

White Bear Lake Area Hockey Association

Gambling and Board Monthly Minutes

October 9, 2024

Attendees: Paul Stauff, Nate Jacksie, Abby Kath, John Smith, Matt Simmons

Board Members: Josh Docken, Dana Luger, Matt Ryan, Mark Hennessy, Jess Jacksie, Rick Kissner, Nick Anthony, Erik Wicklander

Gambling Manager: Kevin Bergerson

GAMBLING MEMBERSHIP MEETING:

1. Call to order (Nick Anthony) 7:00
2. Motion to Approve Agenda
 - a. 2nd – Josh Docken
 - b. Motion carries
3. Gambling Report (Kevin Bergerson)
 - a. Account Balance as of 9/30/2024 - \$754,112.89 (+\$64.4k over August month end)
 - b. Review August 2024 Financials - Membership Approval Needed
 - i. August 2024 Financial Summary
 - ii. August Breakout by Site
 - iii. August Allowable Expenses
 - iv. August Lawful Purpose Expenses
 - v. Motion to Approve August Financials
 1. 2nd – Matt Ryan
 2. Motion Carries
 - c. November 2024 Estimated Expenses - Membership Approval Needed
 - i. November Estimated Allowable Expenses
 - ii. November Estimated Lawful Purpose Expenses
 - iii. Motion to Approve November Estimated Expenses
 1. 2nd - Matt Ryan
 2. Motion Carries
4. Other Business
 - a. Opened new site at Johnny Kitchen and Bar in Maplewood on 10/1/24
 - b. This site will be a bar-op site, starting with just one paper pulltab game behind the bar + e-tabs
5. Started application process for MC Taco & Tequila in White Bear Township
6. Adjourn (7:14)

MONTHLY BOARD MEETING

1. Call to Order (Nick Anthony) 7:15
2. Approval of Agenda
 - a. 2nd – Jess Jacksie
 - b. Motion Carries
3. Approval of Meeting Minutes - September 2024
 - a. 2nd- Matt Ryan
 - b. Motion Carries
4. Member Forum
 - a. N/A
5. Treasurer's Report (Erik Wicklander/Jessica Jacksie)
 - a. General Account: \$184,022.32

- b. Savings (rink fund): \$882,863.09 @ RCU and \$453,030 @Frandsen
 - c. Fraud Activity
6. Vice President of Business Operations Report (Nick Anthony)
- a. Registrar - Coaches need to register if you are assigned to a team. All certifications need to be completed by December as there will be no exceptions made per D2
 - b. Jerseys - have been ordered for all formed teams as of 10/8. Should be in by Halloween. Once they arrive, you'll be notified and can pick them up at Strauss.
 - c. Tournaments
 - i. Still need one 10uA team to have all levels full for the Moose Goheen
 - ii. Thanks to those who are helping Paul Stauff enhance the tourney weekends. Exciting stuff is on the horizon!! It's not too late to help. Email tournaments@wblhockey.com if interested
 - d. Team Pictures - will be sharing a spreadsheet with head coaches for dates and times for pictures. Scheduled picture times should appear in SportsEngine soon for you. Pictures start 11/4
 - e. Concessions - happy to announce we'll be selling dipping dots at the Sports Center now!
 - f. 4v4 at the Hipp
 - i. Wrapped the squirt session last week. It has been a profitable venture with a lot of room to grow. Thanks to all who've worked and the teams that joined from outside associations.
 - ii. Mite/8u session started 10.7
 - g. Sponsorships
 - i. Orange Theory signed on as a partner with a dasher board at the TCO Main Rink
 - ii. Kim will begin the work on year 2 of the Association Yearbook, Bear Trax, soon. Any interested businesses should reach out to her sponsorships@wblhockey.com
7. Vice President of Hockey Operations (Todd Wanka)
- a. Mandatory Neck Guards – reminder, anytime a player takes the ice, they need to have their neck protection on – no exceptions. This is a USA Hockey guideline.
 - b. Mouth Guards – As teams start in on scrimmages, mouth guards are mandatory. Against certain districts (6, 8 &10), they will be required to be tethered to their helmet. We can use them in our own district, tethered mouthguards are required in district 10 (dental molds can be tethered) Josh to get clarification if we need to if we are in their district, have everyone have a tethered mouthguard if you do play to be on the safe side (get clarification from Josh)
 - c. Managers' Meeting
 - i. 10/23 @ 6:30pm at North Star Elementary Music Room – this for all managers at the Squirt/10U-Bantam/15U level
 - ii. 11/6 @ 6:30pm at North Star Elementary Music Room – this is for all managers at the Mini-Mite/6U-Mite/8U level
 - d. Coach Requirements – Ashley Hoit sent the first update email out 10/7 to all those registered
 - i. SafeSport & Background Check need to be completed & submitted ASAP
 - ii. CEP must be completed by 12/15
 - iii. If requirements are NOT completed, coaches should NOT be on the ice or bench.
 - iv. USA Hockey rosters cannot be submitted & approved until coaches are clear.
 - e. All coaches & managers need to register with WBL ASAP
 - f. Mite coaches should not register right now
8. President's Report (Eric Johnson)
- a. Good luck to everyone in tryouts!
9. D2 Representative's Report (Josh Docken)
- a. iPad codes were given to Ashley – working to get this cleared up. Everyone should get codes shortly
 - b. Scheduling scrimmages/refs – site will be up soon for D2, email ref1@d2hockey.org in the interim
10. Director of Administration (Matt Ryan)
- a. Nothing to report
11. Directors' Reports:

- a. Boys Director (Rick Kissner)
 - i. Bantams & Peewees all done with tryouts
 - ii. Squirts wrapping up Sunday
 - b. Girls Director (Jeff Rose)
 - i. N/A
 - c. Mite Director (Mark Hennessy)
 - i. Fall Camp – Thank you to all the parent coaches who have helped out on ice.
 - ii. Coaches Meeting – Reminder & Update
 - iii. Registration – Reminder & Update
 - d. Boys Player Development Director (Joel Starke)
 - i. 10,000 shots – Update from the Summer
 - ii. Email will go out this week to head coaches with the plan for in-season player development.
 - iii. Kyle and I are working on moving forward with Premier Sports Psychology on their 6-step program for our players.
 - e. Girls Player Development Director (Kyle Hall)
 - i. Girls Youth Night
 - 1. Girls Youth Night is Saturday, November 9th at WBSC. JV at 1:00pm and Varsity at 3:00pm
 - ii. Goalie Development
 - 1. Goalie training begins 10/11 with ReadReact Hockey and 10/16 with Lakes Area Goaltending. All goalie families should have received an email with the goalie training schedule. Please reach out to Kyle Hall or Joel Starke if you did not.
 - iii. Skater Development
 - 1. Mondays at WBC are skills with Pete Roed (Lakes will work one on one with goalies in 1/3 of the ice). Tuesdays at the Hipp are power skating with AJ. Wednesdays at WBC are trainings with Pete Roed.
 - 2. All teams get 9-10 trainings (except AA which are only working with AJ for 3 sessions). All development will dial back in January (no sessions after 1/31) to allow more practice to prep for end of season and playoffs.
 - f. Junior Gold Director (Harley Greene)
 - i. N/A
12. Old Business
- a. N/A
13. New Business
- a. N/A
14. Adjourn (7:29)

LG1004 Monthly Gambling Report to Members

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Minnesota Statutes 349.19, Subdivisions 3 and 5, and Minnesota Rules 7861.0320, Subpart 6, require a monthly gambling report to the membership. Members attending this meeting reviewed the documents checked below. The check register and authorization of expenditures are attached to this form and have been made a part of the meeting minutes.

White Bear Lake Area Hockey Assoc.
Lisc# 03111

Meeting Date: October 9, 2024

August 2024 Documents Provided for review:

- G1 - Lawful Gambling Monthly Tax Return
- LG100A -Lawful Gambling Receipts and Expenses by Site
- LG100C - Lawful Purpose Expenditures
- LG100F - Lawful Gambling Fund Reconciliation
- Schedule B2 - Lawful Gambling Report of Barcoded Games
- LG1012 Worksheet - Lawful Purpose
- Worksheet CS - Cash Shortages
- Worksheet E - Lawful Gambling Combined Receipts Tax
- Bank Register Details by Category
- Bank Register
- Bank Reconciliation
- Checking Account Summary from Royal Credit Union
- Played/Reported Inventory Report
- Month End/Physical Inventory

Correspondence and other documents:

Interest	Aug-24	Aug-23	YoY Change	Change %	'24 % of Ttl	'23 % of Ttl
Bingo Gross	\$107,656	\$195,093	(\$87,437)	-45%	3%	5%
Bingo Prizes	\$89,318	\$167,149	(\$77,831)	-47%	3%	5%
Bingo Net	\$18,338	\$27,944	(\$9,606)	-34%	4%	6%
Net\$ % of Gross	17.0%	14.3%		2.71		
Paddlewheel Gross	\$23,220	\$30,265	(\$7,045)	-23%	1%	1%
Paddlewheel Prizes	\$17,678	\$27,520	(\$9,842)	-36%	1%	1%
Paddlewheel Net	\$5,542	\$2,745	\$2,797	102%	1%	1%
Net\$ % of Gross	23.9%	9.1%		14.80		
Tipboard Gross	\$1,200	\$4,500	(\$3,300)	-73%	0%	0%
Tipboard Prizes	\$800	\$3,000	(\$2,200)	-73%	0%	0%
Tipboard Net	\$400	\$1,500	(\$1,100)	-73%	0%	0%
Net\$ % of Gross	33.3%	33.3%		0.00		
E-Gaming Gross	\$1,592,694	\$1,743,743	(\$151,048)	-9%	48%	47%
E-Gaming Prizes	\$1,396,334	\$1,506,233	(\$109,900)	-7%	49%	47%
E-Gaming Net	\$196,361	\$237,509	(\$41,149)	-17%	45%	47%
Net\$ % of Gross	12.3%	13.6%		-1.29		
Pulltab Gross	\$1,580,569	\$1,766,860	(\$186,291)	-11%	48%	47%
Pulltab Prizes	\$1,364,045	\$1,530,687	(\$166,642)	-11%	48%	47%
Pulltab Net	\$216,524	\$236,173	(\$19,649)	-8%	50%	47%
Net\$ % of Gross	13.7%	13.4%		0.33		
Total Gross	\$3,305,339	\$3,741,204	(\$435,864)	-12%		
Total Prizes	\$2,868,175	\$3,235,257	(\$367,083)	-11%		
Total Pre-tax Income	\$437,165	\$505,946	(\$68,782)	-14%		
Net\$ % of Gross	13.2%	13.5%		-0.30		
Total Gambling Tax	\$112,136	\$166,477	(\$54,341)	-33%		
% of Pre-Tax Income	25.7%	32.9%		-7.25		
Gross Profit	\$325,028	\$339,469	(\$14,440)	-4%		
% of Pre-Tax Income	74.3%	67.1%		7.25		
Total Expenses (Allow.)	\$228,677	\$305,716	(\$77,039)	-25%		
% of Net Receipts	52.3%	60.4%				
Net Profit (before LP)	\$96,352	\$33,753	\$62,599			
% of Gross Profit	29.6%	9.9%		19.70		

Site Breakout	Net \$ (1,000s)			
	2024	2023	Delta	% chg
White Bear Bar	\$61.7	\$59.1	\$2.6	4%
Sak's	\$47.7	\$81.9	(\$34.2)	-42%
Doc's Landing	\$60.8	\$90.7	(\$29.9)	-33%
Jimmy's	\$211.5	\$189.3	\$22.2	12%
Bear Town	\$55.4	\$68.5	(\$13.1)	-19%
Bingo Hall	\$0.0	\$4.5	(\$4.5)	
Total	\$437.2	\$494.1	(\$56.9)	-12%

Breakout of Expenses	Aug-24	Aug-23	YoY Change	Change %
Cost of Sales	\$28,322	\$33,718	(\$5,396)	-16%
Compensation	\$58,121	\$96,532	(\$38,412)	-40%
Penalty/Interest	\$0	\$0	\$0	
Advertising	\$0	\$8,398	(\$8,398)	-100%
Accounting	\$13,605	\$14,043	(\$438)	-3%
License/Bond	\$0	\$0	\$0	
Local Inv. Fee	\$0	\$0	\$0	
Rent	\$64,674	\$55,315	\$9,359	17%
E-Gaming Eq/fees	\$47,736	\$64,879	(\$17,143)	-26%
Supplies	\$15,555	\$11,600	\$3,955	34%
Insurance	\$0	\$0	\$0	
Equipment	\$0	\$20,035	(\$20,035)	-100%
Cash Long/Short	\$1,547	\$1,195	\$352	29%
Reimb Ex Cash Short	(\$883)	\$0	(\$883)	
Total Expenses	\$228,677	\$305,716	(\$77,039)	-25%

'24 % of Ttl	'23 % of Ttl
12%	11%
25%	32%
0%	0%
0%	3%
6%	5%
0%	0%
0%	0%
28%	18%
21%	21%
7%	4%
0%	0%
0%	7%
1%	0%
0%	0%

Interest	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	YTD	YTD Delta %	Total Year
Bingo Gross	\$218,822	\$198,874	\$107,717	\$107,656									\$633,069	-5%	\$633,069
Bingo Prizes	\$208,112	\$179,066	\$82,032	\$89,318									\$558,528	-6%	\$558,528
Bingo Net	\$10,710	\$19,808	\$25,685	\$18,338									\$74,541	0%	\$74,541
Prize %	95.1%	90.0%	76.2%	83.0%									88.2%	-0.6 pts	88.2%
Paddlewheel Gross	\$28,641	\$27,750	\$14,800	\$23,220									\$94,411	-13%	\$94,411
Paddlewheel Prizes	\$26,742	\$24,406	\$11,134	\$17,678									\$79,960	-14%	\$79,960
Paddlewheel Net	\$1,899	\$3,344	\$3,666	\$5,542									\$14,451	-9%	\$14,451
Prize %	93.4%	87.9%	75.2%	76.1%									84.7%	-0.7 pts	84.7%
E-Gaming Gross	\$1,707,903	\$1,461,521	\$1,338,617	\$1,592,694									\$6,100,735	-4%	\$6,100,735
E-Gaming Prizes	\$1,468,175	\$1,268,531	\$1,161,618	\$1,396,334									\$5,294,658	-4%	\$5,294,658
E-Gaming Net	\$239,728	\$192,990	\$176,999	\$196,361									\$806,077	-2%	\$806,077
Prize %	86.0%	86.8%	86.8%	87.7%									86.8%	-0.2 pts	86.8%
Pulltab Gross	\$1,732,206	\$1,593,639	\$1,499,092	\$1,580,569									\$6,405,506	-3%	\$6,405,506
Pulltab Prizes	\$1,485,355	\$1,365,579	\$1,274,354	\$1,364,045									\$5,489,333	-3%	\$5,489,333
Pulltab Net	\$246,851	\$228,060	\$224,738	\$216,524									\$916,173	-2%	\$916,173
Prize %	85.7%	85.7%	85.0%	86.3%									85.7%	-0.1 pts	85.7%
Total Gross	\$3,690,181	\$3,282,384	\$2,960,826	\$3,305,339									\$13,238,730	-4%	\$13,238,730
Total Prizes	\$3,190,484	\$2,837,982	\$2,529,538	\$2,868,175									\$11,426,179	-4%	\$11,426,179
Total Pre-tax Income	\$499,697	\$444,402	\$431,288	\$437,165									\$1,812,552	-2%	\$1,812,552
Prize %	86.5%	86.5%	85.4%	86.8%									86.3%	-0.2 pts	86.3%
Total Gambling Tax	\$178,416	\$174,264	\$149,690	\$112,136									\$614,507	2%	\$1,050,597
Total Expenses (Allow.)	\$295,598	\$278,887	\$247,218	\$228,677									\$1,050,380	-8%	\$1,805,162
Net Profit (before LP)	\$25,682	(\$8,750)	\$34,381	\$96,352									\$147,665	41%	\$269,647

Interest	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	YTD	Total Year
Bingo Gross	\$129,206	\$165,106	\$177,401	\$195,093	\$182,457	\$213,433	\$238,035	\$246,108	\$227,134	\$247,011	\$240,097	\$241,329	\$666,806	\$2,502,410
Bingo Prizes	\$113,968	\$154,264	\$157,067	\$167,149	\$155,666	\$210,171	\$206,653	\$210,350	\$196,647	\$195,092	\$200,496	\$202,859	\$592,448	\$2,170,382
Bingo Net	\$15,238	\$10,842	\$20,334	\$27,944	\$26,791	\$3,262	\$31,382	\$35,758	\$30,487	\$51,919	\$39,601	\$38,470	\$74,358	\$332,028
Prize %	88.2%	93.4%	88.5%	85.7%	85.3%	98.5%	86.8%	85.5%	86.6%	79.0%	83.5%	84.1%	88.8%	86.7%
Paddlewheel Gross	\$26,235	\$24,950	\$27,435	\$30,265	\$44,560	\$45,745	\$49,525	\$54,775	\$26,030	\$36,540	\$41,356	\$29,325	\$108,885	\$436,741
Paddlewheel Prizes	\$20,729	\$21,650	\$23,049	\$27,520	\$38,021	\$39,267	\$41,514	\$45,980	\$21,692	\$29,367	\$34,721	\$24,037	\$92,948	\$367,547
Paddlewheel Net	\$5,506	\$3,300	\$4,386	\$2,745	\$6,539	\$6,478	\$8,011	\$8,795	\$4,338	\$7,173	\$6,635	\$5,288	\$15,937	\$69,194
Prize %	79.0%	86.8%	84.0%	90.9%	85.3%	85.8%	83.8%	83.9%	83.3%	80.4%	84.0%	82.0%	85.4%	84.2%
E-Gaming Gross	\$1,437,173	\$1,490,397	\$1,661,896	\$1,743,743	\$1,646,117	\$1,649,894	\$1,657,369	\$1,822,397	\$1,688,320	\$1,840,896	\$1,712,558	\$1,751,416	\$6,333,208	\$20,102,175
E-Gaming Prizes	\$1,249,685	\$1,294,229	\$1,458,717	\$1,506,233	\$1,415,401	\$1,441,803	\$1,452,162	\$1,583,369	\$1,466,910	\$1,612,937	\$1,495,641	\$1,518,810	\$5,508,865	\$17,495,897
E-Gaming Net	\$187,488	\$196,168	\$203,179	\$237,509	\$230,716	\$208,091	\$205,207	\$239,028	\$221,410	\$227,960	\$216,918	\$232,605	\$824,343	\$2,606,278
Prize %	87.0%	86.8%	87.8%	86.4%	86.0%	87.4%	87.6%	86.9%	86.9%	87.6%	87.3%	86.7%	87.0%	87.0%
Pulltab Gross	\$1,529,371	\$1,534,146	\$1,769,214	\$1,766,860	\$1,633,880	\$1,811,029	\$1,737,749	\$1,844,734	\$1,654,597	\$1,805,462	\$1,970,594	\$1,796,516	\$6,599,591	\$20,854,152
Pulltab Prizes	\$1,310,619	\$1,317,032	\$1,504,230	\$1,530,687	\$1,392,074	\$1,548,497	\$1,490,841	\$1,580,766	\$1,418,794	\$1,563,412	\$1,670,673	\$1,542,809	\$5,662,568	\$17,870,434
Pulltab Net	\$218,752	\$217,114	\$264,984	\$236,173	\$241,806	\$262,532	\$246,908	\$263,968	\$235,803	\$242,050	\$299,921	\$253,707	\$937,023	\$2,983,718
Prize %	85.7%	85.8%	85.0%	86.6%	85.2%	85.5%	85.8%	85.7%	85.7%	86.6%	84.8%	85.9%	85.8%	85.7%
Total Gross	\$3,122,694	\$3,216,027	\$3,639,682	\$3,741,204	\$3,516,953	\$3,734,578	\$3,697,157	\$3,973,304	\$3,604,410	\$3,935,599	\$3,968,935	\$3,821,136	\$13,719,606	\$43,971,678
Total Prizes	\$2,695,640	\$2,788,150	\$3,145,625	\$3,235,257	\$3,009,227	\$3,250,969	\$3,202,577	\$3,424,865	\$3,110,768	\$3,404,808	\$3,404,581	\$3,290,215	\$11,864,673	\$37,962,682
Total Pre-tax Income	\$427,054	\$427,877	\$494,057	\$505,946	\$507,726	\$483,609	\$494,580	\$548,439	\$493,642	\$530,792	\$564,355	\$530,920	\$1,854,933	\$6,008,996
Prize %	86.3%	86.7%	86.4%	86.5%	85.6%	87.1%	86.6%	86.2%	86.3%	86.5%	85.8%	86.1%	86.5%	86.3%
Total Gambling Tax	\$151,919	\$154,153	\$132,798	\$166,477	\$165,849	\$163,445	\$159,903	\$177,257	\$161,069	\$161,069	\$267,477	\$188,113	\$605,346	\$2,502,956
Total Expenses (Allow.)	\$304,563	\$255,764	\$278,882	\$305,716	\$264,421	\$301,558	\$279,549	\$278,685	\$285,152	\$305,513	\$311,914	\$286,413	\$1,144,925	\$4,298,492
Net Profit (before LP)	(\$29,428)	\$17,960	\$82,377	\$33,753	\$77,455	\$18,605	\$55,127	\$92,497	\$47,422	\$64,210	(\$15,036)	\$56,394	\$104,662	\$635,426

	White Bear				Bear		June Total	% of Total
	Bar	Sak's	Doc's Landing	Jimmy's	Town	Bingo Hall		
Bingo Gross	\$4,850	\$29,023	\$0	\$59,553	\$14,230	\$0	\$107,656	3.3%
Bingo Prizes	\$5,831	\$26,637	\$0	\$43,623	\$13,227	\$0	\$89,318	3.1%
Bingo Net	(\$981)	\$2,386	\$0	\$15,930	\$1,003	\$0	\$18,338	4.2%
Prize %	120.2%	91.8%		73.3%	93.0%		83.0%	
2023 Net\$	(\$1,225)	\$2,830	\$0	\$24,398	(\$1,226)	(\$4,443)	\$20,334	
YoY Change	20%	-16%		-35%	-182%	-100%	-10%	
Paddlewheel Gross	\$20,310	\$480	\$450	\$900	\$1,080	\$0	\$23,220	0.7%
Paddlewheel Prizes	\$15,738	\$320	\$300	\$600	\$720	\$0	\$17,678	0.6%
Paddlewheel Net	\$4,572	\$160	\$150	\$300	\$360		\$5,542	1.3%
Prize %	77.5%	66.7%	66.7%	66.7%	66.7%	#DIV/0!	76.1%	
2023 Net\$	\$2,746	\$110	\$510	\$700	\$320	\$0	\$4,386	
YoY Change	66%	45%	-71%	-57%	13%		26%	
E-Gaming Gross	\$241,246	\$122,667	\$405,833	\$607,612	\$215,337	\$0	\$1,592,694	48.2%
E-Gaming Prizes	\$214,466	\$110,108	\$357,009	\$525,018	\$189,732	\$0	\$1,396,334	48.7%
E-Gaming Net	\$26,779	\$12,559	\$48,824	\$82,594	\$25,604	\$0	\$196,361	44.9%
Prize %	88.9%	89.8%	88.0%	86.4%	88.1%	#DIV/0!	87.7%	
2023 Net\$	\$27,003	\$35,825	\$54,752	\$52,126	\$30,728	\$2,745	\$203,179	
YoY Change	-1%	-65%	-11%	58%	-17%		-3%	
Pulltab Gross	\$181,647	\$295,474	\$91,269	\$753,902	\$258,277	\$0	\$1,580,569	47.8%
Pulltab Prizes	\$150,331	\$263,091	\$79,485	\$641,330	\$229,808	\$0	\$1,364,045	47.6%
Pulltab Net	\$31,316	\$32,383	\$11,784	\$112,572	\$28,469	\$0	\$216,524	49.5%
Prize %	82.8%	89.0%	87.1%	85.1%	89.0%	#DIV/0!	86.3%	
2023 Net\$	\$30,565	\$43,123	\$35,428	\$110,987	\$38,694	\$6,187	\$264,984	
YoY Change	2%	-25%	-67%	1%	-26%	-100%	-18%	
Total Gross	\$448,053	\$448,394	\$497,552	\$1,422,417	\$488,924	\$0	\$3,305,339	100.0%
Total Prizes	\$386,366	\$400,656	\$436,794	\$1,210,871	\$433,487	\$0	\$2,868,175	100.0%
Total Pre-tax Income	\$61,686	\$47,738	\$60,758	\$211,546	\$55,436	\$0	\$437,165	100.0%
Prize %	86.2%	89.4%	87.8%	85.1%	88.7%	#DIV/0!	86.8%	
2023 Net\$	\$59,089	\$81,926	\$90,690	\$189,347	\$68,516	\$4,489	\$494,057	17.2%
YoY Change	4%	-42%	-33%	12%	-19%	-100%	-12%	
Site % of Ttl Income	14.1%	10.9%	13.9%	48.4%	12.7%	0.0%		
Tax	\$13,612	\$18,015	\$22,479	\$45,090	\$12,939	\$0	\$112,136	25.7%
2023 Tax\$	\$24,542	\$21,480	\$30,379	\$55,028	\$20,884	\$1,840	\$154,153	31.2%
YoY Change	-45%	-16%	-26%	-18%			-27%	
Gross Profit After Tax	\$48,074	\$29,723	\$38,279	\$166,456	\$42,497	\$0	\$325,028	
2023 GP\$	\$34,547	\$60,446	\$60,310	\$134,320	\$47,632	\$2,650	\$339,904	
YoY Change	39%	-51%	-37%	24%			-4%	
Allow. Expenses	\$34,045	\$33,483	\$45,801	\$84,069	\$33,848	(\$2,570)	\$228,677	
2023 AE\$	\$31,284	\$29,356	\$37,846	\$64,662	\$29,438	\$61,748	\$255,764	
YoY Change	9%	14%	21%	30%	15%		-11%	
NP\$ Before Lawful Purpose	\$14,029	(\$3,761)	(\$7,522)	\$82,387	\$8,649	\$2,570	\$96,352	
2023 NP\$	\$3,263	\$31,090	\$22,464	\$69,658	\$18,194	(\$59,099)	\$84,140	
YoY Change	330%	-112%	-133%	18%			15%	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of: November 2024

Preapproval: Allowable Expenses

Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved (Yes/No)	Check or ACH	Notes
		Limit			
Doc'S Landing	Rent	\$18,000		Check	Monthly
Jimmy'S Food And Drink	Rent	\$38,000		Check	Monthly
Saks	Rent	\$15,000		Check	Monthly
White Bear Bar	Rent	\$13,000		Check	Monthly
Sanger Llc	Rent	\$9,000		Check	Monthly
Gaming Business Solutions, Llc	Payroll Processing	\$700		Check	Monthly
Gaming Business Solutions, Llc	Monthly Gaming Reporting	\$2,000		Check	Monthly
Charitable Products Llc	Scanner Paper - Supplies	\$500		Check	Monthly
Press Publications	Advertising	\$2,000		Check	Monthly
Comcast Business	Internet/phone/TV	\$1,500		Check	Monthly
The McDowell Agency, INC	Employee Background Check	\$300		Check	Monthly
Microsoft 365 Subscription	Microsoft 365 Subscription	\$60		Check	Monthly
Office Supplies	General Office Supplies	\$1,700		Check	Monthly
Kevin Bergerson	Monthly Milage Reimbursement	\$650		Check	Monthly
Lynn Dumroese	Monthly Milage Reimbursement	\$300		Check	Monthly
JOIM INVESTMENTS, LLC	Office Space Rent	\$700		ACH	Monthly
Intuit	Compensation	\$40,000		ACH	Monthly
IRS	Payroll Taxes	\$12,000		ACH	Monthly
MN Dept of Revenue	Payroll Taxes	\$2,800		ACH	Monthly
MN Gaming Supply	E-Pulltab Equipment and Revenue Share (Beartown)	\$9,000		ACH	Monthly
Pulltabs Plus, Incorporated	Gambling Product	\$7,000		ACH	Monthly
Three Diamond Corporation	Gambling Product	\$27,000		ACH	Monthly
Brainerd Games	Bingo Machine Rentals	\$8,000		ACH	Monthly
Brainerd Games	E-Pulltab Equipment and Revenue Share	\$50,000		ACH	Monthly
Brainerd Games	Gambling Product	\$10,000		ACH	Monthly
Central Gaming Services	Doc's Pulltab Machine Rental	\$600		check	Monthly
Summit Mini Storage	Invoice - Annual Storage Locker Fee - Unit U4C	\$3,300		check	
WBLAHS Boys Hockey Blue Line Club	Advertising	\$500		check	
Gambling Convention	Hotel (2 rooms, 2 nights each)	\$1,000		check	
Gambling Convention	Food	\$200		check	
Cash Long/Short		\$2,500		check	

Total	\$277,310
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Preapproval: Lawful Purpose Expenditures

Payee or Item to be Paid	Brief explanation of the purpose	Amount	LPE Code	Approved	
City Of Vadnais Heights	Vadnais Heights Local Fund	\$7,000	A10R		Monthly
City Of White Bear Lake	Local Fund	\$500	A08L		Monthly
MN Dept of Revenue	A08T - Monthly State Gambling Taxes and Fees	\$180,000	A08T		Monthly

Total Lawful Purpose	\$187,500
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Total Allowable & Lawful Purpose	\$464,810
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