

BYHA Monthly Meeting Minutes
When: July 15th, 2024, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: ~~Brad Keogh, Jed Rohlf~~, Lindsay Axelrod, Jerry Anderson, Shannon Shutte, Neal Verhulst, Rick Japor, Chris Fore, and Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:01PM by Shannon Schutte

Motion made (Lindsay Axelrod), seconded by (Neal Verhulst) approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A –

The following motions were made between the June and July meetings:

- Motion made by Lindsay Axelrod to donate \$1000 to the Rum River Art Center, seconded by Shannon Schutte, motion passed.
- Motion made by Lindsay Axelrod to donate \$2500 to Blaine High School Marching Band, seconded by Chris Fore, motion passed.
- Motion made by Neal Verhulst to donate \$2000 to MN Warriors, seconded by Jed Rohlf, motion passed.
- Motion Made by Rick Japor to donate \$3000 Blaine High School Boys Hockey Golf Tournament Sponsorship, seconded by Shannon Schutte, motion passed.
- Motion made by Jed Rohlf to name Mike Addleman as the Bantam AA coach for the 2024-2025 hockey season, seconded by Lindsay Axelrod, motion passed.
- Motion made by Jed Rohlf to name Sean Kelley coach Bantam A for 2024-2025 season, seconded by Lindsay Axelrod, motion passed.

Motion made (Chris Fore) second (Neal Verhulst) to approve the June 17th, 2024, meeting minutes. Motion passed.

Treasurer's Report: Shannon Schutte – Total revenue for the month was \$130,786. This includes the May Charitable Gambling deposit of \$100,000. Due to a timing issue, \$20,000 was transferred back to the Lawful Gambling Account during the month. Registration income totaled \$4,557 for the month for Ice Dogs Summer, Summer Academy and Girls Summer Sunday programs. Tournament registration received during the month was \$18,000. Revenue was \$28,181 ahead of the same month last year primarily because the Association did not host any tournaments during the 23-24 season.

The June Charitable Gambling deposit has not yet been made.

Total expenditure for the month was \$91,422. Tournament registrations were the largest expense once again this month, accounting for \$70,146 of total expenses. Charitable donations of \$13,812 were made during the month.

Vice President's Report: Brad Keogh – Brad is working on all things SummerFest as that is coming up in two weeks and then preparing for tryouts and the season.

President's Report: Jeff Meister – No report

Open Forum: Donation Requests:

- A. Blaine High School Football - \$
- B. Broadway Golf Tournament Sponsorship – to be reviewed offline
- C. FastTrackerMN & Thumbs Up – to be reviewed offline (\$500)

D. 2024 Blaine Police Federation Charity Golf Classic – to be reviewed offline

Ice Scheduler: Kathy Brodzinski – No Update

Girls Traveling Coordinator: Jake Geisler – Sunday's looking good and excited to get the season started.

Boys Traveling Coordinator: OPEN – No Update

In-House Coordinator: Deni Sanders, Nicki Barry, and Joe Pritzkow –

Bengal Aces Coordinators: OPEN – No update

Goalie Coordinator: Jermaine Davis - No update

Coaching Coordinator: OPEN – No report

Manager Coordinator: Liz Literski – No report

Volunteer Coordinator: OPEN – No report

Registrar: Nancy M – registration for board, coaches, and volunteers is open and ready for us to go. Board and coordinators need to get everything completed by September 1st. Coaching clinics are now open on USA hockey, so coaches that need to get updated get signed up ASAP.

Recruitment & Retention Coordinator: Greg Schutte –

Girls High School Coordinator: – Heather Caven – looking at Girls Hockey Day on 11/09/2024, as that will also be youth night. The boosters will have a committee, still waiting for volunteers.

Boys High School Coordinator: Neal Verhulst – No report

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Bob Wilkerson – Goal is to have all sponsorships ready by the end of the month. Feeling a little behind, but just need to follow up with contacts.

Boys & Girls Tournament Coordinators: Julie Verhulst and Michelle Rein – No Update

Concussion Coordinator: OPEN – No update

Apparel Coordinator: Allie Hasling – No Updates

Communications and social media – Chris Fore and Katie Cady – No update

Tournament Coordinator (hosted) - Chris Fore – Prep work for the tournaments is done. Submitted to MN Hockey and hoping that once it is approved it will be on their website. Peewee C is full with a waitlist. Still only 4 teams for B2. Ref's are lined up and ready, looking to transition the tournament to

Girls Traveling Director: Neal V. reported – Tournaments are scheduled and hotels are figured out. Interested coaches need to start applying. Registration will open soon. Numbers for 10's and 12's are looking good, 15's will be worked on as high school teams figure out their needs. Tryout schedules are completed, looking for a tram for scrimmages.

Boys Traveling Director: Jed Rohlf reported – That he is finalizing tournaments. Need to find last tournament for a few teams. Navigating wait lists and invite only tournaments. 2 of 3 coach meetings have been held. Bantam AA and A coaches have been set and coaches have been made aware. The third meeting will be taking place soon. The tryout schedule finalized - thanks Rick! Need to get independent evaluators scheduled along with teams for tryout scrimmages. Finally, he has had some interest in the squirt coordinator - Nick Jacoby, Steve Minell, and Sam Ourada – he will connect with them soon.

In-House Director: Chris Fore reported that the biggest thing that he is working on is the jersey's. Specifically, sublimated jersey's for the Mite A's and 8U's. This will be a trial run. Sent out an email to get a Mite coaches committee together to help coaches especially for the D's, so that they have practice plans and such to help the season run smoothly. In-house evals will be the two weekends before MEA.

Equipment Director: Jerry Anderson reported that he is working through some goalie pad exchanges and equipment vouchers. There was a gap between him and Jason, so making sure he didn't have

Hockey Director: Rick J. reported that tryouts are scheduled to be completed a week early, because there are a lot of things happening at Fogerty. Pre-skates start September 6th for peewees and bantams and tryouts start on September 10th. Pre-tryout camp registration is open. Working on Monday night training schedules for the season. Kathy sent the ice, so he is working through that.

Charitable Gambling Report: Suzanne S. reported that this month's charitable gambling contribution was \$0.00. We had to do an emergency loan and the timing has caused some issues. We are waiting for the MN Charitable Gambling board to approve at their next months meeting.

Motion made (Rick Japor) second (Lindsay Axelrod) to approve the June 2024 charitable gambling report. Motion passed.

Motion made (Rick Japor) second (Lindsay Axelrod) to approve the August 2024 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Lindsay Axelrod) seconded by (Jerry Aderson) to close the session. Motion passed.

Session closed at 7:40 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
June 30, 2024 and 2023**

CONSOLIDATED

	1 Month Ended Jun. 30, 2024		1 Month Ended Jun. 30, 2023		3 Months Ended Jun. 30, 2024		3 Months Ended Jun. 30, 2023	
		Pct		Pct		Pct		Pct
RECEIPTS								
INTEREST INCOME	\$ 2.92	0.00	\$ 6.80	0.00	\$ 14.82	0.00	\$ 21.23	0.00
PULL TAB RECEIPTS	933,751.00	37.57	1,022,921.00	47.53	2,934,372.00	38.36	3,205,354.00	46.49
E-TAB RECEIPTS	1,494,675.00	60.15	1,079,651.25	50.17	4,537,421.00	59.31	3,520,703.25	51.06
E-BINGO RECEIPTS	20,838.20	0.84	16,741.50	0.78	68,050.10	0.89	57,810.00	0.84
PADDLETICKET RECEIPTS	2,760.00	0.11	2,490.00	0.12	9,810.00	0.13	10,350.00	0.15
BINGO RECEIPTS	33,026.00	1.33	30,216.00	1.40	100,882.00	1.32	109,754.00	1.46
TOTAL RECEIPTS	2,485,053.12	100.00	2,152,026.55	100.00	7,650,549.92	100.00	6,894,992.48	100.00
COST OF SALES								
PULL TAB PRIZES	797,471.00	32.09	867,236.44	40.30	2,496,242.00	32.63	2,714,079.44	39.36
E-TAB PRIZES	1,312,935.15	52.83	953,890.85	44.33	3,952,371.45	51.66	3,071,559.90	44.55
E-BINGO PRIZES	17,712.46	0.71	14,230.26	0.66	57,842.55	0.76	49,138.47	0.71
PADDLETICKET PRIZES	1,740.00	0.07	1,660.00	0.08	6,340.00	0.08	6,900.00	0.10
BINGO PRIZES	27,398.83	1.10	24,456.00	1.14	83,427.74	1.09	81,261.57	1.18
TOTAL COST OF SALES	2,157,257.44	86.81	1,861,473.55	86.50	6,596,223.74	86.22	5,922,939.38	85.90
GROSS PROFIT	327,795.68	13.19	290,553.00	13.50	1,054,326.18	13.78	972,053.10	14.10
OPERATING EXPENSES								
PULL TAB EXPENSE	12,692.95	0.51	14,791.78	0.69	40,621.33	0.53	45,075.38	0.65
PADDLETICKET EXPENSE	68.93	0.00	0.00	0.00	183.82	0.00	0.00	0.00
BINGO PAPER SUPPLY	0.00	0.00	0.00	0.00	2,218.73	0.03	0.00	0.00
WAGES & PAYROLL TAXES	19,027.07	0.77	20,541.88	0.95	68,304.26	0.89	85,311.45	1.24
ACCOUNTING EXPENSE	1,235.00	0.05	1,145.00	0.05	3,705.00	0.05	3,435.00	0.05
CASH SHORT/OVER	378.86	0.02	734.76	0.03	980.35	0.01	1,134.52	0.02
CASH SHORT REIMBURSED	(338.28)	(0.01)	(35.31)	(0.00)	(340.16)	(0.00)	(35.31)	(0.00)
E-TAB REVENUE SHARING	66,137.62	2.66	59,369.93	2.76	201,135.71	2.63	160,121.51	2.32
E-BINGO PROVIDER FEE	589.02	0.02	572.82	0.03	1,743.62	0.02	1,646.01	0.02
ADVERTISING EXPENSE	0.00	0.00	572.00	0.03	0.00	0.00	1,144.00	0.02
OFFICE & POSTAGE	1,270.49	0.05	15,147.44	0.70	9,253.71	0.12	28,237.12	0.41
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	28,036.41	0.37	26,628.62	0.39
MN COMB REC TAX	116,970.94	4.71	119,779.92	5.57	362,485.39	4.74	364,029.52	5.28
MN 8.5% TAX	435.96	0.02	266.32	0.01	2,650.89	0.03	2,412.23	0.03
REGULATORY FEE	3,141.10	0.13	2,997.76	0.14	9,856.72	0.13	9,117.25	0.13
RENT EXPENSE	49,893.81	2.01	26,352.96	1.22	152,137.95	1.99	73,646.43	1.07
TOTAL EXPENSES	271,503.47	10.93	262,237.26	12.19	882,973.73	11.54	801,903.73	11.63
OPERATING INCOME	56,292.21	2.27	28,315.74	1.32	171,352.45	2.24	170,149.37	2.47
LAWFUL PUROSE EXPENSES								
DONATION	0.00	0.00	25,000.00	1.16	175,000.00	2.29	155,000.00	2.25
ORG LICENSE / FEES	0.00	0.00	0.00	0.00	1,050.00	0.01	1,050.00	0.02
TOTAL LAWFUL PURPOSE EX	0.00	0.00	25,000.00	1.16	176,050.00	2.30	156,050.00	2.26
NET INCOME (LOSS)	\$ 56,292.21	2.27	\$ 3,315.74	0.15	\$ (4,697.55)	(0.06)	\$ 14,099.37	0.20

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Exhibit C: Gambling Report Summary

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

June-24

REVENUES	327,796
EXPENSES	(271,503)
NET INCOME	<u>56,292</u>

BEGINNING PROFIT CARRYOVER	103,534.12
PROFIT CARRY OVER +/-	<u>66,292.21</u>
ENDING PROFIT CARRYOVER	<u>159,826.33</u>

		Percentage of Income
Pulltabs (Net)		
OLE PIPER INN	62,609	
BROADWAY PIZZA	5,599	
WILD BILLS	50,746	
CLIVE'S	<u>17,326</u>	
	136,280	41.67%
Etabs		
OLE PIPER INN	59,499	
BROADWAY PIZZA	45,345	
WILD BILLS	51,693	
CLIVE'S	<u>25,303</u>	
	181,740	55.44%
E-Bingo		
OLE PIPER INN	1,044	
BROADWAY PIZZA	949	
WILD BILLS	604	
CLIVE'S	<u>529</u>	
	3,126	0.95%
Sports Tipboard		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Paddlewheel		
OLE PIPER INN	1,020	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	1,020	0.31%
Bingo		
OLE PIPER INN	(224)	
BROADWAY PIZZA	1,972	
WILD BILLS	3,248	
CLIVE'S	<u>631</u>	
	5,627	1.72%
Raffle		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
Interest	3	
Net Revenues	327,795.68	

Taxes	
MN COMBINED RECEIPTS	116,970.94
MN 8.5%	435.96
REGULATORY BOARD FEE	3,141.10
LICENSE & PERMITS	-
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	120,548.00
Total allowable expenses	
GAMES PURCHASED	12,761.88
COMPENSATION & TAXES	19,027.07
PENALTIES & INTEREST	-
ACCOUNTING	1,235.00
BOND	-
ETAB REV SHARING	66,137.62
EBINGO PROVIDER FEE	589.02
RENT	49,893.81
OFFICE & SUPPLIES	1,270.49
CASH SHORT	378.86
CASH SHORT REIMB	(338.28)
REPAIRS & MAINTENANCE	<u>-</u>
	150,955.47
Donations	
Donation	<u>-</u>

Expenses 271,503.47

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

May-24

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	941,201.90	514,847.85	732,494.25	296,506.20	2,485,050.20
PRIZES PAID	817,253.56	460,983.06	626,303.27	252,717.55	2,157,257.44
NET RECEIPTS	123,948.34	53,864.79	106,190.98	43,788.65	327,792.76
PRIZE PAYOUT %	87%	90%	86%	85%	87%
GAME CLOSED	83	5	61	30	179
INTEREST EARNED	1.08	0.67	0.79	0.38	2.92
EXPENSES	54,228.56	34,988.28	42,599.72	19,138.91	150,955.47
TAXES PAID	45,773.52	23,991.72	37,441.75	13,341.01	120,548.00
NET PROFIT	23,947.34	(5,114.54)	26,150.30	11,309.11	56,292.21
			YTD NET PROFIT	(4,967.55)	
			YTD CONTRIBUTIONS	175,000.00	

Exhibit D - Attendees: See Attached Online attendees: Sam Ourada

