

## **DYHA BOARD OF DIRECTORS**

**Meeting: July 20, 2020**

**Location:** Virtual Google Meet

**Attendance BOD Members:** John O'Brien, Dan Toland, Josh Hersey, John Swartzendruber, Ben Grigas, Ron Siering, and Ryan Gilpatrick

**Other People Present:** Mike Young and JT Fortier

**Start Time:** 6:37 pm

**End Time:** 8:20 pm

**President (John O'Brien):**

- John discussed the agenda.
- We need to solidify the jersey, sock, and practice jerseys orders.
- Discuss midget tryouts.
- Mike Young will update on the PHL and alternative options.
- Josh will update on finance.

### **Bingo**

- Ben Grigas asked about Bingo.
- John O'Brien said that Bingo may not open until August and possibly push it to September. They may be trying one-hour long games per day. Here they could sell the tickets. Money could come in, but it could be very little.
- Mike asked about the Poker room because he heard it was open. Can we do that for a fundraiser?

### **Jerseys, Socks, and Practice Jerseys**

- Dan discussed that he placed the order for jerseys last week.
- Travel Midgets need uniforms that were never sized for it.
- Items remaining at Collins Sports: practice jerseys and socks.
- Dan wasn't involved in sock orders last year.

- Mike Young reached out to coaches last year and found out what they wanted for colors.
- Dan asked how many jerseys were ordered last year.
- Ron brought up inventory and said we did not order too many socks. It's good to have extra. Practice jerseys were scarce last year.
- John asked about how many socks.
- Mike said some programs order one set.
- Josh said we budgeted for two sets per player.

### **Fundraising**

- Dan and JT Fortier talked about fundraising on Friday, July 17.
- JT presented his layout of fundraisers.
- JT discussed the option of cash calendars where players could sell 15-20 calendars at \$20-\$25 dollars.
- The board discussed annual sponsors.
- The board discussed website advertisers.
- The board discussed the option of uniform sponsorship.
- Ben Grigas asked about the plan for requiring calendar sales.
- JT discussed the balance of optional and mandatory requirements.
- The board discussed the minimum requirements for House and Travel players for selling calendars.
- JT said the number requirement was bumped down for the House players.
- The board discussed that players could sell between 15-20 calendars.
- JT discussed the calendar and Wild Nights at local restaurants.
- John O'Brien discussed the Papa Gino option from last year.
- Dan discussed the annual sponsors like Brick House and Paddy B's.
- Dan discussed the Restaurant of the Month option.
- Dan further discussed website sponsorships.
- Ben talked about looking into team sponsorships and what baseball charges to keep consistent.
- JT said that if we reduce calendar cost, we should adjust how many they have to sell.
- The board thought that 15-20 calendars would be a good number for players to sell.

- The board liked the option of a digital link.

#### **PHL Update**

- Mike discussed a lot of topics connected to the season.
- At this point the PHL is operating as business as usual.
- Mike discussed that he is waiting on the PHL.
- Another factor to consider is the Dover Ice Arena. There is a possibility that they may operate with one ice rink if there isn't a high school season.
- Mike discussed alternative options of scrimmaging NH and ME teams in the PHL or other NH and ME teams.
- Mike discussed the option of a House league for Dover.

#### **Treasurer (Josh Hersey):**

##### **Finances**

- Josh discussed that the town will not charge rent for the office use until September.
- He discussed sharing the ledger detail in an email.

#### **Other BOD Business:**

##### **Final Thoughts**

- Ron discussed the concussion work and connecting to Ray Terrell.
- John O'Brien and JT will connect on the cash calendars.
- There were no other final thoughts.

**A/R Total Balance:** \$242, 550.15