

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2016 through March 2017

	Apr '16 - Mar 17	Apr '15 - Mar 16
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
(I) Uncategorized Income	975.00	0.00
<b>Donations, Sponsorships &amp; Ads</b>		
BYHA Charitable Gambling	810,000.00	800,000.00
BYHA General Program Donation	2,722.95	2,020.00
Skate Program Donations	2,712.23	856.00
Sponsorship Income	7,641.14	1,000.00
Donations, Sponsorships & Ads - Other	0.00	1,280.00
<b>Total Donations, Sponsorships &amp; Ads</b>	823,076.32	805,156.00
<b>Fundraising Income</b>		
Fundraising Food Items	2,268.65	7,214.00
Misc. Fundraising Income	100.00	0.00
<b>Total Fundraising Income</b>	2,368.65	7,214.00
<b>General Operations</b>		
Collections Recovery	6,337.86	4,807.80
Ice Resale	0.00	1,290.00
Interest Income - Banking	1,051.27	1,490.64
Member Account Late Fees	18,771.05	14,986.44
<b>Total General Operations</b>	26,160.18	22,574.88
<b>Program Income</b>		
BYHA Ice Time Billing		
Inhouse Ice	17,700.00	0.00
Traveling Ice		
Discount Credit	-47,972.09	0.00
Traveling Ice - Other	181,604.21	187,020.69
<b>Total Traveling Ice</b>	133,632.12	187,020.69
<b>Total BYHA Ice Time Billing</b>	151,332.12	187,020.69
BYHA In-Season Registration		
Registration - Cubs Program	8,910.00	7,029.00
Registration - Inhouse		
Discount Credit	-5,775.00	0.00
Registration - Inhouse - Other	46,589.00	47,559.00
<b>Total Registration - Inhouse</b>	40,814.00	47,559.00
Registration - Traveling		
Discount Credit	-18,227.00	0.00
Registration - Traveling - Other	76,795.00	48,155.00
<b>Total Registration - Traveling</b>	58,568.00	48,155.00
BYHA In-Season Registration - Other	0.00	-132.94
<b>Total BYHA In-Season Registration</b>	108,292.00	102,610.06
BYHA Off-Season Registration		
BYHA Inhouse Academy	31,352.00	35,389.00
BYHA Summer Skills Camp	27,905.00	2,049.00
Player Training & Development	9,500.00	9,594.00
<b>Total BYHA Off-Season Registration</b>	68,757.00	47,032.00
BYHA Tournament Billing		
Tournament Participant	930.00	0.00
<b>Total BYHA Tournament Billing</b>	930.00	0.00
Family Account Credits	0.00	0.00
ICEDOGS Junior Gold Program		
ICEDOGS Apparel & Equipment	3,120.00	4,920.00
ICEDOGS In-Season Registration		
Discount Credit	-349.00	0.00
ICEDOGS In-Season Registration - Other	18,846.00	21,775.00
<b>Total ICEDOGS In-Season Registration</b>	18,497.00	21,775.00

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2016 through March 2017

	Apr '16 - Mar 17	Apr '15 - Mar 16
ICEDOGS Off-Season Programs	5,949.00	8,351.00
ICEDOGS Player Ice Billing	29,982.00	0.00
ICEDOGS Year-End Banquet	1,760.00	540.00
<b>Total ICEDOGS Junior Gold Program</b>	<b>59,308.00</b>	<b>35,586.00</b>
<b>Total Program Income</b>	<b>388,619.12</b>	<b>372,248.75</b>
<b>Refunds &amp; Reimbursements</b>		
Miscellaneous	-2,524.08	425.14
Tournament Fee Refund	0.00	5,150.00
Refunds & Reimbursements - Other	0.00	-56.34
<b>Total Refunds &amp; Reimbursements</b>	<b>-2,524.08</b>	<b>5,518.80</b>
<b>Total Income</b>	<b>1,238,675.19</b>	<b>1,212,712.43</b>
<b>Cost of Goods Sold</b>		
Cost of Goods Sold	191.25	0.00
<b>Total COGS</b>	<b>191.25</b>	<b>0.00</b>
<b>Gross Profit</b>	<b>1,238,483.94</b>	<b>1,212,712.43</b>
<b>Expense</b>		
Amortization Expense	0.00	112,757.00
<b>NON-QUALIFIED EXPENSES</b>		
Allowance for Doubtful Debt	0.00	0.00
Collections & Write-Offs	9,722.05	16,532.10
<b>Banking, Bonds, &amp; Loans</b>		
Bank Finance & Service Fees	40.89	4.00
Bond & Loan Interest Expense	0.00	18,545.21
Credit Card Processing Fees	14,323.89	16,417.63
<b>Total Banking, Bonds, &amp; Loans</b>	<b>14,364.78</b>	<b>34,966.84</b>
<b>Fundraising Events Expense</b>		
Fundraising Food Products	2,059.65	4,173.15
<b>Total Fundraising Events Expense</b>	<b>2,059.65</b>	<b>4,173.15</b>
<b>General Operations</b>		
Advertising, Printing, & Promos	26,865.79	9,413.46
BYHA Condolenses & Gifts	244.17	125.00
Computer Equipment	2,101.59	4,750.82
Computer Software & Services	469.88	788.52
Cost of Collections	53.50	0.00
Food & Event Catering	27,156.77	22,104.53
BYHA Charitable Gambling	4,091.28	0.00
Insurance	1,911.55	1,871.94
Internet Website	1,530.40	1,505.00
Licenses, Permits, Fees	125.00	25.00
Meeting Room Rental	660.00	1,190.00
Miscellaneous	442.48	7,869.29
Office Equipment	2,044.75	166.51
Office Supplies	1,429.82	7,480.37
Postage & Shipping	900.34	632.06
Travel & Transportation	1,711.62	150.00
Traveling & Inhouse Tryouts	2,770.57	2,635.98
<b>Total General Operations</b>	<b>74,509.51</b>	<b>60,708.48</b>
<b>Professional Services</b>		
Accounting & Bookkeeping	29,663.57	19,878.61
<b>Total Professional Services</b>	<b>29,663.57</b>	<b>19,878.61</b>

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2016 through March 2017

	Apr '16 - Mar 17	Apr '15 - Mar 16
<b>Youth Program Services</b>		
BYHA Boardmembers	1,250.00	0.00
BYHA Coordinators	11,940.49	12,500.00
BYHA Independent Coach	58,575.10	51,397.00
<b>Total Youth Program Services</b>	<u>71,765.59</u>	<u>63,897.00</u>
<b>Total NON-QUALIFIED EXPENSES</b>	202,085.15	200,156.18
<b>QUALIFIED EXPENSES</b>		
<b>Association Assessments</b>		
District 10 Member Assessment	50,917.00	49,675.00
D10 Game Rescheduling Fee	350.00	275.00
Minnesota Hockey	975.00	0.00
Player Fees Outside Association	1,922.94	240.00
<b>Total Association Assessments</b>	<u>54,164.94</u>	<u>50,190.00</u>
<b>Apparel</b>		
In-house Program	170.00	68.56
Jr Gold Program	6,255.28	5,325.00
Summer Programs	1,217.53	0.00
Traveling Program	53,082.23	1,814.64
<b>Total Apparel</b>	<u>60,725.04</u>	<u>7,208.20</u>
<b>Awards, Trophies &amp; Recognitions</b>		
S.K.A.T.E. Program Awards	6,000.00	0.00
Trophies & Engraving	363.42	280.27
Awards, Trophies & Recognitions - Other	142.55	10,685.57
<b>Total Awards, Trophies &amp; Recognitions</b>	<u>6,505.97</u>	<u>10,965.84</u>
<b>Coaching Expenses</b>		
CEP Certification & Training	3,252.77	7,851.45
Coach Reimbursements	144.98	933.87
Hotel Reimbursements	17,107.55	9,266.59
USA Hockey Registration	2,819.00	0.00
<b>Total Coaching Expenses</b>	<u>23,324.30</u>	<u>18,051.91</u>
<b>Donations &amp; Sponsorships</b>		
Benefit Fundraiser	4,160.00	3,800.00
Blaine School Functions	61,360.00	44,250.00
<b>Community Functions</b>		
Andover	1,500.00	1,500.00
Blaine	9,800.00	4,100.00
Ham Lake	0.00	6,000.00
<b>Total Community Functions</b>	<u>11,300.00</u>	<u>11,600.00</u>
District & State Events	3,840.00	970.00
Team Slush Fund	8,564.74	9,804.00
<b>Total Donations &amp; Sponsorships</b>	<u>89,224.74</u>	<u>70,424.00</u>
<b>Equipment &amp; Supplies</b>		
Goalie Equipment	8,733.24	404.99
Miscellaneous	0.00	1,037.77
Player Equipment & Supplies	79,594.44	84,007.94
Equipment & Supplies - Other	16.99	0.00
<b>Total Equipment &amp; Supplies</b>	<u>88,344.67</u>	<u>85,450.70</u>
<b>Ice Arenas</b>		
Centennial Arena		
In Season Ice	34,937.50	41,555.00
<b>Total Centennial Arena</b>	<u>34,937.50</u>	<u>41,555.00</u>

**Blaine Youth Hockey Association**  
**Profit & Loss Prev Year Comparison**  
 April 2016 through March 2017

	Apr '16 - Mar 17	Apr '15 - Mar 16
<b>Fogerty Arena</b>		
Academy Ice	27,500.00	28,744.17
Assessments	60,132.34	74,517.33
In Season Ice	155,855.00	164,931.25
Off Season Ice	35,134.00	14,697.50
<b>Total Fogerty Arena</b>	278,621.34	282,890.25
<b>NSC SuperRink</b>		
In Season Ice	207,182.50	197,745.00
<b>Total NSC SuperRink</b>	207,182.50	197,745.00
<b>Other Arenas</b>	2,738.00	360.00
<b>Total Ice Arenas</b>	523,479.34	522,550.25
<b>Officials, Referees, Evaluators</b>		
EMT Emergency Medical Services	2,210.00	2,012.50
Inhouse Youth Referee Program	2,850.00	45.00
League Scrimmage Referees	670.50	1,225.00
Tryout Evaluators	10,405.42	8,405.00
Officials, Referees, Evaluators - Other	195.00	0.00
<b>Total Officials, Referees, Evaluators</b>	16,330.92	11,687.50
<b>Program Registrations</b>		
Showcase Hockey	0.00	2,900.00
Program Registrations - Other	650.00	550.00
<b>Total Program Registrations</b>	650.00	3,450.00
<b>Team Expenses</b>		
Team Manager Supplies	78.45	0.00
Travel & Transportation	1,509.88	-100.00
<b>Total Team Expenses</b>	1,588.33	-100.00
<b>Tournament (Host)</b>		
Tournament Host Fees	0.00	775.00
<b>Total Tournament (Host)</b>	0.00	775.00
<b>Tournaments (Participant)</b>		
Participant Regions & State	8,265.00	4,200.00
Tournament Entry - Participant	114,395.00	98,414.00
Tournament Gate Fee	2,225.00	6,952.00
<b>Total Tournaments (Participant)</b>	124,885.00	109,566.00
<b>Training &amp; Development</b>		
Coach & Parent Development	3,878.71	2,300.00
Goalie Development	20,855.00	18,072.50
Player Development	56,560.69	70,186.18
<b>Total Training &amp; Development</b>	81,294.40	90,558.68
<b>Total QUALIFIED EXPENSES</b>	1,070,517.65	980,778.08
<b>Total Expense</b>	1,272,602.80	1,293,691.26
<b>Net Ordinary Income</b>	-34,118.86	-80,978.83
<b>Net Income</b>	-34,118.86	-80,978.83