

ISWA Monthly Meeting

November 10, 2024

Call to Order: Meeting called meeting to order at 12:05 pm by Tina Fouts. Meeting held via Zoom

Attendance:

Tina Fouts, Jennifer Pierson, Melissa Strayer, Jared Curcio, Jennifer Ratliff, Steve Mathis, Thomas Pompei, Jimmy Tonte, Roby Webster, Mark Stevenson, Lou Silverman, Ryan Parrish, Danny Struck, Nick Hull, Josh Curry, Georgia Bartley, Payton Halbig, Jason Miller, and Dalton Halbig

Staff: JD Minch, Tina Tonte

Consultants:

Guest:

Secretary: Tina Fouts

- Tina Fouts presented the October draft minutes as previously supplied through USA Wrestling membership website.
- Steve Mathis made a motion to accept the minutes.
- Roby Webster seconded the motion.
- Motion passed unanimously.
- Tina reminded everyone to review the minutes each month, even if they missed meeting.

Treasurer: Steve Mathis

- Steve Mathis stated it is early on in the season, not much activity to report.
- Membership, charters, interest on CDs, hard cards make up income.
- \$20K showing is for our grant for folkstyle nationals.
- Expenditures – administration (rent, payroll,etc.).
- Mat Officials – membership/backgrounds.
- Deposits for gear, and for securing the building (Folkstyle State).
- Team Indiana, there were some lagging charges from last year.
- USA tournament there were lagging charges from the Women’s Duals.
- Statement of assets – showed listings of CDs and bank accounts.
- Liability is for payroll taxes coming up.
- Ryan Parrish made a motion to accept the Treasurer’s Report.
- Melissa Strayer seconded the motion.
- Motion passed unanimously.
- Steve Mathis stated he will load the reports to the USA Wrestling Membership website.

Old Business

Open Board Positions

- Jennifer Pierson reported the committee is working overtime to fill the open positions. Have interviewed for the 16U/Junior Director position. They are almost done with communications director. Working on Women’s Director this week. Have had some great conversations, all interviews have been very good. The committee has taken something away from all of them.
- Dan Mikesell was the recommendation from the committee – has been team leader in the past. Has a good understanding of the position and what it entails.

- Jennifer Pierson made motion, as recommended by the committee to accept Dan Mikesell as the 16U/Junior Director.
- Jimmy Tonte seconded the motion.
- Motion passes unanimously.
- Jennifer Pierson feels the other 2 will be ready for approval by the December meeting.
- She hopes to have the part-time staff position filled soon.

New Business

Streaming

- Jennifer Ratliff stated we have the option to stream wherever we want.
- Need to decide where we want streaming, and do we want a pay wall.
- Right now, we can still stream to Flo.
- It is subscription based.
- We will be getting a small percentage, because they auto renew. We only get a percentage if the subscriber signs up for the subscription through one of our events.
- We could also stream to YouTube for free.
- She has worked with a company that we could probably use that will set up a pay wall.
- Will take a little time to set up the bracketing.
- We would stream for state events.
- Jen Ratliff has been looking at Lightcast
- Reported that when we had pay per view, we made \$8-10K per year on streaming.
- Steve Mathis reported that we made nothing this past year.
- Ryan Parrish made a suggestion to stream Folkstyle State since it is moving this year, and to stream for free.
- Nick Hull seconds the suggestion. Added, maybe we make it free for a tournament or two.
- Ryan Parrish feels we should, long term, set up a pay wall. A lot being changed this year, with bracketing and moving to Columbus.
- Current cost is based on usage and event rating price.
- They have an option to build your own package, based on needs.
- Cost will be negotiated.
- Jennifer Pierson stated maybe we also stream Elementary and Middle School Duals for free this year.
- Jen Ratliff said the stream will look the same for the viewer.
- Discussions around this.
- Question was asked, If we did Elementary, are we ready to do a \$4.99 pay wall?
- Jen Ratliff said we could do it, but the clips might not be ready.
- The board decided to table the discussion until we get pricing and more info from both companies being considered.

Consultant & Staff Reports

- **Law & Legislation – Steve Pugliese**
 - Not present. No report.
 - Jennifer Pierson stated that the tournament committee received an answer back this week in regards to terminology being added to bid form in regards to making sure to hold the tournament host is held liable to what they have agreed to, if they can't come through. This additional language will be included in new bid form.
- **Sports Medicine – Nicole Moss**
 - Not present. No report.

- **Technology – Chris Pruitt**
 - Not present. No report.
 - Jennifer Pierson reported that he has been working on the email issue with outlook as far as AOL and Yahoo accounts, not being able to send to these.
 - He has been working with the office. Spent time with 3 sources to try to figure out if it is domain or network solutions (iswa.com domain source) to make sure everything is on the right side.
 - She received an email today from network solutions.
 - Have been trying to trouble shoot through outlook to see if the problem is yahoo or outlook issue.
 - Tina Tonte reported that this hasn't yet resolved.
- **Olympic Wrestling Styles Consultant – Zach Errett**
 - Not present. No report.
- **Membership Staff – JD Minch**
 - Current Athletes – 4,043 – up 14% from last year with 40% new athletes
 - Current Wrestling Leaders – 559 – up 12% from last year with 11% new leaders
 - Current Clubs – 140 – up 7% from last year with 6% new clubs
 - Sanctioned Events – 55 – up 4% from last year
 - Certified Coaches: 1 Gold / 8 Silver / 246 Bronze / 341 Copper
 - Pat Culp wanted update on board members and leadership
 - Read off the list of board members that need to do background checks, licenses, and SafeSport.
 - Looking for referees for Franklin on 11/24.
 - Talked about roping off the mats at the big tournaments.
 - Looked at getting traffic cones – 42 inches tall, has a coupling on top that rope can be run through, weight at the bottom. \$20 each online.
 - Will be approximately \$1,000. Roby Webster stated it could be up to \$2,000, depending upon how many are needed.
 - They store easily.
- **State Services - Staff – Tina Tonte**
 - Reported this is the busy season for office with renewals, sanctions, etc.
 - Reached out to section directors for clubs that need to be chartered.
 - Clubs need to go under USAW manage, sanction, and pay for their event and email the flyer to the office.
 - Asked section directors to contact clubs with this information.
 - Updating website with sanctions.
 - Recently put up information about NFHS rules.
 - Has been updated under coaches
 - Ryan Parrish did a write up for middle school coaches that has been posted to the website.
 - A new tab added for Indiana High School Women's coaches has been created.
 - Providing update for new USA bracketing resources.
 - Working on progress of book. The deadline is December.
 - Speaking with company and she and Jennifer Pierson are meeting next week on the book.
 - Updated Indiana biz for our entity, made payment. Included Steve Mathis on that.
 - Working with bookkeeping company for non profit to provide companies when we order supplies for state events
 - Asked Jen Ratliff if she can find out if Columbus can provide boxes (trash).
 - That would save us money – currently order through Uline. She is checking on this.

- Office has been dealing with rejected emails.
- Working with Chris Pruitt and Jennifer Pierson.
- Has reached out to T-shirt sponsors for payment.
- Do we want to continue AM awards, their sponsorship – we kept them last year.
- Getting quotes for lapel pins and having AM awards help with designs, for wrestler's gifts.
- Has sent a request to set up Dan Mikesell for email, since he has been approved for the board position.
- Ryan Parrish was looking at getting a quote for the banner behind the podium. Ryan has a guy who has a solution for this. Structure will fan out and fold back in on itself. Waiting on the final quote.
- Reported that we have 2 medium team openings for Elementary State Duals.

Directors Reports

Vice Chair– Administration – Jennifer Pierson

- Will try to include Ryan Parrish on the December 4th committee meeting.
 - Spending a lot of time on the interview process – revising references that were requested.
 - Getting insight into the applicants.
 - Franklin hosting Elementary Duals – they were voted in.
 - Scheduling meeting with section directors for new initiatives.
 - No disciplinary items.
- **Tournament Director – Roby Webster**
 - Nothing much additionally to report.
 - Working on Elementary, Middle School Duals. Hashing out.
- **Hospitality Director – Linda Robinson**
 - Not Present. No Report.
 - Jennifer Pierson said she was at tournament committee meeting.
 - Has information needed for Elementary Duals
 - Had discussions about layout for hospitality for Folk Style State.
- **Pairing Officials Developmental Director – Jennifer Ratliff**
 - A lot this month, getting pairers to use bracketing.
 - Has gone well.
 - Lots of trainings and helping with videos and trouble shooting.
 - Looks like a lot of Indiana will use bracketing this year.
 - This will be good for our clubs.
 - They will make a lot more off of their events.
 - Starting to work on state events.
- **Social Media/Marketing Director – Vacant**
- **Equipment Director – Jonah Odum**
 - Not present. No report
 - Jennifer Pierson will follow up with him.
- **Mat Officials Developmental Director – Dalton Halbig**
 - Nothing to report.

- Working on licenses.
- **Folkstyle Referees Developmental Director – Jared Curcio**
 - Sent 7 officials to Pre-Season Nationals. Jim Littlejohn was the head official. Went well.
 - Experienced major TrackWrestling issues on Saturday, from rule modification
 - Had very little feedback at pre-season nationals.
 - Did get ISWA video posted.
 - Word document on rule changes has been posted.
 - Schedule tonight at 6 pm questions Q&A.
 - List of licensed folkstyle officials, need more licensed before sharing.
 - Getting a number of requests to get officials for tournaments.
 - If anyone reaches out to others, send to ISWA email for Jared.
 - Will record Q&A meeting and Jennifer Pierson said that we can post it.
 - Clubs hosting women’s events, they need to communicate to us if they will be using the new modified rules.
 - Melissa Strayer asked if coaches association will be using for Middle School State.
 - Jared is trying to convince them to use the rules.
- **Logistics Director – Melissa Strayer**
 - SiteSearch site has been created for Folkstyle State.
 - Requested for email cheat sheet but hasn’t gotten it back yet.
 - Requested Elementary State and Middle School State Duals.
 - For Freestyle State / Greco State, she is trying to find a cheaper location
 - Come December she will start.
- **Section 1 – Mark Galka**
 - Not present. Report via email.
 - Has been calling on clubs to complete sanctions.
 - Requesting latest listing for section 1.
 - Working on section club meeting.
 - Plans to visit several clubs.
- **Section 2– Mary Friedt**
 - Not Present. Report via email.
 - Sent initial emails to all clubs from last year to charter.
 - Suggesting to get sanctions as soon as possible.
 - Started working on getting mats and table help for Folkstyle Nationals.
 - Committee interviewing making good progress
- **Section 3 – Georgia Bartley**
 - Still working on emails for her section.
 - Doing a girl’s tournament for the school on Wednesday.
- **Section 4– Mark Stevenson**
 - He is down to 3 clubs that haven’t sanctioned for December.
 - Went over things with JD Minch and updated sanction list last night.
 - Indiana Creek is renting 5 clocks for County Tournament.
 - Tina Tonte has worked out the rental.
- **Section 5 –Payton Halbig**
 - Getting an email out to clubs in section 5.

- Reminding them to charter and the importance of that.
 - Reminding them to sanction so that it can get on the calendar.
 - Going to send out email to all clubs that have tournaments to see what he can do to help.
- **Vice Chair – Jim Tonte – Programs**
 - Thanked Jennifer Pierson for getting together all of the interviews. Interviews were great. Great to see a lot of interest.
- **State Coaches Director – Danny Struck**
 - Everything going as planned.
 - Applications out – will resend as some didn't get the email.
 - Asked Tina Tonte to send out the application and Jennifer Pierson said she can post the link on the FaceBook page.
- **Regional Training Center – Josh Curry**
 - By the end of the week, RTC applications will be sent to past locations and will also get the link updated and make sure the link is sent to the office and will be sent out to everyone. Usually sends this out twice.
 - The goal for this year is to get someone in northwest Indiana.
 - Trying to get one more host in the area and one more in the Terre Haute area.
 - Numbers in central Indiana have been sky rocketing.
 - Sends the notification out at the beginning of the season and then again around sectionals.
- **Cultural Exchange Director – Lou Silverman**
 - Not much to talk about.
 - The person from New Zealand hasn't reached out.
 - Hoping to have that done soon.
 - Middle school, looking at going to New Orleans and should get hooked up with Andrew Nicola who is coaching down there.
 - Should be in contact this next week.
- **Team Leader Director – Thomas Pompei**
 - Has to shore up a couple of team leaders and will follow up and send a report to the executive committee.
- **Kid's Director – Jason Miller**
 - Nothing new to report. Should start picking up soon.
- **16U/Junior Director – Vacant**
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- **Olympic Styles Development Director – Nick Hull**
 - Nothing new to report.
 - Will be a good year.
 - Spinning off Indiana's success the last year.
 - Working together and continuing to move Indiana forward.
- **Women's Director – Vacant**
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- **Folkstyle Developmental Director – Ryan Parrish**
 - Working with the selection committee to pick the new roles.
 - Working on Elementary Duals with Jennifer Pierson and Jennifer Ratliff.

Roby Webster motioned that we adjourn the meeting.

Lou Silverman seconded the motion.

Motion Passed unanimously.

Meeting Adjourned @ 1:48 pm.

The next meeting will be December 8, at 12:00 pm.

Respectfully submitted,

Tina Fouts

ISWA Secretary