



Buffalo Youth Lacrosse Board Meeting

December 16, 2018, 7 pm at Buffalo Civic Center

Agenda/ Minutes

Meeting called to order at 7:00 pm

Attendance

Board Members: Rick Nuss, Danyelle Hansen, Melissa Hahn, Katie Schmidt, Gayle Hyde, Mike Swenson, Jason Tornell, Ed Neu

President's Report (Rick Nuss)

- 2nd or 3rd week in February is when they'll start Box practice. Registration for 10u, 12u & 14u Box. Registration \$275 per player. Registration for Box & Spring opens January 15th, Closes February 10th.
- Northstar will do our uniforms at \$45 a piece. \$20 more for a shooter which will be separate and optional. All paid for and ordered while they go through registration. Registration to state that registration includes uniform.
- Look at being able to offer to split payments within Sportsengine if they register for both Box and Spring.
- 8u parent coach 100% discount on registration
- Box Coach discount tabled for now. Thought to be \$150 registration discount. Further discussion on Team Managers getting a \$50 registration discount.
- All agreed this year everyone will be getting a new uniform. Spring cost will be \$235 per player across the board with the exception of 8u which will be \$105. This could roll over into Summer registration IF we take on new players and dependant on turn around from ordering to receiving uniforms. However, once players have their uniforms registration would change to \$190 for all players with the exception of 8u which would be \$60.

VP Report (Danyelle Hansen)

- First Stick Grant
 - We pay for their US Lacrosse membership, \$50 discount plus free equipment rental with deposit.
 - Give them a code to register without a US Lacrosse number or have the parents pay the registration fee and come back for reimbursement for what we will offer 1st-year players. Registration page states *Offers all new players discounted fees* Tabled for next meeting.

Secretary's Report (Melissa Hahn)

- Jason Tornell motion to approve November minutes, 2nd motion by Rick Nuss. November minutes approved.
- Will work on updating the Bylaws and Operating Policies and invite the Board to read through and approve or make any necessary changes. Ed will email the MSLAX updated Bylaws.
- Get in touch with Coach Stewart & Nicole Wishart. See if they are willing to share information with the girls traveling basketball team (4th-8th grade)parents about girls lacrosse in Spring.

Treasurer's Report (Katie Schmidt)

- Regarding refunds noted in October Minutes- \$1651.00 noted as refunded. What had happened was they were set to have a team, the girls paid registration fees totally \$1652.00. It was thought they wouldn't have enough for a team, so some refunds were issued in the amount of \$400. At the time of the October meeting, this was unclear and noted to be tabled until a later date.
- Regarding Marketing expenses noted in October Minutes- Confusion in the dollar amount of \$5599 was for other combined expenses in the amount of \$55.99, NOT \$5599.00 as stated in minutes.
- Last month we paid Community Ed \$39.11, an old Royal Printing bill from last fall roughly in the amount of \$260. \$70 facility storage fee. Ending balance is \$10,057.78
- Motion to move from MS Money to QuickBooks Online for \$20/ month approved

Marketing (Laura Neu)

- Nothing to report currently

Boy's Program (Mike Swenson)

Off Season Clinics

- U of M coach stated that if we come up with some kind of development program for our older boys, he would be interested in helping out in some way. Mike would reach out to surrounding associations to see how much of a draw there would be. We may or may not have the resources to do it but Mike will start to look into it. May team up with St. Michael due to their involvement already plus they have the facility.
- Rick spoke with the new guy in St. Michael about teaming up to do a coaches training where we would rent the dome out for a couple of hours and bring in someone from True or somewhere else. Get each one of the clubs to agree to donate \$100 to each coaches sponsorship per training. **Northwest Region** consists of Buffalo, St. Michael, Wayzata, Becker, Hutchinson, St. Cloud, Monticello, Elk River, Rocori, Orono, Minneapolis, Delano, Big Lake, Champlin Park, Sartell, Rogers. Looking to do something in January or February, most likely in February.
- Rick will follow up with St. Michael about how many Buffalo players attended their last clinic. They will be hosting another clinic in January so we will plug their clinic again and try to help get the word out.

Girls Program (Ed Neu)

- Ally Pachan, a 2017 BHS graduate and sophomore at MSU (Minnesota State University of Mankato) and has played lacrosse for 8 years, sent an email regarding wanting to help coach girls lacrosse in the Summer. Ed emailed her back with no response as of yet.
- Danyelle let Ed know that she would be willing to take any necessary coaches training to be able to help out or fill in with coaching as needed.

Scheduling (Lindsey Worth)

- Nothing to report currently

Volunteer Report (Gayle Hyde)

- Nothing to report currently

Registration Report (Gayle Hyde)

- Letting go of the Dicks Sporting Goods website.

Field/Equipment Coordinator Report (Jason Tornell)

- **First Stick Equipment**
 - Going to go with bins for handing equipment out
 - Deposit check of \$250
 - Bags on hold for now. We will wait and see how many kids request equipment first. This way we can get better quality bags instead of cheap bags.
 - Add to registration whether or not new players will be requesting club provided equipment (8u & 10u only).
- **Lacrosse Balls**
 - Motion to purchase 8 cases of lacrosse balls. Purchase 2 cases of orange, 2 cases of yellow, 4 cases of white = \$1136.00 (\$1.18/a piece). Board approved.

Fundraising - (Lorinda Ims)

- Lorinda will be filing a disclaimer with the IRS to change our status from a foundation to a charity. She will let us know if this is unsuccessful.
- Setting up fundraisers with Culvers, Buffalo Wild Wings, & Applebees for 2019.
- Grant requested from the Legion, they will vote after Christmas.
- Sponsorship letters are going out. If anyone knows a business owner we need to get a letter in their hands.

Committees

- **Player Development (Jason Tornell)**
 - Danyelle brought up doing a survey regarding people being interested in paying a \$10 fee to use the dome for an hour and a half for a player development clinic. Put it out on Facebook as well as in an email.
 - Rick suggested for existing players pick a date and let them know we're going to rent it for an hour for \$350 or half a field for like \$200. This is the day all of our lacrosse players can come and we see how many kids show up. Cost is \$10 a kid. Have Jason pick a night and send it out to all the kids for an early February time for an open lacrosse night.
 - Return player clinic. Invite a friend clinic. (\$10 existing players, non-revenue registration for friends, supply equipment for friends, waivers) Pick a non-Wednesday night in late January, early February
 - Jason said we're a go for our two clinics in Rockford at the Community Center. Cost is \$20/ per hour for a total of \$80 for both weekends. New players, 1st grade and up. Everything has been approved and we're good to go (pending adding RCC to our insurance). Jason got the clinic put in Rockford's Community Ed catalog going out soon! Dates are January 19th- Boys 10:00 am to 11:00 am, Girls 11:00 am to 12 noon and January 26th- Girls 10:00 am to 11:00 am, Boys 11:00 am to 12 noon. The focus will be on basic skills and an introduction to the game of lacrosse by certified coaches. Also, talked to Sheila and got another clinic night, Wednesday, January 23rd from 6-8 pm at Discovery Elementary.
 - Jason & his kids can be at the clinic to help out. Rick can help out on the 19th. Danyelle and her kids can help on Wednesday the 23rd. Deric & Toby Stuhr could help out on the 26th.
 - Rick will email Jason the coaches emails to see if we can get some coach volunteers for 2 hours per clinic.
- **Parents Meeting (Laura Neu)**
 - Laura will go through the old slideshow and get it vamped up.
 - Speakers at Parents Meeting: Rick, Mike & Ed
 - Jason will be in contact with Steve from Northstar about providing sample jerseys for our parent meeting.
 - Parents Meetings to be held January 31st & February 4th? Tabled to next meeting.

New Business

- Nothing to report currently

Next Meeting: January 20th, 2018 at the Buffalo Civic Center at 7:00 pm

Adjourned

Rick Nuss motioned to adjourn, all in favor