

**ACYHA Board Of Directors
Annual Membership Meeting Agenda
November 2023**

Meeting Type: Monthly Meeting
Date: November 13, 2023
Time: 6:30 pm
Location: NHIA Meeting Room 1

Attendees

Brian Thul - President -
Dustin Glad - Vice Chair -
Scott Allen - Treasurer - excused
Kevin Pote - D3 Rep. -
Kim Nau - Secretary -
Aaron Holscher - Boys Travel Director -
Aaron Zimmerman - Girls Travel Director -
James Tousignant - ACE -
Derrick Raymond - Ice Scheduler -

Libby Hankey/Julie Wahl - Sales/Fundraising -
Susie Melynchuk - Tournament Dir -
Matt Inciti - Concession Manager -
Jim Lewandoski - Mite Director -
Katie Mattox - Mite Program Director -
Drew Herron - Communications and Marketing -
Ryan Hegarty - Safe Sport -
Libby Johnson - At Large -
Tina Schochow Greazel - Volunteer Program Dir -

Additional Representatives

Matt Rappaport - WEB Admin -
Tracee DeNeui - Gambling Mgr -
Paul Swanson - Asst. ACE -
Kris Murphy - Eval Coordinator -
Erin Dungan/John Knutson - Equipment -
Jess Riley - Registrar -
Ryan King - HDC Chair -
Jessica Ledoux - Skate -
Michael Thompson - Asst. ACE -
Lida Knoll - Graphic Design -
Lindsey Brekker - Fundraising Coordinator
Liz Tratnick - Ass't Treasurer
Michael Kautzman - Ass't Ice Sched

LEVEL COORDINATORS

Bantam - Anthony Pangarakis -
PeeWee - John Knutson -
Squirt - Peter Houghtaling -
Goalie - Andrew Cooper -

18 Current voting members; 10 required for quorum

Topics:	Presenter(s):
6:31 pm	Call to Order Brian Thul Roll Call Kim Nau

Approval of October Meeting minutes: Aaron Z motion, Dustin - seconded

1. Gambling Director (Tracee)

October Gambling Report
November expenses - \$42,800
Ice time donation of \$25k for September 2023
Approval to pay 3rd quarter taxes to city of Plymouth of \$9970.30

November Gambling Report
December expenses- \$\$46,800
Ice time donation of \$35k for October 2023

Motion to approve October - Dustin ; seconded - Derrick motion passes
Motion to approve November - Kim ; seconded - James motion passes

2a. Bantam C Parent Brian DeRoy - Mr. DeRoy canceled due to personal scheduling conflict

1. Communications policy and "warning" criteria for non public comments
2. Coaching selection criteria and written applications or lack thereof
3. Parental contact policy
4. Team fees & non hockey expenditures

Mr. DeRoy's letter was distributed to the board. The board utilized the ten minutes allocated to Mr. DeRoy's agenda items to discuss his concerns. Several members spoke on the matter and believe that his concerns have been answered. President Thul shared with the board that he asked Mr. DeRoy if he wanted to watch his son play hockey not that his son would be removed from playing hockey when Mr. DeRoy approached Mr. Thul about his son's coach. Mr. Rappaport and Mr. Pangarakis confirmed Mr. Thul's correction as they witnessed the interaction. Members commented that they believe the reason for the repeated questions is that Mr. DeRoy doesn't like the answer he is receiving.

The board is concerned about the tone and motives of Mr. DeRoy's communications. We believe them to be unproductive and incongruent with the values and mission of community-based hockey and Armstrong Cooper Youth Hockey Association.

Motion made to the board by Aaron Z - Motion to close discussion on all documented grievances given to the ACYHA board and membership by Mr. Brian DeRoy as of November 13th, 2023. Any requests by Mr DeRoy regarding these past grievances will not be responded to by ACYHA board members as the Board considers this matter closed. The only reply the ACYHA board will give is that Mr. DeRoy work through the District 3 grievance process.

Motion seconded by Derrick R. - all yays, no nays motion passes

7. Marketing/Communications (Drew)(moved up due to coaching Squirt Practice)

10,000 Pucks promotion has ended. Knit hats arrived Thursday night and were being distributed over the weekend.

Invoice for Knit hats will be submitted from All-Stars.

10K Knit Hats from All-Star Sports: \$30 @ 24 units = \$720

Helmet Stickers = \$78.50

5K/3K Patches = \$242.44

Name Luggage Tags = \$67.64

Total: \$1,108.58. (\$8.58 over budget of \$1,100).

39 players earned some kind of incentive and total production tripled from last two years.

Now that last evals done, reaching out to team managers to establish communication to share and submit team photos and happenings: Tournaments, Shutouts, Hat Tricks.

2. Chair (Brian)

A huge thank you to all our volunteers for giving your time in a professional manner during the Elite League Season. Tina and Matt thank you for your leadership staffing and organizing our volunteers. The

partnership between ACYHA, City of New Hope and the Elite League is important to all of us and it couldn't happen without the support of so many dedicated volunteers.

Thank you to Paul Swanson for working with the New Hope Arena Staff and Matt Cook with the girl's program in designing the glass wrap. This project really enhanced the new paint job in the South rink. We are sharing the expense with the Elite League.

Mark Severson is working with the city council to place us on the agenda for a city council meeting, possibly December. We would present our donation to the council at this time and Mark knows the council loves seeing the little kids at the meeting.

We have an amazing Mite Team! Thank you for creating a fun and supportive culture during our Try Hockey For Free and Learn to Skate Program. I was able to attend several events and it is the best of what we do. The pure joy beams out of our future players helmets as they take their first steps towards becoming a future Wing! Great work Mite Team!

Lastly, thank you to Kris Murphy for organizing and running our player placements. Aaron(Squared) thank you for your leadership during the process along with Peter, Michael, John, Anthony, Ryan and James. You all should be proud of running a process with a focus on integrity and professionalism. Thank you to our coach volunteers for monitoring locker rooms and running the ice sessions. Your time and effort during placements goes way above and beyond and our organization is grateful.

3. Treasurer (Scott)

Budget Line 4160 (Interest Income) looks to come in well ahead of budget, due to higher interest rates.

A third tranche of investment into a CD was made in October 2023 for \$10,000; interest rate is 5.30 on the 13 month CD.

Budget Line 6435 (Squirt STP) is above plan due to higher number of Squirts registered.

Budget Line 6502 (recruiting) is above plan at 133% - any more recruiting expenses will need a motion by the board to increase this limit.

Budget Line 6720 (Tryout jerseys) is 433% to budget.

Budget Line 6730 (Travel Game Socks) is slightly above budget

Budget Line 6405 (Coach Registration) is at 92% to Budget; 25 coaches have been reimbursed. Might need a motion to increase this limit.

Budget Line 5001 (registration credits) is at 100% now; will need a motion to increase this limit.

Net Income for October 2023 is \$157,309.25; Season is still young and bigger expenses are starting to be processed.

MN Attorney General revenue audit for Fiscal Year 2022 is well underway with 6 documents updated this week, including a spreadsheet with 27 different financial items related to fiscal years 2021 and 2022.

4. Secretary (Kim)

Team photo schedules are up - will remind team managers to figure out what color jerseys they are wearing and ask that they come early in case we're ahead of schedule

Team manager training for Squirt level on Wednesday 11/15 at 6 pm (GameSheet training ahead of time for those that want it)

Please look at your job description on our site. Many are outdated and need new info. Dibs hours, etc are incorrect on some.

Guidelines and Policies also needs some tweaking, including a whole section missing on Roles & Responsibilities of HDC (section XVI). Do we have this somewhere?

5. District 3 (Kevin P)

Coach Controlled scrimmages - cannot use the scoreboard. Kim will remind team managers that you can use the clock, but cannot keep score

D3 looking to add a cut date so that so that teams are formed early

Concerned with games vs practices - 2:1 ratio

Group concerned with some high school teams taking middle school players onto HS teams and shorting youth programs

Wayzata wants to host a girl's tournament next year

6. Concessions (Matt Inciti)

Concessions Year-Year Comps

Oct 22' (15 Days Open, \$8,876.75 Net Sales - \$591.78/day)

Oct 23' (14 Days Open, \$11,222.50 Net Sales - \$801.61/day)

Difference (1 less day open, \$2345.75 Increase in Net Sales)

We will be rolling back prices to regular season rates. We increased prices similar to last year during Elite League Season on certain items to increase the associations benefit of helping out at the concessions stand and during the playoffs. Last year we brought in ~\$18,500 in Sales during Sept/Oct (Elite League Reg Season) and their Nov Tourney. This year we were able to increase that to ~\$23,100 (\$4600 or 25% increase for the math people in the room,). That is the equivalent of 2,300 slushies.

We did offer a Pulled Pork sandwich's as an alternative during the playoffs and the Elite League Invitational, however it did not sell well. Offering it only on the playoffs weekend/tourney may have been hard as it was not seen throughout the season so not many were aware of it (despite the large picture on the menu boards). We will try it and advertise it a little better for the Squirt Tournament in December and see how it fairs there.

We started selling the YETI's in the concession stand about half way into October and have sold 8 thus far.

Increased our expected Net Profit projection to \$35,000. Last year we set a target for \$20,000 and exceeded that. Looking to build off of that this year. Currently sitting at ~\$11,000 in profit so far.

8. Registrar (Jessica)

Coaches are getting stuff done only 2 left to get rostered

Policy on moving a player up and what fee they are paying - the level of their age or the level they moved up to? If it's an association need, they should pay the rate of the level they registered for initially - other scenarios could be weighted differently. HDC and Travel directors will discuss and bring back to the board.

9. ACE director (James)

U10 and Squirt coaches in place - motion to approve head coaches - James, Derrick - seconded motion passed

10. Boys Travel Coordinator- (Aaron Holscher)

Squirt player placements in progress at the time of filling this out with ending on Thursday. After Thursday all boy's travel team placements have been completed. Now is the time for players and families to enjoy the hockey season together.

Junior Gold - we don't have enough players to field our own team. Mpls may take some, Maple Grove and Orono as well. Aaron will have info for those players once HS tryouts are done as far as where they can go, contacts, registration etc

Nothing else to report at this time.

11. Girls Travel Director- (Aaron Zimmerman)

U10 teams are formed B1 & B2

Big thanks to Kris Murphy for her organization and support during Placements

U12B1s started play and first tourney this past weekend.

U15s have schedule and will start district play 11/21/23

Girls Hockey Day January 6th

12. Mite Coordinator (Katie/Mike)

REGISTRATIONS:

189 Mites! Same as last year so our program is maintaining well! We hope to see some growth with the program in coming years, but retention is great as well!

Some notable numbers:

27 U6 - 4 more than last year

50 Minis - 1 less than last year

29- M1- 3 less than last year

21 M2 - 9 less than last year

36 Mites 3s - 7 more than last year

13 Travel U8 - 1 less than last year

13 HU8 - 6 less than last year

Overall, the girls program is showing growth!!

EQUIPMENT:

Ryan is hard at work fitting new players one-on-one since last group fitting was end of October.

EVENTS:

We had a great turn out for the last two THFF events, with 19 new players registered since 10/28.

Goldy Gopher attended the last LTS Clinic on 11/5 which made a fun environment for kids and families alike.

On the DOCKET:

We are working on scrimmages (Jim)

We are working on HS game nights (Katie)

Group Gopher game?

Pond Hockey Days: Dec/Jan/Feb

Photo Day Dec 9th

Outdoor Ice January

Winterlude Feb 3

Fire and Ice February

Jamboree was moved to March 8-10 - with district tournaments, etc there wasn't enough ice time to have it the weekend before

13. Tournaments (Susie)

First tournament in a few weeks - they are good to go

14. Sales and Fundraising director (Libby/Julie)

Wreaths:

Total Sales: \$38,398K

Total Items: 850

Wreaths are being dropped off at the south rink on wed at 10:30 and we will organize for the day. Pick up will be Wed and Thursday night.

@Drew Herron we will need your help with sending an email and a social post tomorrow. We will send the content to you.

Questions:

1. We will need the mite coordination help in looking at the list of players that did/did not sell to determine who is exempt. My guess is we will just let them all go at this point - fundraising will work with the mite program to determine

2. Some sellers sold but did NOT meet the full sales criteria for \$250. We would like to get the board's opinion on how we should deal with this. As a reminder, the buyout was \$75 so maybe it is a limited fee?

Once the dust settles on the wreath fundraiser and we know how many this applies to, Exec can discuss and bring back to the board. Maybe pro-rate from the \$75 buyout

MN Wild:

Lindsey Breker is leading the charge with our Dec 14 Wild Night. She is working with the girls u10 teams as they did not get to participate last year. We are looking to see if there are additional nights available.

Heggies: we will be gathering details on Heggies and will share out to managers in early December.

15. HDC Update (Ryan K)

MNS Skills have kicked off. Sessions are very successful with lots of coaching support. They are proving to be a great source of material for our coaches, and the DHO has been posting video clips, complete with comments and descriptions, of on ice materials to the SportsEngine App for our coaching staffs at all levels to refer back to.

DHO leadership have made 27 appearances at level scheduled events around the rink during the month of Oct. and are tracking to surpass during the month of November.

HDC will be meeting on Nov. 12th.

(see minutes sent as separate attachment with meeting agenda)

Team managers - contact Anthony if you want to use SportsEngine tech to stream games

16. Equipment (Erin/Jon)

Everything is good - just need to get equipment to Squirts

17. Ice Scheduler (Derrick)

all district games except U15 are scheduled. Minimal game changes by our group, great job by everyone involved. Update - scheduled now

Now that squirt/u10 games are scheduled I'm adjusting the schedule to reflect needs and extra ice. Pay attention to the schedule. Remind managers to check D3 schedule vs what is on our site for games and let Derrick know ASAP.

Managers still need to be checking the D3 game schedule vs our NGIN site. Refs get booked off of the D3 site so if they do not match we have to get it corrected. We have had a couple of those already. fixed now.

Managers and scrimmage coordinators need to use proper protocol when scheduling scrimmages.

Email us both:

Team
Opponent
date
time and duration
location.

I Bought some ice for the girls side of the program at 3M arena and Ridder between Christmas and New Years. we were short ice so I got the 4 teams down there. Doing it this way I only have to hear ""why the girls program"", instead of the teams bickering about what 4 teams went.

Due to HS scheduling we have 3 slots of ice per night instead of 4. Things are tight but even across the board and fair.

All for now. ICE IS STILL COLD

18. Safe Sport Coordinator (Ryan)

Spoke with Coach Thomas about disgruntled parents on the Bantam C team. He indicated that they are handling the situation and that he would reach out if anything was needed.

19. Volunteer Program Director (Tina)

- Our policy document needs to be updated for the Spring 2021 vote to increase team manager hours to full DIBS (25 hours per team).

- A couple teams don't have enough team manager hours to give both co-managers and/or scrimmage coordinator full 25 DIBS. They were hoping to borrow from coaches hours bucket, but that bucket is reduced due to having paid coaches. One team is asking for an exception to the policy or another method of hour transfer from another team.

- A few of our teams don't have enough coaching hours to give all coaches full DIBS. This has always been an issue at certain levels. No team is asking for an exception. Just noting it for future evaluation of our DIBS program.

Current state of DIBS:

- NH Classic: 17 Unclaimed Shifts

- Concessions hours are uploaded through Dec 3rd: 5 Unclaimed Shifts

- 125 of 224 Returning Families have Claimed/Worked all their hours

- Once I have all the team manager and coaching hours worked out, I am hoping to put Jamboree and Concessions during district/region tournaments toward Special Events.

We have had some consistent very late arrivals and/or no shows already this season. We are understanding in the case of illness or family emergencies, and families are very good about notifying me ahead of time for those. Do we need a vote on an official No show policy? "If a family has signed up for a volunteer opportunity and does not complete the shift, they will be billed \$50 per shift that was missed."

20. Skate Coordinator (Jessica)

Nothing to report

Motion to adjourn - Dustin, seconded - Matt I

Meeting adjourned 8:40 pm