

DYHA Board of Directors – DYHA Annual Meeting

Meeting: 14 MAY 2019

Location: Dover Ice Arena: 110 Portland Ave, Dover NH

Attendance BOD Members: Mike Young, Jeremy Forest, Craig Croteau, Marc Behan, Dan Toland, Josh Hersey, Ron Siering,

Absent BOD Members: John Swartzendruber,

Others in attendance: John Obrien, Christopher McQuade, Erin Larsen, PJ Bandouvers, Carolyn Bandouvers, Neil Kelley, Ben Grigus, Rebecca Rohn, Bob Waters, Ray Terrell, Kathy Gilpatrick, Brian Grandin

Meeting to Order: 6:32 pm

Open Forum:

President (Jeremy Forest):

Presidents Report

Re unified all travel team players under one brand (Granite State Wild)

New Logo (with player feedback)

New Jerseys (with player feedback)

Names on Jerseys (with player feedback)

Increase in travel and house league is up 10%

First shift program in partnership with Bauer

2nd program in the country to partner with Bauer

60 new players introduced to hockey this season

All players get new gear

Players get to skate with UNH players

6 weeks of practices and games

Players get to move on to House League or travel program

USA Hockey development camp

6 players from DYHA attended the weekend camp

Fundraisers

Bingo had another great year

Thank You to Cathy and her husband for all their hard work and dedication to our program

Cathy Fitzpatrick

23rd Year with DYHA

Cathy

NEED VOLUNTEERS – CONTACT CATHY

Flexible schedules are available with discussion with

It is a commitment and needs to be thought of as a job
@ 18.00 / hour

Summer is a great time to do it before hockey starts

Thank You to Cathy for the support of DYHA this year!!!!

2nd Annual Golf Tournament

Another great fundraiser

Night at the Whit (UNH hockey game)

DYHA had highest attendance again this year with 230 tickets

UNH continue to support DYHA

Skate with First Shift

Northeast Passage sled

Skills Providers

Multiple quotes received by several providers

In contract negotiations with Stride Envy for next year

Focus on assisting coaches as well as player skill set

Presidents closure

DYHA is in a much better financial status

New Policies and Procedures

Updated Bylaws and Program Guide

Better documentation for the future

Financial stability has been a success to reduce the cost for several
younger age groups

Communications to members have improved tremendously

Having the new position of House league coordinator has been
successful

VP (Dan Toland):

Disciplinary hearing

1 Hearing resulted in discipline

Several other issues have resolved by coaches prior to the BOD being notified with positive
results

THANK YOU TO JEREMY FOREST (FOR 3 YEARS AS PRESIDENT) AND MARC BEHAN (AS 6 YEARS AS BOARD MEMBER AT LARGE AND VICE PRESIDENT). THE DEDICATION AND HARD WORK THAT BOTH THE OUT GOING MEMBERS HAVE DONE FOR OUR ORGANIZATION IS INSTRUMENTAL TO THE CURRENT STATUS OF OUR ORGANIZATION.

City of Dover Parks and Recreation gave Jeremy and Marc the Heylinger award for their dedication to the DOVER YOUTH HOCKEY ASSOCIATION

Treasurer (Josh Hersey)

First year on the Board and as Treasure with no children in the program

Treasures report income as of 5-14-19

	Available Balance	Todays Beginning Balance	Pending Transactions
Operating Checking	34,886.62	34,734.13	152.49
Bingo Checking	52,383.24	52,383.24	0.00
Bingo Rollover Acct	11,452.03	11,452.03	0.00
Scholarship Acct	9,557.27	9,557.27	0.00
Operations Savings	164,936.60	164,936.60	0.00
TOTAL	273,215.76		

Review of Annual Budget Summary Report

Annual Budget Summary (2019-2020 Season)

Below is a summary of the proposed DYHA budget for the 2019-2020 season. Numbers were estimated and calculated based on actuals from the 2017-2018 & 2018-2019 seasons, taken from DYHA Profit & Loss statements.

In addition, a comprehensive review of last year’s 2018-2019 DYHA Budget was completed, in comparison to last year’s annual financial statements.

Included within, are the budget numbers from last year’s 2018-2019 DYHA Budget and the 2018-2019 actuals.

We found that in previous years, the comprehensive review of our DYHA programs proved successful in budgeting accurately and operating a more efficient organization. As part of this year’s budget process, we again performed a comprehensive review of our programs financially and identified a number of other areas where we can better operate our programs.

Over the past two years, the DYHA Finance committee has determined it to be in our best interest organizationally to develop a full cost recovery method when budgeting our individual

programs. Ideally, all programs are budgeted so that they are recovering costs of operations, at a program by program level. However, for the upcoming budget year, we expect to see a loss within the Travel programs due to lower than anticipated participation rates, over the same number of travel teams.

There were two changes implemented in this year’s budget relating to Program income and non-program costs.

First, a line item was added to income for the prior year surplus application to current year tuition. Second, the Skills Provider line item was moved to the Wild non-program costs. This has no impact to player tuition, as it was added to the Wild non-program costs and then equally divided among the travel teams.

In review of the 2018-2019 actuals to budgeted, there are a few items to note:

- ☐ Uniform purchases were \$20K above plan due to one-time rebranding effort.

- ☐ Referee costs were \$8K above plan, mainly driven by an increase in games played. Approx. \$2K of this will be recoverable through the Dover Ice Arena for referee costs associated with the Bay State tourney.

- ☐ Tournament expenses were higher than planned due to inaccurate budgeting for post-season play for our travel teams. We have built in \$5K to this year’s budget for these costs.

- ☐ Other program income is \$16K less than plan, mainly driven by lower than expected team counts for the Heyliger tourney.

- ☐ Bingo had an exceptional year, netting \$88K in revenue for the organization. This continues to perform well beyond expectations.

In summary, the DYHA Board of Directors is pleased to announce that DYHA is in good health financially, and we have put in place policies that should help ensure that we stay that way for years to come. Close attention to the budget and the operations of our DYHA programs over the last couple years have allowed us to add services for both our Travel Hockey and House League programs. This was done while keeping Travel tuitions relatively level, and in 2019-2020, will result in Mite Development and House League tuition reductions. In addition, we have granted a salary increase of \$6K to our Director of Hockey Operations and added funds for newly established Development Director (\$18K) and Skills Provider (\$40K).

2019-2020 DYHA Budget Summary

Finally, of significant note, our budgeting efforts and progress surrounding fiscal responsibility, have allowed the DYHA Board of Directors to apply a fundraising surplus, from the 2018-2019 fiscal year, of \$30,000 towards the tuitions of our Travel and House League programs in the upcoming 2019-2020 season.

Please note: We would be happy to review additional details of our 2019-2020 DYHA Annual Budget individually, for any and all our programs upon member request.

Non-Programs (Overhead) (From		2019-2020 Budget	2018-2019 Budget	2018-2019 Actual	

Non-Program Summary)					
Non-Program Expense	DYHA Overhead				
	Finance	\$ (16,000)	\$ (10,500)	\$ (12,048)	
	DYHA Organization	\$ (2,800)	\$ (4,000)	\$ (2,695)	
	Office	\$ (2,772)	\$ (2,400)	\$ (2,539)	
	Employees	\$ (68,500)	\$ (45,600)	\$ (43,061)	Increase Director salary; Added Admin. Position
	misc expenses	\$ (8,200)	\$ (6,200)	\$ (5,272)	
	AR cleanup	\$ (3,000)	\$ (3,000)	\$ (2,497)	Unpaid tuition
	Fundraising expense				
	Granite State Wild Overhead				
	tuition discounts	\$ (16,625)	\$ (14,875)	\$ (16,084)	
	Leagues	\$ (15,000)	\$ (10,000)	\$ (7,890)	League dues
	Referees	\$ (2,900)	\$ (2,900)	\$ (1,791)	Referee In Chief and Referee Scheduling fees
	Skills Provider	\$ (40,000)	\$ -	\$ -	
	Coaching	\$ (6,500)	\$ (5,500)	\$ (7,001)	Clinic reimbursment , Coaching supplies
	Dover Stars Development Overhead (House League)				
	Employees	\$ (2,500)	\$ (5,000)	\$ -	
Total Non-Program Expenses		\$ (184,797)	\$ (109,975)	\$ (100,877)	
Non-Program Income/Fundraising	donations/grants	\$ 5,000	\$ 5,000	\$ -	
	fundraising	\$ 16,000	\$ 16,000	\$ 14,993	

Total Non-Program Income		\$ 21,000	\$ 21,000	\$ 14,993	
Programs		2019-2020 Budget	2018-2019 Budget	2018-2019 Actual	
Program Expense	Ice Rental	\$ (312,616)	\$ (312,163)	\$ (331,736)	Includes tryout ice
	Goalie skills	\$ (24,125)	\$ (56,831)	\$ (49,495)	Prior year included Premier Hockey, Puckstoppers, and off-ice supplement. 2019-2020 includes off-ice supplement'
	referree's/timeclock	\$ (24,455)	\$ (26,670)	\$ (34,110)	Current year increase driven by addtl games - Major/Minor playing GSL
	Uniforms	\$ (25,290)	\$ (35,210)	\$ (56,395)	Over budget due to rebranding. Planned loss
	Tournaments	\$ (32,250)	\$ (32,250)	\$ (39,515)	Actuals include post-season league tournaments, which is budgeted under league dues
Total Program Expenses		\$ (418,736)	\$ (463,124)	\$ (511,250)	
Program Income	Tuition Income	\$ 542,296	\$ 514,280	\$ 543,459	

Total Bingo Fundraising Revenue		\$ 39,475	\$ 38,995	\$ 88,364	
DYHA Budget Total w/ Bingo		\$ 41,038	\$ 62,076	\$ 68,979	

Secretary (Craig Croteau)

Web site is up to date with Meeting Minutes

Secretary Report
2018-2019 fiscal year

19 Bi weekly BOD meetings
1 annual meeting
1 Disciplinary Hearing

21 Meeting reports posted on the web site in bullet form with Monthly action items

0 By Law Revisions
0 Program Guide Revisions

Director of Hockey Ops (Mike Young)

15 travel teams -235 skates
4 House League Teams -
33 First Shift Program skates
Total 360 players

Next season should be about the same number of players and teams should be in same leagues

4 Championships won this year

Other BOD member business

None

Elections

Nominations for new DYHA BOD members (2 open positions)

Ben Grigus – Nominated by Dan Tolend – Accepted by Ben

John Obrien –Nominated by Marc Behan- Accepted by John

Both nominations are unopposed and are elected to the DYHA BOD for the 2019-2020 season

Next Meeting

Monday – June 3 @ 630 pm –

Dover North End Fire Station 262 Sixth Street

Bimonthly Meeting

Meeting Adjourned

730 pm