



SPRINGFIELD AREA *Soccer Assn.*



2019 SASA Annual Meeting

September 16th

Presented by
SASA Board of Directors



SPRINGFIELD AREA Soccer Assn.

SASA Board Members

(Beginning of 1st Term)

Officers:

- President – Jack Matthews (Aug 2018)
 - president@sasasoccer.org
- Vice President – Peter Christofilakos (Aug 2018)
 - peteyc22@hotmail.com
- Treasurer - Clint Paul (Dec 2016)
 - treasurer@sasasoccer.org
- Secretary – Jennifer Hammer (Feb 2019)
 - jwalshhammer@gmail.com

At Large Members:

- Todd DeJaynes (Aug 2018)
 - Todd.dejaynes@gmail.com
- CJ Lowder (Dec 2016)
 - crazridr316@yahoo.com
- Jason Pochynok (Dec 2016)
 - jpoch1983@gmail.com

Non-Voting Members:

- Director of Soccer Operations - Chuck Eguez
- Director of Coaching – Drew Lenhardt
- Director of Rec League – Alexis Richie
- Club Administrator - Mike Slater



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SASA Staff & Directors

Chuck Eguez – Director of Soccer Operations

217-891-4486

sasaoperations@sasasoccer.org

Alexis Richie – Director of Rec League

217-371-0053

rec@sasasoccer.org

Drew Lenhardt – Director of Coaching

847-721-1184

sasadoc@sasasoccer.org

Mike Slater – Club Administrator

217-836-0396

ca@sasasoccer.org

Tucker Mathieson - Director of Youth Academy

217-620-9970

ya@sasasoccer.org

Jack Turnachik – Director of Goalies

630-995-6007

goalies@sasasoccer.org



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411 on your Board

- 1) Voting Board members serve 3-year terms and can serve up to three terms
- 2) Board meetings are conducted on the 2nd Monday of the month at 6 PM at the clubhouse at the SASA complex. Changes to dates and/or locations are communicated via e-mail to the club parents.
- 3) Your Board will have a vacancy at the end of the 2019 calendar year as Jason Pochynok is stepping down after serving 3 years.

Thank you to Jason for your service as a club member and dedication to the board!

- 4) If you are interested in filling Jason's vacancy on your board, please contact a Board member.



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SASA is proud to celebrate 35 years of serving the Greater Springfield Area in teaching local youth the great game of soccer.





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SASA Volunteer Committees



1. Fundraising Committee
 - a) Chairperson – Leslie Termine
2. Grant Committee
 - a) Contact – Jack Matthews
3. Tournament Committee
 - a) Chairperson – Jennifer Hammer
4. Planning Committee
 - a) Contact – Jack Matthews
 - b) Committee to plan long term club goals, including facilities.



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8th Annual SASA Fundraiser

When: Saturday, February 22, 2020

Where: Firefighter's Club
940 West Lake Shore Drive
Springfield, IL 62712

Entertainment: Captain Geech & the Shrimphack Shooters

Our fundraiser will include our annual Silent Auction and the club provides appetizers, draft beer and wine at this event.

8th Annual
SASA Fundraisers
and Auction

February 22, 2020
6pm - 1am
Firefighter's Club
Food & Drinks
\$35 per ticket / \$60 for 2 tickets

Entertainment by Captain Geech & the Shrimphack Shooters

Springfield Area Soccer Association
SASA SPIRITS
1984 - 2019
35 YEARS
Auction

Fundraiser Point Parents

We will need a Point Parent for each team for our fundraiser to promote the event to your team parents and coordinate a team auction item. Volunteering for this position satisfies your Spring work hours requirement.



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SASA Facilities

1. UIS Turf Field

- a) SASA entered into a partnership with UIS in which SASA contributes \$150k over 10 years starting in July of 2018, which includes a Lease Extension at the current annual lease rate until 2028.
- b) Our turf field sponsorship includes the SASA logo on the field and provides SASA a minimum of 15 hours per week for training and the use of the turf field during tournaments.
- c) Since the construction of the field has not started, SASA's annual contribution due on July 1, 2019 was postponed until the construction of the field commences.

2. Fields 1 & 2 Update

- a) Fixed irrigation system and added new sprinkler system board.
- b) Slit seed fields in Fall 2018 and Spring 2019 plus fertilized the fields with Grub preventer with the work being completed by SASA volunteers.

3. Main Building

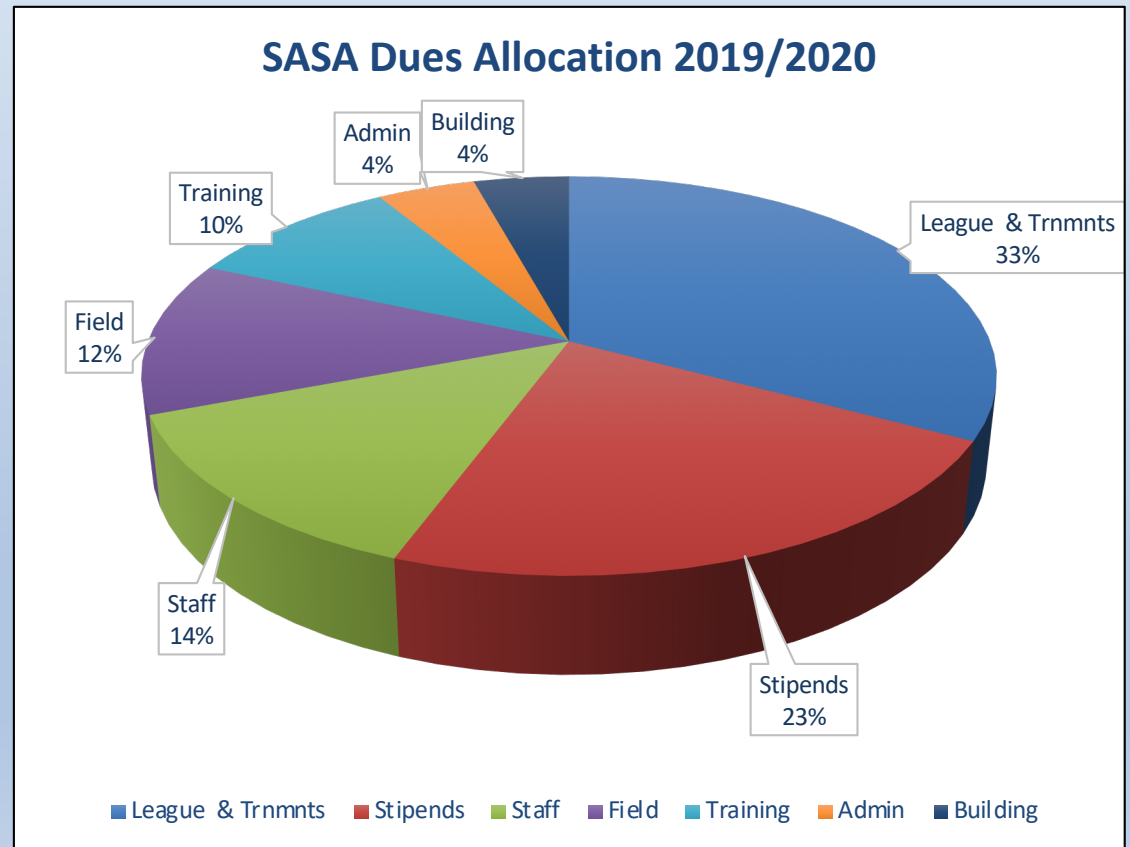
- a) Replaced air conditioner for building.
- b) Replaced hot water heater & installed turbo heater to ensure appropriate temperatures are reached for concession stand operations.
- c) Painted inside of building to represent SASA SPIRITS colors.



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2019-2020 Dues Overview

1. 2019/2020 season dues increased.
2. SASA continues to strive towards soccer season solvency. In other words, each season the revenue cover the expenses.
3. By introducing the dues increase, the goal is to allow a portion of Fundraiser and Tournament Revenue to be allocated to Capital projects.





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2019-2020 Club Overview

1. Successfully Completed 3rd consecutive Annual outside audit
2. Introduced club wide training jersey for consistency across teams
3. Introduced Recreational League and combined with Youth Academy
4. Revamped Board to have 7 voting & 4 non-voting members
5. Continue affiliation with STLFC
 - a) MLS Announcement - St Louis expansion team 2022
 - b) Commitment to purchase tickets
6. Supported implementation of SPORT ENGINE Background Checks; SAFESPORT Sexual Misconduct prevention training



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2019-2020 Team Review/Preview

Tournaments (Spring 2019)

Junior State Cup Finalist (1 team)
Junior President Cup Finalist (1 team)
Illinois President Cup Finalist (1 team)
Illinois President Cup Champions (2 teams)
Midwest Region President Cup Champion (1 team)
National President Cup 3rd Place (1 team)

Over 60 + tournament Champions in Fall 2018/Spring 2019

League Play (Fall 2019)

St Louis Youth Soccer Assoc (SLYSA):
Premier Division (8 teams)
Championship Division (6 teams)
Division 1 (3 teams)
Division 2 (2 teams)

Central IL Youth Soccer League (CIYSL):
Platinum /Gold (16 teams)
Silver (3 teams)



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SASA Coaches and Education

1. SASA coaches have completed 15 Grassroots, 1 National C and 1 National B License in the past year.
2. SASA created a Coaching Education Program
 - a) 50% reimbursement for Grassroots & C license
 - b) 100% reimbursement for Grassroots & D license for coaches 28 years and younger
3. SASA Coaching Staff: 55+ Coaches



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SASA Players in College/HS

- 40 former SASA Players in College
 - 8 NCAA Division I Soccer Players
 - 16 NCAA Division II Soccer Players
 - 9 NCAA Division III Soccer Players
 - 7 NJCAA Division I Soccer Players
- SASA Players with IHSA Awards in the 2018/2019
 - 5 All-State
 - 32 All-Sectional
 - 31 SJR All-Metro Soccer
 - 1 SJR All-Metro Soccer Players of the Year



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SASA by the #'s

REC LEAGUE SPRING 2019				
	Age	Boys	Girls	Total
	U4/U5	18	11	29
	U6/U7	39	33	72
	U8/U9	52	53	105
	U9/U10	37	14	51
	U11/U12	19	61	80
	U14	na	na	
Total		165	172	337

REC LEAGUE FALL 2019				
	Age	Boys	Girls	Total
	U4	28	10	38
	U6	80	51	131
	U8	73	34	107
	U10	68	67	135
	U12	56	58	114
	U14	49	11	60
Total		354	231	585

Comparison of Fall 2018 to Fall 2019									
2018/2019					2019/2020				
Birth Year	Age	Boys	Girls	Total	Birth Year	Age	Boys	Girls	Total
2012	U07	7	9	16	2013	U07	Playing with 2012		
2011	U08	19	6	25	2012	U08	21	14	35
2010	U09	36	20	56	2011	U09	23	21	44
2009	U10	24	22	46	2010	U10	34	22	56
2008	U11	49	39	88	2009	U11	27	24	51
2007	U12	25	45	70	2008	U12	50	40	90
2006	U13	51	44	95	2007	U13	18	47	65
2005	U14	35	30	65	2006	U14	53	33	86
2004	U15	15	16	31	2005	U15	13	18	31
2003	U16		18	18	2004	U16		16	16
2002	U17		17	17	2003	U17		17	17
2001	U18			0	2002	U18			
2000	U19		12	12	2001	U19		14	14
Total		261	278	539	Total		239	266	505

*74% Growth from Spring to Fall season

1. 2018/2019 to 2019/2020 Fall season -6% decrease
2. Figures do not include players added in Spring nor HS Boys
3. Club – 585 REC + 505 Comp = 1090 players



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SASA Recreational League & Youth Academy



SASA has a long history of providing local youth an opportunity learn soccer without committing to a competitive team. In 2019, SASA launched our own recreational league and combined it with our Youth Academy. This provides a unique opportunity for area youth to learn soccer by providing:

1. Small Sided Games
2. Rec league coaches
3. SASA coaches
4. Referees

Spring 2019

- 38 teams – 330 players

Fall 2019

- 55 teams – 580 players



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Springfield Area Soccer Association Statement of Checking & Money Market Account As of August 31, 2019

Checking Account	\$ 96,414
Money Market	<u>\$ 70,320</u>
Total	\$166,734



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Springfield Area Soccer Association STATEMENTS OF REVENUES, EXPENSES AND CHANGE IN NET ASSETS (Accrual Basis) Year Ended December 31, 2018

Revenue	<u>2018</u>
Revenue Club teams	\$476,253 (Net of \$12,892)
Tournaments	\$72,001
Concession stand	\$11,893
Fundraising	\$21,822
Rental	\$3,205
Other	<u>\$19,105</u>
Total revenue	\$604,279

Expenses	<u>2018</u>
Training	\$157,683
Club teams	\$213,672
Contract labor	\$37,645
Work Exchange	\$6,528
Stipends	\$25,411
SASA Tournaments	\$53,091
Field and grounds	\$54,516
Building	\$22,684
Concession stand	\$10,593
Depreciation	\$9,427
Fundraising	\$7,948
Administration/Other	\$61,517
Contribution Expense	<u>\$15,000</u>
Total expenses	\$664,373

	<u>2018</u>
Change in Net Assets	-\$60,094
Net assets, start of year	\$103,293
Net assets, end of year	\$43,199



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Springfield Area Soccer Association 2019 Actuals compared to Budget (as of August 31, 2019)

Revenue

	<u>YTD 19</u>	<u>FY19 (Budget)</u>	<u>% of Budget</u>
Administrative	\$33,521	\$42,990	78%
Concessions	\$8,454	\$9,660	87%
Club Teams	\$363,591	\$518,012	70%
FC Springfield	\$9,890	\$13,265	75%
REC League	\$69,909	\$44,000	159%
Tournament	\$55,125	\$70,406	78%
Total Revenue	\$540,490	\$698,333	68.9%

Expenses

	<u>YTD 19</u>	<u>FY19 (Budget)</u>	<u>% of Budget</u>
Administrative	\$23,907	\$34,780	69%
Building	\$15,504	\$25,892	59%
Club Teams	\$293,588	\$320,179	91%
Concessions	\$5,107	\$8,361	61%
FC Springfield	\$6,768	\$9,214	74%
REC League	\$28,582	\$32,009	89%
Fields/Grounds	\$42,348	\$79,328	53%
Staff	\$54,635	\$58,569	93%
SASA Tournaments	\$32,548	\$46,647	66%
Training	\$36,358	\$41,496	87%
Total Expenses	\$539,345	\$659,469	82%

Net Revenue: \$1,395



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Options for Payment in Lieu of Dues

- Multi-Child Discount
 - 50% discount - 3rd child
 - 75% discount - 4th child
- Scholarships (approval required)
- Work Exchange (pre-approval required)
 - There are times when dues may be waived if a parent is able to complete work determined to be essential by the board.
 - These type of opportunities help everyone when we don't have to hire specialist

NOTE: Please see the Finance tab on SASA website to access the forms for each of these options.



SPRINGFIELD AREA Soccer Assn.

FAQ's

Where do I send my payments?

- Your check can be mailed to SASA, PO Box 904, Springfield, IL 62705
- NOTE: we do not receive mail at our physical location
- Drop box – there are 2, one inside & one outside by the window concessions

What field does my child practice on?

We have the practice schedule posted in the clubhouse or go to www.sasasoccer.org Fields & Directions, "Field Assignments"

What nights are Director of Coaching occur?

DOC schedule is posted on the homepage of www.sasasoccer.org or you can view our calendar page.

Why do I have to work during the tournament if I've already worked during the season?

In order for SASA to provide the services that are, a key ingredient is our parents helping around the complex. Each family is asked to work 2 hours during the Fall & Spring. In addition, each family is asked to work a tournament shift per player in the tournament the player attends.

Where can I find the Player/Parent Handbook?

The player parent handbook, which was agreed to as a condition of playing on a SASA competitive team is located at www.sasasoccer.org 2019/2020 Team Info Page.

Does SASA offer members alternatives towards paying dues?

Yes, there are 3 possibilities, go to www.sasasoccer.org the finance tab for more details.