



FSC Winter Sports Swap

Key Factors Affecting Used Ski Gear Prices

1. Age of the Gear

- Skis/boards lose value quickly; 3–5 year old gear usually sells for half or less of retail.
- Anything older than ~8–10 years typically has little resale value unless it's a collectible.

2. Condition

- Edges sharp? Base damage? Binding wear?
- Cosmetic scratches matter less, but major repairs or damage drop the price.
- Skis can only be mounted 2, more than that they become a safety concern.

3. Brand & Model

- Popular brands (Volkl, Rossignol, Salomon, Burton, Atomic) hold value better.
- High-performance or freeride skis keep demand longer than entry-level models.

4. Technology

- Bindings must meet safety standards (DIN certified). Old bindings can make otherwise good skis unsellable.
- Rocker, sidecut, width trends matter — narrow skis (under 70mm) are harder to sell now.

5. Market

- Local demand matters — ski towns vs. general marketplaces.

Typical Price Ranges

● Skis (with bindings):

- <3 years old, good condition: **20–50% of retail** (e.g., \$300–400 if retail was \$700).
- 4–7 years old: **20–35% of retail**. (e.g., \$150–300 if retail was \$700).
- 8+ years: Often just **\$50–100** if bindings are safe; otherwise donation for art work.

● Snowboards:

- Similar depreciation to skis.
- Newer, good brands: **\$150–300 used**.
- Older boards: **\$50–100**.

● Bindings (separate):

- Modern DIN-certified: **\$50–150**.
- Older than ~10 years: Often worthless.

● Ski Boots:

- 1–3 years: **\$100–300**.
- 4–7 years: **\$50–100**.
- Over 8 years: Not much resale due to liners packing out. Plastics start to degrade and are unsafe, donation or recycle/upcycle time.

● Poles / Accessories:

- Usually **\$10–30** unless high-end carbon.