

# MAGFA Board Meeting 1/22/2025

- I. **OPEN/CALL TO ORDER:** Marty - 7:03
- II. **SECRETARY MINUTES:** December's minutes are posted to website
- III. **TREASURER'S REPORT:** Katie - player fees have been coming in. On track and looking good for the year. Made \$800 last year from Profinium's "give back" program but looking to invest money that was going to be used for shed. Marty motion to put \$60k in CD. Brenda amended the motion to invest in a CD or money market account, depending on what makes financial sense. Katie will check around to see who has the best deal. Dan 2nd - all voted in favor - PASSED
- IV. **OLD BUSINESS:**
  - a. JJ Helget was voted as a new board member on 12/23/24
  - b. 2 iPads and Squares were purchased to increase our concession sales and sale of other items. Eric, Steph and Marty have been inputting information. Need product to build before getting started. Will take time but will be good to have. Keeps track of transactions and purchasing history.
  - c. **Office confirmation vote - VP position - need to finalize discussions.** Jamie discussed by-laws and extensive discussions had last year to clean them up. Discussions continued regarding by-laws and making sure things are being followed and done correctly. Marty will stay on as President and equipment manager - will have tiebreaker vote only. Craig motion - Brenda and Ryan 2nd - all in favor - PASSED. Voting for officers will be done at the meetings - not online. If done online, what is the timeline? Decided on 24 hours before passing a vote. Discussions continued regarding officers.  
Positions voted: Marty (President), Ryan (VP), Brenda (Treasurer), Kelly A (Secretary) - Ryan A motioned - Mike 2nd - everyone voted yes - PASS
  - d. **Committee assignments - Committee assignments were reviewed.** Hall of Fame Banquet - hasn't been done for some time. Would like to continue discussions. Phil will do field scheduling and get to Claudia. Travel Chair: Ryan K Lil' Peppers Chair: Brenda SSL Chair: Kelly A Coaches Development: Need someone Sponsorship: Eric
- V. **NEW BUSINESS:**
  - a. **March tryout schedule - Grace is available to help.** Registration for 8u/10u travel, SSL, and Lil' Peppers will open as soon as a tryout schedule is nailed down. Can get in there at 9:30. Doors open at 10:00. Tryouts will start at 11:00 to allow for player check-ins and registrations. SSL players at 12:00. Uniforms will be available to try on. Should state on website and put a message out about how teams will be formed: no A/B teams - keep them as even as can be? Younger teams vs. older teams will be used as a guideline? If there is a younger player that shines above the rest, could be put on the older team? Travel committee has discretion to move players if there is a need? Top Bottom vs. equal teams: 3rd team will be developmental. Brenda motioned to form 10u teams as top team, bottom team, 3rd team would be developmental.

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Votes "yes" for top scores/next 12 on 2nd team/3rd developmental: Brenda, Ryan A, JJ, Dan, Kelly, Ryan K - PASSED

Votes "Yes" for even teams: Kelly A, Eric, Jamie, Craig, Mike

After numerous discussions and a vote, 10u teams will be formed with players with top scores being put on 1st team, next 12 scores being put on 2nd team, if enough players for a 3rd team, it will be a developmental team with players with lowest tryout scores. 8's will be even.

- b. Announce that there will no longer be an 8u Lil' Peppers but rather 8u SSL? 8u SSL has jamboree. No need to announce separately.
- c. Tournament sponsorship - start talking to businesses to get sponsorships. Eric has had discussions with Sign Pro about doing yard signs, etc. - they will get back regarding pricing. We need signage for our sponsors. The City is having discussions regarding signage and bonding. Currently, we can put them up but have to be taken down.
- d. Bethany plan - we have a list of dates they gave us. A lot of dates are weekends. We will pick some and do "open dome" - 2 a month at minimum. Bethany charges \$125 an hour. Teams will also have assigned dates for practices at least once. We will take full advantage of the dates that they've given us. Open times will be promoted to families.
- e. Coaches clinic - Sean Hall did a clinic for us last year - need to find someone who would be interested in coming in and talking to SSL coaches. Marty will research to try and find someone local - St. Thomas, MSU, etc. Will be mandatory for SSL coaches, travel is optional. Will also be open to out-of-towners. Would Dan Nessler be willing?
- f. SSL Uniforms - who would like to be in charge of designing? It would be nice to have samples available to be tried on at tryouts on March 2nd. - Kelly A and Brenda will work together. Get back to 1 cutoff and 1 t-shirt. Will utilize UTE.
- g. 8u/10u coaches - we have some applicants. Need to decide on coaches soon so they can be at tryouts on March 2nd. - Send out another email looking for coaches and then the travel committee needs to interview. We need coaches decided by tryouts.
- h. Batter Up Mankato (Moondogs - May 4th) Anyone like to work it? - will bypass this year as our teams will already be formed.
- i. New idea for payments - do we need to change how we do this? Parents pay the first payment of \$350 before tryouts and if you're put on a team, and decide to leave, we keep the first payment? - Square can be used for payments at tryouts. Sports engine charges 3.15% plus \$1.25 per transaction. Square is much cheaper. Do a tryout fee that is non-refundable and then have a certain percentage due up front. Balance due by a certain date. Will try and get away from checks. 60/30/10 split of fees. Will discuss more for older tryouts in August.
- j. Would it be beneficial to collect payments using Square or some other online service to eliminate chasing payments - Ryan Kapsner 2.6% on every dollar spent. Ex. \$138,000 in fees would be \$3,500 in fees. Could increase player fees slightly to absorb some of the fees but still would be cheaper than organization absorbing Sports Engine fees.

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Another way to try and get away from checks and chasing money. Going towards online payments only. Ryan K motion to make credit card only for 8u/10u, SSL, Lil Peppers and going forward - 2nd Craig. All vote yes - PASSED. Still bring a check for volunteer hours.

- k. Online field set-up needs to be to the city by February 1st! - Marty will contact the City. Tell them Monday-Friday 5:00-8:00 starting April 1st. Will confirm if we can use Bethany's old field as well for a practice field. Plan to have Tourtellotte this year.
- l. Peppers Nationals team playing in the Classic - do we charge them? We may not have charged them last year - there is a 16u nationals team that wants to play in the Classic. Would like to put on a clinic to offset the fee. Possibly have them run the Lil' Peppers clinic. 18u team maybe does the same thing and then we waive their fee as well. Will discuss further. Craig motioned for 16u/18u nationals teams put two Lil' Peppers clinics and get fees waived for Peppers Classic - Brenda 2nd - all voted - PASSED
- m. Habaneros - Walker, Noah and Brandon - discussed partnership between Peppers and Habaneros. New concepts: opening ceremony on Thursday, July 3rd prior to the Peppers Classic. Players get free ticket, gates open early, parade on the field honoring each team, reduced rate for parents, a night dedicated to the teams coming into Mankato, possible home run derby. Other concepts: Habaneros Kids Club - 6 select dates, flex plan and discounted tickets for parents, free to 12 and under, 8-10 is the typical age demographic but could also discuss opening to older players. Habaneros Summer Camps - coaches and players facilitate, 2 camps (1 in June and 1 in July), 2-day camps, \$50 per attendant, free ticket on the second date to the game, tied into the season finale, 12 and under is the typical age; however, no age restriction. Peppers in the Park - will decide on the date. SSL night - get players from surrounding communities involved as well. Habaneros want to set up booths at our tournaments to sell tickets. Would they let us have the dog pound and sell tickets to that?
- n. 12u Jacobs - parents have stepped up to help coach in her absence. Maybe move her up to 14u next year so the season starts a little later. Ryan K, Marty and other board members are willing to help where needed with coaching to get the team started. Board agrees to do league - at least 1 night a week - Big West B.
- o. February pitching/catching clinics with Hannah and Sailor - may have to look at the dome as there aren't any nights during the week. Sailor has practice with MSU. We'll look at dates and see what we can find.
- p. Bryn from Bethany - will meet with Marty next week to discuss assistant coaching on his team.

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**ADJOURNMENT: 9:32 p.m. Brenda motion - Mike 2nd**

Craig Bode	X
Ryan Kapsner	X
Marty Ray	X
Kelly Terrell	X
Dan Grack	X
Warren Peterson	
Mike Kirchoff	X
Jamie Aanenson	X
Kelly Atchison	X
Brenda Stevermer	X
Ryan Altmann	X
Grant Poehler	
Eric Davis	X
JJ Helget	X
Katie Faugstad	X
Ashley Staunton	X
Phil Tostenson	