

White Bear Lake Area Hockey Association

Gambling and Board Meeting Minutes

December 17, 2025

Attendees: Chrissa Strab, Mickey Morris, Rico Lopez, Steve Bauer, Tom Wilson, Abby Kath, Kim Gillespie

Board Members: Dana Luger, Todd Wanka, Kyle Hall, Nick Anthony, Rick Kisser, Joel Starke, Erik Wicklander, Jeff Rose, Eric Johnson, Josh Docken, Paul Estby, Mark Hennessy, Jess Jacksie

Gambling Manager: Kevin Bergerson

GAMBLING MEMBERSHIP MEETING:

1. Call to order – Eric Johnson (7:01)
2. Motion to Approve Agenda
 - a. 2nd – Nick Anthony
 - b. Motion Carries
3. Gambling Report (Kevin Bergerson)
 - i. Account Balance as of 11/30/2025 - \$1,052,018.66 (up \$12k from September)
 1. The \$500K donation to WBLAHA has not cleared as of 11/30
 - b. Review October 2025 Financials - Membership Approval Needed
 - i. October 2025 Financial Summary
 - ii. October Breakout by Site
 - iii. October Allowable Expenses
 - c. Motion to Approve October Financials/Expenses
 - i. 2nd – Joel Starke
 - ii. Motion Carries
4. January 2026 Estimated Expenses (12/10/25-1/30/26) - Membership Approval Needed
 - i. January Estimated Allowable Expenses
 - ii. January Estimated Lawful Purpose Expenses
 1. Proposed Donations:
 - a. \$1.000 to Sleep in Heavenly Peace – White Bear Lake Chapter
 - b. Motion to Approve January Allowable Expenses & Lawful Purpose
 - i. 2nd – Jess Jacksie
 - ii. Motion Carries
5. Other Business
 - a. Member Forum or New Agenda Items
 - i. N/A
6. Adjourn (7:08)

MONTHLY BOARD MEETING

1. Call to Order – Eric Johnson (7:08)
2. Approval of December Agenda
 - a. 2nd – Kyle Hall
 - b. Motion Carries
3. Approval of November 2025 Meeting Minutes
 - a. 2nd – Joel Starke
 - b. Motion Carries
4. Member Forum
 - a. Tom Wilson – 3 kids in Association

- i. Mite Major, 3rd grade goalie – discussion, mandating using smaller nets at mite major level (coaches, not just a goalie dad) – perspective, goalie confidence, mental pressure, not giving up too many goals – kid feels more pressure giving up goals in a smaller net, and development when moving to squirts and big nets – broader perspective, we have a broad range of talent at mite major – kids might go all season not scoring a goal, its tougher with smaller nets – mites is supposed to be fun, and not scoring is not fun – would like insight/debate, maybe we adjust back to big nets later in the season
 1. Mark Hennessy – has had a few convos around this (won't push back or have convos on mental health of goalies), if the solution is to make the net bigger so 3-4 kids can score more goals – we want to continue to focus on skating and developing there – the kids that are not scoring, we should make the game smaller – passing, shooting. Significant debate on this issue
 2. A lot of debate on development – should we have the same size net as college/high school? – looking to mandate nets at squirts (USA hockey) to intermediate size – has inquired info from USA, D2, lakes area goaltending – they are all in support of using intermediate nets at mite level
 3. Todd Wanka – when mite major matrix was put together, it was already put in place and delivered to Mite Director – we will continue this for the remainder of the year – we will maybe revisit this next year
 4. Intermediate nets are required at Mites – this is a D2 rule. Mixed feedback on if this is actually being followed by associations or not. This is a newer rule (MN hockey – new rule added within the last year or so) there is also a financial burden for all associations to go out & buy new nets. This is all at the discretion of district director (Josh Docken is waiting for clarity on where D2 stands on this)
 5. Eric Johnson – If there is a MN hockey rule, we will follow it.
 6. We will not have intermediate nets for goalie training – this will still be in the bigger nets (Mark)
- ii. Anyone else from member forum? No
5. Treasurer's Report (Erik Wicklander/Jessica Jacksie)
 - a. Frandsen Savings: \$1.895M (\$504k from last month)
 - i. Notes: \$500k donation from WBL Gambling and \$4k interest payment
 - b. General Account (Frandsen): \$189k (-\$306k from last month)
 - i. Notes: Ice, player development costs, jersey's, and raffle distributions to the teams
 - ii. We will be making a transfer from savings to the general account in December to cover normal association costs.
 - iii. Question from Member: Is there a bottom threshold of where the account will hit?
Answer: Typically it's around 1.2-1.3M
6. Vice President of Business Operations Report (Nick Anthony)
 - a. 1st of 3 Moose Goheen's – Paul Stauff does an excellent job – knocks it out of the park
 - b. Working on outdoor ice, we are getting close – putting together a plan on how to allocate ice and we will get that out
 - c. Kim, do you have anything related to Manager items? Kim: No
 - d. Registrar – Abby – redlines are mostly from SafeSport – deadline was 2 days ago, once roster is submitted, and you're off, you're done. There are not many – the best it has been in a long time.
¾ of all rosters are submitted * approved
7. Vice President of Hockey Operations (Todd Wanka)
 - a. Code of Conduct Review/Reminder
 - b. Early Season Review
8. President's Report (Eric Johnson)
 - a. Out of Town Tournaments & Appropriate Behavior
 - i. I want to be really transparent w/everyone. I was really disappointed with the recent out of town tournament behavior, an arrest being made, kicked out of hotel, tournament is in jeopardy on welcoming us back, will need to go in front of tournament committee in January

- ii. This board will not tolerate this behavior – Code of Conduct meetings are currently underway
 - iii. Current Duluth tournaments are still proceeding as planned – it's more of if we're welcomed back next year
 - iv. Member Question: Will you disclose who was in violation and what the punishments were? Answer: We are still going through disciplinary hearings – we won't disclose anything right now and we will also consult our lawyer
 - v. Member – we need to reiterate this behavior will not be tolerated and another message should go out about this. Other associations are talking about this. We need to send another strong message
9. D2 Representative's Report (Josh Docken)
- a. Fairly quiet on D2 front
 - b. Net issue - still digging into this
 - c. Would like to get end of tournaments out there- waiting on which WI teams are in from district director
10. Director of Administration (Paul Estby)
- a. Paul has been working through several complaints thus far this season.
 - i. Not just parents, but also kids & coaches
 - b. We would like to remind members of the code of conduct form they signed prior to the season starting and to abide by the guidelines set forward by the association.
11. Directors' Reports:
- a. Boys Director (Rick Kissner)
 - i. Nothing to report
 - b. Girls Director (Jeff Rose)
 - i. All jackets have been distributed (10, 12, 15 – all got Bauer jackets) 6/8 will be distributing money to teams/manager
 - ii. All quiet & good on the girls side
 - c. Mite Director (Mark Hennessy)
 - i. Want to thank parents, coaches that put on Thanksgiving Jamboree – went really well, received positive feedback, pairings were good, competitive
 - ii. Shout out to Chris Anderson (CA) for the practice plans for the coaches – if you want to put more together, we would love it! Thank you coaches for sticking with the new plan.
 - d. Boys Player Development Director (Joel Starke)
 - i. Nothing to report
 - e. Girls Player Development Director (Kyle Hall)
 - i. Spring Development planning is underway
 - ii. Working on Updating Equipment at Rinks
 - f. Junior Gold Director (John Wegscheider)
 - i. Nothing to report
12. Old Business
- a. N/A
13. New Business
- a. We unanimously voted to extend Todd Wanka's Membership – allowed to stay on board through end of season
14. Adjourn (7:35)

LG1004 Monthly Gambling Report to Members

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Minnesota Statutes 349.19, Subdivisions 3 and 5, and Minnesota Rules 7861.0320, Subpart 6, require a monthly gambling report to the membership. Members attending this meeting reviewed the documents checked below. The check register and authorization of expenditures are attached to this form and have been made a part of the meeting minutes.

White Bear Lake Area Hockey Assoc.

Meeting Date: 12/09/2025

Lisc# 03111

October 2025 Documents Provided for review:

- G1 - Lawful Gambling Monthly Tax Return
- LG100A - Lawful Gambling Receipts and Expenses by Site
- LG100C - Lawful Purpose Expenditures
- LG100F - Lawful Gambling Fund Reconciliation
- Schedule B2 - Lawful Gambling Report of Barcoded Games
- LG1012 Worksheet - Lawful Purpose
- Worksheet CS - Cash Shortages
- Worksheet E - Lawful Gambling Combined Receipts Tax
- Bank Register Details by Category
- Bank Register
- Bank Reconciliation
- Checking Account Summary from Royal Credit Union
- Played/Reported Inventory Report
- Month End/Physical Inventory

Correspondence and other documents:

Interest	Oct-25	Oct-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Bingo Gross	\$120,670	\$112,874	\$7,796	7%	3%	3%
Bingo Prizes	\$100,107	\$98,175	\$1,932	2%	3%	3%
Bingo Net	\$20,563	\$14,699	\$5,864	40%	4%	3%
Prize%	83.0%	87.0%		-4.02		
Raffle Gross	\$68,235	\$1,184	\$67,051		2%	0%
Raffle Prizes	\$15,792	\$1,500	\$14,292		1%	0%
Raffle Net	\$52,443	(\$316)	\$52,759		9%	0%
Prize%	23.1%	126.7%				
Paddlewheel Gross	\$24,345	\$24,050	\$295	1%	1%	1%
Paddlewheel Prizes	\$18,654	\$20,135	(\$1,481)	-7%	1%	1%
Paddlewheel Net	\$5,691	\$3,915	\$1,776	45%	1%	1%
Prize%	76.6%	83.7%		-7.10		
E-Gaming Gross	\$1,524,738	\$1,602,930	(\$78,192)	-5%	41%	49%
E-Gaming Prizes	\$1,296,805	\$1,370,773	(\$73,967)	-5%	41%	49%
E-Gaming Net	\$227,933	\$232,157	(\$4,225)	-2%	40%	52%
Prize%	85.1%	85.5%		-0.47		
Pulltab Gross	\$1,962,183	\$1,518,482	\$443,701	29%	53%	46%
Pulltab Prizes	\$1,705,237	\$1,325,627	\$379,610	29%	54%	47%
Pulltab Net	\$256,946	\$192,855	\$64,091	33%	45%	43%
Prize%	86.9%	87.3%		-0.39		
Total Gross	\$3,712,381	\$3,272,520	\$439,861	13%		
Total Prizes	\$3,145,820	\$2,826,085	\$319,736	11%		
Total Pre-tax Income	\$566,561	\$446,435	\$120,125	27%		
Prize%	84.7%	86.4%		-1.62		
Total Gambling Tax	\$172,634	\$145,500	\$27,134	19%		
% of Pre-Tax Income	30.5%	32.6%		-2.12		
Gross Profit	\$393,926	\$300,935	\$92,991	31%		
% of Pre-Tax Income	69.5%	67.4%		2.12		
Total Expenses (Allow.)	\$244,065	\$211,584	\$32,481	15%		
% of Pre-Tax Income	43.1%	47.4%				
Available for Mission	\$149,861	\$89,351	\$60,511	68%		
% of Pre-Tax Income	26.5%	20.0%		6.44		

Breakout of Expenses	Oct-25	Oct-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Gambling Product	\$38,088	\$27,733	\$10,356	37%	16%	13%
Comp. and Payroll	\$54,333	\$52,672	\$1,661	3%	22%	25%
Penalties and Interest	\$0	\$0	\$0		0%	0%
Advertising	\$0	\$0	\$0		0%	0%
Accounting & Legal	\$6,911	\$0	\$6,911		3%	0%
Gambling Mgrs Bond	\$0	\$0	\$0		0%	0%
Local Gov't Investigation Fee	\$0	\$0	\$0		0%	0%
Rent	\$72,512	\$62,425	\$10,088	16%	30%	30%
E-Gaming Eq/fees	\$56,520	\$51,808	\$4,712	9%	23%	24%
Misc. Services and Supplies -	\$15,284	\$16,459	(\$1,176)	-7%	6%	8%
Insurance	\$0	\$0	\$0		0%	0%
Equipment	\$0	\$0	\$0		0%	0%
Cash Long/Short	\$1,308	\$750	\$558	74%	1%	0%
Reimb Ex Cash Short	(\$891)	(\$262)	(\$629)	241%	0%	0%
Total Expenses	\$244,065	\$211,584	\$32,481	15%		

Interest	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	YTD	YTD Delta %
Bingo Gross	\$110,603	\$115,780	\$113,960	\$111,142	\$107,900	\$120,670							\$680,055	-21%
Bingo Prizes	\$90,280	\$91,303	\$93,397	\$91,434	\$90,217	\$100,107							\$556,738	-25%
Bingo Net	\$20,323	\$24,477	\$20,563	\$19,708	\$17,683	\$20,563							\$123,317	7%
Prize %	81.6%	78.9%	82.0%	82.3%	83.6%	83.0%							81.9%	-4.7 pts
Raffle Gross						\$68,235							\$68,235	
Raffle Prizes						\$15,792							\$15,792	
Raffle Net						\$52,443							\$52,443	
Prize %						23.1%							23.1%	
Paddlewheel Gross	\$28,110	\$20,940	\$18,935	\$29,855	\$25,615	\$24,345							\$147,800	10%
Paddlewheel Prizes	\$25,494	\$16,662	\$15,357	\$24,035	\$23,288	\$18,654							\$123,490	8%
Paddlewheel Net	\$2,616	\$4,278	\$3,578	\$5,820	\$2,327	\$5,691							\$24,310	18%
Prize %	90.7%	79.6%	81.1%	80.5%	90.9%	76.6%							83.6%	-1.1 pts
E-Gaming Gross	\$1,320,275	\$1,225,615	\$1,321,489	\$1,330,184	\$1,245,092	\$1,524,738							\$7,967,394	-14%
E-Gaming Prizes	\$1,101,430	\$1,033,107	\$1,085,281	\$1,126,795	\$1,035,605	\$1,296,805							\$6,679,024	-17%
E-Gaming Net	\$218,845	\$192,508	\$236,208	\$203,389	\$209,487	\$227,933							\$1,288,370	5%
Prize %	83.4%	84.3%	82.1%	84.7%	83.2%	85.1%							83.8%	-2.9 pts
Pulltab Gross	\$1,760,812	\$1,676,712	\$1,790,681	\$1,902,866	\$1,857,224	\$1,962,183							\$10,950,478	16%
Pulltab Prizes	\$1,515,380	\$1,451,634	\$1,565,755	\$1,635,317	\$1,591,039	\$1,705,237							\$9,464,362	16%
Pulltab Net	\$245,432	\$225,078	\$224,926	\$267,549	\$266,185	\$256,946							\$1,486,116	13%
Prize %	86.1%	86.6%	87.4%	85.9%	85.7%	86.9%							86.4%	0.4 pts
Total Gross	\$3,222,200	\$3,039,647	\$3,246,565	\$3,374,797	\$3,243,691	\$3,712,381							\$19,839,282	0%
Total Prizes	\$2,734,184	\$2,593,106	\$2,760,790	\$2,878,081	\$2,745,499	\$3,145,820							\$16,857,482	-1%
Total Pre-tax Income	\$488,016	\$446,541	\$485,775	\$496,716	\$498,192	\$566,561							\$2,981,800	11%
Prize %	84.9%	85.3%	85.0%	85.3%	84.6%	84.7%							85.0%	-1.4 pts
vs. LY	-2%	0%	13%	14%	16%	27%								
Total Gambling Tax	\$168,011	\$169,136	\$151,532	\$135,224	\$172,754	\$172,634							\$969,291	6%
Gross Profit	\$320,005	\$277,405	\$334,243	\$361,492	\$325,438	\$393,926							\$2,012,510	14%
Total Expenses (Allow.)	\$227,718	\$223,823	\$252,343	\$255,906	\$231,485	\$244,065							\$1,435,341	-2%
Available for Mission	\$92,287	\$53,582	\$81,900	\$105,586	\$93,953	\$149,861							\$577,169	91%
													\$275,622	vs. LY

Interest	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	YTD	Total Year
Bingo Gross	\$218,822	\$198,874	\$107,717	\$107,656	\$110,547	\$112,874	\$107,453	\$115,992	\$110,675	\$109,474	\$129,099	\$112,610	\$856,490	\$1,541,793
Bingo Prizes	\$208,112	\$179,066	\$82,032	\$89,318	\$84,816	\$98,175	\$84,513	\$95,571	\$90,145	\$86,920	\$94,506	\$90,581	\$741,519	\$1,283,755
Bingo Net	\$10,710	\$19,808	\$25,685	\$18,338	\$25,731	\$14,699	\$22,940	\$20,421	\$20,530	\$22,554	\$34,593	\$22,029	\$114,971	\$258,038
Prize %	95.1%	90.0%	76.2%	83.0%	76.7%	87.0%	78.7%	82.4%	81.5%	79.4%	73.2%	80.4%	86.6%	83.3%
Paddlewheel Gross	\$28,641	\$27,750	\$14,800	\$23,220	\$16,100	\$24,050	\$35,220	\$22,020	\$22,255	\$19,683	\$26,830	\$21,715	\$134,561	\$282,284
Paddlewheel Prizes	\$26,742	\$24,406	\$11,134	\$17,678	\$13,840	\$20,135	\$32,537	\$18,651	\$16,641	\$15,402	\$22,226	\$18,038	\$113,935	\$237,430
Paddlewheel Net	\$1,899	\$3,344	\$3,666	\$5,542	\$2,260	\$3,915	\$2,683	\$3,369	\$5,614	\$4,281	\$4,604	\$3,677	\$20,626	\$44,854
Prize %	93.4%	87.9%	75.2%	76.1%	86.0%	83.7%	92.4%	84.7%	74.8%	78.3%	82.8%	83.1%	84.7%	84.1%
E-Gaming Gross	\$1,707,903	\$1,461,521	\$1,338,617	\$1,592,694	\$1,579,603	\$1,602,930	\$1,681,683	\$1,358,072	\$1,215,666	\$1,242,007	\$1,550,670	\$1,393,840	\$9,283,268	\$17,725,206
E-Gaming Prizes	\$1,468,175	\$1,268,531	\$1,161,618	\$1,396,334	\$1,387,000	\$1,370,773	\$1,460,616	\$1,171,919	\$1,036,347	\$1,042,165	\$1,289,921	\$1,181,204	\$8,052,430	\$15,234,601
E-Gaming Net	\$239,728	\$192,990	\$176,999	\$196,361	\$192,603	\$232,157	\$221,067	\$186,153	\$179,320	\$199,843	\$260,750	\$212,636	\$1,230,838	\$2,490,605
Prize %	86.0%	86.8%	86.8%	87.7%	87.8%	85.5%	86.9%	86.3%	85.2%	83.9%	83.2%	84.7%	86.7%	85.9%
Pulltab Gross	\$1,732,206	\$1,593,639	\$1,499,092	\$1,580,569	\$1,525,448	\$1,518,482	\$1,620,586	\$1,656,533	\$1,841,583	\$1,725,474	\$2,039,943	\$1,928,104	\$9,449,436	\$20,261,659
Pulltab Prizes	\$1,485,355	\$1,365,579	\$1,274,354	\$1,364,045	\$1,317,988	\$1,325,627	\$1,411,854	\$1,430,926	\$1,587,005	\$1,496,293	\$1,755,004	\$1,672,415	\$8,132,948	\$17,486,445
Pulltab Net	\$246,851	\$228,060	\$224,738	\$216,524	\$207,460	\$192,855	\$208,732	\$225,607	\$254,578	\$229,181	\$284,939	\$255,689	\$1,316,488	\$2,775,214
Prize %	85.7%	85.7%	85.0%	86.3%	86.4%	87.3%	87.1%	86.4%	86.2%	86.7%	86.0%	86.7%	86.1%	86.3%
Total Gross	\$3,690,181	\$3,282,384	\$2,960,826	\$3,305,339	\$3,241,308	\$3,272,520	\$3,458,437	\$3,166,761	\$3,199,289	\$3,103,618	\$3,749,692	\$3,459,569	\$19,752,558	\$39,889,925
Total Prizes	\$3,190,484	\$2,837,982	\$2,529,538	\$2,868,175	\$2,810,784	\$2,826,085	\$2,997,823	\$2,727,862	\$2,736,763	\$2,646,055	\$3,163,757	\$2,964,438	\$17,063,047	\$34,299,744
Total Pre-tax Income	\$499,697	\$444,402	\$431,288	\$437,165	\$430,524	\$446,435	\$460,614	\$438,899	\$462,527	\$457,564	\$585,936	\$495,131	\$2,689,511	\$5,590,181
Prize %	86.5%	86.5%	85.4%	86.8%	86.7%	86.4%	86.7%	86.1%	85.5%	85.3%	84.4%	85.7%	86.4%	86.0%
Total Gambling Tax	\$178,416	\$181,764	\$149,690	\$112,136	\$151,011	\$145,500	\$154,545	\$156,818	\$149,668	\$159,115	\$158,285	\$202,056	\$918,518	\$1,899,005
Gross Profit	\$321,281	\$262,637	\$281,598	\$325,028	\$279,514	\$300,935	\$306,069	\$282,081	\$312,859	\$298,449	\$427,650	\$293,075	\$1,770,993	\$3,691,176
Total Expenses (Allow.)	\$295,598	\$278,887	\$247,218	\$228,677	\$207,482	\$211,584	\$240,781	\$223,472	\$242,249	\$213,264	\$219,581	\$255,477	\$1,469,447	\$2,864,271
Available for Mission	\$25,682	(\$16,250)	\$34,381	\$96,352	\$72,031	\$89,351	\$65,287	\$58,609	\$70,610	\$85,184	\$208,069	\$37,598	\$301,547	\$826,905

	White Bear				Bear	Johnny	MC		% of
	Bar	Sak's	Doc's Landing	Jimmy's	Town	Kitchen	Taco	Total	Total
Bingo Gross	\$7,292	\$29,325	\$0	\$69,853	\$14,200			\$120,670	3.3%
Bingo Prizes	\$9,582	\$23,844	\$0	\$52,867	\$13,814			\$100,107	3.2%
Bingo Net	(\$2,290)	\$5,481	\$0	\$16,986	\$386			\$20,563	3.6%
Prize %	131.4%	81.3%		75.7%	97.3%			83.0%	
2024 Net\$	(\$2,340)	\$2,953	\$0	\$13,334	\$752			\$14,699	6.0%
YoY Change	2%	86%		27%	-49%			40%	
Raffle Gross	\$530	\$66,800	\$0	\$905	\$0			\$68,235	1.8%
Raffle Prizes	\$477	\$14,500	\$0	\$815	\$0			\$15,792	0.5%
Raffle Net	\$53	\$52,300	\$0	\$90	\$0			\$52,443	9.3%
Prize %	90.0%	21.7%	#DIV/0!	90.1%	#DIV/0!			23.1%	
2024 Net\$	(\$128)	(\$210)	\$0	\$22	\$0			(\$316)	
Paddlewheel Gross	\$20,985	\$0	\$1,350	\$930	\$1,080			\$24,345	0.7%
Paddlewheel Prizes	\$16,414	\$0	\$900	\$620	\$720			\$18,654	0.6%
Paddlewheel Net	\$4,571	\$0	\$450	\$310	\$360			\$5,691	1.0%
Prize %	78.2%	#DIV/0!	66.7%	66.7%	66.7%			76.6%	
2024 Net\$	\$2,875	\$120	\$250	\$300	\$370			\$3,915	0.5%
YoY Change	59%	-100%	80%	3%	-3%			45%	
Tipboard Gross	\$2,060	\$1,570	\$1,150	\$5,680	\$1,750			\$12,210	0.3%
Tipboard Prizes	\$1,575	\$1,250	\$1,150	\$3,900	\$1,350			\$9,225	0.3%
Tipboard Net	\$485	\$320	\$0	\$1,780	\$400			\$2,985	0.1%
Prize %	76.5%	79.6%	100.0%	68.7%	77.1%			75.6%	
2024 Net\$	\$100	\$150	\$0	\$550	\$0	\$0	\$0	\$3,125	0.6%
E-Gaming Gross	\$319,251	\$120,406	\$316,516	\$546,797	\$206,905	\$0	\$14,865	\$1,524,738	41.1%
E-Gaming Prizes	\$276,193	\$100,617	\$269,923	\$457,789	\$181,755	\$0	\$10,528	\$1,296,805	41.2%
E-Gaming Net	\$43,058	\$19,788	\$46,592	\$89,007	\$25,150	\$0	\$4,337	\$227,933	40.2%
Prize %	86.5%	83.6%	85.3%	83.7%	87.8%	#DIV/0!	70.8%	85.1%	
2024 Net\$	\$50,485	\$11,838	\$53,427	\$80,422	\$35,252			\$231,425	44.7%
YoY Change	-15%	67%	-13%	11%	-29%			-2%	
Pulltab Gross	\$216,794	\$408,160	\$174,463	\$885,430	\$260,636	\$0	\$16,700	\$1,962,183	52.9%
Pulltab Prizes	\$194,876	\$358,648	\$156,566	\$757,377	\$224,121	\$0	\$13,649	\$1,705,237	54.2%
Pulltab Net	\$21,918	\$49,512	\$17,897	\$128,053	\$36,515	\$0	\$3,051	\$256,946	45.4%
Prize %	89.9%	87.9%	89.7%	85.5%	86.0%	0.0%	81.7%	86.9%	
2024 Net\$	\$23,816	\$45,135	\$11,330	\$90,284	\$22,290			\$192,855	48.2%
YoY Change	-8%	10%	58%	42%	64%			33%	
Total Gross	\$566,912	\$626,261	\$493,479	\$1,509,595	\$484,571	\$0	\$31,565	\$3,712,381	100.0%
Total Prizes	\$499,117	\$498,859	\$428,539	\$1,273,369	\$421,760	\$0	\$24,177	\$3,145,820	100.0%
Total Pre-tax Income	\$67,795	\$127,401	\$64,939	\$236,226	\$62,811	\$0	\$7,388	\$566,561	100.0%
Prize %	88.0%	79.7%	86.8%	84.4%	87.0%	0.0%	76.6%	84.7%	
2024 Net\$	\$74,808	\$59,986	\$65,007	\$184,912	\$58,664			\$445,703	14.2%
YoY Change	-9%	112%	0%	28%	7%			27%	
Site % of Ttl Income	12.0%	22.5%	11.5%	41.7%	11.1%	0.0%	1.3%		
Tax	\$27,941	\$26,866	\$19,175	\$75,621	\$20,091	\$0	\$2,940	\$172,634	30.5%
2024 Tax\$	\$17,894	\$19,080	\$19,534	\$62,792	\$26,201			\$145,500	35.1%
YoY Change	56%	41%	-2%	20%	-23%			19%	
Gross Profit After Tax	\$39,853	\$100,535	\$45,764	\$160,605	\$42,720	\$0	\$4,448	\$393,926	
2024 GP\$	\$57,249	\$41,757	\$45,683	\$122,545	\$32,968	\$0	\$0	\$300,202	
YoY Change	-30%	141%	0%	31%	30%			31%	
Allow. Expenses	\$38,609	\$42,192	\$31,741	\$97,853	\$28,999	\$0	\$4,671	\$244,065	
2024 AE\$	\$33,487	\$31,294	\$32,982	\$80,242	\$32,065			\$210,819	
YoY Change	15%	35%	-4%	22%	-10%			16%	
Available for Mission	\$1,244	\$58,343	\$14,023	\$62,752	\$13,721	\$0	(\$223)	\$149,861	
2024 NP\$	\$23,762	\$10,463	\$12,702	\$42,303	\$903	\$0	\$0	\$89,383	
YoY Change	-95%	458%	10%	48%	1419%			68%	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of: October 2025

Preapproval: Allowable Expenses				ACTUAL ALLOWABLE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved	Check #	Amount	Overage
		Limit				
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	9/10/2025	D-Debit	\$4,851.07	
Three Diamond Corporation	Gambling Product	\$27,000	9/10/2025	D-Debit	\$25,106.80	
Brainerd Games	Gambling Product	\$10,000	9/10/2025	D-Debit	\$8,130.60	
	Total Gambling Product	\$44,000	9/10/2025		\$38,088	
Heartland Payroll	Compensation	\$50,000	9/10/2025	D-Debit	\$41,474.56	
Payroll Taxes	Payroll Taxes	\$1,600	9/10/2025	D-Debit	\$12,858.27	\$11,258
	Total Compensation	\$51,600	9/10/2025		\$54,333	
Press Publications	Advertising	\$2,200	9/10/2025	20743	\$1,944.17	
White Bear Lake Blue Line Club	Advertising	\$600	9/10/2025	20775	\$600.00	
	Total Advertising	\$2,800	9/10/2025		\$2,544	
Heartland Payroll	Payroll Processing	\$600	9/10/2025	D-Debit	\$381.00	
Landon C Scott	CPA - Monthly Tax Prepare - August Tax Returns	\$1,700	8/13/2025	20747	\$1,500.00	
Landon C Scott	CPA - Monthly Tax Prepare - Sept Tax Returns	\$1,700	9/10/2025	20747	\$1,730.00	\$30
ABDO LLP	Invoice 513676, final payment for annual audit	\$6,000	10/13/2025	20788	\$4,800.00	
	Total Accounting and Legal	\$10,000			\$8,411	
White Bear Bar	Rent	\$13,000	9/10/2025	20769	\$8,026.06	
Saks	Rent	\$15,000	9/10/2025	20770	\$13,596.52	
Doc's Landing	Rent	\$11,000	9/10/2025	20771	\$7,332.63	
Jimmy's Food & Drink	Rent	\$36,000	9/10/2025	20772	\$35,609.91	
Sanger LLC	Rent	\$9,000	9/10/2025	20773	\$5,726.32	
MC Taco	Rent	\$4,000	9/10/2025	20774	\$1,329.81	
	Total Rent	\$88,000	9/10/2025		\$71,621	
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	9/10/2025	D-Debit	\$6,995.64	
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	9/10/2025	D-Debit	\$49,167.61	
	Total E-Gaming Equip & Rev Share	\$67,500	9/10/2025		\$56,163	
Brainerd Games	Bingo Machine Rentals	\$8,000	9/10/2025	D-Debit	\$7,329.84	
Central Gaming Services	Doc's Pulltab Machine Rental	\$600	9/10/2025	20742	\$561.90	
Three Diamond Corporation	Misc Product and Equipment	\$1,000	9/10/2025	D-Debit	\$13.01	
	Total Product and Equipment	\$11,600	9/10/2025		\$7,905	
Charitable Products LLC	Scanner Paper - misc supplies	\$1,000	9/10/2025	20790	\$468.19	
Comcast Business	Internet/phone/TV	\$1,500	9/10/2025	20739	\$1,366.43	
Microsoft 365 Subscription	Microsoft 365 Subscription	\$175	9/10/2025	20740	\$71.15	
Office Supplies	General Office Supplies	\$2,000	9/10/2025	20791	\$1,002.35	
Kevin Bergerson	Monthly Milage Reimbursement	\$700	9/10/2025	20738	\$436.52	
Lynn Dumroese	Monthly Milage Reimbursement	\$300	9/10/2025	20744	\$205.10	
Joim Investments, LLC	Office Space Rent	\$700	9/10/2025	D-Debit	\$700.00	
Junkluggers	Clean out storage locker #128	\$2,000	9/10/2025	20778	\$525.00	
	Total Supplies - General	\$8,825	9/10/2025		\$4,775	
Cash Long/Short		\$2,500	9/10/2025			

Total	\$286,825	\$243,840	\$0
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Preapproval: Lawful Purpose Expenditures				ACTUAL LAWFUL PURPOSE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount		Check #	Total Paid	Overage
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	9/10/2025	20767	\$7,032.95	
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	9/10/2025	20768	\$395.13	
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$191,400	9/10/2025	D-Debit	\$165,206.00	
White Bear Lake Area Hockey Assoc	Lawful Purpose - A1 Donation approved on 10/13/25	\$50,000	10/13/2025	20776	\$50,000.00	
	Total Lawful Purpose	\$250,000			\$222,634	
	Total Allowable & Lawful Purpose	\$536,825			\$466,475	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of:

January 2026 (12/18/25 to 1/31/26)

Approval Date: December 17, 2025

Preapproval: Allowable Expenses

Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved	Check or ACH	Notes
		Limit			
Pulltabs Plus, Incorporated	Gambling Product	\$12,000	12/17/2025	ACH	Monthly
Three Diamond Corporation	Gambling Product	\$30,000	12/17/2025	ACH	Monthly
Brainerd Games	Gambling Product	\$12,000	12/17/2025	ACH	Monthly
	Total Gambling Product	\$54,000	12/17/2025		
Heartland Payroll	Compensation	\$75,000	12/17/2025	ACH	Monthly
MN Dept Rev & IRS	Payroll Taxes	\$21,000	12/17/2025	ACH	Monthly
MN Unemployment	Unemployment tax	\$4,000	12/17/2025	e-check	quarterly
	Total Compensation	\$100,000	12/17/2025		
Press Publications	Advertising	\$2,200	12/17/2025	Check	Monthly
Northland Review	Annual Avertising	\$5,500	12/17/2025	Check	Annual
	Total Advertising	\$7,700	12/17/2025		
Auris Payrolle (Heartland)	Payroll Processing	\$800	12/17/2025	Debit	Monthly
Landon C Scott	CPA - Monthly Tax Prepare	\$1,700	12/17/2025	Check	Monthly
	Total Accounting and Legal	\$2,500	12/17/2025		
White Bear Bar	Rent	\$13,000	12/17/2025	Check	Monthly
Saks	Rent	\$15,000	12/17/2025	Check	Monthly
Doc's Landing	Rent	\$11,000	12/17/2025	Check	Monthly
Jimmy's Food & Drink	Rent	\$42,000	12/17/2025	Check	Monthly
MC Beartown	Rent	\$15,000	12/17/2025	Check	Monthly
MC Taco	Rent	\$4,000	12/17/2025	Check	Monthly
	Total Rent	\$100,000	12/17/2025		
Brainerd Games	E-Pulltab Equip & Rev Share	\$80,000	12/17/2025	ACH	Monthly
	Total E-Gaming Equip & Rev Share	\$80,000	12/17/2025		
Brainerd Games	Bingo Machine Rentals	\$8,000	12/17/2025	ACH	Monthly
Brainerd Games	Misc Product and Equipment	\$1,000	12/17/2025	ACH	Monthly
Three Diamond Corporation	Misc Product and Equipment	\$500	12/17/2025	ACH	Monthly
Central Gaming Services	Doc's & MC Taco Pulltab Machine Rental	\$600	12/17/2025	check	Monthly
	Total Product and Equipment	\$10,100	12/17/2025		
Charitable Products LLC	Scanner Paper - misc supplies	\$1,000	12/17/2025	Check	Monthly
Comcast Business	Internet/phone/TV	\$1,500	12/17/2025	Check	Monthly
The McDowell Agency, INC	Employee Background Check	\$400	12/17/2025	Check	Monthly
Microsoft 365 Subscription	Microsoft 365 Subscription	\$200	12/17/2025	Check	Monthly
Office Supplies	General Office Supplies	\$2,000	12/17/2025	Check	Monthly
Kevin Bergerson	Monthly Milage Reimbursement	\$700	12/17/2025	Check	Monthly
Lynn Dumroese	Monthly Milage Reimbursement	\$300	12/17/2025	Check	Monthly
Joim Investments, LLC	Office Space Rent	\$700	12/17/2025	ACH	Monthly
CGME	Gambling Manager App	\$600	12/17/2025	ACH	Annually
	Total Supplies - General	\$7,400	12/17/2025		
Cash Long/Short		\$2,500	12/17/2025		Monthly

Total \$364,200

Preapproval: Lawful Purpose Expenditures

Payee or Item to be Paid	Brief explanation of the purpose	Amount	LPE Code	Approved	
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$10,000	A10R	12/17/2025	Monthly
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$700	A08L	12/17/2025	Monthly
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$189,300	A08T	12/17/2025	Monthly
Sleep in Heavenly Peace- WBL Chapter	Donation to provide Beds for children - Fight poverty	\$1,000	A02	12/17/2025	
	Total Lawful Purpose	\$201,000			

Total Allowable & Lawful Purpose \$565,200