2019/2020

Annual Report

Pirate Youth Athletic Association, Inc.

Sports Director: Melanie Ganschow

Incoming Sports Director: Mackenzie Schank

About

The Pirate Youth Athletic Association is a registered 501(c)3 non-profit organization that provides youth athletic opportunities for children in grades Pre-K through 8th in the Cochrane Fountain City School District. Athletic programs include Girls Volleyball, Football, Girls Basketball, and Boys Basketball. The association is made up of an all-volunteer board, paid employees, volunteer coaches, community volunteers, and the many children in the community that participate is our athletic programs.

Vision, Mission, and Values

Vision

The Pirate Youth Athletic Association aspires to be a true community asset that provides children in the Cochrane-Fountain City School District opportunities to participate in youth athletics that promote general health & fitness, fun, and teaches participants fundamental skills and important life lessons through sports.

Mission

Our mission is to provide high quality, well-organized, and affordable athletic programs for children in the Cochrane Fountain City School District. The goal is to create a community-based association that is sustainable and can be passed on for generations to come.

Values

- Sustainability
- Accountability
- Transparency
- Community
- Volunteerism
- Fun
- Family Oriented
- Teaching
- Integrity
- Teamwork
- Respect

Donations to the Community

Throughout the years PYAA has donated to Cochrane Fountain City School District for various projects that support athletic programs. The following are some of the items PYAA has donated in past years.

- 2014 $4,476.89 for Boys State Basketball Trip
- 2015 $4,000.00 for Volleyball Nets
- 2016 $1,819.50 for Middle School Gym Pad
- 2016 $1,000.00 for Wrestling Mats
- 2018 $6000.00 for Basketball Hoop Replacement Project

2019/2020 Season Highlights

- 69 youth athletes in grades 3-8 participated in Volleyball
- 30 youth athletes in grades 3-6 participated in Football Our 4th - 6th grade team played in the YMCA football league previously known as the Morrie Miller league.
- 92 youth athletes in grades 3-8 participated in Basketball
- Our 7th and 6th grade boys' team were invited to the state tournament, but it was cancelled due to the COVID-19.
- Our 8th/7th grade girls' basketball team was invited to the state tournament, but it was cancelled due to the COVID-19.
- Our 8th/7th grade girls' basketball team attended the top 32 tournament and placed 26th.
- Our 6th grade girls' basketball team attended the state tournament and placed 11th.
- Our 6th grade boys' basketball team attended the top 32 tournament and placed 1st.
- PYAA purchased new basketball and volleyball uniforms
- PYAA has reduced the fee structure to participate in youth athletics by as much as 50%.

Sponsors

We would like to thank our generous sponsors that financially supported the Pirate Youth Athletic Association over the last year. Without their contributions, we wouldn't be able to sustain the affordable athletic programs we offer.

Sponsors	
Alliance Bank	Midtown Foods
Brones Bike Shop	Midwest Repair & Towing
C-FC PTO	Minn City Detail
Cochrane Cooperative Telephone	Pirate Booster Club
Edina Realty	Southeast Technical
Engel Law Office	Suncrest Gardens
Fastenal	The Grove
Fountain City Ford	Universal Truck Equipment
Golden Frog	Waumandee State Bank
Graphic Image	WingDam Saloon
Itechra, Inc.	Wnuk Trucking
J&D Specialty	World Cup Coffee
La Crosse Milling	Midtown Foods

Board, Staff, and Volunteers

PYAA Board Members	
President	Mark Brone
Vice President	Hank Rollinger
Secretary	Shelli Brone
Treasurer	Ben Adank
Director	Jason Becker
Director	Hank Rollinger
Director	Heather Secrist
Director	Becki Weber
Active PYAA Members	
Football Lead	Ryan Auth
Volleyball Lead	Kristy Baures
Member	Tina Leverance
Member	Susan Henry
Member	Joe Holzer
Member	Nicki Adank
Member	Jim Weber
Member	Brad Lisowski
Member	Tom Gotzinger
Member	Angie Bambenek
Paid Coaches	
8th Boys Basketball	Tim Nelson
6th Girls Basketball	Craig Wolfe

Coaches	
3rd Girls Basketball	Annie Lisowski
4th Girls Basketball	Tom Gotzinger
5th Girls Basketball	Ben Holien
5th Girls Basketball	Nicole Hunger
Jr. High Girls Basketball	Ben Adank
Jr. High Girls Basketball	Jeff Mann
3rd & 4th Boys Basketball	Ben Adank
3rd & 4th Boys Basketball	Joe Holzer
3rd & 4th Boys Basketball	Jason Hunger
5th & 6th Boys Basketball	Mark Brone
5th & 6th Boys Basketball	Brad Lisowski
7th Boys Basketball	Jerry Skroch
3rd Volleyball	Annie Lisowski
4th Volleyball	Crystal Speltz
5th Volleyball	Nicole Hunger
6th Volleyball	Kristy Baures
7th Volleyball	Lisa Bork
7th Volleyball	Crystal Speltz
8th Volleyball	Heidi Lisowski
Football	8th Volleyball
Football	Ryan Auth
Football	Rick Kujak
Football	Brad Lisowski
Football	Steve Popp
Football	Joe Holzer

Account Balances

Pirate Youth Athletic Association
Balance Sheet
As of June 30, 2020

		Jun 30, 20
ASSETS		
Current Assets		
Checking/Savings		
PYAA General Checking		6,681.16
PYAA General Savings		20,595.73
Total Checking/Savings		27,276.89
Accounts Receivable		
Accounts Receivable		125.00
Total Accounts Receivable		125.00
Total Current Assets		27,401.89
TOTAL ASSETS		**27,401.89**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Payroll Liabilities		315.26
Total Other Current Liabilities		315.26
Total Current Liabilities		315.26
Total Liabilities		315.26
Equity		
Board Restricted Net Assets		
Basketball Program Account	296.58	
Denny Schmidtknecht Memorial	3,055.00	
Football Program Account	2,764.60	
Volleyball Program Account	2,942.85	
Total Board Restricted Net Assets		9,059.03
General Fund		21,682.55
Net Income		-3,654.95
Total Equity		27,086.63
TOTAL LIABILITIES & EQUITY		**27,401.89**

Profit and Loss Statements

Pirate Youth Athletic Association
Profit & Loss
July 2019 through June 2020

	Jul '19 - Jun 20
Ordinary Income/Expense	
Income	
Boys Basketball Program	9,848.14
Football	7,663.20
Fundraising	4,775.00
Girls Basketball Program	7,901.34
Investments	20.03
Volleyball Program	538.34
Total Income	30,746.05
Expense	
Boys Basketball	5,507.42
Football Program	6,304.43
Fundraising Expenses	1,158.00
Girls Basketball	6,111.89
Payroll Expenses	11,312.13
PYAA General Operating Expense	2,483.13
Volleyball	1,484.00
Wrestling	40.00
Total Expense	34,401.00
Net Ordinary Income	-3,654.95
Net Income	**-3,654.95**

Pirate Youth Athletic Association
Profit & Loss
July 2019 through June 2020

		Jul '19 - Jun 20
Ordinary Income/Expense		
Income		
Boys Basketball Program		
BB Participation Fees	2,860.79	
BB Tournament Proceeds	6,987.35	
Total Boys Basketball Program		9,848.14
Football		
FB Butter Braid Fundraising	5,706.00	
FB Participation Fees	1,593.20	
FB Uniforms	364.00	
Total Football		7,663.20
Fundraising		
Game Day Program		
Back Cover	2,400.00	
Inside Ad	2,375.00	
Total Game Day Program	4,775.00	
Total Fundraising		4,775.00
Girls Basketball Program		
GBB Participation Fees	3,557.40	
GBB Tournament Proceeds	4,343.94	
Total Girls Basketball Program		7,901.34
Investments		
Interest - Savings Account	20.03	
Total Investments		20.03
Volleyball Program		
VB Participation Fees	37.60	
VB Skills Camp	500.74	
Total Volleyball Program		538.34
Total Income		30,746.05
Expense		
Boys Basketball		
BB Coaches Training	45.00	
BB Host Tournament		
BB Concession Stand Supplies	2,275.92	
BB Game Officials	1,800.00	
Total BB Host Tournament	4,075.92	
BB Insurance		
BB 12U Insurance	142.00	
BB 13-15 Insurance	172.00	
Total BB Insurance	314.00	
BB League Fees		
BB 4th Grade League Fees	192.50	
BB 5th Grade League Fees	230.00	
BB 6th Grade League Fees	380.00	
BB 7th Grade League Fees	135.00	
BB 8th Grade League Fees	135.00	
BB WSICT State Tournament	0.00	
Total BB League Fees	1,072.50	
Total Boys Basketball		5,507.42

Pirate Youth Athletic Association
Profit & Loss
July 2019 through June 2020

		Jul '19 - Jun 20
Football Program		
FB Butter Braid Cost	3,381.00	
FB Coaches Training	15.00	
FB General Equipment	910.70	
FB Insurance	342.23	
FB League Fees	1,200.00	
FB Uniforms	455.50	
Total Football Program		6,304.43
Fundraising Expenses		
Game Day Programs	1,158.00	
Total Fundraising Expenses		1,158.00
Girls Basketball		
GBB Host Tournament		
GBB Concession Stand Supplies	2,216.89	
GBB Game Officials	1,200.00	
Total GBB Host Tournament	3,416.89	
GBB Insurance		
GBB 12U Insurance	284.00	
GBB 13-15 Insurance	86.00	
Total GBB Insurance	370.00	
GBB Leauge Fees		
GBB 3rd Grade League Fees	150.00	
GBB 4th Grade League Fees	150.00	
GBB 5th Grade League Fees	135.00	
GBB 6th Grade League Fees	380.00	
GBB 7th Grade League Fees	460.00	
GBB 8th Grade League Fees	360.00	
GBB WSICT State Tournament	690.00	
Total GBB Leauge Fees	2,325.00	
Total Girls Basketball		6,111.89
Payroll Expenses		11,312.13
PYAA General Operating Expense		
Board Meeting Expenses	121.06	
Coaches Background Checks	25.50	
Directors & Officers Insurance	305.00	
Federal & State Fees	20.00	
Marketing	868.50	
Storage	-39.93	
Website	700.00	
Workers Comp Insurance	483.00	
Total PYAA General Operating Expense		2,483.13
Volleyball		
VB Coaches Training	95.00	
VB Insurance		
VB 12U Insurance	213.00	
VB 13-15 Insurance	127.80	
Total VB Insurance	340.80	
VB Program Expenses		
VB Equipment	573.92	
VB Uniforms	474.28	
Total VB Program Expenses	1,048.20	
Total Volleyball		1,484.00

Pirate Youth Athletic Association
Profit & Loss
July 2019 through June 2020

	Jul '19 - Jun 20
Wrestling	
WR USA Card	40.00
Total Wrestling	40.00
Total Expense	34,401.00
Net Ordinary Income	-3,654.95
Net Income	**-3,654.95**

Check Register Report

6:08 AM
08/17/20
Accrual Basis

Pirate Youth Athletic Association
Vendors > Check Detail Report
July 2019 through June 2020

Date	Num	Name	Memo	Split	Amount
Jul '19 - Jun 20					
07/01/2019	1255	Mackenzie R Schank		-SPLIT-	-442.85
07/01/2019	1256	Melanie J Ganschow		-SPLIT-	-461.75
07/09/2019	1257	Player Athletics		VB Uniforms	-265.00
07/24/2019	1260	Mackenzie Schank Vendor		Storage	-25.07
08/01/2019	1259	Melanie J Ganschow		-SPLIT-	-461.75
08/01/2019	1258	Mackenzie R Schank		-SPLIT-	-442.85
08/07/2019	EFT	American Youth Football	Club Discounts for Sadle...	FB Insurance	-30.00
08/07/2019	EFT	Sadler & Company		FB Insurance	-312.23
08/21/2019	1261	Morrie Miller		FB League Fees	-1,200.00
08/25/2019	1263	Shelli Brone		Board Meeting Expenses	-25.00
08/26/2019	1266	Susan Henry		WR USA Card	-40.00
08/27/2019	1262	Chippewa Valley		FB General Equipment	-816.00
09/01/2019	1265	Melanie J Ganschow		-SPLIT-	-461.75
09/01/2019	1264	Mackenzie R Schank		-SPLIT-	-442.85
09/11/2019	1268	Joe Holzer		FB Coaches Training	-15.00
09/11/2019	1269	Wisconsin Department of Revenue		Federal & State Fees	-10.00
09/15/2019	1270	Ryan Auth		FB General Equipment	-94.70
09/15/2019	1271	Heather Secrist		BB Concession Stand Supplies	-114.59
09/18/2019	1267	Jay & Dee's Special T's		FB Uniforms	-455.50
09/20/2019	1272	Mark Brone		BB Coaches Training	-45.00
09/23/2019	EFT	Sports Facilities		Football Program Account	-269.89
09/23/2019	1273	Kittelson Marketing		FB Butter Braid Cost	-3,381.00
10/01/2019	1275	Melanie J Ganschow		-SPLIT-	-461.75
10/01/2019	1274	Mackenzie R Schank		-SPLIT-	-442.85
10/03/2019	EFT	SportsEngine		Coaches Background Checks	-25.50
10/09/2019	EFT	Supreme Graphics		Game Day Programs	-305.00
10/17/2019	1401	Midtown Foods		GBB Concession Stand Supp...	-231.17
10/29/2019	1402	Melanie J Ganschow		-SPLIT-	-461.75
11/04/2019	1403	WSICT		GBB WSICT State Tournament	-345.00
11/04/2019	1405	WSICT		BB WSICT State Tournament	-345.00
11/05/2019	1404	Nicki Adank		Basketball Program Account	-2,305.14
11/13/2019	1406	Midtown Foods		Board Meeting Expenses	-12.71
11/21/2019	1407	WSICT		BB WSICT State Tournament	-345.00
11/27/2019	1408	GNBL		-SPLIT-	-2,312.50
12/01/2019	1409	Melanie J Ganschow		-SPLIT-	-461.75
12/06/2019	CC	Vision Design		Marketing	-600.00
12/08/2019	1410	Shelli Brone		Board Meeting Expenses	-43.38
12/08/2019	CC	Markel Corp		Workers Comp Insurance	-482.00
12/09/2019	EFT	Supreme Graphics		Game Day Programs	-853.00
12/10/2019	EFT	Markel Corp		Workers Comp Insurance	-482.00
12/13/2019	1411	Midtown Foods		Board Meeting Expenses	-18.47
01/01/2020	1412	Craig M Wolfe		-SPLIT-	-442.85
01/01/2020	1413	Melanie J Ganschow		-SPLIT-	-461.75
01/02/2020	1414	WSICT		GBB WSICT State Tournament	-345.00
01/02/2020	1415	WSICT		GBB WSICT State Tournament	-345.00
01/03/2020	EFT	Sam's Club		-SPLIT-	-1,613.20
01/03/2020	EFT	Sadler & Company		-SPLIT-	-1,329.80
01/07/2020	1416	Heather Secrist		-SPLIT-	-220.92
01/08/2020	1417	MCC		General Fund	-2,815.80
01/09/2020	1419	Kristy Baures		VB Coaches Training	-35.00
01/09/2020	1418	C-FC PTO		-SPLIT-	-752.34
01/10/2020	Cash	Withdrawl		-SPLIT-	-1,740.00
01/12/2020	1420	Insty Prints		BB Concession Stand Supplies	-22.06
01/12/2020	1421	Downtown Meat Market		BB Concession Stand Supplies	-111.00
01/12/2020	1422	Heather Secrist		-SPLIT-	-77.06
01/13/2020	CC	Sam's Club		-SPLIT-	-26.94
01/13/2020	CC	Sam's Club		-SPLIT-	-22.14
01/16/2020	1423	MCC		Volleyball Program Account	-3,438.00
01/16/2020	1424	Mark Brone		Board Meeting Expenses	-21.50
01/16/2020	1425	Print House		Marketing	-243.50
01/23/2020	1428	YMCA		-SPLIT-	-300.00
01/24/2020	EFT	Withdrawl		-SPLIT-	-1,740.00
01/26/2020	EFT	Sam's Club		-SPLIT-	-19.94
01/30/2020	EFT	Wisconsin Department of Financial		Federal & State Fees	-10.00
01/31/2020	EFT	Withdrawl		-SPLIT-	-1,740.00
02/01/2020	1426	Melanie J Ganschow		-SPLIT-	-461.75
02/01/2020	1427	Rebecca Weber		-SPLIT-	-133.52

6:08 AM
08/17/20
Accrual Basis

Pirate Youth Athletic Association
Vendors > Check Detail Report
July 2019 through June 2020

Date	Num	Name	Memo	Split	Amount
02/01/2020	1429	Timothy R Nelson		-SPLIT-	-461.75
02/07/2020	1430	Midtown Foods		-SPLIT-	-508.67
02/07/2020	EFT	Withdrawl		-SPLIT-	-1,740.00
02/09/2020	1431	Insty Prints		BB Concession Stand Supplies	-15.03
02/10/2020	1432	Suncrest Gardens		-SPLIT-	-99.89
02/13/2020	1433	C-FC PTO		-SPLIT-	-122.14
02/14/2020	Withd...	Withdrawl		-SPLIT-	-1,740.00
02/20/2020	1434	Shelli Brone		Marketing	-25.00
02/20/2020	1435	Tara Marty		VB Coaches Training	-20.00
02/20/2020	1436	Heidi Lisowski		VB Coaches Training	-40.00
02/20/2020	1437	Kristy Baures		VB Equipment	-573.92
03/01/2020	1438	Craig M Wolfe		-SPLIT-	-442.85
03/01/2020	1439	Melanie J Ganschow		-SPLIT-	-461.75
03/01/2020	1440	Rebecca Weber		-SPLIT-	-133.53
03/01/2020	1441	Timothy R Nelson		-SPLIT-	-461.75
03/09/2020	1442	Midtown Foods		-SPLIT-	-285.21
03/13/2020	1443	MCC		VB Uniforms	-329.28
03/13/2020	1444	Suncrest Gardens		BB Concession Stand Supplies	-13.51
03/18/2020	1445	GNBL		GBB 8th Grade League Fees	-95.00
03/29/2020	1448	Insty Prints		BB Concession Stand Supplies	-14.00
03/30/2020	EFT	Refund		VB Participation Fees	-882.20
04/01/2020	1446	Melanie J Ganschow		-SPLIT-	-441.75
04/01/2020	1447	Rebecca Weber		-SPLIT-	-133.52
04/07/2020	EFT	Refund		VB Participation Fees	-1,770.29
04/23/2020	1499	Downtown Meat Market		-SPLIT-	-223.00
05/01/2020	1450	Melanie J Ganschow		-SPLIT-	-441.75
06/01/2020	1376	Melanie J Ganschow		-SPLIT-	-441.75
06/01/2020	EFT	SportsEngine		Website	-700.00
Jul '19 - Jun 20					**-51,433.36**

Sales Report

Jul. 2019–Jun. 2020	
Sales	
Gross Sales	**$11,489.00**
Items	$11,489.00
Service Charges	$0.00
Returns	($17.00)
Discounts & Comps	($194.50)
Net Sales	**$11,277.50**
Taxes	$0.00
Tips	$0.00
Gift Card Sales	$0.00
Total Sales	**$11,277.50**

Payments	
Total Collected	**$11,277.50**
Cash	$11,019.00
Card	$258.50
Gift Card	$0.00
Other	$0.00
Fees	($12.21)
Net Total	**$11,265.29**

Category Sales Report

Jul. 2019–Jun. 2020

Category	Items Sold	Gross Sales
Uncategorized	5	$9.00
Admissions	1,013	$3,323.00
Donated Items	749	$695.50
Drinks	999	$1,863.00
Food	1,345	$3,769.00
Sides	1,067	$1,829.50
Total	**5,178**	**$11,489.00**

Item Sales Report

Jul. 2019–Jun. 2020

Item	SKU	Category	Unit	Items Sold	Units Sold	Gross Sales
Custom Amount		Uncategorized	ea	5	5	$9.00
No description			ea	5	5	$9.00
Adult Ticket		Admissions	ea	770	770	$3,080.00
Regular			ea	770	770	$3,080.00
Student Ticket		Admissions	ea	243	243	$243.00
Regular			ea	243	243	$243.00
Apple slices & caramel		Donated Items	ea	60	60	$60.00
Regular			ea	60	60	$60.00
Baked Goods		Donated Items	ea	279	279	$279.00
Regular			ea	279	279	$279.00
Banana/Cutie		Donated Items	ea	107	107	$53.50
Regular			ea	107	107	$53.50
Chocolate milk		Donated Items	ea	31	31	$31.00
Regular			ea	31	31	$31.00
Grapes/Apple		Donated Items	ea	162	162	$162.00
Regular			ea	162	162	$162.00
Veggies & Ranch		Donated Items	ea	110	110	$110.00
Regular			ea	110	110	$110.00
Coffee		Drinks	ea	90	90	$90.00
Total			**ea**	**5,178**	**5,178**	**$11,489.00**

Item	SKU	Category	Unit	Items Sold	Units Sold	Gross Sales
Regular			ea	90	90	$90.00
Gatorade		Drinks	ea	258	258	$516.00
Regular			ea	258	258	$516.00
Pickle Juice Pops		Drinks	ea	30	30	$15.00
Regular			ea	30	30	$15.00
Pop		Drinks	ea	411	411	$822.00
Regular			ea	411	411	$822.00
Water		Drinks	ea	210	210	$420.00
Regular			ea	210	210	$420.00
Buttered Noodles		Food	ea	127	127	$190.50
Regular			ea	127	127	$190.50
Chicken strips		Food	ea	97	97	$339.50
Regular			ea	97	97	$339.50
Hot Dog		Food	ea	401	401	$1,002.50
Regular			ea	401	401	$1,002.50
Pizza		Food	ea	429	429	$1,072.50
Regular			ea	429	429	$1,072.50
Walking Taco		Food	ea	291	291	$1,164.00
Regular			ea	291	291	$1,164.00
Beef Jerkey		Sides	ea	101	101	$202.00
Regular			ea	101	101	$202.00
Total			**ea**	**5,178**	**5,178**	**$11,489.00**

Item	SKU	Category	Unit	Items Sold	Units Sold	Gross Sales
Candy		Sides	ea	538	538	$807.00
Regular			ea	538	538	$807.00
Chips		Sides	ea	164	164	$164.00
Regular			ea	164	164	$164.00
Pickle		Sides	ea	74	74	$74.00
Regular			ea	74	74	$74.00
RB Float		Sides	ea	119	119	$357.00
Regular			ea	119	119	$357.00
Yogurt Parfait		Sides	ea	71	71	$225.50
Regular			ea	71	71	$225.50
Total			**ea**	**5,178**	**5,178**	**$11,489.00**