***Colorado USA Wrestling***



**Board Meeting Minutes**

Location: Castle View High School, Castle Rock, CO

Date: Sunday, August 13, 2017 Time: 2-5 pm Recorded By: Bill Barron

1. Board of Directors

* State Chair – Joe Betterman
* Vice Chair – Paul Trygstad
* Treasurer – Deb Watson
* Secretary – Bill Barron
* Pairing Officials Director – Lenna Fajerman
* Mat Officials Director – Paul Trygstad
* Event Director – Stephanie Sanders
* Folkstyle Director – Abram Lopez
* Women’s Director – Deanna Betterman
* Cadet Director – Luke Morris
* Junior Director – JD Dinette
* Kids Director – Jake Martinez
* Coaches Director – Phil Grasmick
* Metro League Representative – Troy Pickerell
* Member-At-Large –

1. Roll Call
   1. Meeting called to order by Chair Joe Betterman.
   2. PRESENT: Joe Betterman, Paul Trygstad, Deb Watson, Bill Barron, Lenna Fajerman, Stephanie Sanders, Abram Lopez, JD Dinette, Jake Martinez, Phil Grasmick
   3. ABSENT: Deanna Betterman, Luke Morris
   4. GUESTS:
2. Agenda (Discussion / Additions / Approval)
3. State Chair Report (Joe Betterman)
   * Campaign to recruit (Plus 2) new memberships; drawing to win prize and recognized on www/themat.com.
   * Girls HS sanctioned – push toward freestyle
   * Nationals, Duals – specific weigh-in time; we should consider locally (in line at beginning)
   * Girls Duals 2018 – moving to Jr. Duals location in OKC; possibility of moving girls tournament completely out of Fargo
   * 2-min. consolation periods for Juniors (national) except for medal rounds
   * Motion to approve (Barron); seconded (Watson) > unanimous approval.
4. Financial Reports – review trips, discuss credit cards, look at overall budget
   * Ending up where we finished last year (savings account 56K, operating 20K) – paid 8K for mats, 6K trailer
   * Membership increase helped offset expenses
   * Women’s ($5700 deficit between income & expenses); $18,000 cost
   * Fargo – costs $100,000 to take 85 kids (approx. $1200 / kid, including coaches’ costs, although we only charged kids $950 / kid)
   * 4-year Fargo comparison: lost 25K (this year); 18K in 2016; 24K in 2015; 11K in 2014
   * Need to meet as Board to discuss how to handle financial details
   * Need to review apparel – surplus, will sell next spring
   * Credit cards – some hiccups with director cards being shut off at inopportune times
   * Need to get early deposits – 3 times > $250 nonrefundable once they make a team; 2 weeks later to cover transportation; 3rd collection to cover remainder of costs
   * Director reports need to be submitted following each national trip
   * Qualifiers – consider going back to 3 separate times to determine teams earlier
   * Transportation – weigh costs of airline (+vans) vs. bus
   * Follow up with parent checks that bounced from the bank
   * Consider having a Team Leader who oversees trips and take care of travel, expenses
   * Missed timing / coordination of trip arrangements for the Leaf brothers, costing us more (excellent feedback from others on their mat work)
   * Team gear not ordered / distributed to our officials; needs to be in Mat Official Director’s budget or as part of team director’s budget
   * Approval of payments for Fargo / budget report: Motion: Lopez; Seconded By: Fajerman > approved unanimously
5. Fargo - review of what went well, improvements needed
   * Overall very good trip, 20 All-Americans, 4th in Jr. Greco, 2 National Champs (Jett Strickenberger – Cadet Freestyle Champ; Brendan Garcia – Jr Greco Champ; women’s 7th in team competition, 7 All-Americans
   * 3-day camp was good length
   * Coach screening helped with behavioral expectations, matside decorum; need training in coach etiquette & protocol (write out); we might need more coaches to cover all mats
   * Have a parent-doctor with us to facilitate
   * Mosha Schwartz (2X Fargo Champ) – came direct from Maccabi Games instead of traveling with team – made weight but went to hospital for IV – red carded from tournament by USA Wrestling officials
   * Motion to accept (Trygstad), seconded (Sanders) – unanimous approval
6. Golf Fundraiser - Thursday, Sept. 14th (scheduled) – could not get details together
   * Fundraisers needed to raise funds to sponsor national teams
7. Annual Meeting - Sunday, Sept. 22nd - determine location, agenda items, do we need to meet in advance?
8. Elections - positions open, post on site, confirm incumbent leader intentions
9. New Membership Process
10. Job Descriptions
    * HAVE: Equipment, Events, Kids, Mat Officials, Secretary
    * NEED ASAP: Coaches, Junior, Chair, Vice Chair, Treasurer, Pairing Officials
    * Section on board responsibilities, another on job responsibilities
11. Annual meeting location will rotate each year between north and south locations – Motion (Sanders) seconded by Fajerman, approved unanimously – 2016 was Colorado Springs, this year will be Denver or north

**Elections 2016**

1. Mat Officials Director

2. Treasurer

3. Kids Director

4. Womens Director

5. Junior Director

6. Events Director

7. Vice Chairman

**2017 Elections**

1. Chair
2. Secretary
3. Pairing Officials Director
4. Folkstyle Director
5. Cadet Director
6. Coaches Director
7. Equipment Director
8. Fundraising & Marketing Director (new)
   * Motion (Fajerman), Seconded (Trygstad) – approved unanimously to add position as a voting Board member.

NEED JOB DESCRIPTION ASAP FOR:

* Chair
* Vice Chair
* Treasurer
* Junior Director (could do jointly with Cadet)
* Cadet Director
* Pairing Officials Director
* Coaches Director
* Folkstyle Director

Send to Bill for posting with open jobs. We cannot expect candidates to know what is required of them without explicitly detailing the job description. See other descriptions for model – first part should speak to CUSAW Role, then be specific about all that is expected throughout the year.

New Business

1. Board meeting review financial details – Saturday, Sept. 23rd – 12 pm
2. Annual Meeting
   * Location: (rotate between north & south)
   * Date & Time: Sunday, Sept. 24th – North
   * Post open positions on website (Lenna)
3. Every person needs to create a new account – claim past profile and link to new account
4. To vote at annual meeting, a person must have been a member a minimum of 120 days prior to September 24th.
5. Make sure club charters are up-to-date.
6. Budget wish list and estimate of budgetary needs in writing to Treasurer.
7. Discussion between Track Wrestling & Flo Wrestling – sentiment is to stay with Track.
   * Flo does not charge per person like Track, but does charge for the event $50 base – $250 top level).
   * We would need to look into a sponsor to help get video equipment.

ADJOURNMENT:

NEXT MEETING: 9/23, NOON, AT PHIL’S OFFICE (10200 E. Girard Ave., Bldg. B, Room 150)