

**BYHA Monthly Meeting Minutes**  
**When: April 18<sup>th</sup>, 2022 at 7:00 pm**  
**Where: NSC – Grand Hall and Online via Microsoft Teams**

**Present:** Brad Keogh, Lindsay Axelrod, Jed Rohlf, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister, and Suzanne Slawson

This meeting was called to order at 8:09 pm by Jeff Meister

**Motion made (Rick Japor) second (Lindsay Axelrod) to approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report:** Lindsay A – Not much to report.

The following motions were made between the March and April meetings:

- Motion made by Chris Pahl to donate \$1000 to the Blaine High School All Night Senior Party, seconded by Jason Kacures, motion passed.
- Motion made by Ron Leathers to donate \$4000 to the Blaine High School Trap Team, seconded by Chris Pahl, passed.
- Motion made by Jed Rohlf to donate \$4000 to the Blaine Senior High School Baseball Team, seconded by Jason Kacures, motion passed.
- Motion made by Jason Kacures to donate \$3500 to the Blaine High School Golf team, seconded by Rick Japor, Motion passed.

**Motion made (Lindsay Axelrod) second (Jason Kacures) to approve March 21<sup>st</sup>, 2022, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers reported - no updates

**Vice President's Report:** Brad Keogh reported that - no update

**President's Report:** Jeff Meister reported – no update

**Open Forum:** Nothing

**Ice Scheduler:** Kathy Brodzinski reported: No Update

**Girls Traveling Coordinator:** Katie Van Asch - No update

**Boys Traveling Coordinator:** Bryan Guse, TJ Brown, Chris Fore. – no update

**In-House Coordinator:** Nick Jacoby and Nicki Barry - No update

**Academic Banquet Coordinators:** Nancy B. reported – no update

**Goalie Coordinator:** Jason Hespen reported - No update

**Coaching Coordinator:** Jon Jonassen – No report

**Volunteer Coordinator:** Christy Resop - No report

**Registrar:** Nancy M. - reported No Update.

**Recruitment & Retention Coordinator:** Greg Schutte – No update

**High School Coordinator:** Jesse Sullivan – No Update

**Fundraising Coordinator:** Cami Mertz. - No update

**Sponsorship Coordinator:** Tim C. - No Update

**Boys & Girls Tournament Coordinators:** Heather Feroni reported - No updates

**Concussion Coordinator:** Lindsay Axelrod – No Update

**Apparel Coordinator:** Jody Dahlk reported – No Update

**Girls Traveling Director:** Neal V. reported – no update

**Boys Traveling Director:** Jason K. reported – no update

**In-House Director:** Jed Rohlf reported – no update

**Equipment Director:** Chris Pahl reported – no update

**Hockey Director:** Rick J. reported that – no update

**Charitable Gambling Report:** Suzanne S. reported that the contribution for March is \$80,000.

**Motion made (Ron Leathers) second (Chris Pahl) to approve the March 2022 charitable gambling report. Motion passed.**

**Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the May 2022 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No new business.

**Motion made by (Brad Keogh) seconded by (Neal Verhulst) to close the session. Motion passed.**

Session closed at 8:17 pm.

**Exhibit A: Charitable Gambling Report**

**BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
March 31, 2022 and 2021**

**CONSOLIDATED**

|                                 | 1 Month Ended       |               | 1 Month Ended       |               | 12 Months Ended      |               | 12 Months Ended      |               |
|---------------------------------|---------------------|---------------|---------------------|---------------|----------------------|---------------|----------------------|---------------|
|                                 | Mar. 31, 2022       | Pct           | Mar. 31, 2021       | Pct           | Mar. 31, 2022        | Pct           | Mar. 31, 2021        | Pct           |
| <b>RECEIPTS</b>                 |                     |               |                     |               |                      |               |                      |               |
| INTEREST INCOME                 | \$ 7.58             | 0.00          | \$ 10.40            | 0.00          | \$ 101.77            | 0.00          | \$ 78.74             | 0.00          |
| PULL TAB RECEIPTS               | 1,379,333.00        | 57.67         | 1,327,810.00        | 64.40         | 15,344,644.00        | 60.59         | 8,805,949.00         | 66.11         |
| E-TAB RECEIPTS                  | 957,261.00          | 40.02         | 682,969.75          | 33.13         | 9,432,833.50         | 37.25         | 4,301,262.25         | 32.29         |
| E-BINGO RECEIPTS                | 15,038.50           | 0.63          | 13,342.00           | 0.65          | 143,153.50           | 0.57          | 56,752.50            | 0.43          |
| PADDLETTICKET RECEIPTS          | 2,490.00            | 0.10          | 2,910.00            | 0.14          | 30,330.00            | 0.12          | 17,700.00            | 0.13          |
| RATTLE RECEIPTS                 | 0.00                | 0.00          | 3,340.00            | 0.16          | 8,790.00             | 0.03          | 9,340.00             | 0.07          |
| BINGO RECEIPTS                  | 37,645.00           | 1.57          | 25,412.00           | 1.23          | 855,826.00           | 3.34          | 128,486.00           | 0.96          |
| <b>TOTAL RECEIPTS</b>           | <b>2,391,795.08</b> | <b>100.00</b> | <b>2,061,794.15</b> | <b>100.00</b> | <b>25,325,058.77</b> | <b>100.00</b> | <b>13,319,508.49</b> | <b>100.00</b> |
| <b>COST OF SALES</b>            |                     |               |                     |               |                      |               |                      |               |
| PULL TAB PRIZES                 | 1,168,171.00        | 48.84         | 1,135,622.00        | 55.08         | 13,051,194.00        | 51.53         | 7,470,874.00         | 56.09         |
| E-TAB PRIZES                    | 825,517.95          | 34.56         | 592,043.70          | 28.71         | 8,214,645.95         | 32.44         | 3,706,352.65         | 27.83         |
| E-BINGO PRIZES                  | 12,799.70           | 0.54          | 11,340.68           | 0.55          | 121,689.30           | 0.48          | 48,239.57            | 0.36          |
| PADDLETTICKET PRIZES            | 1,300.00            | 0.05          | 1,840.00            | 0.09          | 19,540.00            | 0.08          | 11,460.00            | 0.09          |
| BINGO PRIZES                    | 29,713.42           | 1.24          | 19,404.00           | 0.94          | 289,937.22           | 1.14          | 113,436.45           | 0.85          |
| PULL TAB EXPENSE                | 15,064.92           | 0.63          | 13,562.12           | 0.66          | 180,139.60           | 0.71          | 91,146.86            | 0.68          |
| PADDLETTICKET EXPENSE           | 65.88               | 0.00          | 0.00                | 0.00          | 527.04               | 0.00          | 218.00               | 0.00          |
| BINGO PAPER SUPPLY              | 674.21              | 0.03          | 32.14               | 0.00          | 6,380.37             | 0.02          | 674.91               | 0.01          |
| <b>TOTAL COST OF SALES</b>      | <b>2,054,307.78</b> | <b>85.89</b>  | <b>1,774,244.64</b> | <b>86.05</b>  | <b>21,882,043.96</b> | <b>86.40</b>  | <b>11,442,692.44</b> | <b>85.91</b>  |
| <b>GROSS PROFIT</b>             | <b>337,487.30</b>   | <b>14.11</b>  | <b>287,549.51</b>   | <b>13.95</b>  | <b>3,443,014.81</b>  | <b>13.60</b>  | <b>1,877,166.05</b>  | <b>14.09</b>  |
| <b>OPERATING EXPENSES</b>       |                     |               |                     |               |                      |               |                      |               |
| WAGES & PAYROLL TAXES           | 21,341.62           | 0.89          | 19,583.59           | 0.95          | 299,672.33           | 1.18          | 192,493.82           | 1.45          |
| ACCOUNTING EXPENSE              | 1,090.00            | 0.05          | 888.25              | 0.04          | 19,227.05            | 0.08          | 17,336.50            | 0.13          |
| INTEREST/PENALTY EXPENSE        | 374.71              | 0.02          | 26.64               | 0.00          | 374.71               | 0.00          | 26.64                | 0.00          |
| CASH SHORT/COVER                | 82.73               | 0.00          | (313.19)            | (0.02)        | 850.48               | 0.00          | 2,514.44             | 0.02          |
| CASH SHORT REIMBURSED           | 0.00                | 0.00          | 0.00                | 0.00          | (120.44)             | (0.00)        | (802.38)             | (0.01)        |
| E-TAB REVENUE SHARING           | 35,959.56           | 1.50          | 17,176.28           | 0.83          | 391,318.76           | 1.55          | 175,760.48           | 1.32          |
| E-BINGO PROVIDER FEE            | 355.68              | 0.01          | 194.44              | 0.01          | 3,182.19             | 0.01          | 1,037.78             | 0.01          |
| ADVERTISING EXPENSE             | 264.54              | 0.01          | 0.00                | 0.00          | 2,664.94             | 0.01          | 0.00                 | 0.00          |
| INSURANCE EXPENSE               | 0.00                | 0.00          | 0.00                | 0.00          | 378.00               | 0.00          | 120.00               | 0.00          |
| INSURANCE W/C EXPENSE           | 0.00                | 0.00          | (334.00)            | (0.02)        | 625.00               | 0.00          | 866.00               | 0.01          |
| REPAIRS AND MAINTENANCE         | 0.00                | 0.00          | 0.00                | 0.00          | 0.00                 | 0.00          | 395.01               | 0.00          |
| OFFICE & POSTAGE                | 1,843.12            | 0.08          | 8,158.37            | 0.40          | 24,221.98            | 0.10          | 29,319.05            | 0.22          |
| GAMBLING EQUIPMENT              | 0.00                | 0.00          | 0.00                | 0.00          | 521.38               | 0.00          | 2,065.52             | 0.02          |
| MN LIRIT TAX                    | 2,943.82            | 0.12          | 0.00                | 0.00          | 2,943.82             | 0.01          | 306.00               | 0.00          |
| LOCAL GAMB TAX -10%             | 0.00                | 0.00          | 0.00                | 0.00          | 127,192.80           | 0.50          | 55,713.84            | 0.42          |
| MN COMB REC TAX                 | 103,160.15          | 4.31          | 74,973.60           | 3.64          | 1,217,620.94         | 4.81          | 610,049.77           | 4.58          |
| MN 1.5% TAX                     | 998.35              | 0.04          | 487.57              | 0.02          | 8,983.24             | 0.03          | 1,992.00             | 0.01          |
| REGULATORY FEE                  | 2,441.50            | 0.11          | 1,988.83            | 0.10          | 31,243.82            | 0.12          | 15,340.23            | 0.12          |
| RENT EXPENSE                    | 18,279.98           | 0.76          | 11,583.49           | 0.56          | 209,089.50           | 0.83          | 111,764.30           | 0.84          |
| <b>TOTAL EXPENSES</b>           | <b>189,246.16</b>   | <b>7.91</b>   | <b>134,413.87</b>   | <b>6.52</b>   | <b>2,339,490.50</b>  | <b>9.24</b>   | <b>1,216,330.50</b>  | <b>9.13</b>   |
| <b>OPERATING INCOME</b>         | <b>148,251.14</b>   | <b>6.20</b>   | <b>153,135.64</b>   | <b>7.43</b>   | <b>1,103,524.31</b>  | <b>4.36</b>   | <b>660,835.55</b>    | <b>4.96</b>   |
| <b>LAWFUL PURPOSE EXPENSES</b>  |                     |               |                     |               |                      |               |                      |               |
| DONATION                        | 80,000.00           | 3.34          | 100,000.00          | 4.85          | 1,068,022.72         | 4.22          | 490,000.00           | 3.68          |
| DONATION- OTHER                 | 0.00                | 0.00          | 8,534.42            | 0.41          | 0.00                 | 0.00          | 8,534.42             | 0.06          |
| ORO LICENSE / FEES              | 0.00                | 0.00          | 0.00                | 0.00          | 0.00                 | 0.00          | 1,050.00             | 0.01          |
| <b>TOTAL LAWFUL PURPOSE EXP</b> | <b>80,000.00</b>    | <b>3.34</b>   | <b>108,534.42</b>   | <b>5.26</b>   | <b>1,068,022.72</b>  | <b>4.22</b>   | <b>499,584.42</b>    | <b>3.75</b>   |
| <b>NET INCOME (LOSS)</b>        | <b>\$ 68,251.14</b> | <b>2.86</b>   | <b>\$ 44,601.22</b> | <b>2.16</b>   | <b>\$ 35,401.50</b>  | <b>0.14</b>   | <b>\$ 161,247.33</b> | <b>1.21</b>   |

**Exhibit B: Next Months Estimated Expenditures**

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

|  |                |                   |
|--|----------------|-------------------|
| SITE RENTAL                              | \$25,000.00    | PER MONTH APPROX. |
| COMPENSATION & TAXES                     | \$45,000.00    | PER MONTH APPROX. |
| PAYROLL SERVICES                         | \$1000.00      | PER MONTH APPROX. |
| CONTRIBUTION TO CITIES<br>BLAINE 10% TAX | \$140,000.00   | PER YEAR APPROX.  |
| SUPPLIES SITES &<br>OFFICE               | \$3,000.00     | PER MONTH         |
| CONTRIBUTIONS TO<br>B.Y.H.A.             | \$1,000,000.00 | PER YEAR APPROX.  |
| PULL TAB DISPOSAL                        | \$5,000.00     | PER YEAR APPROX.  |
| WORKERS COMP.                            | \$2,500.00     | PER YEAR APPROX.  |
| COST OF PULLTABS                         | \$20,000.00    | PER MONTH APPROX. |
| COMBINED RCPT TAX                        | \$120,000.00   | PER MONTH APPROX. |
| REGULATORY FEE                           | \$4,000.00     | PER MONTH         |
| CASH SHORTAGES                           | \$800.00       | PER MONTH APPROX. |
| ETAB REVENUE SHARE                       | \$60,000.00    | PER MONTH APPROX. |
| EBINGO PROVIDER FEE                      | \$5000.00      | PER MONTH APPROX. |
| STATE LIC. RENEWAL                       | \$150.00       | PER SITE PER YEAR |
| MANAGER LIC. RENEWAL                     | \$150.00       | PER YEAR          |
| UNIFORMS                                 | \$3,000.00     | PER YEAR          |
| CPA                                      | \$20,000.00    | PER YEAR APPROX.  |
| ADVERTISING                              | \$3500.00      | PER MONTH         |
| MEAT RAFFLE INVOICES                     | \$6,000.00     | PER MONTH         |
| PURSES FOR BINGO                         | \$6000.00      | PER MONTH         |
| MISC. ADMINISTRATIVE<br>EXPENSES         | \$3,000.00     | PER MONTH APPROX. |

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

## Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY

March-22

|            |           |                            |            |
|------------|-----------|----------------------------|------------|
| REVENUES   | 383,293   | BEGINNING PROFIT CARRYOVER | 177,256.23 |
| EXPENSES   | (286,042) | PROFIT CARRY OVER ←        | 98,251.14  |
| NET INCOME | 98,251    | ENDING PROFIT CARRYOVER    | 246,607.37 |

  

|                        | Percentage of Income |          |         |
|------------------------|----------------------|----------|---------|
| <b>Pulltaba (Net)</b>  |                      |          |         |
| OLE PIPER INN          | 82,748               |          |         |
| BROADWAY PIZZA         | 10,538               |          |         |
| WILD BILLS             | 89,783               |          |         |
| CLIVE'S                | 28,093               |          |         |
|                        | <u>211,162.00</u>    | 89.77%   |         |
| <b>Etabs</b>           |                      |          |         |
| OLE PIPER INN          | 21,443               |          |         |
| BROADWAY PIZZA         | 47,800               |          |         |
| WILD BILLS             | 48,039               |          |         |
| CLIVE'S                | 13,411               |          |         |
|                        | <u>130,743</u>       | 37.01%   |         |
| <b>E-Bingo</b>         |                      |          |         |
| OLE PIPER INN          | 576                  |          |         |
| BROADWAY PIZZA         | 787                  |          |         |
| WILD BILLS             | 806                  |          |         |
| CLIVE'S                | 30                   |          |         |
|                        | <u>2,289</u>         | 0.64%    |         |
| <b>Sports Tipboard</b> |                      |          |         |
| OLE PIPER INN          | -                    |          |         |
| BROADWAY PIZZA         | -                    |          |         |
| WILD BILLS             | -                    |          |         |
| CLIVE'S                | -                    |          |         |
|                        | <u>-</u>             | 0.00%    |         |
| <b>Paddiswheel</b>     |                      |          |         |
| OLE PIPER INN          | 1,199                |          |         |
| BROADWAY PIZZA         | -                    |          |         |
| WILD BILLS             | -                    |          |         |
| CLIVE'S                | -                    |          |         |
|                        | <u>1,199</u>         | 0.34%    |         |
| <b>Bingo</b>           |                      |          |         |
| OLE PIPER INN          | (87)                 |          |         |
| BROADWAY PIZZA         | 2,092                |          |         |
| WILD BILLS             | 5,892                |          |         |
| CLIVE'S                | 206                  |          |         |
|                        | <u>7,932</u>         | 2.28%    |         |
| <b>Raffle</b>          |                      |          |         |
| OLE PIPER INN          | -                    |          |         |
| BROADWAY PIZZA         | -                    |          |         |
| WILD BILLS             | -                    |          |         |
| CLIVE'S                | -                    |          |         |
|                        | <u>-</u>             | 0.00%    |         |
| <b>Interest</b>        | 8                    |          |         |
| Net Revenues           | 383,293              | Expenses | 286,042 |

|                                 |                |
|---------------------------------|----------------|
| <b>Taxes</b>                    |                |
| MN COMBINED RECEIPTS            | 105,160.19     |
| MN 8.9%                         | 983.28         |
| REGULATORY BOARD FEE            | 3,641.60       |
| LICENSE & PERMITS               | -              |
| LOCAL 10%                       | -              |
| FEDERAL LBIT                    | -              |
| STATE LBIT                      | 2,844          |
|                                 | <u>109,644</u> |
| <b>Total allowable expenses</b> |                |
| GAMES PURCHASED                 | 15,808         |
| COMPENSATION & TAXES            | 21,342         |
| PENALTIES & INTEREST            | 375            |
| ACCOUNTING                      | 1,090          |
| SONO                            | -              |
| ETAB REV SHARING                | 38,960         |
| EBINGO PROVIDER FEE             | 369            |
| RENT                            | 18,200         |
| OFFICE & SUPPLIES               | 2,108          |
| CASH SHORT                      | 83             |
| CASH SHORT REIMB                | -              |
| REPAIRS & MAINTENANCE           | -              |
|                                 | <u>95,398</u>  |
| <b>Donations</b>                |                |
| Donation                        | 80,000         |
|                                 | <u>80,000</u>  |

BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY

March-22

|                 | OLE PIPER INN | BROADWAY PIZZA    | WILD BILLS   | CLIVE'S    | TOTAL        |
|-----------------|---------------|-------------------|--------------|------------|--------------|
| GROSS RECEIPTS  | 812,880.50    | 446,699.75        | 844,283.25   | 287,924.00 | 2,391,787.50 |
| PRIZES PAID     | 706,980.28    | 385,422.47        | 699,963.18   | 246,136.14 | 2,038,502.07 |
| NET RECEIPTS    | 105,900.22    | 61,277.28         | 144,320.07   | 41,787.86  | 353,285.43   |
| PRIZE PAYOUT %  | 87%           | 86%               | 83%          | 85%        | 85%          |
| GAME CLOSED     | 95            | 8                 | 94           | 48         | 245          |
| INTEREST EARNED | 2.80          | 1.74              | 2.05         | 0.99       | 7.58         |
| EXPENSES        | 23,205.43     | 19,615.79         | 42,133.94    | 10,442.89  | 95,398.05    |
| TAXES PAID      | 37,185.83     | 14,945.65         | 45,622.07    | 11,890.27  | 109,643.82   |
| NET PROFIT      | 45,511.76     | 26,717.58         | 56,566.11    | 19,455.69  | 148,251.14   |
|                 |               | YTD NET PROFIT    | 35,401.59    |            |              |
|                 |               | YTD CONTRIBUTIONS | 1,068,022.72 |            |              |