

BYHA Monthly Meeting Minutes
When: June 19th, 2023, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, Lindsay Axelrod, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister, Ron Leathers (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 pm Jeff Meister.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay Axelrod – parade

Motion made by Brad Keogh to purchase the \$3000 MVP package for the Blaine High School Boys Hockey Golf Tournament, seconded by Jason Kacures, motion passed.

Motion made by Jason Kacures to donate \$2000 to the Majestic Oaks Community Fund, seconded by Brad Keogh, motion passed.

Motion made by Jason Kacures to donate \$2000 to Blaine High School HOSA, seconded by Chris Pahl, motion passed.

Motion made by Brad Keogh to donate \$1000 to the SLP OEC Foundation, seconded by Lindsay Axelrod, motion passed.

Motion made by Lindsay Axelrod to donate \$2000 to the Blaine High School Girls Volleyball Team, seconded by Brad Keogh, motion passed.

Motion made by Jed Rohlf to donate \$2000 to the Blaine High School Boys Golf Team, seconded by Lindsay Axelrod, motion passed.

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the May 15th, 2023, meeting minutes. Motion passed.

Treasurer's Report: Ron Leathers – May activity was very light and consistent with prior years.

Charitable gambling was the primary source of revenue for the month. Interest income was the only other significant source of revenue during the month. Total revenue was \$65,802.69

Tournament registrations were the largest expense this month, accounting for \$19,045 of the \$25,764.83 in total expense. Charitable donations and scholarships were held during the month of May until Charitable Gambling funds were available in June.

Vice President's Report: Brad Keogh Reported - working on SummerFest, with Bjugstad on players and silent auction items.

President's Report: Jeff Meister – D10 updated 13min period to 2min penalties for Bantam B2, will be updating to 1:30 penalties for other levels. 13U is still being discussed.

Open Forum: The month of June has the following donation requests:

- A. **Blaine High School High School Lacrosse** – Donation Request \$3,000 – NO SHOW
- B. **Blaine High School Cross Country** – Donation request \$ 7500

Ice Scheduler: Kathy Brodzinski – No Update

Girls Traveling Coordinator: OPEN ROLE

Boys Traveling Coordinator: Bryan Guse, Chris Fore, Squirt Role OPEN – No Updates

In-House Coordinator: Nick Jacoby and Nicki Barry – No Update

Bengal Aces Coordinators: Shannon Shutte. reported – No Update

Goalie Coordinator: Jermaine Davis reported - No update

Coaching Coordinator: Jon Jonassen – No Update

Volunteer Coordinator: OPEN ROLE

Registrar: Nancy M – No Report

Recruitment & Retention Coordinator: Greg Schutte – Scheduled 2024 Taste of Hockey to make sure we got the dates. Lindsay has all the postcards for the parade.

Boys High School Coordinator: OPEN ROLE

Girls High School Coordinator: OPEN ROLE

Fundraising Coordinator: Cami Mertz - No update

Sponsorship Coordinator: Tim C. - No Update

Boys & Girls Tournament Coordinators: Julie Verhulst and Nancy Burley – Working hard on tourney's

Concussion Coordinator: Laura Zachman – No Report

Apparel Coordinator: Ali Hasling reported – No Report

Tournament Coordinator (hosted) - Chris Fore – No report

Girls Traveling Director: Neal Verhulst reported – had a couple of coaches meetings and is hoping to assign coaches as early as tonight. All girls' tourneys are set up and all have hotels. Just trying to figure out numbers for the upcoming season and looking to meet with the high school coach to see how the high school plans to affect our numbers. We need goalies! Sent a lot of emails, just waiting to hear back.

Boys Traveling Director: Jason Kacures reported that we are 2/3 of the way through booking tournaments. Peewee A is the biggest one that she is still looking for. Having some meetings with coaches looking to get those figured out too. Families are looking to see when tryout times will be.

In-House Director: Jed Rohlf reported that the Academy is on break until the end of July. Registration has been updated to reflect the fall only sessions. Looking to partner again with SLP on the pond hockey tournament, waiting to hear back.

Equipment Director: Chris Pahl reported that 2023-24 should be purchased by the end of July. Goalie equipment has been sorted and he will order additional needs ASAP.

Hockey Director: Rick Japor reported that Jason and Rick met with the Super Rink on adding a shooting lane. They are open to taking our proposal but have questions about who will use it and how it will be secured. We will start working on a proposal. Pre-tryout camp is progressing, he is planning to meet with Marty next week to work out the curriculum. Still need to work with Pursuit on end of year discussion.

Charitable Gambling Report: Suzanne S. reported that the contribution from May was \$70,000. Suzanne reported that The Clive's new booth was installed on Tuesday, June 13th. It look great! The total bill is \$13,239.95. I would like the board to approve that exact amount before I mail the check out. I could not find in the minutes that the Board had approved an exact amount. Ole Piper changed to Bar Op on June 1st. Everything is going as usual, so all is running smoothly. Lindsay Axelrod made the motion to approve the total bill for the new booth at Clive's in the amount of \$13,239.95, seconded by Ron Leathers, motion passed.

Motion made (Jason Kacures) second (Brad Keogh) to approve the May 2023 charitable gambling report. Motion passed.

Motion made (Brad Keogh) second (Jason Kacures) to approve the July 2023 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Jason Kacures) seconded by (Jed Rohlf) to close the session. Motion passed.

Session closed at 7:34 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
May 31, 2023 and 2022**

CONSOLIDATED

	1 Month Ended May 31, 2023		1 Month Ended May 31, 2022		2 Months Ended May 31, 2023		2 Months Ended May 31, 2022	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 8.05	0.00	\$ 9.57	0.00	\$ 14.43	0.00	\$ 18.90	0.00
PULL TAB RECEIPTS	1,025,398.00	42.76	1,231,502.00	58.94	2,182,433.00	46.01	2,640,748.00	58.21
E-TAB RECEIPTS	1,312,061.00	54.72	815,814.00	39.04	2,441,052.00	51.47	1,792,568.00	39.52
E-BINGO RECEIPTS	23,766.00	0.99	10,962.25	0.52	41,068.50	0.87	32,795.50	0.72
PADDLETICKET RECEIPTS	3,360.00	0.14	1,950.00	0.09	7,860.00	0.17	4,950.00	0.11
BINGO RECEIPTS	<u>33,219.00</u>	<u>1.32</u>	<u>29,309.00</u>	<u>1.40</u>	<u>70,538.00</u>	<u>1.49</u>	<u>65,342.00</u>	<u>1.44</u>
TOTAL RECEIPTS	2,397,812.05	100.00	2,089,546.82	100.00	4,742,965.93	100.00	4,536,422.40	100.00
COST OF SALES								
PULL TAB PRIZES	875,024.00	36.49	1,046,963.00	50.10	1,846,843.00	38.94	2,235,988.00	49.29
E-TAB PRIZES	1,133,283.00	47.26	712,113.05	34.08	2,117,669.05	44.65	1,562,539.00	34.44
E-BINGO PRIZES	20,201.09	0.84	9,317.90	0.45	34,908.21	0.74	27,876.14	0.61
PADDLETICKET PRIZES	2,240.00	0.09	1,300.00	0.06	5,240.00	0.11	2,580.00	0.06
BINGO PRIZES	31,205.90	1.30	25,873.76	1.24	56,805.57	1.20	53,918.03	1.19
PULL TAB EXPENSE	14,927.78	0.62	16,109.33	0.77	30,283.60	0.64	34,931.91	0.77
PADDLETICKET EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	87.85	0.00
BINGO PAPER SUPPLY	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>37.50</u>	<u>0.00</u>
TOTAL COST OF SALES	2,076,881.77	86.62	1,811,677.04	86.70	4,091,749.43	86.27	3,917,958.43	86.37
GROSS PROFIT	320,930.28	13.38	277,869.78	13.30	651,216.50	13.73	618,463.97	13.63
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	39,287.74	1.64	32,584.47	1.56	64,769.57	1.37	55,865.01	1.23
ACCOUNTING EXPENSE	1,145.00	0.05	1,090.00	0.05	2,290.00	0.05	2,180.00	0.05
CASH SHORT/OVER	407.82	0.02	432.63	0.02	399.76	0.01	797.76	0.02
CASH SHORT REIMBURSED	0.00	0.00	0.00	0.00	0.00	0.00	(70.44)	(0.00)
E-TAB REVENUE SHARING	48,021.50	2.00	41,951.96	2.01	100,751.58	2.12	85,370.08	1.88
E-BINGO PROVIDER FEE	417.03	0.02	491.23	0.02	1,073.19	0.02	830.03	0.02
ADVERTISING EXPENSE	286.00	0.01	260.00	0.01	572.00	0.01	520.00	0.01
OFFICE & POSTAGE	1,907.82	0.08	1,406.93	0.07	13,089.68	0.28	8,506.87	0.19
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	26,628.62	0.56	35,029.96	0.77
MN COMB REC TAX	119,672.90	4.99	125,939.18	6.03	244,249.60	5.15	249,841.09	5.51
MN 8.5% TAX	1,123.65	0.05	825.24	0.04	2,145.91	0.05	1,600.58	0.04
REGULATORY FEE	2,931.45	0.12	3,058.58	0.15	6,119.49	0.13	6,048.33	0.13
RENT EXPENSE	<u>23,812.87</u>	<u>0.99</u>	<u>20,435.15</u>	<u>0.98</u>	<u>47,293.47</u>	<u>1.00</u>	<u>44,440.13</u>	<u>0.98</u>
TOTAL EXPENSES	239,013.78	9.97	228,475.37	10.93	509,382.87	10.74	490,953.40	10.82
OPERATING INCOME	81,916.50	3.42	49,394.41	2.36	141,833.63	2.99	127,510.57	2.81
LAWFUL PUROSE EXPENSES								
DONATION	70,000.00	2.92	80,000.00	3.83	130,000.00	2.74	180,000.00	3.97
ORG LICENSE / FEES	<u>1,050.00</u>	<u>0.04</u>	<u>1,050.00</u>	<u>0.05</u>	<u>1,050.00</u>	<u>0.02</u>	<u>1,050.00</u>	<u>0.02</u>
TOTAL LAWFUL PURPOSE EX	71,050.00	2.96	81,050.00	3.88	131,050.00	2.76	181,050.00	3.99
NET INCOME (LOSS)	\$ 10,866.50	0.45	\$ (31,655.59)	(1.51)	\$ 10,783.63	0.23	\$ (53,539.43)	(1.18)

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$35,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

May-23

REVENUES	335,858	BEGINNING PROFIT CARRYOVER	136,938.44
EXPENSES	(324,992)	PROFIT CARRY OVER +/-	<u>10,866.50</u>
NET INCOME	<u>10,866</u>	ENDING PROFIT CARRYOVER	<u>147,804.94</u>

		Percentage of Income		
Pulltabs (Net)				
OLE PIPER INN	76,646			
BROADWAY PIZZA	2,554			
WILD BILLS	45,841			
CLIVE'S	<u>25,434</u>			
	150,374	44.77%		
Etabs				
OLE PIPER INN	44,495			
BROADWAY PIZZA	66,736			
WILD BILLS	53,044			
CLIVE'S	<u>14,502</u>			
	178,778	53.23%		
E-Bingo				
OLE PIPER INN	966			
BROADWAY PIZZA	1,091			
WILD BILLS	1,238			
CLIVE'S	<u>269</u>			
	3,565	1.06%		
Sports Tipboard				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Paddlewheel				
OLE PIPER INN	820			
BROADWAY PIZZA	300			
WILD BILLS				
CLIVE'S	<u></u>			
	1,120	0.33%		
Bingo				
OLE PIPER INN	85			
BROADWAY PIZZA	410			
WILD BILLS	666			
CLIVE'S	<u>872</u>			
	2,013	0.60%		
Raffle				
OLE PIPER INN				
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Interest				
	8			
Net Revenues	335,858		Expenses	324,991.56

Taxes	
MN COMBINED RECEIPTS	119,672.90
MN 8.5%	1,123.85
REGULATORY BOARD FEE	2,931.45
LICENSE & PERMITS	1,060.00
LOCAL 10%	
FEDERAL UBIT	
STATE UBIT	<u>-</u>
	124,778.00

Total allowable expenses	
GAMES PURCHASED	14,927.78
COMPENSATION & TAXES	39,287.74
PENALTIES & INTEREST	
ACCOUNTING	1,146.00
BOND	
ETAB REV SHARING	48,021.50
EBINGO PROVIDER FEE	417.03
RENT	23,812.87
OFFICE & SUPPLIES	2,193.82
CASH SHORT	407.82
CASH SHORT REIMB	
REPAIRS & MAINTENANCE	<u>-</u>
	130,213.56

Donations	
Donation	<u>70,000.00</u>
	70,000.00

BLAINE YOUTH HOCKEY ASSOCIATION
 GAMBLING REPORT SUMMARY

May-23

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	913,609.00	474,190.00	779,343.50	230,661.50	2,397,804.00
PRIZES PAID	790,717.15	403,099.27	678,553.75	189,583.82	2,061,953.99
NET RECEIPTS	122,891.85	71,090.73	100,789.75	41,077.68	335,850.01
PRIZE PAYOUT %	87%	85%	87%	82%	86%
GAME CLOSED	91	4	67	36	198
INTEREST EARNED	2.98	1.85	2.18	1.04	8.05
EXPENSES	32,115.83	27,518.15	52,247.27	18,332.31	130,213.56
TAXES PAID	43,323.22	19,578.60	47,592.49	13,233.69	123,728.00
NET PROFIT	47,455.78	23,995.83	952.17	9,512.72	81,916.50
		YTD NET PROFIT	10,783.63		
		YTD CONTRIBUTIONS	130,000.00		

Exhibit D - Attendees: See Attached

Online attendees: Greg Schutte and Chris Fore

In person attendees:

1. Dave Meberg
2. Nathan Taylor
3. Rachel Karel

