

White Bear Lake Area Hockey Association
Gambling and Board Annual Minutes
May 25th, 2022

Attendees: Chris Olsen, Harley Green, Brian Bailey, Matt Ryan, Nick Piehl, Matt Simmons, Jon Barghini, Matt Bower, Nick Anthony, John Smith, Brodie Hacken, Bob Rustad, Nicole Giefer, Mark Magnuson, Jeff Gipple, Eric Johnson, Scott Shaffer, Mike Kaupp, Rick Kissner, Jeff Rose, Jon Chase, Leah Rose, Andy Persby, Ryan Sienko, Brent Palmer, Shawn Birch, Justin Elgard, Chris Neill, Pat Cranston, Paul Downey, Eric Pederson, Ken Pelto, Haku Kaiminaauao, Josh Docken, Scott Hambly, Jeff Anderson

Board Members: Jeff Boldt, Kurt Larsen, Joel Starke, Chris Gist, Chad Marquardt, Joe Law, Brett Maas, Brian Griffin

GAMBLING MEMBERSHIP MEETING

1. Call to order (Chad Marquardt) - 7:00
2. Approval of monthly minutes
 - a. Chris Gist - motion
 - b. Brian Griffin - 2nd
 - c. Motion Carries
3. Gambling Report (Chris Olson)
 - a. Pulltab Sites
 - i. The White Bear Lake Hockey Charitable Gambling currently has seven locations. The White Bear Bar, The Village Sports Bar, Saks Sports Bar, Doc's Landing, Jimmy's Food and Drink, Fiesta Cancun and McCarron's Pub & Grill.
 - ii. As of September 1st 2022, the Village Sports Bar will be closing. WBL Hockey has been approached by the new Manitou Grill owner in White Bear Lake. Opening at the Manitou Grill on September 1st would secure a 3rd location within the City of White Bear Lake. Keeping the locations at seven.
 - iii. The Charitable Gambling functions include; Pulltabs, Meat and Gift Card Raffles, Shake a Day Raffles, the Lucky Buck Raffles, the Tri Wheel, Bar Bingo, Sport Boards and Etabs.
 - b. Gambling's Annual Audit Report
 - i. For the Fiscal Year of 2021-2022 the White Bear Lake Hockey Charitable Gambling total sales was \$46,836,577, which is an increase of approximately \$14 million dollars from last year fiscal year. White Bear Lake Hockey ranks 2nd in the State of MN for sales. The net profit after lawful purpose donations was \$640,635.
 - c. Lawful Purpose Contributions
 - i. During this fiscal year date April 2021 to April 30 2022, the Charitable Gambling Account contributed a total of \$1,211,326 to lawful purpose.
 - ii. Current Balance is Gambling Account \$546,287
 - d. Annual Gambling Audit
 - i. The Annual Fiscal Year Audit was completed. No discrepancies or issues were noted.
 - e. Calendar Raffle
 - i. In September of 2021 the membership voted to conduct the Calendar Raffle for the seventh year. The Calendar Raffle earned a profit of \$58,423. These funds were donated to the Rink Fund.
 - f. Bingo Hall – Motion to Pass
 - i. Over the last 8 years we've worked towards the possibility of opening a Bingo Hall. As of today, we've been able to secure a location at the now Jimmy's Event Center in Vadnais Heights. In order to do so the City Council in Vadnais Heights changed the City Ordinance to allow for three locations within the city.

- ii. The Bingo Hall would be open during the day and evening. Playing 5 sessions a day. There would also be a pulltab booth, along with raffles and electronic gaming.
 - iii. Jimmy's Food and Drink would take orders and serve food and drink.
 - iv. The lease would start in January 2023. The lease terms are as follows: The amount of the monthly gross rent would be \$16,500 until January 1st 2025 when it would change to \$16,995. The lease would be a three-year lease to start.
 - v. The expense for opening a Bingo Hall would be in the \$150,000 to \$200,000 range.
 - 1. Stage, tables, chairs, renovation, advertising, etc.
 - vi. Included with this report are copies of the White Bear Lake Hockey Bingo Hall Projections that were prepared by our accountant and a Bingo Hall Business Plan for your review.
 - vii. With all business endeavors there is no guarantee. There is risk involved. The Board and membership will need to take that into consideration if they choose to move forward with opening a bingo hall.
 - viii. Profit \$600k per year based on Roseville gaming
 - 1. WBL proposal contains better locations and better space
 - ix. Motion to approve moving forward with opening a Bingo Hall.
 - 1. Brian Griffin - 2nd
 - 2. Member Vote - motion carries - no opposing
 - g. Lawful Purpose Expenditures (June 2022)
 - i. Routine (City of WBL Taxes)
 - ii. Routine (City of Vadnais Heights Taxes)
 - iii. Routine (City of Maplewood Taxes)
 - h. Allowable Expenses (June 2022) - Routine
 - i. Motion for Expansion, allowable expenses and lawful purposes
 - i. At the last seven Annual Board Meetings we voted to expand the Charitable Gambling if the opportunity presented itself. I'd like to motion tonight to approve to expand the Charitable Gambling for another year.
 - ii. Brian Griffin - 2nd
 - iii. Member Vote - motion carries - no opposing
 - j. Continued Support
 - i. Please remember to support the White Bear Lake Hockey Association by patronizing our Charitable Gambling locations. Without these business owners continued support the White Bear Lake Hockey Charitable Gambling would not be able to donate such a substantial amount of money each year.
 - ii. I'd like to thank the Board Members and the White Bear Lake Hockey Membership for their support this past year. I'd like to thank the President, Chad for all his help and guidance.
 - iii. We currently have 60 employees working for White Bear Lake Hockey Charitable Gambling. I'd like to thank these employees for their hard work and commitment to our gambling operations.
4. Adjourn - 7:13
- a. Motion - Chris Gist
 - b. 2nd - Brian Griffin
 - c. Motion Carries

ANNUAL BOARD MEETING

- 2. Call to order (Chad Marquardt) - 7:13
- 3. Approval of Agenda - Annual Meeting - May 2022
 - a. Brett Maas - motion
 - b. Chris Gist - 2nd
- 4. Approval of Annual meeting minutes - May 2021
 - a. Chris Gist - motion

- b. Joe Law - 2nd
- 5. 2022 Bylaw Review and Member Ratification
 - a. Vote on new positions proposal - Brodie Hacken
 - i. Any and all future additional Board Officer positions would be in offered pairs, electable by members
 - ii. Amend bylaws to have a special election in July(7/13)
 - 1. Girls Development Director
 - 2. Director of Administration
 - iii. Provide LOI due 30 days before(June 14) - all LOI sent directly to secretary(secretary@wblhockey.com)
 - iv. Approve the positions for three year term - due for election in 2025
 - v. John Smith - 2nd
 - vi. Motion Carries
 - b. Brody Hacken - bylaw director
- 6. Member Forum
 - a. Matt Simmons - clarify next season tryout process
 - i. Joe Law - new VP of Hockey Ops will review the process, putting the group together to improve the process.
 - b. Jeff Anderson - thank you to the board for the support though the past season
- 7. Treasurer's Report (Kurt Larsen/Jay Jurkovich)
 - a. General Fund \$188,000
 - b. Rink Fund \$1,200,000
 - c. Reminder to turn team checkbooks into Lake Area Bank
 - d. Kurt Larsen - thanks to the membership and the board. Special thanks to Chad for the appointment and involvement and his hard work through the year.
- 8. Vice President of Business Operations Report (Brett Maas)
 - a. Hockey Rags Sponsorship - \$5000
 - b. Miracle on Ice Beer sponsorship - \$480 - goes to Rob Sund Fund
 - c. Thank you to all the help with jerseys through the year(s).
 - d. Looking for Jersey Coordinator
 - e. Looking for Volunteer Coordinator
- 9. Vice President of Hockey Operations (Chris Gist)
 - a. Highlights of the 21/22 season
 - i. Congrats to AA Bantams and AA PeeWees to state and all other successful
 - b. Thanks to all coaches, volunteers
 - i. Thanks to present board members - been a pleasure to work with each of you
 - ii. Thanks to Kevin McFarlane and Chad Marquardt - building the program, keeping arenas open and building a new facility that will continue to grow the program
 - c. Thanks to Chris Olsen for all her hard work on growing and thriving the gambling program
 - d. Good Luck to Todd Wanka, Jeff Boldt and Nick Anthony on their new duties
 - e. Please get involved with the board, director or coordinator positions
- 10. President's Report (Chad Marquardt)
- 11. D2 Representative's Report (Joel Starke)
 - a. D2 Annual Meeting in May
 - b. Voting on rule changes in June
 - i. All PW and Bantam(all levels) for 15 minute periods
 - ii. If parents are asked to leave, coach will be removed/suspended from the next game
 - iii. Jamborees - 30 day notice for event into D2
 - c. D2 Volunteers needed
 - i. Audit help needed from each association - 2-3 hours
 - d. Moving to GameSheets
 - i. \$100 per team
- 12. Directors' Reports:

- a. Boys Director (Joe Law)
 - i. Thanks to Kurt, Jay and Chris for their help through the years
 - ii. Thanks to
 - 1. Rick Kissner - Squirt Coordinator
 - 2. Joel Cessna - PW Coordinator
 - iii. Coaching apps due Friday(5/27)
 - iv. Looking for a Squirt Coordinator
 - v. Will review tryout process
 - vi. Team Declaration coming soon
 - b. Girls Director (Jason Sampson)
 - i. Unable to attend - nothing to report
 - c. Mite Director (Jeff Boldt)
 - d. Player Development Director (Ben Butters)
 - i. Nothing to report
 - e. Junior Gold Director (Harley Greene)
 - i. Inquiries about JG B tourneys? No, per Chad
13. Old Business
14. New Business
- a. 2022 Elected Board Members
 - i. Vice President of Hockey Operations - Todd Wanka(Unopposed)
 - ii. Treasurer 1 - Jeff Boldt(Unopposed)
 - iii. Mite Director - Nick Anthony(Unopposed)
 - b. Appointment of Treasurer 2 - fulfilling Jay Jurkovich's remaining term through 2023
 - i. Nomination by Chad Marquardt
 - ii. Board Approval
15. Adjourn - 8:43
- a. Motion - Brian G
 - b. Brett Maas - 2nd
 - c. Motion Carries