

# Georgia Amateur Wrestling Association



## Team Georgia USA Wrestling



2023 Annual Fall Business Meeting  
September 23, 2023



# 2023 Fall Business Meeting

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## **2023 Fall MEETING AGENDA    LUNCH WILL BE SERVED 11:30**

10:00 am – 2:00pm

- Introduction
- Old Business
- Executive Reports
  - Treasurer's Report
  - Registration Chair Report
  - Kid's Director Report
  - Women's Report
  - Chairman's Review and Introduction to New Programs
- 2023-2024 Folkstyle Schedule Release and Review
- Proposal Review and Voting
- New Business
- Adjourn

# 2023 Fall Business Meeting

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## TEAM GEORGIA VISION AND MISSION STATEMENTS

### Vision:

Team Georgia's Vision is to be:

The premier organization enabling Georgia to be a “Top Tier” wrestling state

### Mission:

The GAWA Vision will be achieved by:

Expanding participation and promoting excellence in Georgia wrestling



# 2023 Fall Business Meeting

➤ **Opening of Meeting** (Jason Griner, Chairman)

➤ **Executive Board Members**

Chairman- Jason Griner

Second Vice Chair: Scott DeGraff

Secretary- OPEN POSITION

Women's Liaison – Donell Bradley

Incoming/Outgoing Chair- Jeremy Paradise

First Vice Chair- Letricia Denson

Treasurer- Jessica Parent

Registration Chair- Amanda Prado

Official's Liaison- Kenny Cook

➤ **Board of Directors**

Kids Director- Joe Croce

Travel Director-Jennifer Wells

National Team Director- Donovan Panone

Official's Director- Nolan Meadors II

At-Large Member- Will Johnson

Volunteer Director – OPEN POSITION

Olympic Styles Director- Terry Allison

Communications Director: Mary Necula

Equipment Director: OPEN POSITION

Volunteer Director- Laura Danforth

At-Large Member- Omi Acosta

➤ **Open Board Positions**

Secretary

Volunteer Director

Equipment Director

Athlete Representative (Male)

Athlete Representative (Female)

# 2023 Fall Business Meeting

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- Chairman
  - Chief Executive Officer of the Organization
  - Responsible for the day to day operations of the organization.
  - Responsible for maintaining the mission and vision of the organization.
  - Responsible for keeping the organization in compliance with the TGA Bylaws and shall oversee the application of all TGA policies and procedures.
  - Responsible for creating strategic partnerships with corporations and organizations that will help Team GA. with maintaining our mission, vision and financial goals of the organization.
- First and Second Vice Chairpersons
  - Responsible for filling in for Chairman when needed.
  - Responsible for overseeing committees as needed
- Secretary
  - Responsible for recording of minutes for all meetings
  - Responsible for documenting and publishing all of the Policies and Procedures of the corporation
  - Responsible for assisting the Chairman with the corporation correspondence
  - Responsible for keeping required incorporation documentation current with the Georgia Secretary of State's office.

# 2023 Fall Business Meeting

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- Treasurer
  - Chief Financial Officer of the organization.
  - Responsible for maintaining the corporate checkbook, credit card accounts, and other appropriate corporate financial records.
  - Responsible for meeting the financial obligations of the corporation and shall make timely payment of appropriate fees to USA Wrestling.
  - Responsible for the continuation of the tax-free status of the corporation and will file an annual income tax return to that effect with the IRS.
  - Responsible for providing a detailed report on income/expenditures, as well as capital assets, at the annual Fall Business Meeting.
- Registration Chairperson
  - Primary officer in charge of registering and collecting fees from club and individual members of the G. A. W. A.
  - Responsible for obtaining and distribute as appropriate all club and individual registration materials
  - Responsible for providing necessary documentation to USA Wrestling as required.
  - Responsible for providing a detailed report on membership at the annual Fall Business Meeting.
- USWOA Liaison
  - Primary liaison between the USWOA officials' organization and the G.A.W.A. The purpose of this position is to ensure that the G.A.W.A. proactively considers the needs and requirements of officials in every program offered, so that by the time new programs are offered, officials requirements have been considered as well.

# 2023 Fall Business Meeting

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- Women's Liaison
  - Women's Liaison shall work to develop and grow Women's wrestling at all levels of the organization. This position shall endeavor to work with the state high school association(s) to develop Women's programs at the high school level, and ensure that Georgia women's wrestling is represented at all national USA National Women's Wrestling events.
- Incoming/Outgoing
  - Responsible for performing tasks as designated by the Executive Board.

# 2023 Fall Business Meeting

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- **Board of Directors**

- **Kids Director**

- Oversees the Folkstyle Season
    - Folkstyle Growth and Participation
    - Recruiting Folkstyle kids to wrestle Olympic Styles

- **Olympic Styles Director**

- Oversees the Freestyle/Greco-Roman Season
    - Olympic Styles Growth and Participation
    - Recruiting Olympic Styles kids to wrestle National Teams

- **Coaches Education Director**

- Oversees the Coaches Education (NCEP) Program in Georgia
    - Ensures all Georgia NCEP classes/courses are in compliance with USA Wrestling National Office

- **Women's Director**

- Recruits Female Wrestlers to Team Georgia
    - Works to provide opportunities for all Georgia Female Wrestlers
    - Assists Women's Liaison with specific tasks

- **Official's Director**

- Recruits Officials to Team Georgia
    - Works to provide opportunities for all Georgia Officials Regionally and Nationally
    - Assists Official's Liaison with specific tasks

- **Officials Education Director**

- Coordinates all Officials training for Olympic Styles
    - Assists Official's Liaison with specific tasks

# 2023 Fall Business Meeting

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- **Board of Directors (Cont.)**

- **National Team Director**

- Oversees our National Team Programs
    - Oversees Coaches and Curriculum
    - Works with Olympic Styles Director recruiting kids for National Teams

- **Travel Director**

- Coordinates all travel related bookings for Team Georgia
    - Airline Flights, Hotels, Rental Vehicles, Buses, etc.

- **Volunteer Director**

- Coordinates all Volunteers for Team Georgia Events

- **Equipment Director**

- Arranges delivery/pickup and organizes all Team Georgia equipment for setup and teardown at all Team Georgia Tournaments
    - Oversees all Team Georgia equipment uses by outside organizations

- **Social Media Director**

- Responsible for all Social Media content publishing and creation
      - Twitter, Facebook, SnapChat, Instagram, etc.
    - Responsible for Website content publishing and creation

- **At-Large Members**

- **Athlete Representatives**

- The At-Large and Athlete Representatives provide a voice on the Board of Directors for the Clubs, Coaches and Athletes
    - Assist in Board related items and Team Georgia tournament operations as available.

# 2023 Fall Business Meeting

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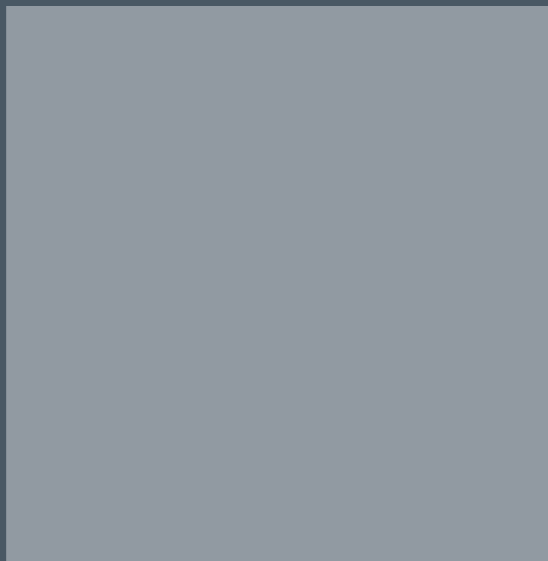
**LET'S START WITH A  
DOOR PRIZE!**

# 2023 Fall Business Meeting

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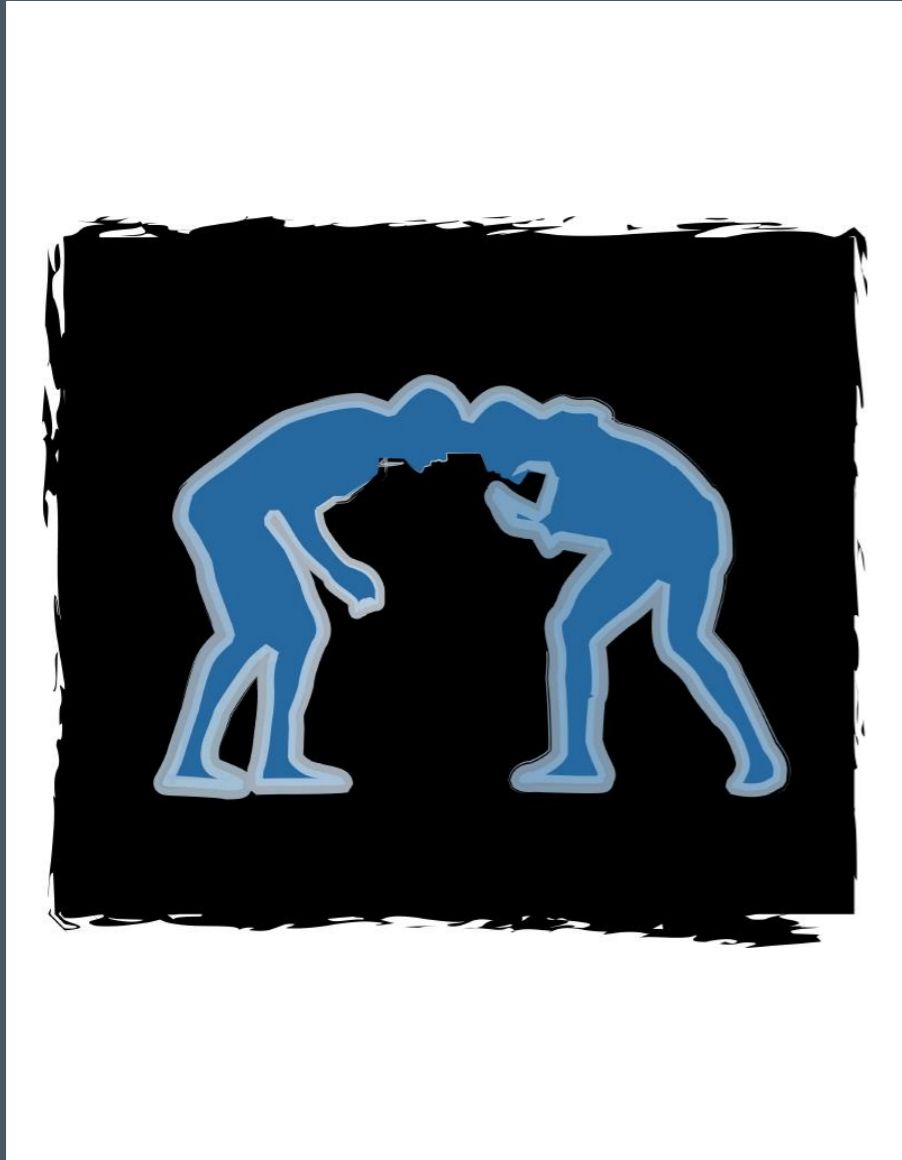


## **Financial Review** **Jessica Parent**



Team Georgia  
Fall Meeting  
Treasurers  
Report  
Sept. 23, 2023

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# Capital Assets as of 9/23/23

1 USED TRAILER \$3,500

1 24ft TRAILER Pewter 2021 \$9,504

12 LAPTOPS 2018

2 CHROME BOOKS 2021 \$556.47

5 LAPTOPS 2022 \$2203.74\*

22 -Streaming: Video Kit Purchase

video kit platform agnostic; computer included, camera, camera stand, ethernet dongle 2022 -\$22,300\*

8 LARGE ROLLAWAY CASES 2018 \$3,196

\* Change from FY22

# Capital Assets

6 TIFFIN MATS 2013 \$21,000

6 RESLITE MATS 2023 \$60,284\*

2 PROJECTORS \$500

2 SCREENS \$500

5 PRINTERS \$800

4 SCALES \$3,000

3 SCALES Donated

3 SCALES 2023 \$2,070\*

16 CLOCK SETS (2 MONITORS, STAND, CONNECTIONS) \$11,200

\* Change from FY22



# Accounts

September 1, 2022 – August 31, 2023

|                        |                     |  |
|------------------------|---------------------|--|
| <b>Opening Balance</b> | <b>\$230,246.14</b> |  |
|------------------------|---------------------|--|

|           |              |  |
|-----------|--------------|--|
| Additions | \$684,651.03 |  |
|-----------|--------------|--|

|               |              |  |
|---------------|--------------|--|
| Disbursements | \$706,441.83 |  |
|---------------|--------------|--|

|                       |                            |  |
|-----------------------|----------------------------|--|
| <b>Ending Balance</b> | <b><u>\$208,455.34</u></b> |  |
|-----------------------|----------------------------|--|

# TGA

## 9/1/22-8/31/23



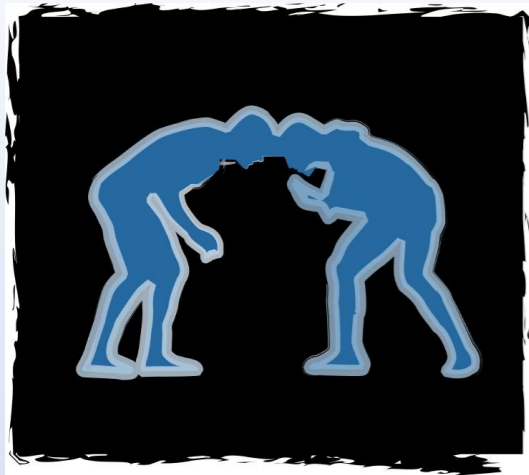
| <b>Income</b>                            |                     |
|--|---------------------|
| Interest Income                          | \$ 130.24           |
| Memberships & Charters                   | 87,285.10           |
| National Fees Collected                  | 144,522.27          |
| Registrations, Gate Fees for Tournaments | 448,471.74          |
| Sponsorship/Donations                    | 64.13               |
| Wrestling Gear Surplus                   | 4,177.55            |
|  |                     |
| <b>Total Income</b>                      | <b>\$684,651.03</b> |

# TGA

## 9/1/22-8/31/23



|                               |                       |
|-------------------------------|-----------------------|
| <b>Expenses</b>               |                       |
|                               |                       |
| Equipment                     | \$ 76,418.26          |
| Memberships                   | 1,144.00              |
| National Trips                | 364,142.27            |
| Other Expenses                | 14,020.59             |
| Sponsorships/Donations        | 13,425.76             |
| Wrestling Tournament Expenses | 237,290.95            |
|                               |                       |
|                               |                       |
| <b>Total Expenses</b>         | <b>\$706,441.83</b>   |
|                               |                       |
| <b>Net Income (Loss)</b>      | <b>\$ (21,790.80)</b> |



## IRS FORM 990

“IRS Form 990 is an informational tax form that most tax-exempt organizations must file annually. In a nutshell, the form gives the IRS an overview of the organization's activities, governance and detailed financial information. Form 990 also includes a section for the organization to outline its accomplishments in the previous year to justify maintaining its tax-exempt status.”

**Available upon request – send email to Treasurer**



2023-2024

# Budget

# Team Georgia Approved Budget 2023-2024

| <u>Income</u>                                    | <u>Budget</u>  |
|--|----------------|
| Cadet Duals                                      | 20,125         |
| Equipment Rental                                 | 300            |
| Fargo  | 77,737         |
| FS/GR State                                      | 15,000         |
| Girls/Freshman State                             | 22,000         |
| Interest Income                                  | 20             |
| Jr Duals   | 20,250         |
| Kids State                                       | 130,000        |
| MS memberships                                   | 1,750          |
| MS/ES Duals State                                | 21,000         |
| Reimbursement of Gear Cost                       | 400            |
| Reserve Account                                  | 78,877         |
| Rudis  | 5,000          |
| Sanctions  | 1,300          |
| School Boy Duals                                 | 22,554         |
| School Girl Duals                                | 13,013         |
| <b>SER</b>                                       | <b>88,285</b>  |
| Sponsorships/Donations                           | 2,000          |
| Tournament Registration                          | 172,145        |
| USA Memberships (Athlete, Leader, Charter, etc.) | 75,700         |
| Win Mag  | 100            |
| Women's Duals (Cadet&Jrs)                        | 20,125         |
| <u>Total Budgeted Income</u>                     | <u>787,681</u> |

# Expenses Page 1

| <b>Expense</b>                                 |                |
|--|----------------|
| <b>Athlete Appearances</b>                     | <b>1,000</b>   |
| <b>Awards /Recognition/Hall Fame</b>           | <b>3,300</b>   |
| <b>Board Retreat/Appreciation Night</b>        | <b>5,000</b>   |
| <b>Cadet Duals</b>                             | <b>40,500</b>  |
| <b>Capital Equipment</b>                       | <b>19,100</b>  |
| <b>Coaches Education</b>                       | <b>1,100</b>   |
| <b>Coaches Plaques</b>                         | <b>1,600</b>   |
| <b>Discretionary Fund</b>                      | <b>1,000</b>   |
| <b>Donation to Charites</b>                    | <b>500</b>     |
| <b>ES/MS Duals</b>                             | <b>8,500</b>   |
| <b>Fall Meeting</b>                            | <b>1,000</b>   |
| <b>Fargo</b>                                   | <b>155,473</b> |
| <b>FCA Breakfast (GHSA State)</b>              | <b>1,000</b>   |
| <b>FS/GR Officials -Local Tournaments</b>      | <b>3,000</b>   |
| <b>FS/GR State</b>                             | <b>12,000</b>  |
| <b>Gear</b>                                    | <b>20,000</b>  |
| <b>GHSA medals</b>                             | <b>4,538</b>   |
| <b>Girls/Freshman State</b>                    | <b>6,000</b>   |
| <b>Hall of Fame Tournament Golf Tournament</b> | <b>400</b>     |

# Expenses Page 2

|                                       |                |
|---------------------------------------|----------------|
| Hammer/Rings/Tournament Awards        | 13,500         |
| Jr Duals                              | 40,250         |
| Kids Nationals                        | 4,000          |
| Kids State                            | 100,700        |
| Mat Transportation                    | 2,500          |
| MS Memberships                        | 5,000          |
| Officials Shirts                      | 700            |
| Operating Expenses                    | 10,953         |
| Professional Services (Legal & Other) | 15,000         |
| Qualifier medals                      | 3,326          |
| School Boy Duals                      | 28,478         |
| School Girl Duals                     | 28,478         |
| <b>SER</b>                            | <b>88,285</b>  |
| Sponsorships (Coaches)                | 2,500          |
| Spring Meeting                        | 250            |
| State Leadership Summit Aug 7-10      | 3,500          |
| Tournament Host                       | 100,000        |
| Washington Freestyle Nationals        | 4,000          |
| Women's Duals (Cadet&Jrs)             | 40,250         |
| World Team Trials (Cadet & Jr)        | 11,000         |
| <b>Total Budgeted Expenses</b>        | <b>787,681</b> |
| <b>Income/Deficit</b>                 | <b>0</b>       |

High School  
USA Card Membership Program

Contact: Shonna Vest @ USA  
Wrestling

[SVest@usawrestling.org](mailto:SVest@usawrestling.org)

# Middle School USA Card Membership Program

## Cost to School

\$350 for up to 24 membership cards

\$24 for each additional card

## Contact:

Jason Griner, Chairman

[jason@teamgawrestling.org](mailto:jason@teamgawrestling.org)

& cc'd Jessica Parent, Treasurer

[treasurer@teamgawrestling.org](mailto:treasurer@teamgawrestling.org)



THANK YOU

JESSICA PARENT

[treasurer@teamgawrestling.org](mailto:treasurer@teamgawrestling.org)

# 2023 Fall Business Meeting

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# DOOR PRIZE #2

# 2023 Fall Business Meeting

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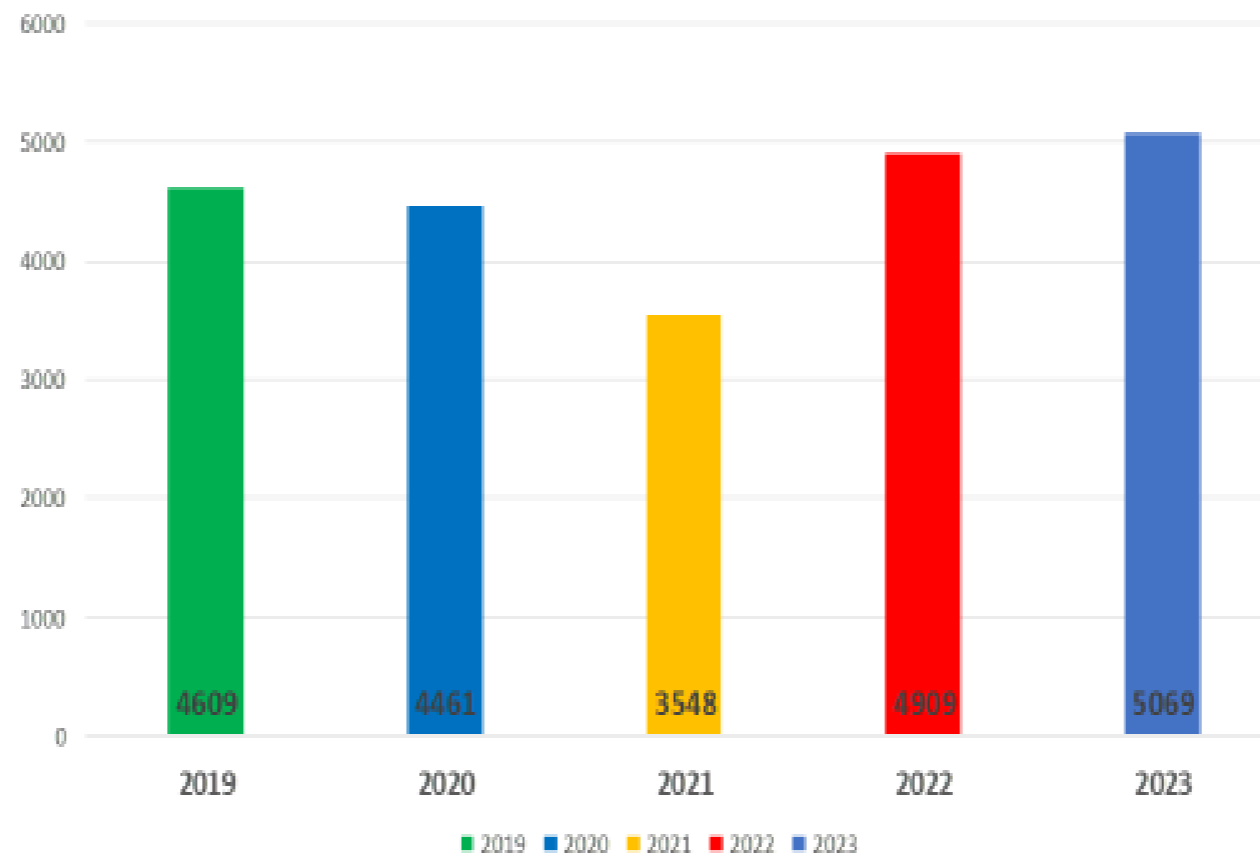
## **Membership Report Amanda Prado**

# 2023 Fall Business Meeting



## 2023 Fall Business Meeting Athlete Membership

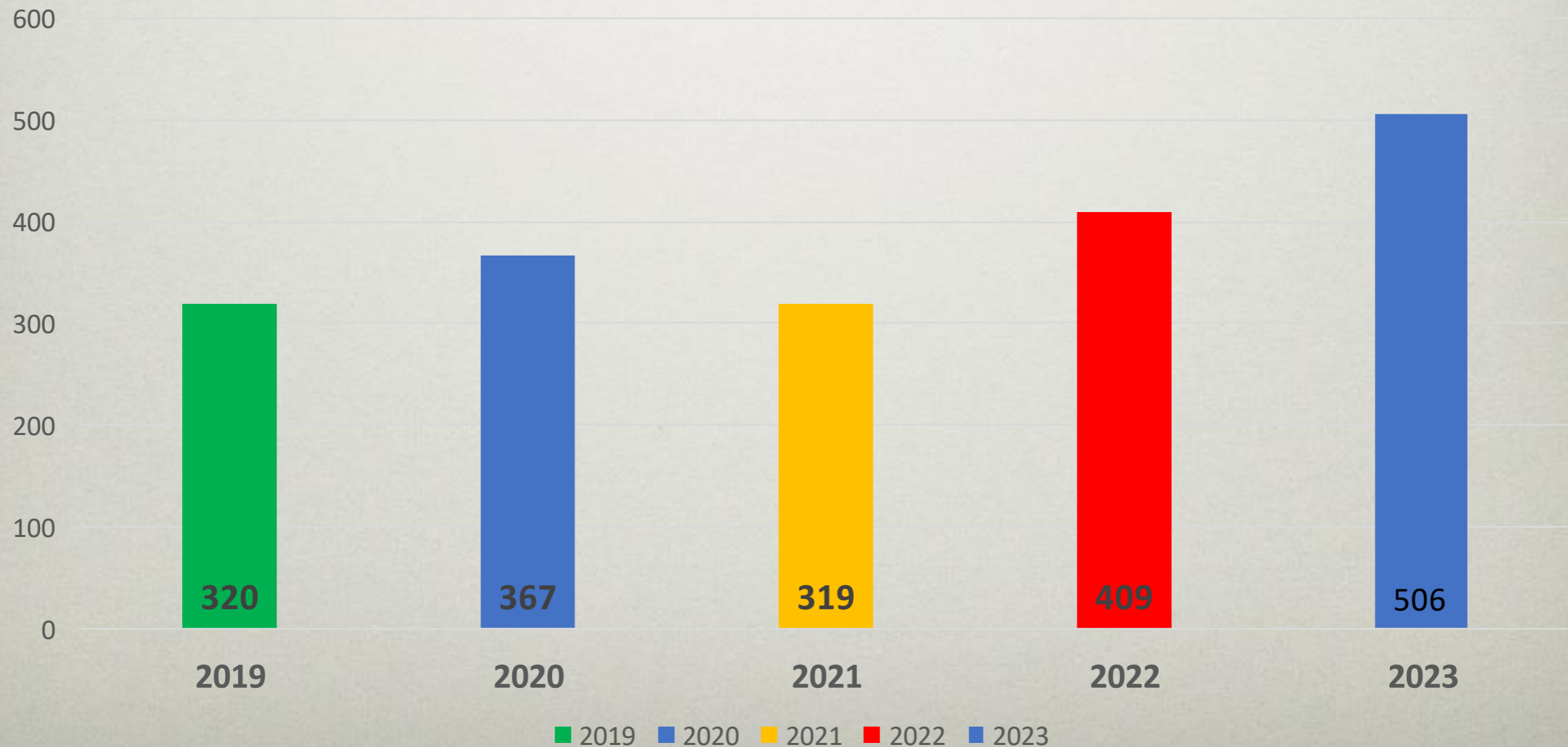
**Membership was up 3% From Previous Year | 57% New Athletes**



# 2023 Fall Business Meeting



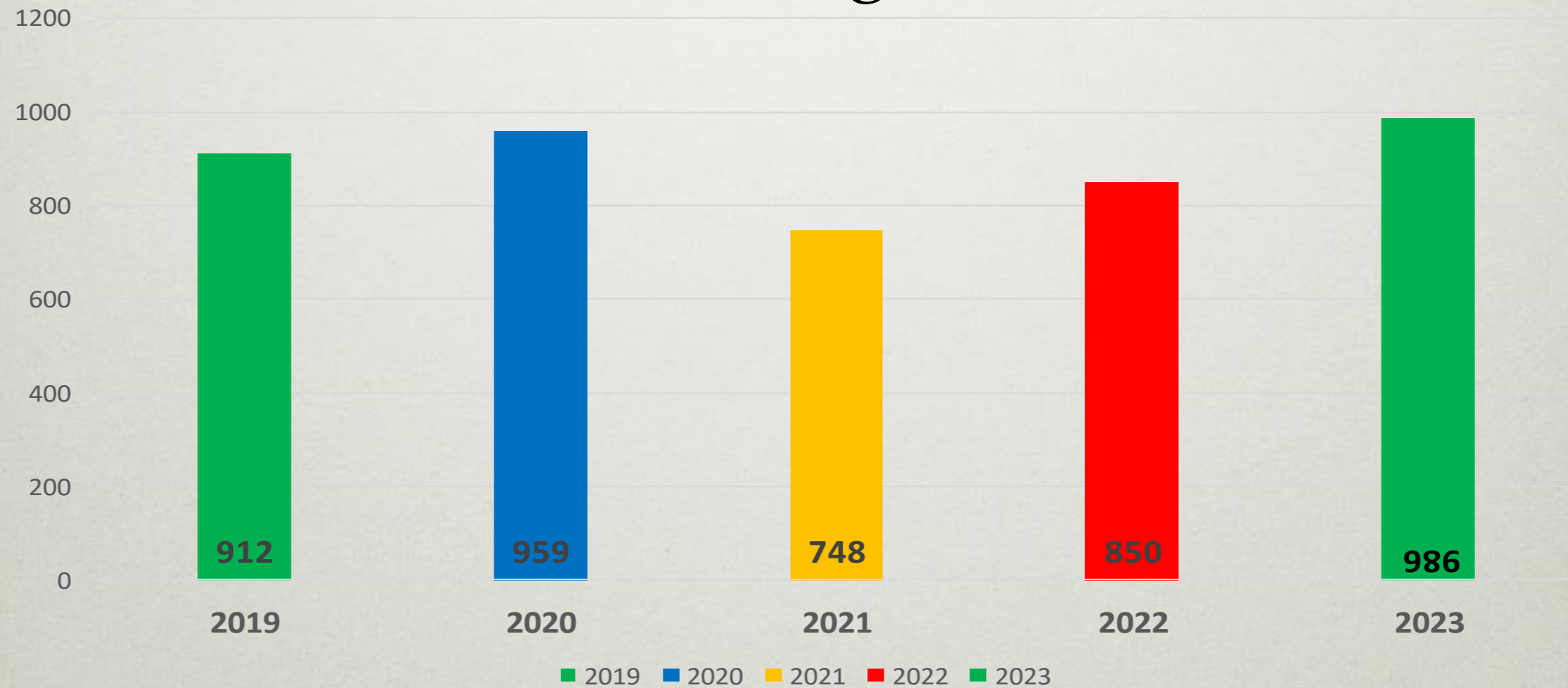
Female Memberships was up  
23% From Previous Year





# 2023 Fall Business Meeting

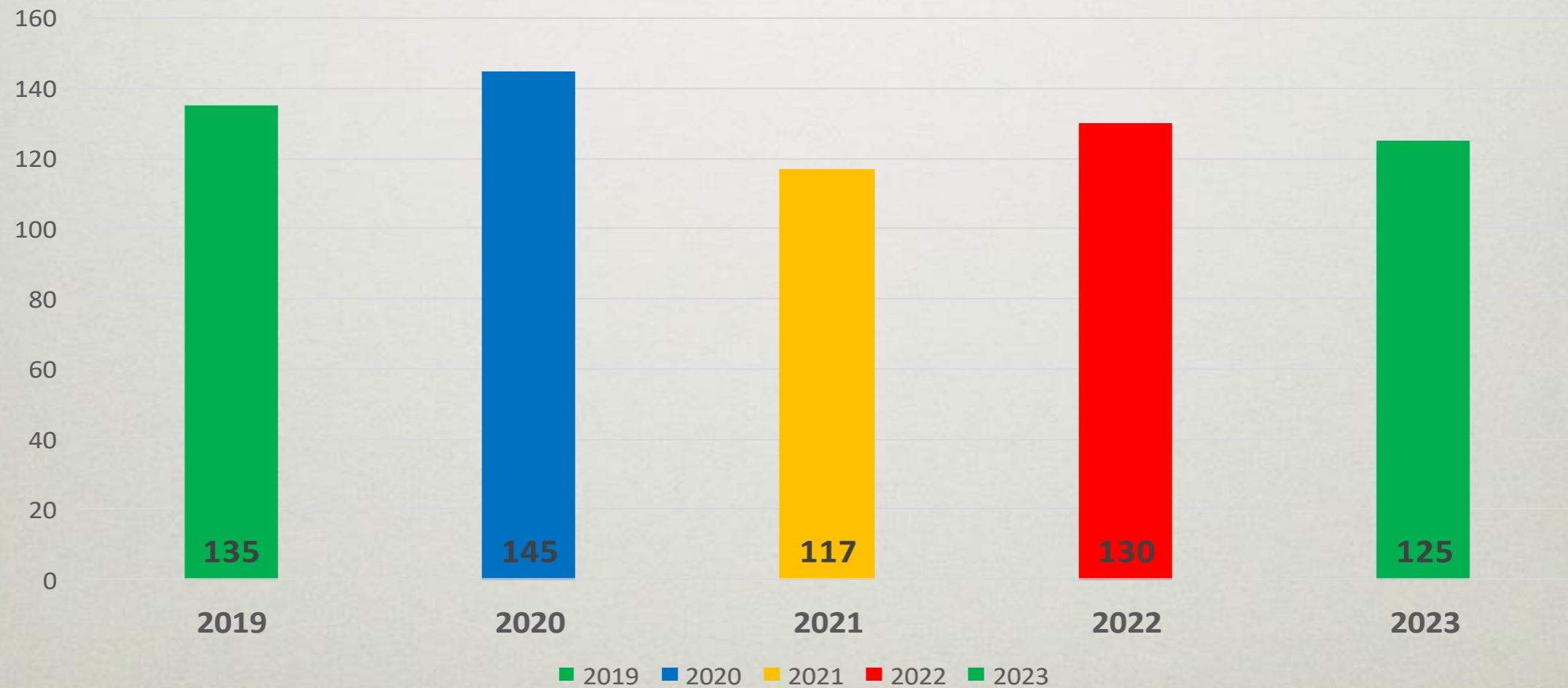
Leadership Cards up 16% From  
Previous Year | 40%  
New Wrestling Leaders





# 2023 Fall Business Meeting

Chartered Clubs was down 4%  
From Previous Year |  
15% New Clubs

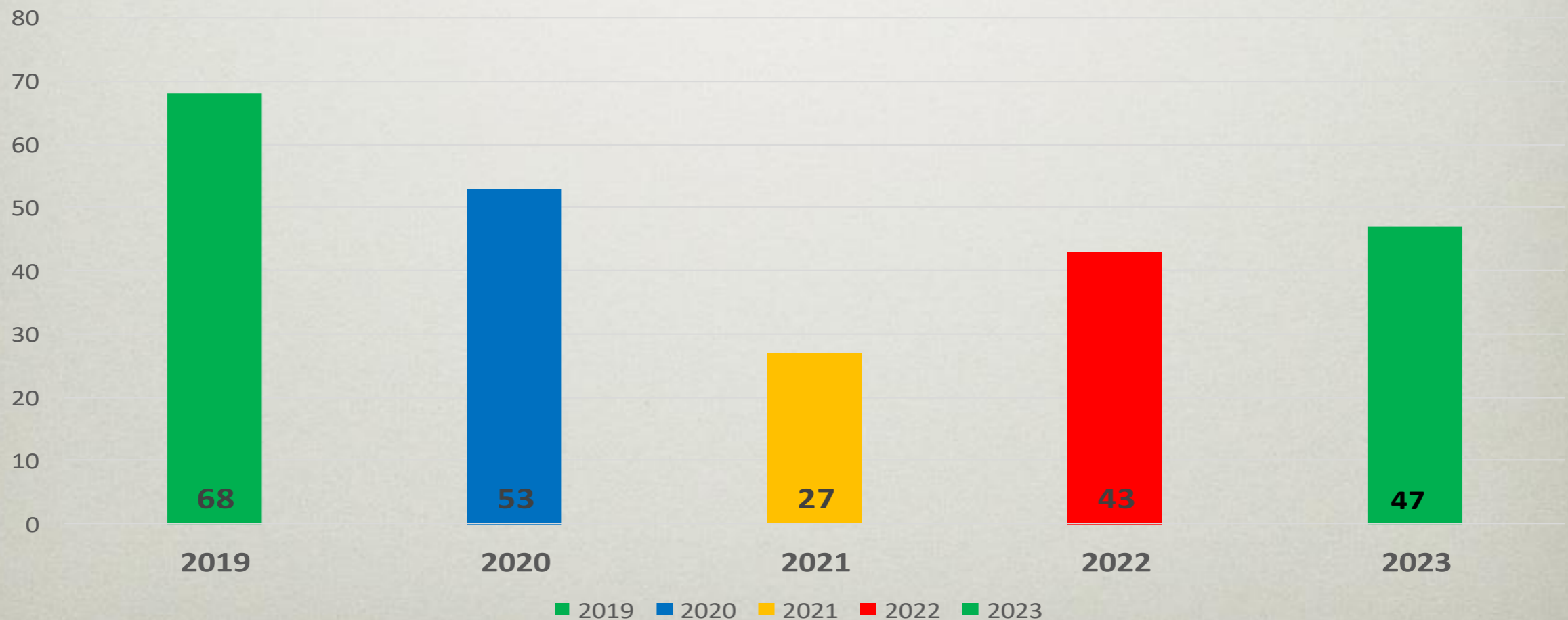


# 2023 Fall Business Meeting



## Event Sanctions

Event Sanctions was up 9% From Previous Year





# 2023 Fall Business Meeting

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**All tournament registration will be on the USA Membership Site.**

**All fliers are due 4 weeks before your event**

**Mandatory Tournament Director Meetings – October 24th at 7pm or October 29th at 6pm  
TD's are required to attend ONE of the meetings.**

**Your contracts are due ASAP**

**Charters must be renewed ASAP**

**Novice will be 1st year only**

# 2023 Fall Business Meeting

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## New weigh-in and competition times

Weigh Ins 6:45–7:30 Start Time 8:00 for 6/8U

Weigh Ins 9:45–10:30 Start Time 11:00 for 10U

Weigh Ins 12:45–1:30 Start Time 2:00 for 12/14U

# 2023 Fall Business Meeting

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New Admission Charges:

Family of 5 or less \$10, Individual \$7

Registration for Hammer Series \$30

Other Opens and 1st Year Tournaments \$25

Membership Cards need to be renewed –

Cost is \$42

# 2023 Fall Business Meeting

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## Want to host a tournament?

If you would like to host a tournament –  
Folkstyle or Freestyle & Greco Roman, please  
reach out to [Amanda@teamgawrestling.org](mailto:Amanda@teamgawrestling.org)

# 2023 Fall Business Meeting

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## **KID'S DIRECTOR REPORT**

# 2023 Fall Business Meeting

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## Focus Areas

Original Goal: Attain 5% growth of total wrestlers year over year

- Recruiting

- Help train clubs to improve grass roots recruiting

- Retention

- Increase participation

- Improve tournament experience

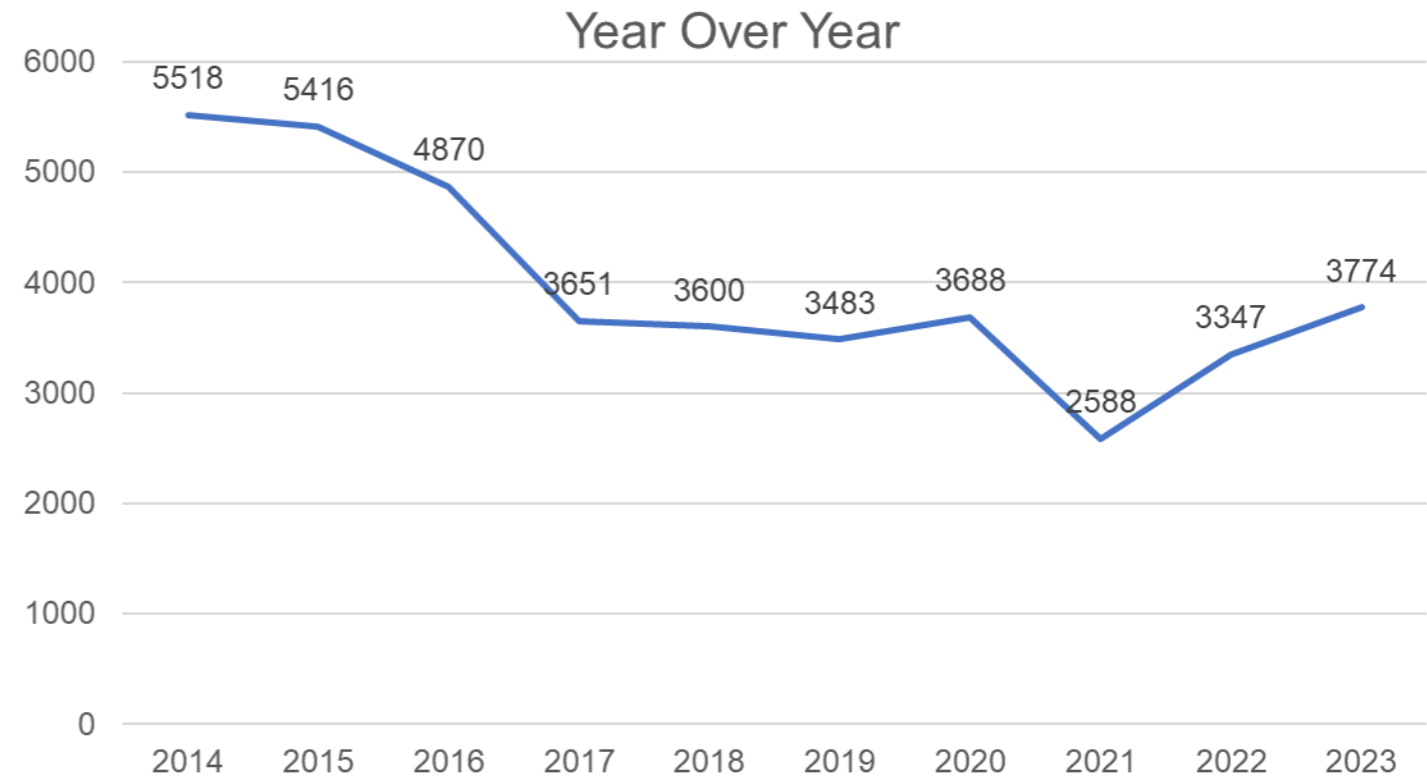
- Develop a path and empower progression through the levels (beginner, open, elite)



# Recruiting Results

Below numbers are with above 14u removed\*:

- 2014 = 5518 kids
- 2015 = 5416 kids
- 2016 = 4870 kids
- 2017 = 3651 kids
- 2018 = 3600 kids
- 2019 = 3483 kids
- 2020 = 3688 kids
- 2021 = 2588 Kids
- 2022 = 3347 Kids
- 2023 = 3774 Kids (13% growth from 2022)





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# Retention

Below represents USAW card renewals from the previous year:

2019: 1306 out of 2018's total = 36.0%

2020: 1455 out of 2019's total = 41.7%

2021: 1169 out of 2020's total = 31.6%

2022: 1038 out of 2021's total = 40.1%

2023: 1439 out of 2022's total = 43%

This year 57% were new to wrestling.



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# Championship Participation

## State

- 1000 in 2016 but 1506 at qualifiers (36% of membership)
- 1012 in 2017 (28% of membership) - Lakepoint
- 947 in 2018 (26% of membership) - Lakepoint
- 780 in 2019 (22% of membership) - Perry
- 810 in 2020 (22% of membership) - Perry
- 776 in 2021 (30% of membership)- Lakepoint
- 873 in 2022 (26% of membership) – Warner Robins
- 812 in 2023 (21% of membership) - Perry



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# Championship Participation

## Novice Championship

- 489 in 2018
- 544 in 2019
- 659 in 2020
- 490 in 2021
- 569 in 2022
- 629 in 2023



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# Novice + State Together

2020

- 810 at State in Perry + Separate Novice = 1307 = 35% of membership

2021

- 776 at State in Lakepoint + 305 novice who ONLY did novice = 1081 (42% of membership)

2022

- 873 at State in Warner Robins + 569 in Novice = 1442 (43% of membership)

2023

- 812 at State in Perry + 629 in Novice = 1441 (38% of Membership)



# Tournament Participation

| Open                    | #   | Novice                 | #   |
|-------------------------|-----|------------------------|-----|
| Etowah Eagles           | 244 | Etowah Eagles          | 177 |
| Parkview                | 487 | Social Circle          | 107 |
| Chestatee               | 256 | War Eagle Novice       | 125 |
| Creekview               | 311 | Life U Novice          | 201 |
| South Georgia Classic   | 324 | Creekview Novice       | 249 |
| John Wayne              | 399 | Oconee Takedown Novice | 153 |
| American Slam           | 449 | St. Francis            | 347 |
| Peachtree Ridge         | 543 | John Wayne Novice      | 371 |
| Dawsonville Mean Street | 225 | Life                   | 119 |
| Qualifier Chestatee     | 355 | Pat Noll Novice        | 203 |
| Qualifier Paulding      | 344 | Forsyth Central Novice | 194 |
| Qualifier Jones County  | 308 | Peachtree Ridge Novice | 271 |
| Qualifier Ridgeland     | 169 | Mountain View Novice   | 239 |
|                         |     | 706 Novice             | 213 |
|                         |     | Commerce Clash         | 189 |



# Yearly Differences



| Year | est. Youth Numbers | Yearly Differences |
|------|--------------------|--------------------|
| 2014 | 5518               |                    |
| 2015 | 5416               | -2%                |
| 2016 | 4870               | -10%               |
| 2017 | 3651               | -25%               |
| 2018 | 3600               | -1%                |
| 2019 | 3483               | -3%                |
| 2020 | 3688               | 6%                 |
| 2021 | 2588               | -30%               |
| 2022 | 3347               | 29%                |
| 2023 | 3774               | 13%                |

# 2023 Fall Business Meeting

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**DOOR**

**PRIZE #3**

# 2023 Fall Business Meeting

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## **Women's Report**

**Donell Bradley**



# 2023 Fall Business Meeting

## High School Participation Numbers

| Year of 1st Championship | State   | NFHS 2017-18 | NFHS 2018-19 | NFHS 2019-20 | NFHS 2020-21 | NFHS 2021-22 | NFHS 2022-23 |
|--------------------------|---------|--------------|--------------|--------------|--------------|--------------|--------------|
| 2019                     | Georgia | 239          | 427          | 650          | COVID        | 816          | 1222         |
|                          |         |              | 44.03%       | 34.31%       | #VALUE!      | #VALUE!      | 33.22%       |

*Data from 1990-2019 is from the National Federation of State High School Associations. Beginning 2020, data in blue represents the National Wrestling Coaches Association's girls weight hydration numbers or directly from a state's interscholastic office.*

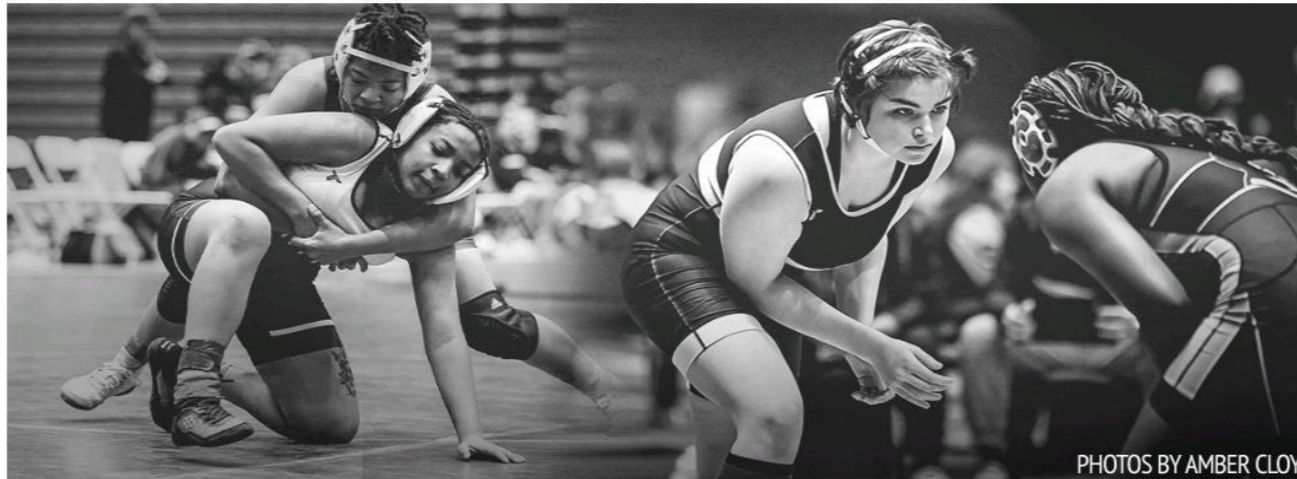
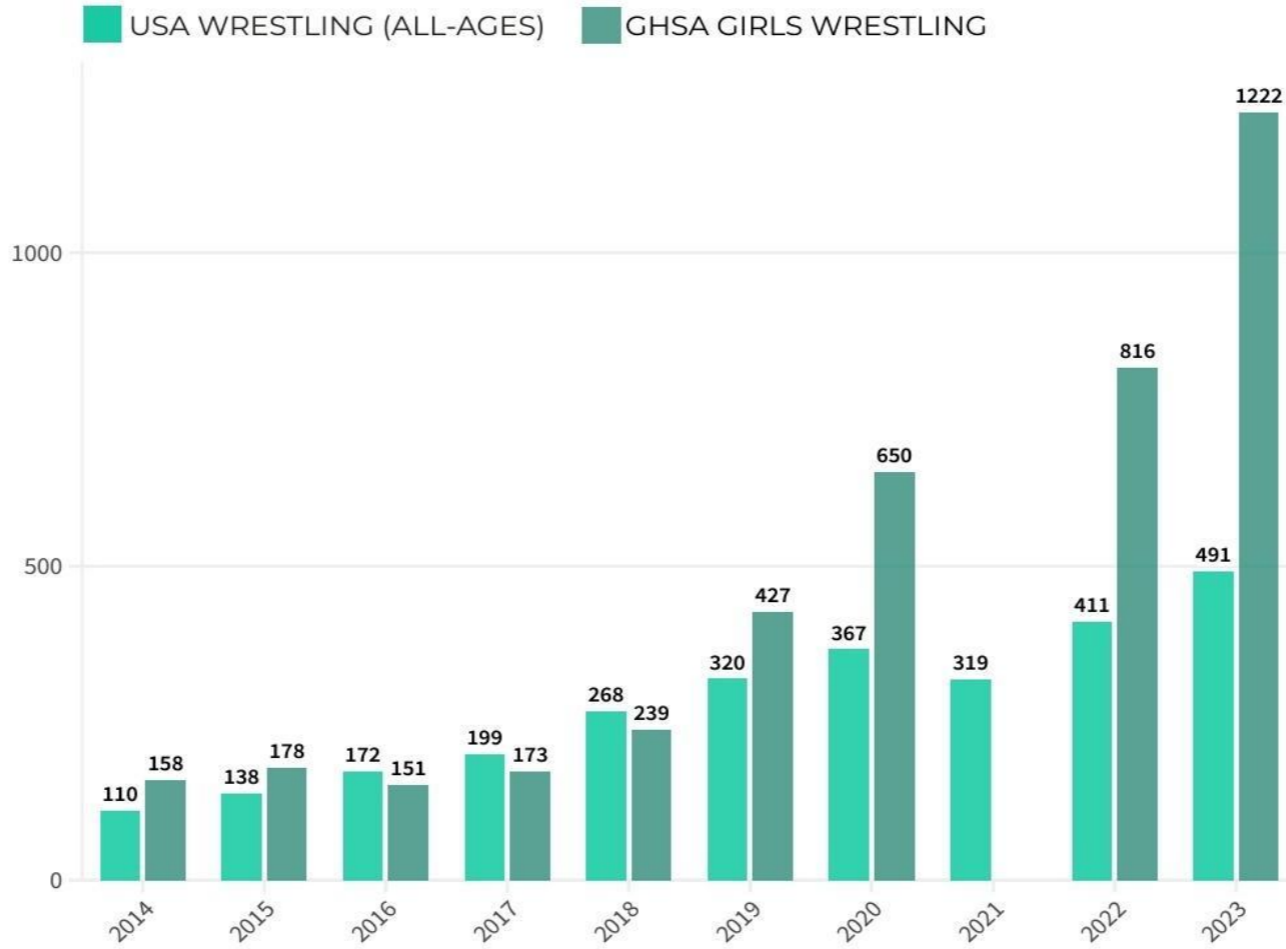
*Source: USA Wrestling Girls High School Development Committee Co-Chairs Joan Fulp and Andrea Yamamoto*



# 2023 Fall Business Meeting

## GEORGIA

### STATE WRESTLING PARTICIPATION



SOURCE AND CREDIT: USAW GIRLS HIGH SCHOOL DEVELOPMENT COMMITTEE



# 2023 Fall Business Meeting

## USAW Female Membership Numbers

| <b>Female Athlete Memberships</b> | <b>2023</b> | <b>2022</b> | <b>2021</b> | <b>2020</b> | <b>2019</b> |
|-----------------------------------|-------------|-------------|-------------|-------------|-------------|
| Georgia                           | 491         | 409         | 319         | 367         | 320         |
| <i>Change From Previous Year</i>  | <b>20%</b>  | <b>28%</b>  | <b>-13%</b> | <b>15%</b>  | <b>19%</b>  |

# 2023 Fall Business Meeting



## National Team- 2023 Women's 16U/ Junior Duals (Tulsa, OK)



### 2022

- 2 Teams (27 Wrestlers, 5 Coaches)
- Georgia Blue Placed 3rd in Red/Blue Pool
- Georgia Red Placed 6th in Red/Blue Pool
  - No 14U TGirls Team
  - Freestyle Only

### 2023

#### Freestyle

- 2 Teams (28 Wrestlers, 6 Coaches)
- Georgia Blue Placed 8th in Bronze/Copper Pool
- Georgia Red Placed 8th in Green/Yellow Pool
  - No 14U Girls Team

#### Greco-Roman

- 1 Team (24 Wrestlers)
- Placed 5th in Bronze/Copper Pool



# 2023 Fall Business Meeting

## Fargo 2023 By The Numbers

| <b>Fargo Entry Numbers</b> | <b>2023</b> | <b>2022</b> | <b>2021</b> |
|----------------------------|-------------|-------------|-------------|
| 16U Women's Freestyle      | 740         | 518         | 349         |
|                            | <b>43%</b>  | <b>48%</b>  |             |
| Junior Women's Freestyle   | 869         | 944         | 663         |
|                            | <b>-8%</b>  | <b>42%</b>  |             |



# 2023 Fall Business Meeting

## Fargo 2023 By The Numbers



| Fargo GA Entry Numbers   | 2023 | 2022 | 2021 |
|--------------------------|------|------|------|
| 16U Women's Freestyle    | 11   | 12   | 8    |
|                          | -8%  | 50%  |      |
| Junior Women's Freestyle | 16   | 16** | 12   |
|                          | 0%   | 33%  |      |

*\*\*Although 2022 & 2023 show the same number of Women competing in JR Freestyle, this number is skewed as the number reflected both !6U & JR that competed in JR division. In 2022 on 4 true JRs competed. In 2023 all 16 that competed in JR division were true JRs (an increase of 300%!).*



# 2023 Fall Business Meeting

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## How do we continue growth & participation?

- Formation of Girls Wrestling Committee
  - ◆ Best practices in recruiting & technique
  - ◆ Recruitment of Girls Nationals Teams (16U, JR, 14U)
  
- Partnering with Georgia High Schools to Help Promote Girl's Wrestling
  - ◆ Providing Resources to HS Coaches
  - ◆ Visibility at Postseason Events (GHSA State)
  
- Encourage Further Growth and Participation of Female Wrestling Leaders (Coach-Mentor Program)

# 2023 Fall Business Meeting

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# DOOR PRIZE #4

# 2023 Fall Business Meeting

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**2023-2024 Folkstyle**

**Season Preview**

**Jason Griner**

# 2023 Fall Business Meeting

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## Housekeeping Notes:

**Need to reach someone?**

**New Website – [www.teamgawrestling.org](http://www.teamgawrestling.org)**

**New Facebook – Search for Team GA Wrestling  
On Instagram? Go to [teamgawrestling](https://www.instagram.com/teamgawrestling)  
Follow and Like**

**Our emails have changed to – email board  
members – Their First Name and  
[@teamgawrestling.org](mailto:firstname@teamgawrestling.org)**

# 2023 Fall Business Meeting

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**MAJOR ANNOUNCEMENT**

**SOUTHEAST REGIONALS  
IS COMING BACK TO  
GEORGIA!!**

**SER will be back in Georgia next  
May!**



# 2023 Fall Business Meeting

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**USA Wrestling** has released a new data-driven measurement for every athlete member of the organization who has results at USA Wrestling events, United World Wrestling events and other major competitions.

Called the **Performance Index, or PIN** for short, this measurement will constantly be updated from this point moving forward, based upon a member's results against their specific opponents.

USA Wrestling's PIN will be used for separating many major USA Wrestling competitions moving forward including the Women's National Championships next week in Spokane, and the age-group national championship events held at the U.S. Open in Las Vegas. For the U.S. Senior Nationals in Las Vegas, the PIN will be a tool for the seeding process.

# 2023 Fall Business Meeting

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## ABOUT THE USA WRESTLING PIN

- The USA Wrestling Performance Index (PIN) measures consistency over time and rates the probability of a person winning against an opponent based on their bodies of work.
- A person with a higher PIN is considered more likely to beat someone with a lower PIN and the closer the PINs are between athletes, the closer the probability gets to 50/50 chances.
- This does not reward the one-time win or head-to-head over an opponent. What it does is reward an athlete's consistency over time. If you consistently beat people with higher PINs, you will gain PIN points to surpass them in the index, given that you do not lose to lesser competition along the way.
- The more you wrestle, the more opportunity you have to change your PIN.

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## FUN FACT:

Data from GEORGIA was used in the creation and testing of the PIN – Performance Index

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**The membership voted to move the Novice/Beginner Tournaments to 1<sup>st</sup> Year Only wrestlers at the Fall meeting in 2019. This was to be effective the following season (20-21). Covid happened. Due to the lack of venues and tournaments, it was decided to postpone the effective date. Fortunately, our tournament numbers are up. Our tournament schedule is filling up. We will move to have 1<sup>st</sup> year only this season per the membership vote.**

# 2023 Fall Business Meeting

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**Novice Tournaments are now  
1<sup>st</sup> Year Tournaments.**

**Novice Championship has been replaced with  
Beginners Bash!**

# 2023 Fall Business Meeting



*We Help Teams Win  
With Solutions*

# 2023 Fall Business Meeting



Track

 sports connect

## CLUBS & LEAGUES MADE EASY

### **MOBILE FIRST REGISTRATION**

- Online registration built for any device
- Safe and secure online payment processing
- Manage any level of play, with rec, competitive, and camp workflows
- Register players, coaches, and volunteers, all in one place

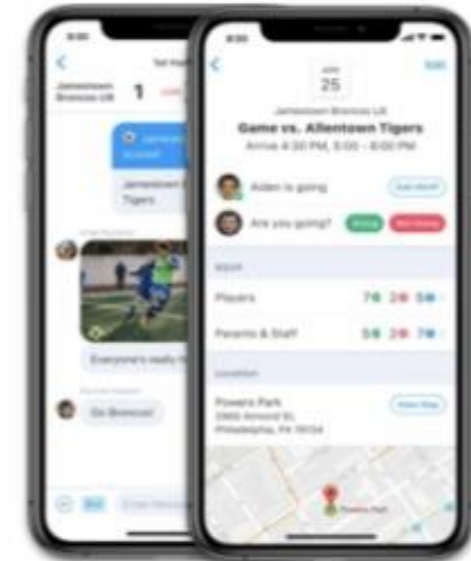
### **ONE EXPERIENCE FOR EVERY DEVICE**

- Responsive & Easy to Use
- Simplified Workflows
- Compliance Driven
- Best-in-class Communication Tools



### **MOBILE APP**

- Digital Rosters
- Sync from Connect to Team Manager
- Manage Schedules
- Direct Messaging
- Share team photos and highlights



### **ALSO INCLUDED:**

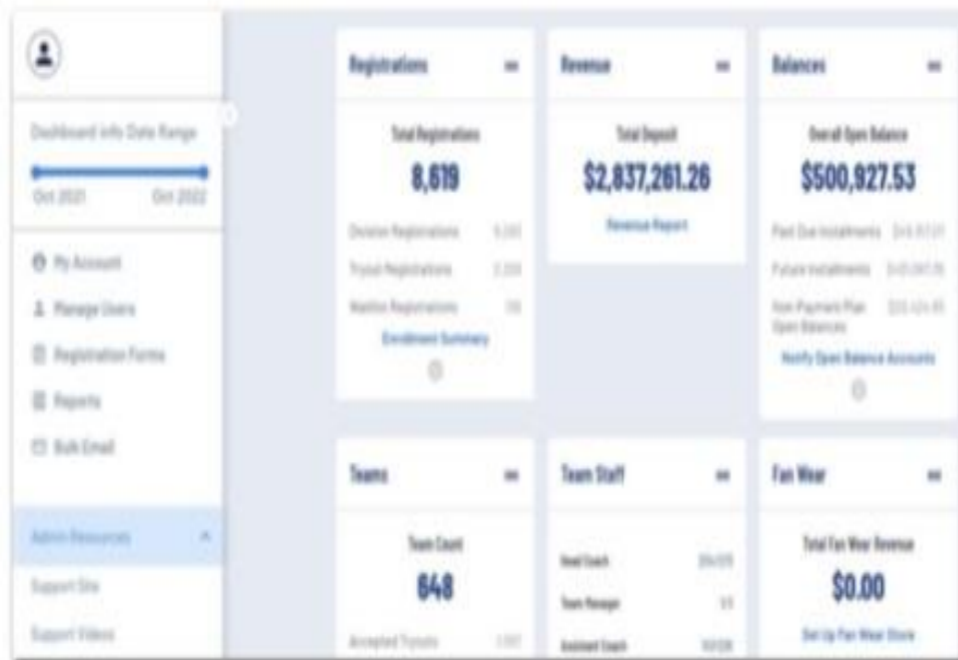
- Scheduling
- Payment Processing
- Team Management
- Reporting
- Communication Tools
- Premium Support
- Safety & Compliance
- Fundraising Tools

# 2023 Fall Business Meeting

## Participation Growth with Business Intelligence Tools

Admin Dashboard

Financial Insights



# 2023 Fall Business Meeting

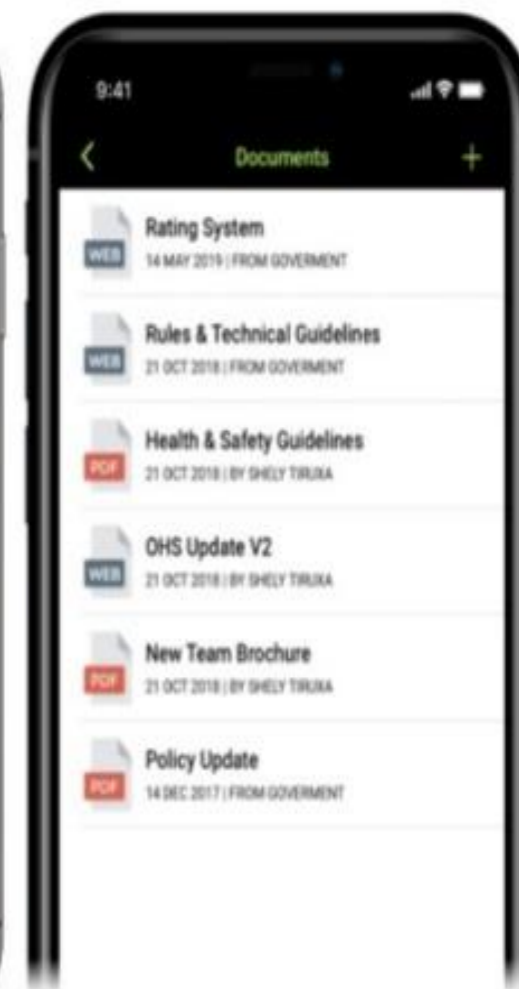
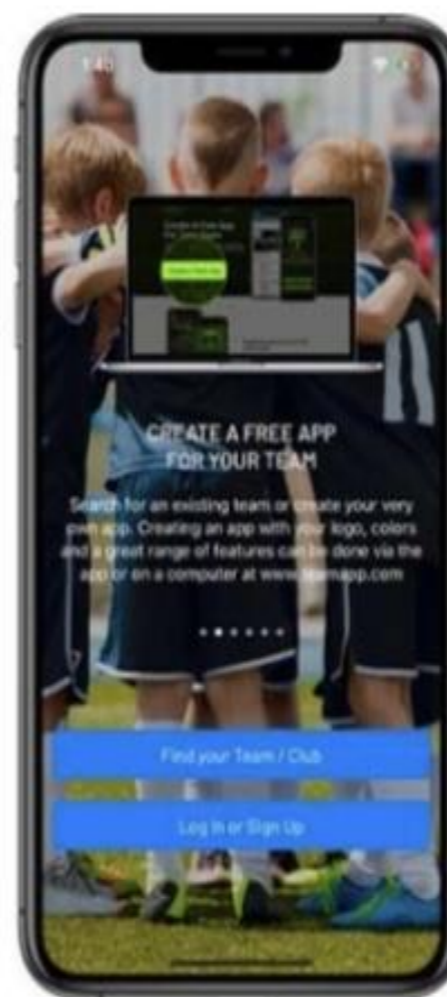


## Stack Team App

### CLUBS & LEAGUES MADE EASY

#### Stack Team App Features

- News
- Chat
- Events / Schedules
- Gallery (Photos / Videos)
- Documents
- Surveys
- Store
- Ticketing
- Attendance Tracking
- Availabilities
- Player Profiles
- Live Scoring
- Digital Membership Cards
- Voting
- Advertising Ownership (Revenue Generation)



# 2023 Fall Business Meeting



## Easy to Set Up

- 3-Step process to open store in minutes
- Custom club artwork management

## Always On-Demand

- Open 24/7/365
- No minimum orders

## Money Back

- Club earns 7.5% back on every sale
- 100% Free to set up

## Hassle-Free

- All orders shipped directly to families
- No inventory management

**Revolutionizing the Fan Wear Experience.**



# 2023 Fall Business Meeting

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How To Get Started?



# 2023 Fall Business Meeting



Sports Connect

1 .Go to this link

<https://sportsconnect.com/usa-wrestling/>

2. Submit the form on the page

3. A sales rep will be in contact with you within 2 business days to learn more about your club to see if Sports Connect can meet your clubs needs.

**REQUEST A DEMO**

First / Last name\*

First  Last

Email address\*

Phone number\*

Your Role\*  
Please select

Name of Organization\*

Number of Players\*  State\*

Website

Verification\*  
 I'm not a robot 

**SUBMIT FORM**

# 2023 Fall Business Meeting



## **NEW THIS SEASON!!!!** **HAMMER SERIES**



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## Criteria For Winning the Hammer Series:

### I. Placement Points at each Series Tournament:

- a. First Place = 4 points
- b. Second Place = 3 points
- c. Third Place = 2 points
- d. Fourth Place = 1 point

### II. “Head to Head” Competition:

- a. If Timmy and Dave are tied and have wrestled each other, the winner of their matches wins.
- b. If Timmy and Dave have not wrestled each other or if they are tied in “Head to Head” competition, then:

### III. Number of Series Tournaments Competed:

- a. Timmy and Dave have 16 points.
- b. Timmy wrestled in 5 tournaments to Dave’s 4.
- c. Timmy Wins

### IV. Highest Placements:

- a. Timmy placed 1st in 3 tournaments.
- b. Dave placed 1st in 2 tournaments.
- c. Timmy wins.

V. If Wrestlers are still tied after the above criteria has been satisfied, a Best of 3 challenge match will be wrestled at a tournament prior to Kids State or at a location to be determined.

## Additional Information:

- Wrestlers can participate in 2 weight classes and win a Hammer Series Trophy for each weight class.
- Points earned for the weight class that you wrestle in are not transferable to another age/weight class.
- Points will not be combined from one weight class to another weight

# 2023 Fall Business Meeting

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## **NEW THIS SEASON** **FOLKSTYLE PIN RATING** **AWARD**

USA Wrestling developed the Pin Rating system and ranks wrestlers based on how many matches they have won and who they have defeated. Team GA will award wrestlers at the end of the Folkstyle Season who have achieved the highest Pin Rating in his or her respective Age Groups. We will also be rewarding the wrestler who has demonstrated significant improvement over the Folkstyle Season and the highest overall Pin Rating individual wrestler at the end of the Folkstyle Season. The State Qualifiers will mark the last tournament for which Pin Ratings will be counted. These awards will be given out at the Kids State Tournament.

# 2023 Fall Business Meeting

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## **NEW THIS SEASON**

### **FOLKSTYLE PIN RATING AWARD**

Eligibility for the Pin Rating Awards:

- Wrestlers must have wrestled in at least 3 Team GA USA Open tournaments in the current Folkstyle Season.
- To receive the Most Improved Pin Rating Award, a wrestler must at least be in his/her second year of active competition.

Awards:

6U – Highest Pin Rating

8U - Highest Pin Rating

10U - Highest Pin Rating

12U – Highest Pin Rating

14U – Highest Pin Rating

Most Improved Pin Rating

Highest Overall Pin Rating

# 2023 Fall Business Meeting

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## **NEW THIS SEASON**

### **OUTSTANDING WRESTLER AWARDS**

**Every Open Tournament will have an Outstanding Wrestler Award this season.**

**Team Georgia will provide trophies but the tournament host may choose to provide their own awards.**

**Each age group will receive an award.  
Each tournament director will take a picture awarding the Trophy. All pictures will be posted on social media and  
In our weekly newsletter.**

# 2023 Fall Business Meeting

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## Interesting in helping out?

**Team Georgia has a new program this season to help assist tournament directors with tournaments. We are training pairers to be onsite. Will train to run tournaments, troubleshoot and make changes where necessary. Know someone interested?**

**Contact [Stu@teamgawrestling.org](mailto:Stu@teamgawrestling.org)**

# 2023 Fall Business Meeting

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**2023-2024**

**Team Georgia**

**USA Wrestling**

**Schedule**



# 2023 Fall Business Meeting

## Schedule Page 1 of 2

| Team Georgia USA Wrestling<br>2023-24 Folkstyle Tournament Schedule |                               |                       |          |          |
|---|-------------------------------|-----------------------|----------|----------|
| Date  | Event Name                    | Location              | Type     | County   |
| <b>OCTOBER (Pre-Season)</b>   |                               |                       |          |          |
| Sunday, Oct. 1, 2023  | Warhill Beach Brawl           | Lake Lanier           | Open     | Dawson   |
| <b>NOVEMBER</b>   |                               |                       |          |          |
| Saturday, Nov. 18, 2023   | Etowah Eagle Tournament       | Etowah                | Open     | Cherokee |
| Sunday, Nov. 19, 2023   | Social Circle                 | Social Circle         | 1st Year | Walton   |
| Saturday, Nov. 25, 2023   | Parkview Thanksgiving Classic | Parkview High School  | Open     | Gwinnett |
| Sunday, Nov. 26, 2023   | OPEN DATE                     |                       |          |          |
| <b>DECEMBER</b>   |                               |                       |          |          |
| Saturday, Dec. 2, 2023  | Chestatee Open                | Chestatee High School | Open     | Hall     |
| Sunday, Dec. 3, 2023  | Life 1st year                 | Life University       | 1st Year | Cobb     |
| Sunday, Dec. 3, 2023  | War Eagle                     | South Forsyth HS      | 1st Year | Forsyth  |
| Saturday, Dec. 9, 2023  | Darlington School             | Darlington School     | Open     | Floyd    |
| Sunday, Dec. 10, 2023   | Darlington School             | Darlington School     | 1st Year | Floyd    |
| Saturday, Dec. 16, 2023   | Creekview                     | Creekview High School | Open     | Cherokee |
| Sunday, Dec. 17, 2023   | Creekview                     | Creekview High School | 1st Year | Cherokee |
| Sunday, Dec. 17, 2023   | Oconee Takedown               | Oconee High School    | 1st Year | Oconee   |
| Saturday, Dec. 30, 2023   | Lumpkin                       | Lumpkin               | Open     | Lumpkin  |
| Sunday, Dec 31st 2023   | Lumpkin                       | Lumpkin               | 1st Year | Hall     |

# 2023 Fall Business Meeting



| <b>JANUARY</b>           |                                  |   |               |           |
|--------------------------|----------------------------------|---|---------------|-----------|
| Saturday, Jan. 6, 2024   | South GA Classic                 | Valdosta High School                      | Open          | Lowndes   |
| Saturday, Jan. 6, 2024   | Cambridge Bear Stampede Open     | Cambridge high school                     | Open          | Fulton    |
| Sunday, Jan. 7, 2024     | Saint Francis King of the Castle | Saint Francis High School                 | 1st Year      | Fulton    |
| Saturday, Jan. 13, 2024  | John Wayne Corcoran              | Dawson County High School                 | 1st Year      | Dawson    |
| Saturday, Jan. 13, 2024  | All American Slam                | Paulding County High School               | Open          | Paulding  |
| Sunday, Jan. 14, 2024    | Pat Noll                         | Paulding County High School               | 1st Year      | Paulding  |
| Sunday, Jan. 14, 2024    | John Wayne Corcoran Open         | Dawson County High School                 | Open          | Dawson    |
| Saturday, Jan. 20, 2024  | OPEN DATE                        |   |               |           |
| Sunday, Jan. 21, 2024    | Mountain View                    | Mountain View High School                 | 1st Year      | Gwinnett  |
| Sunday, Jan. 21, 2024    | Walton Raider Classic            | Walton High School                        | 1st Year      | Cobb      |
| Saturday, Jan. 27, 2024  | SGAC Devil Dog Challenge         | Georgia National Fairgrounds<br>Perry, GA | Open/1st Year | Houston   |
| Sunday, Jan. 28, 2024    | ES / MS STATE DUALS              | Georgia National Fairgrounds<br>Perry, GA | Open          | Houston   |
| <b>FEBRUARY</b>          |                                  |   |               |           |
| Sunday, Feb. 4, 2024     | River Ridge Open                 | River Ridge High School                   | Open          | Cherokee  |
| Sunday, Feb. 4, 2024     | Robert Horton Memorial           |   | Open/1st Year | Muscogee  |
| Sunday, Feb. 4, 2024     | 706 OR North Forsyth (Name TBD)  | North Forsyth                             | 1st Year      | Forsyth   |
| Sunday, Feb. 11, 2024    | Lumpkin Open                     | Lumpkin                                   | Open          | Hall      |
| Sunday, Feb. 11, 2024    | Life 1st year                    | Life University                           | 1st Year      | Cobb      |
| Sunday, Feb. 18, 2024    | Mean Streak Open                 | Dawson County High School                 | Open          | Dawson    |
| Saturday, Feb. 24, 2024  | STATE QUALIFIER                  | NEED A SOUTH LOCATION                     | Open          |           |
| Saturday, Feb. 24, 2024  | STATE QUALIFIER                  | Ridgeland                                 | Open          | Chattooga |
| Saturday, Feb. 24, 2024  | STATE QUALIFIER                  | Paulding County High School               | Open          | Paulding  |
| Saturday, Feb. 24, 2024  | STATE QUALIFIER                  | North Hall High School                    | Open          | Hall      |
| Sunday, Feb. 25, 2024    | FRESHMEN STATE                   | North Hall High School                    | Open          | Hall      |
| Sat-Sun, March 2-3, 2024 | KIDS / GIRLS STATE/BEGINNER BASH | Georgia National Fairgrounds<br>Perry, GA | Open          | Houston   |

# 2023 Fall Business Meeting

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**GRAND PRIZE**

**FOR TOURNAMENT DIRECTORS**

**MUST BE PRESENT TO WIN**

**Press enter to see the  
GRAND PRIZE**

# 2023 Fall Business Meeting



**UP TO \$500 REIMBURSEMENT FOR  
YOUR USA TOURNAMENT MEDALS**

## **GRAND PRIZE**

**SEPTEMBER 23, 2023**

**FALL MEETING GRAND PRIZE  
WINNER**

**CONTACT JESSICA**

**TREASURER**

**@TEAMGAWRESTLING.ORG**

**TEAM GEORGIA IS OFFERING UP TO \$500 TO BE PAID TOWARDS  
TEAM GEORGIA TOURNAMENT MEDALS. RECEIPTS MUST BE  
TURNED IN NO LATER THAN 30 POST TOURNAMENT. IF WINNER IS  
A HAMMER SERIES HOST, PLEASE EMAIL JESSICA BEFORE YOUR  
TOURNAMENT. MUST BE USED IN THE 2023-2024 SEASON**

*SIGNED: JESSICA PARENT*

# 2023 Fall Business Meeting

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**Grand Prize Winner: Your certificate will be emailed to you this week.**

**Thank you for hosting this season!**

# 2023 Fall Business Meeting

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## **New Proposals**

# 2023 Fall Business Meeting

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## Proposal #1: Bylaws – Executive Board

The Team Georgia board requests to make the following changes to the bylaws to keep the bylaws in line with the current wrestling needs.

5.5.7. Women's Wrestling Liaison – **Women's Director** The Women's Wrestling Liaison shall work to develop and grow Women's wrestling at all levels of the organization. This position shall endeavor to work with the state high school association(s) to develop Women's programs at the high school level, and ensure that Georgia women's wrestling is represented at all national USA National Women's Wrestling events.

6.5.2. The Women's Director - The Women's Director must have been involved with G. A. W. A. activities for a minimum of two consecutive years. **Requesting removal of this position. It is a duplicate. As mentioned prior, The Women's Director is a USA position that TGA has previously called the Women's Liaison. We want to change verbiage to be in line with USA Wrestling. Currently, the two positions are the same.**

# 2023 Fall Business Meeting

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6.5.7. The Travel Director – The Travel Director must have been involved with G.A.W.A. activities for a minimum of two consecutive years. The Travel Director will work directly under the treasurer planning the travel budget and making travel arrangements. This is an addition to the current list of directors.

6.5.8. The I.T. Director – The I.T. Director must have been involved with G.A.W.A. activities for a minimum of two consecutive years. The I.T. director will oversee the computers, monitors, software, streaming software etc. The I.T. Director will answer questions and assist tournament directors to make sure we are able to run tournaments electronically. This is an addition to the current list of directors.

# 2023 Fall Business Meeting

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6.5.9. The Equipment Director – The Equipment Director must have been involved with G.A.W.A. activities for a minimum of two consecutive years. The Equipment Director will oversee all equipment including but not limited to trailers, mats, computers, monitors, stands, coolers, signage, etc. An inventory and knowledge of all inventory is required. This is an addition to the current list of directors.

6.5.10. The Volunteer Director – The Volunteer Director must have been involved with G.A.W.A. activities for a minimum of two consecutive years. The Equipment Director will get volunteers for all Team Georgia Events including but not limited to Kid’s State, Freestyle and Greco State, Freshman/Girls State or any other event hosted by Team Georgia. This is an addition to the current list of directors.

# 2023 Fall Business Meeting

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Proposal #2: Jason Griner/Donovan Panone - - State Seeding

As noted, it is proposed that Megas will not be used for state seeding and to use the new USAW PIN system.

Based on the Elo rating system, the PIN system factors in historical and current data of wins and losses and pulls from both Flowrestling & Trackwrestling data.

- Beat people higher rated, you gain more points than beating someone lower rated.
- Lose to someone lower rated, you lose more points than losing to someone higher rated.
- Forfeits are not factored in.

# 2023 Fall Business Meeting

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Proposal #3: Ryan Cooley - Shorten season, Run State same weekend as high school on Sunday only.

Shorten the season running youth states as a 1 day tournament (open only). Ideally we would do this in the same venue as the GHSA states - this works in Macon if we also get the ballroom GHSA used as a warmup area. If we cannot get the same venue we use a nearby venue (i.e. states are in Macon and youth states are in Perry), and keep all of the refs in town for an extra day to do the youth states.

Novice wrestlers can do a championship event earlier in the season, and then move on to participate in the open qualifier

All of this depends on the GHSA, according to Bud, it is possible the HS Season sees some changes including moving the state tournament away from Macon. If this happens Team GA would obviously have to adjust, but here is how the schedule could have looked if we did it this year -

# 2023 Fall Business Meeting



| Weekend (Saturday date) | High School     | Youth   |
|-------------------------|-----------------|---|
| Jan 7                   | Area duals      |   |
| Jan 14                  | Sectional duals | Novice Championships event possibly paired with youth state duals (Sunday/Monday-MLK Day) |
| Jan 21                  | State duals     |   |
| Jan 28                  | off             | Youth State Qualifiers (open only)  |
| Feb 4                   | Area            |   |
| Feb 11                  | Sectionals      |   |
| Feb 18                  | GHSA States     | Youth States (Sunday only)  |

2023 Fall Business Meeting

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**One LAST  
Drawing  
Final Door Prize**

# 2023 Fall Business Meeting

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## **New Business**

# 2023 Fall Business Meeting

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**ADJOURN!!**

**Thank you for attending!!  
We look forward to a great  
season!**