

**Bismarck Hockey Boosters Board Minutes**  
**Monday, December 12th, 2022 @ 5:30 PM**  
**First International Bank and Trust – 2<sup>nd</sup> Floor Meeting Room**

**Members Present**

Brad Thompson  
AJ Emter  
Alyssa Backes  
Heather Welle  
Rick Geloff  
Matt Butz  
Savanah Cantleberry  
Kyle Leftwich  
Jeff Hruby  
Dustin Goetz  
Joe Gusaas

**Members Not Present**

Carlyle Scott  
Jackie Ressler

**Others Present**

Kaine Martell  
Mikayla Jablonski-Jahner  
Representatives from Bantam AA Team

**Call to Order at 5:30pm**

**1) Presentation by Bantam AA Players/Parents**

- a) Bantam AA Team Representatives were present to express concerns that Kaine would no longer be allowed to coach the team
  - i) Discussion in previous board meetings (years past) by the board took no formal or permanent action as far as if he will be able to coach this team or not
  - ii) Heather explained that comments that prompted the presentation by Bantam AA team that were brought up in the October 2022 meeting was only discussion, and no other action was taken during that meeting regarding Kaine coaching this team
  - iii) Concerns are that upcoming classes of Bantam AA teams will not have Kaine or an equally qualified coach to coach the team
    - (1) How do other large towns incorporate their program directors into coaching upper levels?
  - iv) Discussion by the Board concluded that there is no intention to remove Kaine as AA coach, but that BHB must continue take all levels into consideration when coach assignments are discussed/made every season

**2) Squirt Player Inquiry**

- a) Gentleman was present to ask about his child's placement during tryouts for Squirts Travel
  - i) Kaine explained that the number that went out was the order they were entered into TeamGenius and not the place they were ranked, was an error in the system
  - ii) There weren't any kids that coaches felt needed to be moved from Rec to Travel
  - iii) There will likely be some opportunity for the Rec teams to play some out-of-town teams in Bismarck (Dickinson, Minot, Mandan, etc.)

**2) Old Business**

- b) Approval of previous meeting minutes
  - i) November Regular Meeting Minutes (Dustin/Rick/Approved)
  - ii) Special Meeting Minutes (Rick/AJ/Approved)
    - (1) Amend meeting minutes on #9 to 'discussion was had regarding setting up a new entity'
    - (2) Kyle's motion - 'requested' spelling

iii) Executive Session Meeting Minutes

2) **New Business**

a) Hockey Committee Update – Joe Gusaas

- i) All made it except UMary coach
- ii) Topics included
  - (1) how to recruit Coaches from the community
  - (2) revisit On-Ice Coordinators for Termites and Mites
  - (3) creating hockey culture
  - (4) encourage high-school aged kids to help coach
  - (5) covered outdoor rink for pickup game play
  - (6) biggest piece was skating - add power skating
  - (7) need work carrying a puck while skating up the ice

iii) Meeting Quarterly

b) Girls Hockey Committee members – Jeff Hruba - tentative

\*Tabled until January meeting

3) **Off-Ice Coordinator Updates**

a) Termites – Dustin Goetz

- No Update

b) Mites – Joe Gusaas

- No Update

c) Squirts – Carlyle Scott

- No Update

d) Peewees – Matt Butz

- reiterate using the grievance form
- possibly look at drafting a comment/concern form
- positive feedback on Bobcats sharing BHB posts on Facebook

e) Bantams – Alyssa Backes

- No Update

f) Girls – Jeff Hruba

- No Update

4) **Hockey Director Update** – Kaine Martell

a) Monthly Update

i) PeeWee B/B1 Tournament

- (1) kids were physical & played the puck well
- (2) 18 teams total
- (3) many compliments on the tournament and facility
- (4) one set of bracket posters works well
- (5) pre-order items weren't delivered on Friday as scheduled, but arrived Saturday
- (6) look at first aid kits for the boxes during tournaments

ii) Coaches Meeting

- (1) first Wed of every month
- (2) representatives from every level were present
- (3) discussed coaches being engaged with kids at all times
- (4) having work ethic at practice; encouraging hard work all the time
- (5) have a start and end to basic practice plans
- (6) concerns brought up by coaches

(a) more ice/practice times

(b) too many games/too many practices - NDAHA has start & end to season so need to get things in

iii) Complaints about Squir International

- (1) questions regarding how the teams were chosen that were selected
- (2) will need to decide if we continue to participate in this tournament at all going forward

- 5) **Executive Director Update** – Mikayla
  - a) Monthly Update sent to Board
    - i) Pictures were picked up & distributed to off-ice coordinators
    - ii) Need to decide if we are going to hire an additional role or if board members continue to perform duties on a volunteer basis; possibly restructure the board
  
- 6) **Gaming Update**

-As a reminder – our current gaming partners are:

  1. Lucky's Bar
  2. Tap In Tavern
  3. The Pier
  4. Blarney Stone
  5. Our Place Tavern
  
- 7) **Rink Committee Update** – Kyle Leftwich
  - a) no update
  
- 8) **Gun Raffle Committee Update** – AJ Emter
  - a) Over 300 books left for people to pick up; over 100 families
  - b) Committee is asking off-ice coordinators to reach out to these people and get books doled out ASAP
  - c) a couple deposits have already been made
  
- 9) **Advertising Update/Fundraising/Apparel** – Savannah
  - a) Need to reach out to new sign installer for Ads at CIC, old company we used went out of business
  - b) Mike at Haag Signs does the Mandan rink
  - c) Working on renewals and some new signs for Advertising at CIC
  - d) Meltdown Committee meeting scheduled for before Christmas
  
- 10) **Treasurer Update** – Rick
  - a) Financial Report
  
- 11) **Concessions and Tournament Update** – Heather
  - a) Working with Pepsi to change over; Challenges with Coke on short deliveries
    - i) reminder that this was not a BHB decision; BPR is changing over at all locations
  
- 12) **Email Vote by Board outside Board Meeting**
  - a) Shamrock Gaming Manager recommends that BHB pay out \$21,500 in year-end bonuses to gaming employees. This is customary in the gaming industry and the recommended amount is in-line with what other local youth organizations with similar business models pay out.
    - i) Rick made a motion via email on 12/23/22 to approve the expenditure.
    - ii) Savannah seconded the motion via email on 12/23/22
    - iii) An email vote was had by board members and motion passed on 12/26/22

**FOR THE GOOD OF THE ORGANIZATION**

2022-2023  
(Actuals as of 9.30.22)

**Income**

Charitable Gaming Proceeds	\$	-
Bank Error	\$	(394.75)
Concession Sales	\$	2,891.94
Advertising Sales		
Direct & Indirect Public Support	\$	13,271.91
Fundraising Meltdown	\$	-
Foundation Income Received		
Government Grants	\$	-
Total Investments	\$	1,336.44
Merchandise Sales	\$	267.00
Program Fees	\$	282,828.47
Home Tournaments	\$	29,600.00
Special Events	\$	7,150.00
<b>Total Income</b>	<b>\$</b>	<b>336,951.01</b>

**Material Expenditures**

Cost of Goods Sold (Concessions)	\$	(465.56)
Casualty Loss & Theft	\$	5,984.96
Business Expenses	\$	1,975.65
Community Support (CIC Pledge)	\$	83,636.18
Charitable Gaming Payouts	\$	-
Commissions Paid (Concessions Profit Sharing)	\$	-
Accounting Fees	\$	4,496.47
Artwork/Design Services	\$	-
Coaching Fees	\$	-
Communication Fees	\$	-
Entertainment	\$	-
IT Support	\$	-
Legal Fees	\$	-
Athletic Training/Baseline Testing	\$	-
Officiating Fees	\$	500.00
Outside Contract Services	\$	-
Donated Facilities and Equipment	\$	-
Equip Rental and Maintenance	\$	-
Golf Tournament - Green Fees	\$	7,500.00
Rent, Parking, Utilities (Rink Rent)	\$	50.00
Meals and Entertainment (Coach Travel)	\$	75.00
Advertising and Promotion	\$	-
Coaching Education Program (USA Hockey)	\$	-
Continuing Professional Education	\$	-
Printing and Copying	\$	530.72
Processing Fees	\$	104.87
Registration, Entry Fees (Out of Town Tournaments)	\$	53,795.00
Supplies	\$	1,996.05
Telephone, Telecommunications (Phone, Ipads)	\$	242.48
Trophies, Awards, Medals	\$	1,314.40
Video Streaming Service	\$	20,352.00
Uniforms	\$	2,584.80
Fines and Penalties	\$	-
Malpractice Insurance	\$	-
Insurance - Liability, D and O	\$	1,525.00
Surcharge	\$	8,776.88
Memberships	\$	59.00
Worker's Comp	\$	-
Payroll Expenses	\$	53,056.15
Travel	\$	408.48
<b>Total Expenses</b>	<b>\$</b>	<b>250,756.13</b>

Total Other Income	\$	75.72
<b><u>Regular Operations Net Income (Loss)</u></b>	<b>\$</b>	<b>86,270.60</b>

<b><u>Charitable Gaming Net Income (as of 8.31.22)</u></b>	<b>\$</b>	<b>340,078.33</b>
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<b><u>Net Income (Loss) w/ Charitable Gaming</u></b>	<b>\$</b>	<b>426,348.93</b>
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