

# West Fargo Hockey Association Board Meeting

Board Meeting Minutes: Monday, December 19<sup>th</sup>, 2022 at 6 p.m.

West Fargo Hockey Association Office 1122 Prairie Parkway Suite #103 West Fargo, ND 58078

## Board Members:

*Present:* Alex Aughinbaugh, Scott Haider, Brett Anderson, Adam Guy (via TEAMS), Sarah Elkins, Seth Rehm, Ryan Thayer (Via TEAMS), Kristen Cigelske, Eric Nelson

*Absent:* Kelly Kisell, James Cailao

## Others Present:

*Executive Director:* Jeremy Jorgenson

*Hockey Director:* Mike Parnell

*Assistant Hockey Director:* Zach Feltman

*Charitable Gaming Director:* Jason Campbell

**Members Present:** None

## PROCEEDINGS:

**Meeting called to order** at 6:00 p.m. by Executive Vice-President Brett Anderson

### Minutes Approval: November 21<sup>st</sup>, 2022

Haider

Cigelske made a motion to approve the November 21<sup>st</sup>, 2022 Regular Board Meeting minutes as provided to the board of directors. Motion was seconded by Nelson. Approved by all; motion was passed without dissent.

Haider entered the meeting at 6:03 p.m.

### October 2022 Financials

Guy

Guy presented a report on the October 2022 financial information. Total assets are up significantly from October 2021. Guy discussed our regular season registration income and added hockey expenses. Even with the added expense items after the start of the season we will still fit within the original budgeted amount. The budget was made with room to accommodate for some of these expenses that were either unknown or tend to fluctuate as the season shapes up.

Aughinbaugh logged off TEAMS at 6:09 p.m.

Aughinbaugh entered the meeting at 6:10 p.m.

### Executive Director Updates

Jorgenson

Jorgenson shared an update on the potential Certificates of Deposit that were discussed at the November board meeting. WFHA has purchased CD's with Charles Schwab and Primis Bank of Pittsburgh.

Advertising has been going well through the last few months with Jorgenson able to secure new clients which are currently being represented at Veteran's Memorial Arena. Overall, the expenses are lower than prior years with some changes in pricing resulting in a positive trajectory. Jorgenson has started the invoicing process and is collecting the funds as they come in. He feels that the dasher board selling and invoicing process has been cleaned up significantly and is working well this year.

The Capital Campaign continues to progress as expected and an Executive Committee has been formed for this purpose. Their first meeting recently took place with PACE to discuss the flow of the project. Jorgenson feels comfortable with the position of the process, the organization of the project and the composition of the executive committee. Overall, the Veterans 3 project is in a good position. All parties continue to discuss several related topics that are of timely interest and in preparation for future deadlines. Haider shared that the Executive Committee will eventually be reaching out to others for support in a variety of tasks and asked that everyone keep an open mind in ways they can be involved when the time comes.

Jorgenson is beginning to plan for the annual membership survey and shared some ideas for modifying the format. Ultimately this would result in two separate surveys begin distributed to gather two distinct sets of data and viewpoints. Some factors to consider is the consistency of data gathered from year-to-year that will be able to be compared over the course of time.

Jorgenson provided the board with an overview of the possibility for a North American Tier 3 Hockey team to be brought to West Fargo. A team from this league is typically comprised of players from 18 to 21 years of age. Several potential impacts were discussed in relation to this possibility which includes scheduling, time requirements for the games, dedicated locker rooms, ice rental and the future growth of youth and high school hockey programming needs.

Aughinbaugh opened a discussion regarding approved apparel vendors, licensing agreements, production of apparel and retail outlets where membership can purchase products. Overall, it was agreed that WFHA should take a uniform approach to apparel, vendors and our consistency in how we work with the vendors and product offered for sale. WFHA is open to considering a working relationship with those who are able to enter into and agree to consistent terms that all approved apparel vendors adhere to.

## Hockey Operations

Parnell

Parnell expressed how great the first half of the season has been for WFHA. He is very satisfied with the coaches, player experiences, growth in coach and player development as well as the overall competitiveness of the Stampede teams. The hockey staff was also commended for their commitment and work especially to Feltman who has been working hard to adjust schedules with the recent weather impacts on practices and games. The girls coordinator is expected to be joining the teams on-ice after Christmas. Holden, the goalie coordinator, will soon be able to work individually with teams. He continues to offer the weekly goalie sessions, along with other outside coaching support, on Wednesday nights that support these players in developing specific skills for their positions. The participation in these practices is well attended and is seeing a higher participation rate from the previous season.

Weekly coaching development and support for the coaching staff is provided via e-mails that address all areas of player development. Coaches also have the opportunity to attend in-person bi-weekly meetings. Parnell feels that changes to the in-person meetings have been positive and resulted in increased comradery among the coaches with positive opportunities to “talk hockey”. He sees the enthusiasm and receptiveness of the coaching support starting to come through in weekly practices and games.

Parnell expressed confidence in the new compliance system and how the protocols have helped him to operate and address needs as they have arisen during the first part of the season. The system provides organization and thoroughness that has been supportive in meeting any potential disciplinary needs with WFHA, NDAHA and USA Hockey.

The Junior Gold team is underway with practices and games through the temporary coaching support of Parnell and Feltman. Parnell has secured a parent head coach and an assistant coach that will begin their duties after the Christmas break. He feels confident in their abilities to lead the team which has added 4 additional players since the start of their season. Our Junior Gold team now has a full roster and will not be able to add any more members.

Parnell shared his appreciation and gratitude for Feltman, who was in attendance at the meeting, specifically for his support in helping to get the season off the ground and running as smoothly as it has over the past few months. He feels that they have a great rapport and complement each other very well. Feltman also shared his commendations for

Parnell in his support of the hockey program, his thoroughness, accountability & organization and specifically for all of the coaches development & programming that has brought a renewed sense of engagement to WFHA. He conveyed his excitement for the planning that is happening amongst Parnell and himself for the remainder of the season and the Stampede Summer Academy.

#### **Gaming Operations**

**Campbell**

Campbell updated the board on the progress of gaming and the strength of the daily operations. All gun raffle tickets have been distributed and there are no tickets left for sale at the hockey office. As the gun raffle is limited in the amount of tickets for sale there will be no further tickets printed. In regards to the winter raffle all tickets originally printed have been distributed for sale and Campbell has ordered more ticket books. Many of the top ticket prizes for the winter raffle are available for viewing at Veterans Memorial Arena. WFHA is running a gift card contest for the top 3 sellers of winter raffle tickets which many people have become very involved with.

Campbell proposed a distribution of a Christmas bonus to the gaming staff and Nelson proposed an amendment to suggestion that included both WFHA gaming employees and office staff. Haider requested that topic be tabled and discussed further in the upcoming closed session of the meeting. It was agreed by all to table the discussion until the closed session.

#### **New Business: Capital Campaign Budget**

**Haider**

Haider shared specifics of our agreement with PACE regarding the fundraising and services that we have secured from them. Some materials might be warranted in the future that may not be included with the services garnered from PACE.

Haider made a motion to approve a budget for the Capital Campaign Executive Committee in the amount of \$10,000 for the purpose of marketing and capital campaign materials that are not included in the services from PACE. Motion was seconded by Aughinbaugh. No further discussion took place. Approved by all; motion was passed without dissent.

#### **New Business: Membership Discussion**

**Haider**

Haider discussed the general expectations for WFHA membership, coaches and players during the season. As a collective membership it is important that we are supporting appropriate behavior, exercising respective etiquette and displaying a positive culture. All players, parents and board members sign a code of conduct which should followed throughout the season. Overall, it is imperative to be mindful of the behavior from everyone that will continue to uphold high expectations and display positive messages from our association.

#### **Meeting Adjournment**

**Haider**

Haider made a motion to close the meeting at 7:24 p.m. Motion was seconded by Anderson. Approved by all; motion was passed without dissent.

**Meeting was CLOSED at 7:24 p.m. by President Scott Haider.**

**Meeting was adjourned at 8:02 p.m. by President Scott Haider**

#### **Board of Directors**

*Scott Haider, President*

*Alex Aughinbaugh, Past President*

*Brett Anderson, Executive Vice President*

*Adam Guy, Treasurer*

*Sarah Elkins, Secretary*

*Kelly Kisell, Director of Hockey Operations*

*James Cailao, Director of Tournaments*

*Seth Rehm, Director of Compliance & Safe Sport*

*Ryan Thayer, Director of Business Operations*

*Kristen Cigelske, Director of Communications & Marketing*

*Eric Nelson, Director of Fund Raising & Gaming*

# West Fargo Hockey Association, Inc.

## Statements of Financial Position

October 31, 2022 and 2021

ASSETS	2022	2021
Current Assets		
Checking/Savings		
Gaming Site Cash	\$ 224,901.00	\$ 203,845.00
WSB-Club Account	482,324.16	376,300.24
WSB-Gaming Account	2,131,681.59	1,344,924.37
WSB-Trust Account	2,002,831.30	1,052,089.86
WSB-Future Savings Account	157,953.52	157,814.89
FNB-Reserve Savings CC	128.89	128.89
	<hr/>	<hr/>
Total Checking/Savings	4,999,820.46	3,135,103.25
	<hr/>	<hr/>
Accounts Receivable		
Advertising Receivable	0.00	2,050.00
	<hr/>	<hr/>
Total Accounts Receivable	0.00	2,050.00
	<hr/>	<hr/>
Other Current Assets		
Prepaid Insurance	1,290.32	1,732.37
Prepaid Payroll/Tax Liabilities	0.00	332.69
Prepaid Rent	12,950.00	15,435.00
Prepaid Tournament Expenses	131,900.00	103,775.00
Gaming Inventory	6,148.52	4,013.40
	<hr/>	<hr/>
Total Other Current Assets	152,288.84	125,288.46
	<hr/>	<hr/>
Total Current Assets	5,152,109.30	3,262,441.71
	<hr/>	<hr/>
Fixed Assets		
Leasehold Impr. Fit-up	25,580.19	6,724.24
Accumulated Depreciation	(153,166.22)	(231,861.44)
Gaming Equipment	74,548.23	67,325.48
Hockey Equipment	83,721.88	170,071.88
	<hr/>	<hr/>
Total Fixed Assets	30,684.08	12,260.16
	<hr/>	<hr/>
TOTAL ASSETS	\$ <u>5,182,793.38</u>	\$ <u>3,274,701.87</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

West Fargo Hockey Association, Inc.  
 Statements of Financial Position  
 October 31, 2022 and 2021

LIABILITIES & NET ASSETS

Liabilities

Current Liabilities

Accounts Payable

Accounts Payable	\$	114,772.44	\$	6,592.92
Accrued Gaming Tax		182,790.54		38,983.66
Accrued Wages		23,794.75		15,156.95
Payroll Liabilities		17,962.81		21,109.95
Unearned Revenue - Registration		222,577.17		211,990.93

Total Current Liabilities		561,897.71		293,834.41
---------------------------	--	------------	--	------------

Total Liabilities		561,897.71		293,834.41
-------------------	--	------------	--	------------

Net Assets

Temp Restricted Net Assets		8,442.29		8,442.29
Net Assets Without Restrictions		4,084,286.91		2,378,346.99
Change in Net Assets Without Restrictions		528,166.47		594,078.18

Total Net Assets		4,620,895.67		2,980,867.46
------------------	--	--------------	--	--------------

TOTAL LIABILITIES & NET ASSETS		\$ 5,182,793.38		\$ 3,274,701.87
--------------------------------	--	-----------------	--	-----------------

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21
Gaming Revenue/Expense			
Net Gaming Proceeds			
Etabs	\$ 328,102.50	\$ 1,313,613.00	\$ 1,087,874.25
Pull Tabs	29,369.00	137,878.66	111,113.02
Blackjack & Paddlewheel	29,932.00	95,564.50	96,486.00
Poker	0.00	0.00	0.00
Bingo	24,172.00	104,513.00	107,594.00
Bingo Prize Exp	(2,271.00)	(35,716.66)	(19,976.92)
Raffles	24,680.00	24,680.00	34,120.00
Raffle Prizes Expense	(3,313.14)	(23,928.65)	(26,276.71)
Daubers	366.00	1,503.13	1,537.55
	<u>431,037.36</u>	<u>1,618,106.98</u>	<u>1,392,471.19</u>
Total Net Gaming Proceeds			
Gaming Expenses - Direct			
Wages - Gaming	28,812.38	112,118.25	88,805.56
Payroll Taxes - Gaming	6,191.19	25,844.12	24,178.03
Gaming Tax	45,697.58	182,790.30	155,933.34
Etab Expense	87,755.47	329,037.36	270,735.75
Rent - Gaming	9,260.00	37,027.10	34,290.00
Etab Credit	0.00	(22,000.00)	(22,000.00)
Bingo Cards	922.90	3,021.20	3,181.15
Miscellaneous	0.00	1,737.25	0.00
Gaming Licenses & Fees	0.00	150.00	(150.00)
Gaming Supplies	194.59	15,872.67	1,409.13
Gun Raffle Advertising	50.03	757.38	703.39
Prize Board Prizes	9,000.00	9,000.00	2,323.06
Pull Tabs Expense	4,607.13	8,404.66	5,423.30
Raffle Wheel Tickets	0.00	0.00	1,107.12
Security	2,725.90	7,218.70	5,647.17
	<u>195,217.17</u>	<u>710,978.99</u>	<u>571,587.00</u>
Total Gaming Expenses - Direct			

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21
Gaming Expenses - Indirect			
Health Insurance - Gaming	3,746.45	13,357.81	8,326.63
401k Match	2,602.09	8,824.70	0.00
Office Rent - Gaming	1,047.50	4,190.00	3,100.00
Insurance - Gaming	322.59	1,290.34	1,732.36
Accounting - Gaming	2,233.00	8,895.50	9,755.00
Internal Control Manual	752.50	2,171.50	0.00
Payroll Processing Fees	274.95	1,123.10	0.00
Depreciation - Gaming	646.80	2,362.91	2,736.62
Background Checks - Gaming	0.00	90.00	75.00
Office Supplies	287.14	1,149.39	653.90
Promotion	0.00	2,000.00	0.00
Telephone/Techology	456.20	2,064.67	2,004.09
Copier Lease - Gaming	89.66	407.72	374.14
Employee Appreciation	0.00	69.00	58.00
Software	111.90	358.22	997.42
Uniforms - Gaming	0.00	0.00	2,643.40
Wages - Gaming Admin	15,544.28	71,740.86	79,644.68
Gaming Mileage	242.59	949.09	1,544.41
Wages - Vacation, Train, Count	1,139.57	4,866.55	2,528.92
Staff Payroll Tax	1,158.34	6,113.74	6,614.01
Bank Service Charges - Gaming	0.00	0.00	(113.29)
Miscellaneous - Gaming	0.00	1,000.00	5.00
	<u>30,655.56</u>	<u>133,025.10</u>	<u>122,680.29</u>
Total Gaming Expenses - Indirect			
	<u>225,872.73</u>	<u>844,004.09</u>	<u>694,267.29</u>
Total Gaming Expenses			
Net Gaming Revenue	<u>205,164.63</u>	<u>774,102.89</u>	<u>698,203.90</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21
Program Revenue			
Charitable Donations	0.00	0.00	1,186.10
Regular Season	0.00	0.00	41,108.19
Camp Registration	15,475.95	35,837.20	30,600.32
Academy Registration	0.00	52,243.33	0.00
Regular Season Registration	42,595.43	42,595.43	0.00
Summer Ice Income	0.00	31,045.16	0.00
Invoiced Dibs	800.00	2,920.00	2,286.67
Scheels Jersey Credit	0.00	5,000.00	0.00
Dasherboards/Signs	4,500.00	14,500.00	15,600.00
Non-Dasher/Sign Sponsorships	0.00	5,000.00	1,000.00
Golf Tournament	4,600.00	4,600.00	0.00
Winter Classic Tournament	0.00	2,400.00	2,050.00
Partner Kickbacks	0.00	100.00	0.00
Pin Income	9,637.50	9,700.45	7,460.00
Intro to Hockey	250.00	9,200.00	0.00
Wallboard Advertising	0.00	0.00	1,000.00
Advertising Income	0.00	0.00	5,000.00
Center Ice Income Receipts	0.00	315.00	0.00
Interest Income	0.00	4,008.08	79.52
Miscellaneous Income	0.00	121.76	0.00
	77,858.88	219,586.41	107,370.80
Total Program Revenue	77,858.88	219,586.41	107,370.80

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21
Program Expenses - Direct			
Ice Rental	(1,820.00)	280.00	7,800.00
Summer Ice Rental	1,080.00	1,080.00	0.00
Rink Feasibility Study	0.00	33,034.28	0.00
Stampede Summer Academy Exp	1,879.90	26,084.22	0.00
Non-Academy Camp Expenses	1,068.43	3,139.88	27,315.44
USA Hockey & NDAHA	2,420.00	3,975.00	3,229.00
Financial Assistance Program	(100.00)	8,171.50	0.00
Pins - Hockey Expenses	0.00	0.00	7,181.04
Facility Expenses	29,537.00	42,445.75	0.00
Tournament Entry Fees	0.00	0.00	111.50
Winter Classic Expenses	0.00	465.88	517.00
Sports Engine Processing Fees	1,772.55	11,243.39	11,786.66
Welcome Kit/Outreach	4,687.50	5,144.20	8,507.13
Equipment	0.00	768.92	8,242.60
Supplies - Hockey	0.00	4,401.32	2,298.24
Dryland Room	0.00	7,075.00	0.00
Intro to Hockey	0.00	18,825.81	0.00
Travel Expenses - Hockey Staff	232.66	629.75	0.00
Travel Jerseys	0.00	56,967.50	0.00
Travel Socks	0.00	22,367.50	0.00
Travel Practice	0.00	13,201.00	0.00
8U/Mite Equipment	0.00	2,349.85	0.00
6U/Termite Equipment	1,380.00	9,286.00	0.00
Coach Apparel	0.00	13,652.50	0.00
Wages - Hockey Admin	27,952.04	105,779.26	83,097.61
Health Insurance - Hockey	1,572.31	7,826.34	7,431.57
401k Match	417.26	2,382.41	0.00
Travel Expenses - Coaches	0.00	0.00	956.00
Payroll Taxes - Hockey	2,005.53	7,958.77	7,700.96
Miscellaneous - Hockey Staff	0.00	0.00	1,306.00
Evaluators	1,872.81	1,872.81	4,700.00
Campaign Consulting	17,430.00	17,430.00	0.00
	93,387.99	427,838.84	182,180.75
Total Program Expenses - Direct	93,387.99	427,838.84	182,180.75

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21
Program Expenses - Indirect			
Office Rent - Hockey	1,047.50	4,190.00	2,325.00
Insurance - Hockey	322.59	1,290.34	1,732.40
Accounting	957.00	3,394.50	7,954.00
Payroll Processing Fees	91.65	356.70	0.00
Telephone/Technology- Hockey	456.20	2,064.51	1,770.11
Copier/Printing- Hockey	113.62	320.21	374.14
Printing- Hockey	0.00	118.09	0.00
Office Supplies/Postage - Hockey	9.02	580.41	764.67
Advertising Submissions	0.00	0.00	684.08
Video Promotions	3,087.00	13,898.00	0.00
Arena Advertising Maintenance	0.00	3,301.21	0.00
Software	2,359.97	3,759.00	4,310.22
Depreciation - Hockey	176.34	1,797.71	2,492.66
Golf Tournament Participation	0.00	800.00	0.00
Association Events	4,132.36	4,132.36	0.00
Corporate Meetings	0.00	139.27	0.00
Hockey Director Search	0.00	1,927.64	0.00
Bank Service Charges	92.87	245.45	129.72
Square Credit Card Fees	0.00	368.59	0.00
Staff Development	0.00	0.00	300.00
Hockey Equipment - Jerseys	0.00	0.00	3,000.83
Special Event	0.00	0.00	527.81
Equipment Repairs - Hockey	0.00	0.00	22.48
Contributions	0.00	0.00	2,000.00
Interest Expense - Hockey	0.00	0.00	3.22
Meeting Expenses	0.00	0.00	139.58
Office Furniture	0.00	0.00	784.85
(Gain)/Loss on Sale	0.00	(5,000.00)	0.00
	12,846.12	37,683.99	29,315.77
Total Program Expenses - Indirect			
	106,234.11	465,522.83	211,496.52
Total Program Expenses			
	(28,375.23)	(245,936.42)	(104,125.72)
Net Program Revenue/Expense			
Change in Net Assets Without Restriction	\$ 176,789.40	\$ 528,166.47	\$ 594,078.18

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

## SUPPLEMENTARY INFORMATION

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis For the Year Ending June 30, 2023

	July '22 - Oct '22	Annual Budget	Budget Remaining
Gaming Revenue/Expense			
Net Gaming Proceeds			
Etabs	\$ 1,313,613.00	\$ 3,095,000.00	\$ 1,781,387.00
Pull Tabs	137,878.66	320,000.00	182,121.34
Blackjack & Paddlewheel	95,564.50	260,000.00	164,435.50
Poker	0.00	4,000.00	4,000.00
Bingo	104,513.00	275,000.00	170,487.00
Bingo Prize Exp	(35,716.66)	0.00	35,716.66
Raffles	24,680.00	470,000.00	445,320.00
Raffle Prizes Expense	(23,928.65)	0.00	23,928.65
Daubers	1,503.13	0.00	(1,503.13)
	<u>1,618,106.98</u>	<u>4,424,000.00</u>	<u>2,805,893.02</u>
Total Net Gaming Proceeds			
Gaming Expenses - Direct			
Wages - Gaming	112,118.25	275,000.00	162,881.75
Payroll Taxes - Gaming	25,844.12	27,500.00	1,655.88
Gaming Tax	182,790.30	507,100.00	324,309.70
Etab Expense	329,037.36	830,000.00	500,962.64
Rent - Gaming	37,027.10	112,400.00	75,372.90
Etab Credit	(22,000.00)	0.00	22,000.00
Bingo Cards	3,021.20	0.00	(3,021.20)
Miscellaneous	1,737.25	341,200.00	339,462.75
Gaming Licenses & Fees	150.00	0.00	(150.00)
Gaming Supplies	15,872.67	0.00	(15,872.67)
Gun Raffle Advertising	757.38	0.00	(757.38)
Prize Board Prizes	9,000.00	0.00	(9,000.00)
Pull Tabs Expense	8,404.66	0.00	(8,404.66)
Security	7,218.70	0.00	(7,218.70)
	<u>710,978.99</u>	<u>2,093,200.00</u>	<u>1,382,221.01</u>
Total Gaming Expenses - Direct			

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis For the Year Ending June 30, 2023

	July '22 - Oct '22	Budget	Remaining
Gaming Expenses - Indirect			
Health Insurance - Gaming	13,357.81	40,460.00	27,102.19
401k Match	8,824.70	24,000.00	15,175.30
Office Rent - Gaming	4,190.00	12,000.00	7,810.00
Insurance - Gaming	1,290.34	3,500.00	2,209.66
Insurance - Workers Comp	0.00	1,750.00	1,750.00
Accounting - Gaming	8,895.50	29,000.00	20,104.50
Internal Control Manual	2,171.50	20,000.00	17,828.50
Payroll Processing Fees	1,123.10	5,600.00	4,476.90
Depreciation - Gaming	2,362.91	2,200.00	(162.91)
Background Checks - Gaming	90.00	500.00	410.00
Office Supplies	1,149.39	6,000.00	4,850.61
Promotion	2,000.00	8,000.00	6,000.00
Telephone/Techology	2,064.67	3,500.00	1,435.33
Copier Lease - Gaming	407.72	1,500.00	1,092.28
Employee Appreciation	69.00	10,000.00	9,931.00
Software	358.22	2,000.00	1,641.78
Uniforms - Gaming	0.00	5,000.00	5,000.00
Wages - Gaming Admin	71,740.86	215,400.00	143,659.14
Gaming Mileage	949.09	4,000.00	3,050.91
Wages - Vacation, Train, Count	4,866.55	0.00	(4,866.55)
Staff Payroll Tax	6,113.74	15,000.00	8,886.26
Miscellaneous - Gaming	1,000.00	0.00	(1,000.00)
	<u>133,025.10</u>	<u>409,410.00</u>	<u>276,384.90</u>
Total Gaming Expenses - Indirect			
	<u>133,025.10</u>	<u>409,410.00</u>	<u>276,384.90</u>
Total Gaming Expenses	<u>844,004.09</u>	<u>2,502,610.00</u>	<u>1,658,605.91</u>
Net Gaming Revenue	<u>774,102.89</u>	<u>1,921,390.00</u>	<u>1,147,287.11</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis For the Year Ending June 30, 2023

	July '22 - Oct '22	Budget	Remaining
Program Revenue			
Camp Registration	35,837.20	35,000.00	(837.20)
Academy Registration	52,243.33	78,000.00	25,756.67
Regular Season Registration	42,595.43	290,000.00	247,404.57
Summer Ice Income	31,045.16	20,000.00	(11,045.16)
Invoiced Dibs	2,920.00	5,000.00	2,080.00
Jerseys Invoiced	0.00	3,000.00	3,000.00
Scheels Jersey Credit	5,000.00	5,000.00	0.00
Dasherboards/Signs	14,500.00	70,000.00	55,500.00
Non-Dasher/Sign Sponsorships	5,000.00	10,000.00	5,000.00
Winter Classic Tournament	2,400.00	10,000.00	7,600.00
Partner Kickbacks	100.00	3,000.00	2,900.00
Apparel Kickback	0.00	6,000.00	6,000.00
Photography Kickback	0.00	2,200.00	2,200.00
Pin Income	9,700.45	9,000.00	(700.45)
Intro to Hockey	9,200.00	4,000.00	(5,200.00)
Center Ice Income Receipts	315.00	0.00	(315.00)
Interest Income	4,008.08	0.00	(4,008.08)
Miscellaneous Income	121.76	0.00	(121.76)
Benevity Fund	0.00	2,000.00	2,000.00
Golf Tournament	4,600.00	4,000.00	(600.00)
State Tournament	0.00	9,000.00	9,000.00
	<u>219,586.41</u>	<u>565,200.00</u>	<u>345,613.59</u>
Total Program Revenue	<u>219,586.41</u>	<u>565,200.00</u>	<u>345,613.59</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis For the Year Ending June 30, 2023

	July '22 - Oct '22	Budget	Remaining
Program Expenses - Direct			
Ice Rental	280.00	300,000.00	299,720.00
Summer Ice Rental	1,080.00	24,000.00	22,920.00
Rink Feasibility Study	50,464.28	38,500.00	(11,964.28)
Stampede Summer Academy Exp	26,084.22	44,340.00	18,255.78
Non-Academy Camp Expenses	3,139.88	3,000.00	(139.88)
USA Hockey & NDAHA	3,975.00	15,000.00	11,025.00
Financial Assistance Program	8,171.50	12,000.00	3,828.50
Pin Expense	0.00	9,000.00	9,000.00
Facility Expenses	42,445.75	25,000.00	(17,445.75)
Vets Community Room Rental	0.00	5,000.00	5,000.00
Tournament Entry Fees	0.00	130,000.00	130,000.00
Winter Classic Expenses	465.88	2,500.00	2,034.12
State Tournament Expenses	0.00	2,500.00	2,500.00
Sports Engine Processing Fees	11,243.39	20,000.00	8,756.61
Welcome Kit/Outreach	5,144.20	17,000.00	11,855.80
Equipment	768.92	5,000.00	4,231.08
Supplies - Hockey	4,401.32	1,500.00	(2,901.32)
Dryland Room	7,075.00	10,000.00	2,925.00
Intro to Hockey	18,825.81	12,000.00	(6,825.81)
Travel Expenses - Hockey Staff	629.75	4,000.00	3,370.25
Appreciation Nights	0.00	3,000.00	3,000.00
Travel Jerseys	56,967.50	52,100.00	(4,867.50)
Travel Socks	22,367.50	20,840.00	(1,527.50)
Travel Practice	13,201.00	5,600.00	(7,601.00)
8U/Mite Equipment	2,349.85	5,000.00	2,650.15
6U/Termite Equipment	9,286.00	2,000.00	(7,286.00)
Coach Apparel	13,652.50	10,000.00	(3,652.50)
Wages - Hockey Admin	99,009.24	253,500.00	154,490.76
Wages - Coaches	6,520.02	150,000.00	143,479.98
Officials	250.00	55,000.00	54,750.00
Health Insurance - Hockey	7,826.34	17,340.00	9,513.66
Insurance-Workers Comp	0.00	1,750.00	1,750.00
401k Match	2,382.41	6,000.00	3,617.59
Travel Expenses - Coaches	0.00	30,000.00	30,000.00
Payroll Taxes - Hockey	7,958.77	20,000.00	12,041.23
Miscellaneous - Hockey Staff	0.00	9,000.00	9,000.00
Evaluators	1,872.81	3,000.00	1,127.19
Campaign Consulting	0.00	175,000.00	175,000.00
<b>Total Program Expenses - Direct</b>	<b>427,838.84</b>	<b>1,499,470.00</b>	<b>1,071,631.16</b>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis For the Year Ending June 30, 2023

	July '22 - Oct '22	Budget	Remaining
Program Expenses - Indirect			
Office Rent - Hockey	4,190.00	12,000.00	7,810.00
Insurance - Hockey	1,290.34	3,500.00	2,209.66
Accounting	3,394.50	13,000.00	9,605.50
Payroll Processing Fees	356.70	1,400.00	1,043.30
Telephone/Technology- Hockey	2,064.51	3,500.00	1,435.49
Copier/Printing- Hockey	320.21	1,500.00	1,179.79
Printing- Hockey	118.09	0.00	(118.09)
Office Supplies/Postage - Hockey	580.41	2,000.00	1,419.59
Advertising Submissions	0.00	1,000.00	1,000.00
Video Promotions	13,898.00	15,000.00	1,102.00
Arena Advertising Maintenance	3,301.21	10,000.00	6,698.79
Software	3,759.00	6,000.00	2,241.00
Depreciation - Hockey	1,797.71	1,700.00	(97.71)
Golf Tournament Participation	800.00	1,000.00	200.00
Association Events	4,132.36	5,000.00	867.64
Corporate Meetings	139.27	3,000.00	2,860.73
Hockey Director Search	1,927.64	2,000.00	72.36
Bank Service Charges	245.45	0.00	(245.45)
Square Credit Card Fees	368.59	0.00	(368.59)
(Gain)/Loss on Sale	(5,000.00)	(5,000.00)	0.00
	<u>37,683.99</u>	<u>76,600.00</u>	<u>38,916.01</u>
Total Program Expenses - Indirect			
	<u>465,522.83</u>	<u>1,576,070.00</u>	<u>1,110,547.17</u>
Total Program Expenses			
	<u>(245,936.42)</u>	<u>(1,010,870.00)</u>	<u>(764,933.58)</u>
Net Program Revenue/Expense			
Change in Net Assets	<u>\$ 528,166.47</u>	<u>\$ 910,520.00</u>	<u>\$ 382,353.53</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
 Summary Schedule of Activities - Blarney Stone  
 For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 12,369.25	\$ 61,430.50	\$ 44,260.00	\$ 150,000.00	\$ 88,569.50
Pulltabs	<u>2,671.00</u>	<u>7,486.00</u>	<u>8,657.00</u>	<u>15,000.00</u>	<u>7,514.00</u>
Total Net Gaming Proceeds	<u>15,040.25</u>	<u>68,916.50</u>	<u>52,917.00</u>	<u>165,000.00</u>	<u>96,083.50</u>
Gaming Expenses - Direct					
Gaming Tax	2,011.52	8,046.08	6,249.63	19,000.00	10,953.92
Etab Expense	3,910.41	16,611.58	11,417.03	60,000.00	43,388.42
Rent - Gaming	600.00	2,400.00	2,200.00	7,200.00	4,800.00
Etab Credit	0.00	(2,000.00)	(1,100.00)	0.00	2,000.00
Gaming Supplies	0.00	25.00	0.00	0.00	(25.00)
Pull Tabs Expense	150.01	874.21	1,369.94	0.00	(874.21)
Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>9,125.00</u>	<u>9,125.00</u>
Total Gaming Expenses - Direct	<u>6,671.94</u>	<u>25,956.87</u>	<u>20,136.60</u>	<u>95,325.00</u>	<u>69,368.13</u>
Net Gaming Revenue/Expense	<u>\$ 8,368.31</u>	<u>\$ 42,959.63</u>	<u>\$ 32,780.40</u>	<u>\$ 69,675.00</u>	<u>\$ 26,715.37</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Fort NokS

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Pull Tabs	\$ 2,070.00	\$ 12,758.00	\$ 11,568.00	\$ 25,000.00	\$ 12,242.00
Blackjack & Paddlewheel	<u>6,631.00</u>	<u>21,951.00</u>	<u>19,582.00</u>	<u>60,000.00</u>	<u>38,049.00</u>
Total Net Gaming Proceeds	<u>8,701.00</u>	<u>34,709.00</u>	<u>31,150.00</u>	<u>85,000.00</u>	<u>50,291.00</u>
Gaming Expenses - Direct					
Wages - Gaming	2,578.31	10,036.03	7,495.65	25,000.00	14,963.97
Payroll Taxes - Gaming	794.35	3,547.15	2,843.18	2,500.00	(1,047.15)
Gaming Tax	1,004.84	4,019.34	2,829.88	10,000.00	5,980.66
Rent - Gaming	475.00	1,900.00	1,900.00	5,700.00	3,800.00
Gaming Supplies	0.00	0.00	6.44	0.00	0.00
Pull Tabs Expense	510.85	659.25	402.28	0.00	(659.25)
Security	360.00	964.80	683.40	0.00	(964.80)
Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>9,125.00</u>	<u>9,125.00</u>
Total Gaming Expenses - Direct	<u>5,723.35</u>	<u>21,126.57</u>	<u>16,160.83</u>	<u>52,325.00</u>	<u>31,198.43</u>
Net Gaming Revenue/Expense	<u>\$ 2,977.65</u>	<u>\$ 13,582.43</u>	<u>\$ 14,989.17</u>	<u>\$ 32,675.00</u>	<u>\$ 19,092.57</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Happy Trails

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 4,794.25	\$ 23,665.25	\$ 25,586.50	\$ 70,000.00	\$ 46,334.75
Pull Tabs	<u>523.00</u>	<u>2,827.00</u>	<u>4,374.00</u>	<u>10,000.00</u>	<u>7,173.00</u>
Total Net Gaming Proceeds	<u>5,317.25</u>	<u>26,492.25</u>	<u>29,960.50</u>	<u>80,000.00</u>	<u>53,507.75</u>
Gaming Expenses - Direct					
Gaming Tax	800.59	3,202.37	3,345.01	9,100.00	5,897.63
Etab Expense	1,511.72	6,074.14	5,834.21	20,000.00	13,925.86
Rent - Gaming	650.00	2,800.00	2,000.00	7,200.00	4,400.00
Etab Credit	0.00	(2,000.00)	(440.00)	0.00	2,000.00
Gaming Supplies	0.00	25.00	0.00	0.00	(25.00)
Pull Tabs Expense	410.77	722.93	551.32	0.00	(722.93)
Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>9,125.00</u>	<u>9,125.00</u>
Total Gaming Expenses - Direct	<u>3,373.08</u>	<u>10,824.44</u>	<u>11,290.54</u>	<u>45,425.00</u>	<u>34,600.56</u>
Net Gaming Revenue/Expense	<u>\$ 1,944.17</u>	<u>\$ 15,667.81</u>	<u>\$ 18,669.96</u>	<u>\$ 34,575.00</u>	<u>\$ 18,907.19</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Hooligans

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 53,619.00	\$ 225,791.00	\$ 156,863.25	\$ 500,000.00	\$ 274,209.00
Pull Tabs	3,735.00	19,123.78	17,082.00	50,000.00	30,876.22
Blackjack & Paddlewheel	5,232.00	21,869.00	16,677.00	30,000.00	8,131.00
Bingo	0.00	0.00	(2,500.00)	0.00	0.00
Winter/Fall Raffle Prizes Exp	0.00	0.00	(25,636.91)	0.00	0.00
	<u>62,586.00</u>	<u>266,783.78</u>	<u>162,485.34</u>	<u>580,000.00</u>	<u>313,216.22</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Wages-Gaming	3,779.55	13,875.19	9,357.60	35,000.00	21,124.81
Payroll Taxes - Gaming	1,023.83	3,972.83	3,768.40	3,500.00	(472.83)
Gaming Tax	7,388.97	29,555.86	21,052.16	66,000.00	36,444.14
Etab Expense	15,900.81	57,613.05	33,275.39	140,000.00	82,386.95
Rent - Gaming	1,025.00	4,100.00	4,100.00	12,300.00	8,200.00
Etab Credit	0.00	(3,000.00)	(2,900.00)	0.00	3,000.00
Gaming Supplies	288.10	367.58	0.00	0.00	(367.58)
Pull Tabs Expense	615.56	767.56	905.32	0.00	(767.56)
Raffle Wheel Tickets	0.00	0.00	1,107.12	0.00	0.00
Security	489.60	1,310.40	938.00	0.00	(1,310.40)
Miscellaneous	0.00	0.00	0.00	9,125.00	9,125.00
	<u>30,511.42</u>	<u>108,562.47</u>	<u>71,603.99</u>	<u>265,925.00</u>	<u>157,362.53</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 32,074.58</u>	<u>\$ 158,221.31</u>	<u>\$ 90,881.35</u>	<u>\$ 314,075.00</u>	<u>\$ 155,853.69</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Kindred

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 0.00	\$ 0.00	\$ 35,605.25	\$ 0.00	\$ 0.00
Pull Tabs	0.00	0.00	(294.00)	0.00	0.00
Blackjack & Paddlewheel	0.00	0.00	3,982.00	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>3,982.00</u>	<u>0.00</u>	<u>0.00</u>
Total Net Gaming Proceeds	<u>0.00</u>	<u>0.00</u>	<u>39,293.25</u>	<u>0.00</u>	<u>0.00</u>
Gaming Expenses - Direct					
Wages - Gaming	0.00	0.00	1,149.31	0.00	0.00
Payroll Taxes - Gaming	0.00	0.00	456.42	0.00	0.00
Gaming Tax	0.00	0.00	6,751.77	0.00	0.00
Etab Expense	0.00	0.00	13,521.70	0.00	0.00
Rent - Gaming	0.00	0.00	1,250.00	0.00	0.00
Etab Credit	0.00	0.00	(1,540.00)	0.00	0.00
Pull Tabs Expense	0.00	0.00	123.57	0.00	0.00
Security	0.00	0.00	260.37	0.00	0.00
	<u>0.00</u>	<u>0.00</u>	<u>21,973.14</u>	<u>0.00</u>	<u>0.00</u>
Total Gaming Expenses - Direct	<u>0.00</u>	<u>0.00</u>	<u>21,973.14</u>	<u>0.00</u>	<u>0.00</u>
Net Gaming Revenue/Expense	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ 17,320.11</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - M&J

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
<b>Net Gaming Proceeds</b>					
Etabs	\$ 64,078.75	\$ 250,706.25	\$ 250,341.50	\$ 675,000.00	\$ 424,293.75
Pull tabs	4,329.00	16,278.00	18,470.00	50,000.00	33,722.00
Blackjack & Paddlewheel	3,625.00	13,263.50	9,504.00	35,000.00	21,736.50
Bingo	11,742.00	49,655.00	75,743.00	185,000.00	135,345.00
Daubers	366.00	1,503.13	1,537.55	0.00	(1,503.13)
Poker	0.00	0.00	0.00	4,000.00	4,000.00
	<u>84,140.75</u>	<u>331,405.88</u>	<u>355,596.05</u>	<u>949,000.00</u>	<u>617,594.12</u>
<b>Total Net Gaming Proceeds</b>					
<b>Gaming Expenses - Direct</b>					
Wages - Gaming	12,924.68	51,549.90	41,996.73	110,000.00	58,450.10
Payroll Taxes - Gaming	1,575.83	6,784.75	6,792.97	11,000.00	4,215.25
Gaming Tax	9,626.45	38,505.81	40,241.60	109,000.00	70,494.19
Etabs Expense	17,875.91	63,284.15	63,597.25	160,000.00	96,715.85
Rent - Gaming	2,135.00	8,540.00	8,540.00	27,000.00	18,460.00
Etab Credit	0.00	(5,000.00)	(5,000.00)	0.00	5,000.00
Bingo Cards	900.90	2,864.20	3,046.15	0.00	(2,864.20)
Miscellaneous	0.00	1,737.25	0.00	19,125.00	17,387.75
Gaming Supplies	(93.51)	2,225.46	1,252.26	0.00	(2,225.46)
Pull Tabs Expense	1,152.52	1,139.20	1,165.17	0.00	(1,139.20)
Security	489.60	1,310.40	1,072.00	0.00	(1,310.40)
	<u>46,587.38</u>	<u>172,941.12</u>	<u>162,704.13</u>	<u>436,125.00</u>	<u>263,183.88</u>
<b>Total Gaming Expenses - Direct</b>					
<b>Net Gaming Revenue/Expense</b>	<u>\$ 37,553.37</u>	<u>\$ 158,464.76</u>	<u>\$ 192,891.92</u>	<u>\$ 512,875.00</u>	<u>\$ 354,410.24</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Pit 88

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 5,455.00	\$ 24,293.25	\$ 0.00	\$ 0.00	\$ (24,293.25)
Pull Tabs	<u>663.00</u>	<u>3,645.08</u>	<u>0.00</u>	<u>0.00</u>	<u>(3,645.08)</u>
Total Net Gaming Proceeds	<u>6,118.00</u>	<u>27,938.33</u>	<u>0.00</u>	<u>0.00</u>	<u>(27,938.33)</u>
Gaming Expenses - Direct					
Gaming Tax	757.40	3,029.60	0.00	0.00	(3,029.60)
Etab Expense	1,612.58	5,157.62	0.00	0.00	(5,157.62)
Rent	600.00	2,187.10	0.00	0.00	(2,187.10)
Gaming Licenses & Fees	0.00	150.00	0.00	0.00	(150.00)
Gaming Supplies	0.00	12,939.25	0.00	0.00	(12,939.25)
Pull Tabs Expense	<u>0.00</u>	<u>484.01</u>	<u>0.00</u>	<u>0.00</u>	<u>(484.01)</u>
Total Gaming Expenses - Direct	<u>2,969.98</u>	<u>23,947.58</u>	<u>0.00</u>	<u>0.00</u>	<u>(23,947.58)</u>
Net Gaming Revenue/Expense	<u>\$ 3,148.02</u>	<u>\$ 3,990.75</u>	<u>\$ 0.00</u>	<u>\$ 0.00</u>	<u>\$ (3,990.75)</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Pub West

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 54,151.75	\$ 178,142.75	\$ 166,013.50	\$ 500,000.00	\$ 321,857.25
Pull Tabs	2,805.00	15,117.00	15,365.50	50,000.00	34,883.00
Blackjack & Paddlewheel	4,332.00	13,154.00	15,696.00	30,000.00	16,846.00
Bingo	0.00	0.00	(2,500.00)	0.00	0.00
Winter/Fall Raffle Prizes Exp	0.00	0.00	(550.00)	0.00	0.00
	<u>61,288.75</u>	<u>206,413.75</u>	<u>194,025.00</u>	<u>580,000.00</u>	<u>373,586.25</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Wages - Gaming	2,498.76	9,630.41	7,267.14	30,000.00	20,369.59
Payroll Taxes - Gaming	743.92	3,160.57	2,646.58	3,000.00	(160.57)
Gaming Tax	5,499.84	21,999.35	20,663.44	66,000.00	44,000.65
Etab Expense	11,575.70	45,779.53	40,305.45	135,000.00	89,220.47
Rent - Gaming	1,325.00	5,300.00	5,300.00	16,000.00	10,700.00
Etab Credit	0.00	(3,000.00)	(3,300.00)	0.00	3,000.00
Gaming Supplies	0.00	96.72	10.74	0.00	(96.72)
Pull Tabs Expense	566.00	663.88	328.70	0.00	(663.88)
Security	537.10	1,357.90	938.00	0.00	(1,357.90)
Miscellaneous	0.00	0.00	0.00	14,125.00	14,125.00
	<u>22,746.32</u>	<u>84,988.36</u>	<u>74,160.05</u>	<u>264,125.00</u>	<u>179,136.64</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 38,542.43</u>	<u>\$ 121,425.39</u>	<u>\$ 119,864.95</u>	<u>\$ 315,875.00</u>	<u>\$ 194,449.61</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
 Summary Schedule of Activities - Red River Valley Fairgrounds  
 For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Gun Raffle Income Receipts	\$ 24,680.00	\$ 24,680.00	\$ 34,120.00	\$ 250,000.00	\$ 225,320.00
Gun Raffle Prizes Exp	<u>(10.14)</u>	<u>(10.14)</u>	<u>(89.80)</u>	<u>0.00</u>	<u>10.14</u>
Total Net Gaming Proceeds	<u>24,669.86</u>	<u>24,669.86</u>	<u>34,030.20</u>	<u>250,000.00</u>	<u>225,330.14</u>
Gaming Expenses - Direct					
Gaming Tax	0.00	0.01	0.00	29,000.00	28,999.99
Gun Raffle Expenses	50.03	757.38	703.39	178,000.00	177,242.62
Rent - Gaming	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>2,000.00</u>	<u>2,000.00</u>
Total Gaming Expenses - Direct	<u>50.03</u>	<u>757.39</u>	<u>703.39</u>	<u>209,000.00</u>	<u>208,242.61</u>
Net Gaming Revenue/Expense	<u>\$ 24,619.83</u>	<u>\$ 23,912.47</u>	<u>\$ 33,326.81</u>	<u>\$ 41,000.00</u>	<u>\$ 17,087.53</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Rookies

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 70,065.00	\$ 311,434.25	\$ 255,757.00	\$ 750,000.00	\$ 438,565.75
Pull Tabs	4,949.00	29,847.80	19,762.02	70,000.00	40,152.20
Blackjack & Paddlewheel	4,152.00	14,353.00	29,528.00	75,000.00	60,647.00
Winter Raffle	<u>(3,303.00)</u>	<u>(23,918.51)</u>	<u>0.00</u>	<u>220,000.00</u>	<u>243,918.51</u>
Total Net Gaming Proceeds	<u>75,863.00</u>	<u>331,716.54</u>	<u>305,047.02</u>	<u>1,115,000.00</u>	<u>783,283.46</u>
Gaming Expenses - Direct					
Wages - Gaming	3,818.30	15,169.71	11,687.34	40,000.00	24,830.29
Payroll Taxes - Gaming	1,446.64	5,713.88	4,696.77	4,000.00	(1,713.88)
Gaming Tax	10,879.86	43,519.44	34,404.68	128,000.00	84,480.56
Etab Expense	20,401.32	77,237.83	65,171.55	185,000.00	107,762.17
Rent - Gaming	1,225.00	4,900.00	4,900.00	17,000.00	12,100.00
Etab Credit	0.00	(4,000.00)	(5,080.00)	0.00	4,000.00
Gaming Supplies	0.00	70.45	139.69	0.00	(70.45)
Pull Tabs Expense	221.80	1,268.23	568.47	0.00	(1,268.23)
Security	489.60	1,310.40	1,072.00	0.00	(1,310.40)
Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>74,325.00</u>	<u>74,325.00</u>
Total Gaming Expenses - Direct	<u>38,482.52</u>	<u>145,189.94</u>	<u>117,560.50</u>	<u>448,325.00</u>	<u>303,135.06</u>
Net Gaming Revenue/Expense	<u>\$ 37,380.48</u>	<u>\$ 186,526.60</u>	<u>\$ 187,486.52</u>	<u>\$ 666,675.00</u>	<u>\$ 480,148.40</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Traditions

For the One and Four Months Ended October 31, 2022 & Four Months Ended October 31, 2021

	October 2022	July '22 - Oct '22	July '21 - Oct '21	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 63,569.50	\$ 238,149.75	\$ 153,447.25	\$ 450,000.00	\$ 211,850.25
Pull Tabs	7,624.00	30,796.00	16,128.50	50,000.00	19,204.00
Blackjack & Paddlewheel	5,960.00	10,974.00	1,517.00	30,000.00	19,026.00
Bingo	12,430.00	54,858.00	36,851.00	90,000.00	35,142.00
Bingo Prize Exp	<u>(2,271.00)</u>	<u>(35,716.66)</u>	<u>(19,976.92)</u>	<u>0.00</u>	<u>35,716.66</u>
Total Net Gaming Proceeds	<u>87,312.50</u>	<u>299,061.09</u>	<u>187,966.83</u>	<u>620,000.00</u>	<u>320,938.91</u>
Gaming Expenses - Direct					
Wages-Gaming	3,212.78	11,857.01	9,851.79	35,000.00	23,142.99
Payroll Taxes - Gaming	606.62	2,664.94	2,973.71	3,500.00	835.06
Gaming Tax	7,728.11	30,912.44	20,395.17	71,000.00	40,087.56
Etab Expense	14,967.02	57,279.46	37,613.17	130,000.00	72,720.54
Rent - Gaming	1,225.00	4,900.00	4,100.00	18,000.00	13,100.00
Etab Credit	0.00	(3,000.00)	(2,640.00)	0.00	3,000.00
Bingo Cards	22.00	157.00	135.00	0.00	(157.00)
Gaming Licenses & Fees	0.00	0.00	(150.00)	0.00	0.00
Gaming Supplies	0.00	123.21	0.00	0.00	(123.21)
Prize Board Prizes	9,000.00	9,000.00	2,323.06	0.00	(9,000.00)
Pull Tabs Expense	979.62	1,825.39	8.53	0.00	(1,825.39)
Security	360.00	964.80	683.40	0.00	(964.80)
Miscellaneous	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>19,125.00</u>	<u>19,125.00</u>
Total Gaming Expenses - Direct	<u>38,101.15</u>	<u>116,684.25</u>	<u>75,293.83</u>	<u>276,625.00</u>	<u>159,940.75</u>
Net Gaming Revenue/Expense	<u>\$ 49,211.35</u>	<u>\$ 182,376.84</u>	<u>\$ 112,673.00</u>	<u>\$ 343,375.00</u>	<u>\$ 160,998.16</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.