

**SASA Spirits Soccer Club**  
**Board of Directors Meeting – November 8th, 2017**

<b>SASA Spirits Soccer Club</b>	
Date: <u>November 8th, 2017</u>	Location: <u>SASA Clubhouse</u>
Time: <u>5:30pm</u>	

**Members and Guests in Attendance:**

# Central Illinois Youth Soccer League

## Board of Directors Meeting

### Members

### Attended

Laura Calderon, President	Yes	No
Chuck Eguez - Secretary.....	Yes	No
CJ Lowder, Board Member.	Yes	No
Clint Paul, Treasurer .....	Yes	No
(phone)		
Mike Slater, Registrar....	Yes	No
Jason Pochynok, Board Member	Yes	No
Jason Vlcek, Board Member	Yes	No

### Guests

Zach Geist

Kate Ward

Kelli Pochynok

# SASA Spirits Soccer Club

## Board of Directors Meeting

<b>Topic</b>	<b>Call to Order</b>
<b>Discussion</b>	The Business Meeting of SASA was called to order at 5:30 pm
<b>Action to be taken</b>	Laura Calderon, President, SASA called the meeting to order.

<b>Topic</b>	<b>Members open discussion</b>
<b>Discussion</b>	Kate Ward went over the Audit conducted by her CPA Firm
<b>Action to be taken</b>	Clean Audit All Paperwork is available in the clubhouse for members.

<b>Topic</b>	<b>Review of Prior Minutes – Business</b>
<b>Discussion</b>	Minutes sent via e-mail prior to board meeting for review
<b>Action to be taken</b>	Minutes Approved – Jason P motion to approve, Jason V second it, passed

<b>Topic</b>	<b>Officer /Committee reports- Interim President- Laura Calderon</b>
<b>Discussion</b>	Met with UIS about signage along fence and other Marketing procedures  SASA Scarves – approved via email to purchase 200 @ \$9.00 Sell for \$16.00 to members
<b>Action to be taken</b>	Jack Mathews and L. Calderon met with UIS about adding 3x5 signage along SASA fence, 65% - 35% split, UIS hiring a person especially dedicated for fundraising / marketing ...they see a profit of \$80k after 3 years. Prairie Stars Sports Properties  Flyer to be sent out to our members before holidays created by LC

<b>Topic</b>	<b>Volunteer /Facilities/credits- Jason Vleck</b>
<b>Discussion</b>	Nothing to report-
<b>Action Taken</b>	

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## Board of Directors Meeting

<b>Topic</b>	<b>Financial- Clint Paul</b>
<b>Discussion</b>	September Financials / YTD FY17 and Audit Findings
<b>Action to be taken</b>	<p>SASA Bank Reconciliation September 2017 \$69,531.47 – Balance \$69,566.65 (35.18)  Jan 1-Nov 7, 2017 Net Operating Revenue -\$24,078.68 % Change -204.67</p> <p>As of Oct 31, 2017 Total Liabilities and Equity \$165,930</p> <p>BOS CHECKING- \$69,531  Money Market \$69, 971</p> <p>Audit was performed by KEB CPA firm and was clean</p>

<b>Topic</b>	<b>Registrar Report- Mike Slater</b>
<b>Discussion</b>	Player Numbers, Dues 2016/17, EXP/Rev Estimate Nov17-June 18, Refund Policy/ Request, Hotel Reimbursement
<b>Action to be taken</b>	<p>2016/17 – 402 &amp; 9 IDA Players  \$360k in Dues- \$236K Paid, \$36K(stipend, Scholarship, W/e), \$88k outstanding  7 players have not made full or remaining Sept 15 payment</p> <p>Estimated 4Q17- 2Q2018 – Expenses \$274,000 Revenue \$169,000 (\$105,000) Does not include \$15k turf project. \$34,000 Apprx Balance of Checking and MM</p> <p>Josh and Molly Chapman requested dues refunded due too season ending injury- approved unanimous by BD</p> <p>Hotel Reimbursement- coaches receiving stipend. Approval for non-parent coach to receive hotel/travel expenses in limited situations (Regional, national cups, out of state Tourneys, ) DOC approval is required. Approved unanimous</p>

<b>Topic</b>	<b>Operations- Chuck Eguez</b>
<b>Discussion</b>	March Tournament, Deal with Westside United SC from Indiana, Field maintenance, NSCAA Convention in January, CIYSL Wrap Up, League Swap, Scarves, Coaches X-mas Party, Coaches Gear, Licenses, Registration for State Cup.

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<b>Action to be taken</b>	<p>LLI Logo and IYSA have approved Tournament to be held on 3-17/18-18</p> <p>Westside wants to swap tourneys, we attend theirs in April, they come in Fall, low fees</p> <p>JP has aerated all fields at SASA, sending ½ invoice now, other half in January</p> <p>Drew, Mike &amp; I requested attending Soccer Coaches Convention in Philadelphia to further improve SASA, taking part in Youth Club Professional development certificate 4 days 3 nights. \$3000 +/- budget. JV motion to approve Cj second...approved unanimously</p> <p>CIYSL group games 9/17 65 games in all Over \$600 in concessions, SASA teams at home. Worked out great with fields already being lined from tourney, will ask CIYSL to host again</p> <p>Due to inadequate competition, some teams want to join SLYSA, approved at team's expense since CIYSL dues already paid for.</p> <p>Scarves- approved via email to purchase 200 scarves, Ruffneck working on them and will be available for distribution on in indoor training in time for xmas</p> <p>Will be held in December 9<sup>th</sup> at Crows Mill. SASA suppling food and drinks. 7-11 pm</p> <p>Coaches Gear- had to order Adidas gear through Graphic Edge for some coaches that did not receive their gear in Fall. Came in and invoice paid.</p> <p>Licenses- new USSF and NSCAA Licenses are being put out, trying to get classes here in SPFLD for our coaches.</p> <p>Registration for presidents cup will be paid for by SASA . teams are Boys 07, 06, 05, 04, HSB Girls 07, 06, 05, 04</p>
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<b>Topic</b>	<b>Soccer.com</b>
<b>Discussion</b>	Will handle uniforms moving forward HSB and additional players for spring will begin ordering through website
<b>Action to be taken</b>	Site to be up around December 5 <sup>th</sup> after team meetings to start ordering

<b>Topic</b>	<b>Director of Coaching- Drew Lenhardt</b>
<b>Discussion</b>	Coaches Education, Coaches Info, League report.

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## Board of Directors Meeting

<b>Action to be taken</b>	<p>76% of coaches meet requirements in fall 17, compared to 59% in fall '16          24% of coaches do not meet requirements for age group, compare to 41% in fall '16.          Only 4 of these coaches are head coaches.          100% of coaches have some form of Coaching education          Goal of fall 2018, would be 100% of head coaches meet requirements for age group.          U8-u12: E license or NSCAA Format diploma (ex 4v4 7v7 or 9v9          U13-HSUUSF D or NSCC+AA National or an E with NSCAA 11v11 diploma</p> <p>Coaches: Starting January 1<sup>st</sup> there will be no more F and E License. Will be starting at the USSF D. they will still honor F and E in future.</p> <p>League Report: SLYSA - BOYS          '08 premier league – 1<sup>st</sup> place          '08 blue 2- division 2 third Place          '07 Blue 1 Third place Div 2 Got Soccer #7          '07 blue 2 First Place div 4 GS #15          '06 tenth place premier, GS #3          '06 White 1 Second Place Div 3 GS#18          '06 White 2 Second place Div 5 GS #78          '05 first place championship Div GS #13          '05 white Third Place Div 2 GS#37          '04 blue-third place championship div. GS#8          '04 White- first place div 3 GS #18</p> <p>GIRLS:          '07 blue- First Place Championship GS #2          '07 White – First Place Div 2          '06 Blue – First Place Championship if win out/GS #5          '05 Blue- First Place Premier GS#1          '05 White- Fourth Place Div 2 GS# 22          '04 Blue First Place championship GS #1          '04 white Third Place Div 4 GS #32          '02 Blue Fifth Place Div 1 GS#45          '01 Blue 8<sup>th</sup> place premier GS#24          '99 Blue 5<sup>th</sup> Premier GS#12</p>
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<b>Topic</b>	<b>New Business</b>
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<b>Discussion</b>	Uniforms - Soccer.com Dick's Sporting Goods Matters Grant- Foundations Grant/Sports Management Grant Work committee change for 2018-
<b>Action to be taken</b>	Approved as next vendor, working with them to get site going Exploring grant options with Dick's Looking at different options on time for spring '18

<b>Topic</b>	<b>Old Business</b>
<b>Discussion</b>	HSB Tryouts Scheduled- 11/7 & 11/11 Fundraising committee Jack Mathews & committee SASA Physical training
<b>Action to be taken</b>	Done- 78 players Committee met 10/19 Introduced Randy to coaches and via newsletter 10/18 & 10/22 respectively

<b>Topic</b>	<b>Adjournment</b>
<b>Discussion</b>	The meeting was adjourned.
<b>Action to be taken</b>	The SASA Board of Directors meeting was called at 8:30 pm.

<b>Topic</b>	<b>Next Meeting</b>
<b>Discussion</b>	1/3/18 5:30 pm
<b>Action to be taken</b>	Will update website and calendar.