u>0.00</u>	<u>39,293.25</u>	<u>7,817.50</u>	<u>88,000.00</u>	<u>48,706.75</u>
Gaming Expenses - Direct					
Etab Credit	0.00	(1,540.00)	0.00	0.00	1,540.00
Etab Expense	0.00	13,521.70	2,819.27	16,800.00	3,278.30
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	(1,687.94)	5,063.83	853.59	9,680.00	4,616.17
Gaming Supplies	0.00	0.00	0.00	1,700.00	1,700.00
Payroll Taxes - Gaming	0.00	456.42	262.49	2,337.50	1,881.08
Pull Tabs Expense	0.00	123.57	0.00	350.00	226.43
Rent - Gaming	0.00	1,250.00	500.00	7,500.00	6,250.00
Security	0.00	260.37	250.38	1,475.00	1,214.63
Wages - Gaming	0.00	1,149.31	495.16	8,500.00	7,350.69
	<u>0.00</u>	<u>1,149.31</u>	<u>495.16</u>	<u>8,500.00</u>	<u>7,350.69</u>
Total Gaming Expenses - Direct					
	<u>(1,687.94)</u>	<u>20,285.20</u>	<u>5,180.89</u>	<u>48,492.50</u>	<u>28,207.30</u>
Net Gaming Revenue/Expense					
	<u>\$ 1,687.94</u>	<u>\$ 19,008.05</u>	<u>\$ 2,636.61</u>	<u>\$ 39,507.50</u>	<u>\$ 20,499.45</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - M J Saloon

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
<b>Net Gaming Proceeds</b>					
Bingo	\$ 18,282.00	\$ 94,025.00	\$ 10,188.00	\$ 180,000.00	\$ 85,975.00
Blackjack & Paddlewheel	2,704.00	12,208.00	656.00	30,000.00	17,792.00
Daubers	282.47	1,820.02	(43.36)	1,700.00	(120.02)
Etabs	57,989.75	308,331.25	15,542.75	370,000.00	61,668.75
Poker	0.00	0.00	0.00	3,750.00	3,750.00
Other Raffles	0.00	0.00	7,082.75	0.00	0.00
Pull tabs	5,215.00	23,685.00	2,249.00	50,000.00	26,315.00
<b>Total Net Gaming Proceeds</b>	<u>84,473.22</u>	<u>440,069.27</u>	<u>35,675.14</u>	<u>635,450.00</u>	<u>195,380.73</u>
<b>Gaming Expenses - Direct</b>					
Etab Credit	0.00	(5,000.00)	0.00	0.00	5,000.00
Bingo Cards	1,855.75	4,901.90	0.00	9,000.00	4,098.10
Etab Expense	16,527.55	80,124.80	12,867.85	76,000.00	(4,124.80)
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	10,060.40	50,302.00	7,687.65	69,899.50	19,597.50
Gaming Supplies	1,140.20	2,392.46	0.00	2,500.00	107.54
Payroll Taxes - Gaming	1,489.49	8,282.46	1,280.67	31,625.00	23,342.54
Pull Tabs Expense	243.60	1,408.77	1,394.80	31,000.00	29,591.23
Rent - Gaming	2,135.00	10,675.00	2,135.00	25,620.00	14,945.00
Security	214.40	1,286.40	579.60	3,000.00	1,713.60
Wages - Gaming	10,287.67	52,284.40	8,421.01	115,000.00	62,715.60
<b>Total Gaming Expenses - Direct</b>	<u>43,954.06</u>	<u>206,658.19</u>	<u>34,366.58</u>	<u>363,794.50</u>	<u>157,136.31</u>
<b>Net Gaming Revenue/Expense</b>	<u>\$ 40,519.16</u>	<u>\$ 233,411.08</u>	<u>\$ 1,308.56</u>	<u>\$ 271,655.50</u>	<u>\$ 38,244.42</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Pub West

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 152.00	\$ (2,348.00)	\$ 216.00	\$ 0.00	\$ 2,348.00
Blackjack & Paddlewheel	3,029.00	18,725.00	7,913.00	50,000.00	31,275.00
Etabs	46,261.50	212,275.00	21,268.25	250,000.00	37,725.00
Hunting Raffle Proceeds	0.00	0.00	0.00	10,000.00	10,000.00
Hunting Raffle Prizes	0.00	0.00	0.00	(3,500.00)	(3,500.00)
Pull Tabs	2,505.00	17,870.50	2,652.00	45,000.00	27,129.50
Other Raffles	0.00	0.00	911.00	0.00	0.00
Winter Raffle Prizes Exp	0.00	(550.00)	(35,994.13)	0.00	550.00
	<u>51,947.50</u>	<u>245,972.50</u>	<u>(3,033.88)</u>	<u>351,500.00</u>	<u>105,527.50</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Bingo Cards	193.00	193.00	0.00	0.00	(193.00)
Etab Credit	0.00	(3,300.00)	0.00	0.00	3,300.00
Etab Expense	12,972.18	53,277.63	12,649.14	65,000.00	11,722.37
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	5,165.86	25,829.30	4,171.08	61,050.00	35,220.70
Gaming Supplies	0.00	10.74	1,838.34	1,000.00	989.26
Payroll Taxes - Gaming	713.14	3,359.72	671.42	8,250.00	4,890.28
Pull Tabs Expense	362.18	690.88	0.00	14,000.00	13,309.12
Rent - Gaming	1,325.00	6,625.00	1,325.00	15,900.00	9,275.00
Security	214.40	1,152.40	463.68	3,000.00	1,847.60
Wages - Gaming	2,510.00	9,777.14	1,668.58	30,000.00	20,222.86
	<u>23,455.76</u>	<u>97,615.81</u>	<u>22,787.24</u>	<u>198,350.00</u>	<u>100,734.19</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 28,491.74</u>	<u>\$ 148,356.69</u>	<u>\$ (25,821.12)</u>	<u>\$ 153,150.00</u>	<u>\$ 4,793.31</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Red River Valley Fairgrounds

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Gun Raffle Income Receipts	\$ 200.00	\$ 34,320.00	\$ 0.00	\$ 240,000.00	\$ 205,680.00
Gun Raffle Prizes	0.00	(89.80)	0.00	(180,600.00)	(180,510.20)
Raffle Boards - Center Ice	0.00	0.00	0.00	5,000.00	5,000.00
Raffle Boards - Gun Raffle	0.00	0.00	0.00	17,500.00	17,500.00
	<u>200.00</u>	<u>34,230.20</u>	<u>0.00</u>	<u>81,900.00</u>	<u>47,669.80</u>
Total Net Gaming Proceeds					
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	0.00	0.00	0.00	5,906.25	5,906.25
Gun Raffle Advertising	0.00	703.39	0.00	1,000.00	296.61
	<u>0.00</u>	<u>703.39</u>	<u>0.00</u>	<u>7,056.25</u>	<u>6,352.86</u>
Total Gaming Expenses - Direct					
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	0.00	0.00	0.00	5,906.25	5,906.25
Gun Raffle Advertising	0.00	703.39	0.00	1,000.00	296.61
	<u>0.00</u>	<u>703.39</u>	<u>0.00</u>	<u>7,056.25</u>	<u>6,352.86</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 200.00</u>	<u>\$ 33,526.81</u>	<u>\$ 0.00</u>	<u>\$ 74,843.75</u>	<u>\$ 41,316.94</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Rookies

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Blackjack & Paddlewheel	\$ 5,805.00	\$ 35,333.00	\$ 7,233.00	\$ 50,000.00	\$ 14,667.00
Etabs	61,918.75	317,675.75	27,439.00	370,000.00	52,324.25
Pull Tabs	<u>8,209.40</u>	<u>27,971.42</u>	<u>4,413.00</u>	<u>55,000.00</u>	<u>27,028.58</u>
 Total Net Gaming Proceeds	 <u>75,933.15</u>	 <u>380,980.17</u>	 <u>39,085.00</u>	 <u>475,000.00</u>	 <u>94,019.83</u>
 Gaming Expenses - Direct					
Etab Credit	0.00	(5,080.00)	0.00	0.00	5,080.00
Etab Expense	17,691.45	82,863.00	15,317.96	76,000.00	(6,863.00)
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	8,601.17	43,005.85	4,303.28	55,000.00	11,994.15
Gaming Supplies	0.00	139.69	0.00	1,000.00	860.31
Payroll Taxes - Gaming	1,067.62	5,764.39	854.89	12,000.00	6,235.61
Pull Tabs Expense	0.00	568.47	0.19	19,000.00	18,431.53
Rent - Gaming	1,225.00	6,125.00	1,000.00	14,700.00	8,575.00
Security	201.00	1,273.00	579.60	4,150.00	2,877.00
Wages - Gaming	<u>3,070.00</u>	<u>14,757.34</u>	<u>1,976.03</u>	<u>34,000.00</u>	<u>19,242.66</u>
 Total Gaming Expenses - Direct	 <u>31,856.24</u>	 <u>149,416.74</u>	 <u>24,031.95</u>	 <u>216,000.00</u>	 <u>66,583.26</u>
 Net Gaming Revenue/Expense	 <u>\$ 44,076.91</u>	 <u>\$ 231,563.43</u>	 <u>\$ 15,053.05</u>	 <u>\$ 259,000.00</u>	 <u>\$ 27,436.57</u>

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# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Traditions

For the One and Five Months Ended November 30, 2021 and Month Ended November 30, 2020

	November 2021	July '21 - Nov '21	November 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo Prize Exp	\$ (2,235.81)	\$ (22,212.73)	\$ 0.00	\$ 0.00	\$ 22,212.73
Bingo	5,502.00	42,353.00	1,292.31	95,000.00	52,647.00
Blackjack & Paddlewheel	3,381.00	4,898.00	538.00	14,000.00	9,102.00
Etabs	55,952.00	209,399.25	17,876.75	200,000.00	(9,399.25)
Pull Tabs	<u>5,133.00</u>	<u>21,261.50</u>	<u>5,774.00</u>	<u>35,000.00</u>	<u>13,738.50</u>
 Total Net Gaming Proceeds	 <u>67,732.19</u>	 <u>255,699.02</u>	 <u>25,481.06</u>	 <u>344,000.00</u>	 <u>88,300.98</u>
 Gaming Expenses - Direct					
Etab Credit	0.00	(2,640.00)	0.00	0.00	2,640.00
Prize Board Prizes	0.00	2,323.06	400.00	0.00	(2,323.06)
Bingo Cards	0.00	135.00	0.00	0.00	(135.00)
Etab Expense	14,098.70	51,711.87	9,037.81	55,000.00	3,288.13
Gaming Tax	5,098.79	25,493.96	2,249.41	37,840.00	12,346.04
Gaming Licenses & Fees	0.00	(150.00)	0.00	150.00	300.00
Gaming Supplies	0.00	0.00	0.00	1,500.00	1,500.00
Payroll Taxes - Gaming	662.91	3,636.62	501.81	5,500.00	1,863.38
Pull Tabs Expense	304.50	313.03	0.00	3,500.00	3,186.97
Rent - Gaming	1,025.00	5,125.00	975.00	12,300.00	7,175.00
Security	160.80	844.20	334.88	2,150.00	1,305.80
Wages-Gaming	<u>2,338.93</u>	<u>12,190.72</u>	<u>1,637.54</u>	<u>20,000.00</u>	<u>7,809.28</u>
 Total Gaming Expenses - Direct	 <u>23,689.63</u>	 <u>98,983.46</u>	 <u>15,136.45</u>	 <u>137,940.00</u>	 <u>38,956.54</u>
 Net Gaming Revenue/Expense	 <u>\$ 44,042.56</u>	 <u>\$ 156,715.56</u>	 <u>\$ 10,344.61</u>	 <u>\$ 206,060.00</u>	 <u>\$ 49,344.44</u>

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