



Woodbury Area Hockey Club
Monthly Meeting of Board of Directors
May 20, 2019
HealthEast Sports Center - 2nd Floor Conference Room

Roll Call

Meeting called to order at 8:05 p.m.

Board Members in Attendance: Ryan Warner, Tom Och, Ron Tarlton, Nick Nyhus, Afton Hartung, Scott Szybatka, Matt Shillings, Dan Kraft, Bill Kulesa, Tim O'Connor.

Board Members Absent: Dan Weinmeyer

Other Attendees: Amy Vasterling-Charitable Gambling Manager and Lonie Nelson-Administrator, Brandy Kane-Kane's Catering (WAHC Hockey Mom and 2018-19 SQ A Team Sponsor)

Special Recognition & Thank You to our 2018-19 Team Sponsors

The Board recognized and thanked our 2018-19 Team Sponsors with a commemorative custom jersey (special thank you to Tony Fisher-K1 for the design and special production run) and team photo.

Kane's Catering (SQ A)

Warner's Outdoor Solutions (12UA, 10UB, 8U-Gold)

Randstad (10U B)

We hope to recognize and thank the following sponsors at our future Board meetings

Strauss (Mite 3, Girls 6U/8U and Intro)

Endless Possibilities Remodeling & Decks – Matt Schumi

Eye Kandy Graphix – Steve & Holly Herrig

Approval of Board Minutes

The Minutes of the March 18, 2019 Board of Directors meeting and the Minutes of the Annual Meeting of Directors on April 20, 2018 were reviewed and approved.

Charitable Gambling Report

Gambling Report Review for the Period Ending April 30, 2019

The actual expenses for the month of April 2019 of \$28,428.46 were reviewed to the estimated expenses of \$33,855.50. The variance is in the *Combined Receipts Tax* which we budgeted at \$17,000 and actual cam in at just under \$14,000. *we* Actual expenses for April were approved. Dan Kraft motioned, Bill Kulesa seconded it, All In favor. Motion Passed. The estimated allowable expenses for June 2019 of \$32,648 and estimated lawful purpose expenditure of *up to* \$500 for professional disposal-destruction/shredding of old games) were reviewed and approved. The Board also discussed and authorized a \$20,000 donation to make a prepayment on 2019-20 game socks for our Squirt/10U & above players as we have done for the past several seasons. Dan Kraft motioned, Scott Szybatka seconded it, All In favor. Motion Passed.

Checking account balance at April 30, 2019 is \$30,835.51.

Financial Review

Management accounts for fiscal year end 4/30/2019 were reviewed. YTD Net Income is \$77,711 and our cash register balance is \$507,000. We budget to breakeven each season. The favorable variance in at 4/30/2019 reflects the additional gambling donations / payments of our ice bills.

It was noted that at 4/30/2019 we have \$8,030 in outstanding player fees, \$3,000 in outstanding sponsorships and \$500 due from Medtronic volunteer grant match that we expect to collect in the next few months. We also have \$15,000 recorded as a payable to OS Training (\$14,300 invoice received after 4/30) and Strauss (\$700 for our sponsor thank you jerseys).

CASH	\$ 450,386.00
Certificate of Deposit	\$ 57,428.00
REGISTER BALANCE at 4/30/2019	\$ 507,814.00
RECEIVABLES (Sponsor / Player Fees / Grant Match)	\$ 11,530.00
PAYABLES (OS/Strauss)	\$ 15,000.00

New Business

2019-20 Season Calendar – Preliminary Build out

Board reviewed D. Kraft updates to the preliminary tryout date ranges and preseason camp dates as initially presented in email by L. Nelson. All tryouts will conclude prior to MEA (except 15U, JrGold and 8&Under assessments). Scott S. proposed moving the 15U tryouts to Nov 1-3, making 12U tryouts 4 days instead of 5. Further discussion continued in work session following board meeting.

2019-20 Projected Player (Skater & Goalie) Counts by level of player were reviewed. 2018-19 registered players were aged to the 2019-20 season level of play per the MN Hockey age guidelines.

	Goalies	Skaters	Total
JGOLD	4	30	34
BN	12	107	119
PW	9	103	112
SQ	12	102	114
15U	3	31	34
12U	4	43	47
10U	5	52	57
	<u>49</u>	<u>468</u>	<u>517</u>

8&Under	<u>263</u>
TOTAL PROJECTED 2019-20 (equal to PY)	<u>780</u>

For purposes of budgeting we will be conservative and assume the same player count as in the 2018-19 season. This assumes we will pick up the same number of new players (at the 8&Under level) that are aging out and/or expected to play high school.

2019-20 Projected `Team Counts & Team Designations Reviewed & Approved as follows with the exception of SQUIRTS which is pending a D8 determination. District 8 will be voting on allowing a B1 / B2 designation at both the Girls 10U and Squirt levels of play. If the B1/B2 is approved for Squirts, the Board agreed that our team structure would be 1-A, 2-B1, 2-B2, 3-C instead of the structure below.

INITIAL TEAM PROJECTIONS								
BN	7	AA	PW	7	AA	SQ	8	A
		A			A			A
		B1			B1			B
		B1			B1			B
		B2			B2			B
		C			B2			C
					C			C
								C
15U	2	A	12U	4	A	10U	5	A
		B			B			B1
					B			B1
					B			B2
								B2

2019-20 Jersey LOGO Redesign –

In an effort to help better promote the East Ridge High School hockey program identity, the Board approved a modification to our current WAHC Predator logo for use on our jerseys to include the 'East Ridge' name. Thank you to Amy Bjellos of Daly Designs, and a WAHC hockey mom for design options for the Board to review and consider. The approved logo re-design is referenced as #9 on the design sheet previously distributed by email to the Board

2019-20 Jersey Design: K1 ProLine-Lace Up design with modified jersey logo (see above)

The Board finalized approval of the K1 PROLINE *Lace-Up* jersey design for the 2019-20 season. It was noted that for our 8&Under teams we will have 3 primary colors (Black, Gold and White. NO ROYAL as this was difficult to differentiate from the black – except for levels with 4 teams, then a ROYAL jersey will be the 4th team color).

Intra Association Hockey Boundary Realignment Proposal

– To seek approval from MN Hockey for exception to Bylaw Article 5

Reports of Leadership Teams, Committees, and Board Members

Adjournment

The meeting was adjourned at 10:20 p.m.