

White Bear Lake Area Hockey Association

Gambling and Board Monthly Minutes

July 12, 2023

Attendees: Kevin Bergerson, Harley Greene, Nicole Kopp, Brian Bailey, Jon Barghini, Ken Pelto, Matt Simmons, Ashley Hoyt, Abby Kath, Kim Gillespie, Matt Davids, Kyle Gillespie, Jess Smeed, Jon Chase, Nate Jacksie, Rob Wielinski, AJ Becker, Eric Pederson

Board Members: Rick Kissner, Jess Jacksie, Eric Johnson, Jeff Rose, Nick Anthony, Brian Griffin, Matt Ryan, Mark Hennessy, Ben Butters, Todd Wanka

GAMBLING MEMBERSHIP MEETING

1. Call to order (Nick Anthony) - 7:04
2. Motion to Approve Agenda
 1. 2nd: Brian Griffin
 2. Motion Carries
3. Gambling Report (Kevin Bergerson)
 1. Account Balance as of 7/1/23 - \$939,609.82
 1. McCarrons/Fiesta contributed to \$77k down from losing sites
 2. eTab down 18%
 3. ***tables in appendix - page
 2. Review May Financials - Membership Approval Needed
 1. May 2023 Financial Summary
 2. May Breakout by Site
 3. Review May Allowable Expenses
 4. Review May Lawful Purpose Expenses
 5. Motion for approval of May Financials
 1. 2nd: Nick Anthony
 2. Motion Carries
 3. Allowable Expenses - Membership Approval Needed
 1. August Estimated Allowable Expenses
 2. August Estimated Lawful Purpose Expenses
 3. Motion for approval of Allowable Expenses
 1. 2nd: Matt Ryan
 2. Motion Carries
4. Other Business
 1. Propose to donate \$6,000 to the City of Vadnais Heights to sponsor the inflatables at Heritage Days.
 1. Motion for donation to City of Vadnais Heights
 - a. 2nd: Brian Griffin
 - b. Motion Carries
 2. Black Diamond Bingo Hall Update
 1. Schedule updates - reduced sessions(Wed-Sun), total of seven sessions
 2. Started advertising in June - Facebook, etc.
 3. Tracking attendance - averaging 45 people per session

3. Calendar Raffle - will not make a proposal for upcoming season - will not be part of registration
 1. Kim Gillespie - We should consider keeping and offering assistance as part of sponsorships
 2. Eric Johnson - many outlined opposition in the past few years is leading to this ongoing
4. Annual Audit
4. Adjourn - 7:25

MONTHLY BOARD MEETING

1. Call to order (Nick Anthony) - 7:25
2. Approval of Agenda
 1. Motion - Brian G
 2. 2nd - Mark H
 3. Motion Carries
3. Approval of Monthly Meeting Minutes - June 2023
 1. Motion - Brian G
 2. 2nd - Mark H
 3. Motion Carries
4. Member Forum
5. Treasurer's Report (Jessica Jacksie/Eric Johnson)
 1. General Account - \$133,766.60 before any 3rd player refunds taken out
 1. 3rd player refunds - completed, checks getting sent out today to those owed a refund. Refunding a total of \$41,167.50 from general account
 2. Still making tournament payments for teams for the 2023-24 season from general account
 2. Rink Fund - \$1,297,977.47
 3. 2023-24 Registration fee financial review
6. Vice President of Business Operations Report (Nick Anthony)
 1. Web: new look website will begin build soon should only take a few weeks once we get started
 2. Registrar - working on registration build out and costs
 3. Sponsorships
 1. Will begin selling soon
 2. Have a PDF that we'll load to the website
 4. Tournaments
 1. Moose Goheen is full for Junior Gold, Bantam AA, Peewee AA, Bantam A
 2. Hoping for 12 teams on the girls side. 12A has interest from 7-8 teams, 10A has 7 teams, 10B is at 9
 5. Jerseys
 1. Committed to Strauss for jerseys in '23
 2. Have mock ups to share
 6. Apparel - going to begin working with Ashley Hoit and getting a small group of managers to help design a consistent look with the new apparel logo for sweatshirts, shirts, hats, coats and pants.
7. Vice President of Hockey Operations (Todd Wanka)
 1. Nothing to report
8. President's Report (Chad Marquardt)
 1. Nothing to report
9. D2 Representative's Report (Joel Starke)
 1. Here are the rules that carried.
 1. All PWAA, PWA, and B1, 12UA, and 12UB1 (Region Bound) teams will play 15 min periods in 2023-2024 season for D2.

2. During district playoffs, each team provides 2 minor officials up until the championship game of which then D2 staffs all minor official duties
 3. All SQ Level, PWB2, PWC, and 10U levels will play 12:01 or more minute periods with 1:30 minute penalties.
 4. If a parent is ejected, the Head Coach shall be as well and suspended 1 game.
2. Proposed Rule Changes
 1. White Bear Lake proposed a rule change: 15-minute period league games at all Peewee/12U levels (75-minute format, no resurfacing between periods). Yes- 4, Nays-4, 1 abstained - MOTION FAILS.
 2. Only if that vote fails, then the change applies to Peewee AA, A and B1 as well as 12UA and B1 (region bound teams). Yes- 5 Nays- 4 - MOTION CARRIES.
 3. Roseville proposed that during district playoffs, each team provides 2 minor officials up until the championship game of which then D2 staffs all minor official duties. Unanimous MOTION CARRIES
 4. Tournament schedules shall be submitted 30 Days prior to first game. Fine \$100 / Day until schedule is submitted. Too many tournaments scheduling last minute not giving schedulers proper time to fulfill schedule. Yes- 4, Nays- 4, 1 abstain - MOTION FAILS.
 5. 1 hour league games play 13:00 Periods and 1:30 Penalties. Many complain that 1 minute penalty is not sufficient to teach players power play. Motion was amended for 12:01 minute length. Yes- 5, Nays- 4 MOTION CARRIES
 6. If a parent is ejected, the Head Coach shall be suspended 1 game. Many times, coaches are not accountable for their parents. I asked coaches a few times to take care of parents and they flat out refused. Yes- 5, Nay- 4 MOTION CARRIES
 7. Coaches that receive Game Misconduct are currently suspended 2 games. I believe this suspension should be progressive. For each subsequent Game Misconduct, a coach would be suspended for an additional game. i.e. First GM - 2 games, Second GM - 3 games, Third GM - 4 Games. This would apply only to GM under Rule 601 not for game suspensions as a result of the team being assessed 12 penalties. Unanimous MOTION FAILS
 3. D2 Referee situation
 1. D2 will have a scheduler that will schedule referees, and currently there are 2 people who are interested in the position, but nothing is definite.
 2. D2 is confident that enough referees will be available to ref higher level games. There is a developmental, recruiting and retention plan that the Supervisor of Officials is responsible for.
 4. Member comments
 1. Stillwater is looking for 12A and 10A back into D2 and assisting in fielding a U19 team.
 2. August is when pre-declarations are due for 2023 – 2024 teams.
10. Director of Administration (Matt Ryan)
 1. Goalie pad requests for returns to inventory. Funds available to get more, as needed. Will be reaching out to goalie parents
 11. Directors' Reports:
 1. Boys Director (Rick Kissner)
 1. Bantam AA, A, B1 and PW AA, A coach announcement
 1. Bantam AA - Eric Ordahl
 2. Bantam A - Justin Cook
 3. Bantam B1- Logan Hulse
 4. Peewee AA- Steve O'Hern
 5. Peewee A - Dustin Goettl
 2. Girls Director (Jeff Rose)
 1. Need to schedule coaching interviews. Hope to have that scheduled in the next few weeks. Still looking for non-parent coaches
 2. Meeting with the Varsity head coaches, next week to discuss involvement with the youth program along with non-parent coaches, etc.
 3. Update on Tartan Co-op - met with Tartan Girls Director.

1. Looking for 15s and 12s(9-10 skaters, 1 goalie)
3. Mite Director (Mark Hennessy)
 1. Coaches Meeting - end of August
 2. Connect for PD/Fall Camp Volunteers
4. Boys Player Development Director (Ben Butters)
 1. Summer Training program update
 2. Mite Wednesday skates
 3. Other opportunities this summer.
 4. Fall Camp discussion
5. Girls Player Development Director (Nicole Giefer)
 1. Nothing to report
6. Junior Gold Director (Harley Greene)
 1. JG District Directors formed committed to help expand the program and resolve the issues faced
 2. Working on coaching for upcoming season
 3. Projected numbers
 4. Fall Camp - start mid-October
 5. Tournaments
12. Old Business
 1. Donation to Nate Celski and Madelyn Lee families for National HP Camp - \$3000
 1. Motioned by Brian Griffin
 2. 2nd - Nick Anthony
 3. Yea - Eric Johnson, Todd Wanka, Jessica Jacksie, Jeff Rose, Ben Butters, Rick Kissner, Matt Ryan, Joel Starke
13. New Business
 1. \$10k donation to each the boys and girls HS programs for support - to be utilized for other ancillary items to support the HS programs
 1. Motioned by Todd Wanka
 2. 2nd: Rick Kissner
 3. Yea: Brian Griffin, Matt Ryan, Jess Jacksie, Ben Butters, Jeff Rose, Nick Anthony, Mark Hennessy
 4. Motion Carries
 2. Goalie discussion
 1. Fall Camp
 2. Will work with members on a plan
14. Adjourn - 8:12
 1. Motion - Nick Anthony
 2. 2nd: Brian Griffin
 3. Motion Carries

GAMBLING ACCOUNT TABLE(S)***

Preapproval: Allowable Expenses for August 2023

The following sheet will break out expenses by category for approval. Any non-routine expenses will be listed in detail below.

Payee or Item to be Paid	Brief explanation of the prupose for each expenditure	Expense amount		Approved (Yes/No)
		Limit	or Actual	
Vadnais Plaza	Black Diamond Bingo Hall Rent (routine)		\$16,500	
Sanger LLC	Rent @ Beartown (routine)	\$12,000		
Sak's	Rent (routine)	\$11,500		
White Bear Bar	Rent (routine)	\$12,000		
Jimmy's Food & Drink	Rent (routine)	\$14,000		
Doc's Landing	Rent (routine)	\$14,000		
Advertising (paper)	Advertising	\$7,000		
Facebook	Advertising	\$4,000		
Summit Mini Storage	Annual payment for 4 (of 7) storage units		\$10,472	
Total Shred	Shredding documents and pulltab games	\$6,000		

Preapproval: Lawful Purpose Expenditures for August 2023

Payee	Brief explanation of the prupose for each expenditure	LPE Code	Amount	Approved (Yes/No)
City of White Bear Lake	Local Taxes	A-8	\$700.00	
City of Vadnais Heights	Local Taxes	A-10	\$11,000.00	
City of Vadnais Heights	Sponsorship of Heritage Days	A-10	\$6,000.00	

Allowable Expense items for each month - All expense amounts are up to:	August-2023 Estimated Expenses	August-2022 Actual Expenses	May-2023 Estimated Expenses	May-2023 Actual Expenses	May-2023 Approve Variances
Advertising	\$12,000	\$0	\$20,000	\$3,155	
Cost of Games to Distributors (routine)	\$35,000	\$42,577	\$40,500	\$32,200	
Compensation and payroll taxes (routine)	\$84,000	\$69,682	\$72,000	\$79,225	\$7,224.69
Accounting/Consulting (routine)	\$4,500	\$3,184	\$5,000	\$3,593	
Bank Charges	\$0	\$0	\$400	\$0	
Miscellaneous supplies	\$10,000	\$12,052	\$30,000	\$6,733	
Equipment, Purchase, lease and maintenance	\$15,000	\$11,304	\$30,000	\$36,337	\$6,337.17
e-Tab/e-Bingo Equipment Rental/Provider Fee (routine)	\$90,000	\$75,110	\$94,500	\$77,519	
Bond/License/Insurance	\$0	\$0	\$0	\$100	\$100.00
Rent (routine)	\$80,000	\$65,184	\$80,750	\$62,866	
Cash Short/Long	\$0	\$2,022	\$0	\$2,834	\$2,833.58
Total Allowable Expenses	\$330,500	\$281,115	\$373,150	\$304,563	(\$68,587.22)
Comb. Rec. Tax, Gambling Tax & Board Fee	\$205,000	\$199,114	\$211,794	\$151,919	(\$59,875.42)
Local Tax Requirements	\$10,700	\$10,070	\$7,000	\$0	(\$7,000.00)
Federal/State Taxes and Fees	\$0	\$1,650	\$0	\$0	\$0.00
Total Taxes and Fees	\$215,700	\$210,834	\$218,794	\$151,919	(\$66,875.42)
Total All Expenses	\$546,200	\$491,949	\$591,944	\$456,481	(\$135,462.64)

Prepared by Kevin Bergerson, Interim Gambling Manager