

**BYHA Monthly Meeting Minutes**  
**When: November 18<sup>th</sup>, 2024, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, ~~Jed Rohlf~~, Lindsay Axelrod, Jerry Anderson, Shannon Schutte, Neal Verhulst, Rick Japor, ~~Chris Fore~~, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 PM by

**Motion made (Rick Japor), seconded by (Lindsay Axelrod) approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report: Lindsay A** – teams are all up and running, just answering a few lingering questions from managers on GameSheet and other various topics. Men's Gopher game was a huge success, we had 433 BYHA members in attendance, the most we have ever had!!! Lots of Blaine in the audience, it was fun to see! The girls game will be coming up on 02/01/2025, so communication about that will start before the holidays, as we get many of the same experiences at that game as well. First round of volunteer credits have been submitted to Shannon and Ron, thank you Amanda for getting that over to them! Everyone should have received their codes for concussion testing, make sure you get that taken care of ASAP. The invoice has been forwarded to Shannon. I would like to add a question to any survey we do to see how people liked the online versus in person version of concussion testing. Finally, the last apparel window for the season will open on 12/2 with delivery the week of 1/13/2025.

The following motions were made between the October and November meetings:

- Motion made by Jed Rohlf to approve a third jersey design for the Squirt C team, seconded by Shannon Schutte, motion passed.
- Motion made by Jed Rohlf to approve a third jersey design for the Squirt B1 White team, seconded by Brad Keogh, motion passed.
- Motion made by Chris Fore to approve a third jersey design for the Squirt B1 Blue team, seconded by Jed Rohlf, motion passed.
- Motion made by Chris Fore to approve a third jersey design for the Peewee B1 team, seconded by Shannon Schutte, motion passed.
- Motion made by Lindsay Axelrod to approve a third jersey design for the Bantam AA team, seconded by Chris Fore, motion passed.
- Motion made by Lindsay Axelrod to put a sponsor the Blaine High School Boys Basketball program at the cost of \$650, seconded by Brad Keogh, motion passed.
- Motion made by Lindsay Axelrod to pay for ½ the price of 100 cases of BYHA branded coasters for Clive's in the amount of \$3053.33, seconded by Shannon Schutte, motion passed.
- Motion made by Lindsay Axelrod to donate \$1500 to Blaine Police Departments Shop with a Cop program, seconded by Shannon Schutte, motion passed.
- Motion made by Brad Keogh to allow the 12UA team to use the 15UA traveling bags this year and purchase another set of bags for the PWAA to use this year. Cost not to exceed \$4,000. Seconded by Lindsay Axelrod, motion passed.
- Motion made by Lindsay Axelrod to donate \$2,500 to the following organizations, Blaine High School Cross County team, Blaine High School Boys Basketball team, Blaine High School Alpine Ski team, the Blaine High School robotics team, and Madison Elementary School for their 5<sup>th</sup> grade Long Lake Camp Trip, seconded by Rick Japor, motion passed.
- Motion made by Lindsay Axelrod to donate \$1000 to the following organizations – the Andover YMCA and Average Joe's Archery, seconded by Shannon Schutte, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to SBAA, seconded by Jerry Anderson, motion passed.

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the October 21<sup>st</sup>, 2024, meeting minutes. Motion passed.**

**Treasurer's Report:** Shannon Schutte – Total revenue for the month was \$97,169. Total revenue was down primarily due to the timing of the October Gambling contribution of \$100,000 which was received on 11/1. Total revenue included registration income of \$70,658 and general income of \$24,711.

Total expenditure for the month was \$101,644. Expenses were primarily related to hockey training (\$20,105), ice (\$14,101) and hockey equipment (\$15,511). Hockey equipment expenses due to equipment starter packages. Donations totaling \$12,000 were made during the month.

Due to the timing, a net loss of \$4,475 was reported for the month.

All team level fees have been assessed, and payments are being made.

**Vice President's Report:** Brad Keogh – working through tryout process, what we can do better and what we did well. Tryout ice is scheduled for next year. Otherwise just day-to-day issues with teams, which have only been a few, so thank you! Thank you to Heather and Jake for making Girls Hockey Day, it was great!

**President's Report:** Jeff Meister – Just running the day to day. No big D10 updates...We have had a few players jump up to the High School team and so had some team jostling, but that is all set and behind us now.

**Open Forum:** Donation Requests:

- A. Blaine High School BPA - \$3,000.00
- B. Blaine High School Cheerleaders - \$5,000.00
- C. Blaine High School Boys High School Hockey - \$20,000.00
- D. Blaine High School Dance Team - \$2,500.00
- E. D10 Green Giants - \$2,000.00 and 2 hours of ice time
- F. Elevate Hope House - \$5,000.00
- G. Bald Eagle Water Ski Shows Inc. - \$2,000.00

**Ice Scheduler:** Kathy Brodzinski – No update

**Girls Traveling Coordinator:** Jake Geisler – thank you to Heather for girls' hockey day! Great feedback from the parents! Talked to coaches today. Getting ready to do evaluations in January, so Jake will work with Jeff to get it out.

**Boys Traveling Coordinator:** Nick Jacoby, Jason Hesper, and Ron Leathers – No Update

**In-House Coordinator:** Deni Sanders, Nicki Barry, and Joe Pritzkow – No Updates

**Bengal Aces Coordinators:** Christy Resop – No update

**Goalie Coordinator:** Jerry Anderson – made it out to most of the sessions a few weeks ago and talked to Hartzell. Getting more and more participation at the mite level.

**Coaching Coordinator:** OPEN – No Updates

**Manager Coordinator:** Liz Literski – No Updates

**Volunteer Coordinator:** Amanda Hesperen – credits are out and hours and shifts for the tournaments in January will be posted shortly.

**Registrar:** Nancy M – No Update

**Recruitment & Retention Coordinator:** Greg Schutte – looking for replacement.

**Girls High School Coordinator:** – Heather Caven – thanks for all of the help for Girls Hockey Day! Booster club would like to do a survey of coaches for feedback on hockey day!

**Boys High School Coordinator:** OPEN– No Updates

**Fundraising Coordinator:** Cami Mertz. - No Updates

**Sponsorship Coordinator:** Bob Wilkerson – all checks in \$16,000 was raised for the teams. Shannon will get checks out to mite managers by the beginning of December.

**Boys & Girls Tournament Coordinators:** Julie Verhulst and Michelle Rein – No Update

**Concussion Coordinator:** Steve Churchill – No Updates

**Apparel Coordinator:** Allie Hasling – No Updates

**Communications and social media** – Denise Formosa and Katie Cady – send stuff in, looking to get a December newsletter out.

**Tournament Coordinator (hosted)** - Chris Fore – Filled vacant spot with team from Shakopee

- Michael Japor confirmed to play music and lights for Sunday games
- Looking to lock in final schedule by EOM and send to team for planning

**Girls Traveling Director:** Neal V. reported – season is up and running, 12A's took 3<sup>rd</sup>, and the few girls that we have playing for CRCP placed second in their tournament. Teams are off to a good start for the season. Thanks for all of the help for Girl's Hockey Day!

**Boys Traveling Director:** Jed Rohlf reported – Season off to a good start, rosters are set finally! Reminder to parents that refs are human 😊

**In-House Director:** Chris Fore reported the following: Teams are formed and practicing

- Expanded girls program this year - 1:8UA, 2:8UB, 2:8U Futures teams
- Dave's completed jerseys for all teams. They are working through a few issues
- Sublimated jerseys will be shipping this week

**Equipment Director:** Jerry Anderson reported that he has been handing out equipment and doing exchanges for breezers covers and jerseys. Needs to order more pucks.

**Hockey Director:** Rick Japor reported that he visited a couple of the training partners, checking on Build Your Game, the kids are really liking it! Starting to work on the tryout wish list for next fall.

**Charitable Gambling Report:** Suzanne S. reported that this month's charitable gambling contribution was \$100,000.00. Running along business as usual.

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the October 2024 charitable gambling report. Motion passed.**

**Motion made (Lindsay Axelrod) second (Shannon Schutte) to approve the December 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No New Business

**Motion made by (Neal Verlhurst) seconded by (Lindsay Axelrod) to close the session. Motion passed.**

Session closed at 8:16pm.

**Exhibit A: Charitable Gambling Report**

**BLAINE YOUTH HOCKEY ASSOCIATION  
STATEMENT OF REVENUES  
AND EXPENSES - REGULATORY BASIS  
FOR THE PERIOD THEN ENDED  
October 31, 2024 and 2023**

**CONSOLIDATED**

	1 Month Ended Oct. 31, 2024		1 Month Ended Oct. 31, 2023		7 Months Ended Oct. 31, 2024		7 Months Ended Oct. 31, 2023	
		Per		Per		Per		Per
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 9.43	0.00	\$ 7.94	0.00	\$ 44.50	0.00	\$ 57.10	0.00
PULL TAB RECEIPTS	954,077.00	38.86	977,318.00	43.50	6,651,088.00	38.88	7,449,170.00	45.97
E-TAB RECEIPTS	1,434,215.25	58.41	1,212,634.50	53.97	9,989,808.50	58.39	8,353,089.25	51.55
E-BINGO RECEIPTS	22,711.20	0.92	23,549.10	1.05	203,595.90	1.19	156,052.20	0.96
PADDLETICKET RECEIPTS	3,810.00	0.16	4,020.00	0.18	21,900.00	0.13	23,640.00	0.15
BINGO RECEIPTS	<u>40,618.00</u>	<u>1.65</u>	<u>29,250.00</u>	<u>1.30</u>	<u>241,391.00</u>	<u>1.41</u>	<u>221,520.00</u>	<u>1.37</u>
<b>TOTAL RECEIPTS</b>	<b>2,455,440.88</b>	<b>100.00</b>	<b>2,246,779.54</b>	<b>100.00</b>	<b>17,107,827.90</b>	<b>100.00</b>	<b>16,203,528.55</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	809,476.00	32.97	821,332.00	36.56	5,667,497.00	33.13	6,327,501.00	39.05
E-TAB PRIZES	1,226,911.55	49.97	1,052,981.65	46.87	8,700,354.55	50.86	7,260,037.35	44.81
E-BINGO PRIZES	19,304.52	0.79	20,016.73	0.89	173,056.46	1.01	132,644.30	0.82
PADDLETICKET PRIZES	2,540.00	0.10	2,680.00	0.12	14,200.00	0.08	15,220.00	0.09
BINGO PRIZES	<u>30,682.52</u>	<u>1.25</u>	<u>25,143.12</u>	<u>1.12</u>	<u>193,176.49</u>	<u>1.13</u>	<u>189,373.16</u>	<u>1.17</u>
<b>TOTAL COST OF SALES</b>	<b>2,088,914.59</b>	<b>85.07</b>	<b>1,922,153.50</b>	<b>85.55</b>	<b>14,748,284.50</b>	<b>86.21</b>	<b>13,924,775.81</b>	<b>85.94</b>
<b>GROSS PROFIT</b>	<b>366,526.29</b>	<b>14.93</b>	<b>324,626.04</b>	<b>14.45</b>	<b>2,359,543.40</b>	<b>13.79</b>	<b>2,278,752.74</b>	<b>14.06</b>
<b>OPERATING EXPENSES</b>								
PULL TAB EXPENSE	12,522.29	0.51	13,267.48	0.59	91,371.74	0.53	101,929.95	0.63
PADDLETICKET EXPENSE	45.96	0.00	68.93	0.00	459.54	0.00	273.80	0.00
BINGO PAPER SUPPLY	41.10	0.00	0.00	0.00	2,547.49	0.01	284.97	0.00
WAGES & PAYROLL TAXES	30,263.24	1.23	29,728.64	1.32	156,789.69	0.92	172,266.58	1.06
ACCOUNTING EXPENSE	7,185.00	0.29	6,870.00	0.31	14,595.00	0.09	13,740.00	0.08
CASH SHORT/OVER	298.67	0.01	658.28	0.03	2,069.78	0.01	2,528.91	0.02
CASH SHORT REIMBURSED	0.00	0.00	(99.23)	(0.00)	(459.02)	(0.00)	(734.95)	(0.00)
E-TAB REVENUE SHARING	47,290.22	1.93	49,567.52	2.21	396,425.09	2.32	363,158.63	2.24
E-BINGO PROVIDER FEE	908.78	0.04	624.43	0.03	4,995.60	0.03	3,855.63	0.02
ADVERTISING EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	1,716.00	0.01
OFFICE & POSTAGE	2,218.82	0.09	861.22	0.04	15,651.20	0.09	34,317.48	0.21
LOCAL GAMB TAX -10%	26,303.17	1.07	28,956.69	1.29	74,278.47	0.43	79,293.16	0.49
MN COMB REC TAX	103,939.93	4.23	106,089.75	4.72	745,502.04	4.36	760,170.43	4.69
MN 8.5% TAX	386.13	0.02	388.52	0.02	5,237.64	0.03	4,007.51	0.02
REGULATORY FEE	3,112.94	0.13	2,938.14	0.13	21,715.32	0.13	20,634.47	0.13
RENT EXPENSE	<u>43,092.71</u>	<u>1.75</u>	<u>44,026.29</u>	<u>1.96</u>	<u>325,001.77</u>	<u>1.90</u>	<u>244,757.39</u>	<u>1.51</u>
<b>TOTAL EXPENSES</b>	<b>277,608.96</b>	<b>11.31</b>	<b>283,946.66</b>	<b>12.64</b>	<b>1,856,181.35</b>	<b>10.85</b>	<b>1,802,199.96</b>	<b>11.12</b>
<b>OPERATING INCOME</b>	<b>88,917.33</b>	<b>3.62</b>	<b>40,679.38</b>	<b>1.81</b>	<b>503,362.05</b>	<b>2.94</b>	<b>476,552.78</b>	<b>2.94</b>
<b>LAWFUL PURPOSE EXPENSES</b>								
DONATION	100,000.00	4.07	80,000.00	3.56	475,000.00	2.78	490,000.00	3.02
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.01</u>	<u>1,050.00</u>	<u>0.01</u>
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>100,000.00</b>	<b>4.07</b>	<b>80,000.00</b>	<b>3.56</b>	<b>476,050.00</b>	<b>2.78</b>	<b>491,050.00</b>	<b>3.03</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (11,082.67)</b>	<b>(0.45)</b>	<b>\$ (39,320.62)</b>	<b>(1.75)</b>	<b>\$ 27,312.05</b>	<b>0.16</b>	<b>\$ (14,497.22)</b>	<b>(0.09)</b>

**Exhibit B: Next Months Estimated Expenditures**

**MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL**

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

**MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!**

**Exhibit C: Gambling Report Summary**

BLAINE YOUTH HOCKEY ASSOCIATION  
 GAMBLING REPORT SUMMARY

October-24

REVENUES	366,526	BEGINNING PROFIT CARRYOVER	202,918.60
EXPENSES	(377,609)	PROFIT CARRY OVER +/-	(11,082.67)
NET INCOME	<u>(11,083)</u>	ENDING PROFIT CARRYOVER	<u>191,835.93</u>

		Percentage of Income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	67,921	
BROADWAY PIZZA	6,302	
WILD BILLS	47,928	
CLIVE'S	<u>22,450</u>	
	144,601	39.46%
<b>Etabs</b>		
OLE PIPER INN	59,168	
BROADWAY PIZZA	66,494	
WILD BILLS	60,634	
CLIVE'S	<u>21,007</u>	
	207,304	56.56%
<b>E-Bingo</b>		
OLE PIPER INN	809	
BROADWAY PIZZA	1,072	
WILD BILLS	737	
CLIVE'S	<u>789</u>	
	3,407	0.93%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Paddlewheel</b>		
OLE PIPER INN	710	
BROADWAY PIZZA	400	
WILD BILLS	160	
CLIVE'S	<u>-</u>	
	1,270	0.35%
<b>Bingo</b>		
OLE PIPER INN	1,845	
BROADWAY PIZZA	639	
WILD BILLS	5,394	
CLIVE'S	<u>2,057</u>	
	9,935	2.71%
<b>Raffle</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Interest</b>	9	

<b>Taxes</b>	
MN COMBINED RECEIPTS	103,939.93
MN 8.5%	388.13
REGULATORY BOARD FEE	3,112.94
LICENSE & PERMITS	-
LOCAL 10%	26,303.17
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	133,742.17

<b>Total allowable expenses</b>	
GAMES PURCHASED	12,609.35
COMPENSATION & TAXES	30,263.24
PENALTIES & INTEREST	-
ACCOUNTING	7,185.00
BOND	-
ETAB REV SHARING	47,290.22
EBINGO PROVIDER FEE	908.78
RENT	43,092.71
OFFICE & SUPPLIES	2,218.82
CASH SHORT	298.67
CASH SHORT REIMB	-
REPAIRS & MAINTENANCE	<u>-</u>
	143,866.79

<b>Donations</b>	
Donation	<u>100,000.00</u>
	100,000.00

Net Revenues	366,526.29	Expenses	377,608.96
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BLAINE YOUTH HOCKEY ASSOCIATION  
 GAMBLING REPORT SUMMARY

October-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	900,248.05	494,790.05	737,884.55	322,508.80	2,455,431.45
PRIZES PAID	<u>769,794.23</u>	<u>419,883.58</u>	<u>623,031.73</u>	<u>276,205.05</u>	<u>2,088,914.59</u>
NET RECEIPTS	130,453.82	74,906.47	114,852.82	46,303.75	366,516.86
PRIZE PAYOUT %	86%	85%	84%	86%	85%
GAME CLOSED	81	7	58	34	180
INTEREST EARNED	3.49	2.17	2.55	1.22	9.43
EXPENSES	48,095.43	28,790.35	43,112.25	23,868.76	143,866.79
TAXES PAID	42,094.92	25,864.98	44,373.29	21,408.98	133,742.17
NET PROFIT	40,266.96	20,253.31	27,369.83	1,027.23	88,917.33
			YTD NET PROFIT	27,312.05	
			YTD CONTRIBUTIONS	475,000.00	

Exhibit D - Attendees: Online attendees: Amanda Hespen

In person attendees: See attached

 **BYHA ANNUAL BOARD MEETING SIGN-IN** (PLEASE PRINT YOUR NAME)  
DATE: 11/18/24

1	Holly Boisjolie BHS BPA	21
2	Bethel Tekw BHS BPA	22
3	ISSEY Phan BHS BPA	23
4	Crosby Warren BEW	24
5	Simonne Lawson	25
6	Heather Cuwen	26
7	Finley Caven GreenGait	27
8	Blaine Dance Team	28
9	Denise Formosa	29
10	Sara Giese	30
11	Katie E	31
12	Blaine Cheer team	32
13	Melinda McDermott - Elevate Hope House	33
14	Tracer Frischman	34
15	Ryan Wallcraft	35
16		36
17		37
18		38
19		39
20		40