

**White Bear Lake Area Hockey Association
Gambling and Monthly Meeting Agenda
(Open to all Membership)
July 10, 2013**

GAMBLING MEETING

1. Call meeting to order: **Kevin McFarlane**
2. Approval of monthly minutes – June 2013
3. Gambling Report: **Chris Olson**
4. New Business
5. Adjourn

MONTHLY BOARD MEETING

1. Call meeting to order: **Kevin McFarlane**
2. Approval of Agenda
3. Approval of meeting minutes – June 2013
4. Member Forum – members must contact Secretary to be placed on agenda if more than 5 minutes requested
5. Treasurer's Report: **Brian Cunningham**
6. Vice President of Business Operations Report: **Derek Johnson**
7. Vice President of Hockey Operations Report: **John Uremovich**
8. President's Report: **Kevin McFarlane**
9. D2 Representative's Report: **Kevin Larson**
10. Director's Reports:

Director's wishing to report may do so during this time
11. Unfinished Business
12. New Business – Motions
13. Discussion
14. Adjourn Meeting

White Bear Lake Area Hockey Association
Monthly Gambling Meeting
(Open to All Membership)
June 12, 2013

1. The following members were present: Chris Olson, Kevin McFarlane, Sue Arcand, Angie Cunningham, Derek Johnson, Kevin Larson, Jessica Goeltl, Shawn Pogreba, Sean McCoshen, Chris LeClair, Brian Cunningham, John Uremovich, Dean Dehling, Mike Wakefield, Jon Bovee, Dan Schwartz, Matt Magnuson, Troy McCready, Sean Padden
2. Meeting called to order at 7:00 by Kevin McFarlane

Sue Arcand motioned to approve meeting minutes from May. John Uremovich seconded. Motion carried.

04/13 monthly statistics

Net Profit (53.06)

Pull-tab sales are up \$68,059 from March	Net Profit	\$ 72,312
Paddleticket sales are up \$3,840 from March	Net Profit	\$ 5,277
Bingo sales are up \$808 from March	Net Profit	<u>\$ 4,522</u>
		\$ 81,993

Cash Long/Short: (118)

Shortage Numbers

WB Bar -25 Saks -64 Stadium +97

Doc's Landing -126

Payout %: 83%

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (July 2013)

- Routine

Lawful Purpose Expenditures (July 2013)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)
-

White Bear Bar

New Wheel is open on Thursday's Friday's and Saturday's from 5 pm to close. Sales have been very good so far.

Doc's Landing

We have signed a new lease with the new owner and are awaiting its approval from the City of White Bear Lake. The City is aware that we are conducting business as usual and they have informed Chris that we are good to go.

Shortages

There was some concern last month regarding shortages. We received a response from Minnesota Gambling Control that stated that our shortages are well under the amount where an organization would need to reimburse and while everyone strives for zero cash shortages that is virtually impossible.

Fundraising events at each gambling location

Chris would like to spread the idea of "giving back" in order to show support of the 4 locations where WBLAHA conducts charitable gambling, using the Mite Tournament at the Stadium as an example. The Association and individual teams should consider these venues for events, the owners would be willing to work with event coordinators and would certainly appreciate the support.

New Business

Brian Cunningham opened discussion regarding the new tax changes. Chris stated that she is aware of all changes in the taxes and also said that we are paying approximately 2 times the amount in tax as we had in the past. This has greatly reduced our profit from charitable gambling.

Sue Arcand motioned to approve the allowable expenses for July for the second time and August for the first time. John Uremovich seconded. Motion carried..

Sue Arcand motioned to adjourn gambling meeting. Brian Cunningham seconded. Motion carried.

Meeting adjourned at 7:15 pm

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to All Membership)
June 12, 2013

1. The following members were present: Chris Olson, Kevin McFarlane, Sue Arcand, Angie Cunningham, Derek Johnson, Kevin Larson, Jessica Goeltl, Shawn Pogreba, Sean McCoshen, Chris LeClair, Brian Cunningham, John Uremovich, Dean Dehling, Mike Wakefield, Jon Bovee, Dan Schwartz, Matt Magnuson, Troy McCready, Sean Padden
2. Meeting called to order at 7:15 by Kevin McFarlane
3. Approval of agenda. Sue Arcand motioned to approve the agenda. John Uremovich seconded. Motion carried.
4. Meeting minutes from May. John Uremovich motioned to approve. Derek Johnson seconded. Motion carried.

Member Forum

- No members requested time at this meeting

5. Treasurer's Report: Brian Cunningham
 - Distributed the May Profit and Loss Statement
 - Peacock Fund which has a balance of \$1,185, looking for ideas for Clinic and Mite use of the funds as requested by benefactor
 - Consolidated all team accounts several have a lot of funds remaining in them. Approximately \$23,000 transferring to General Account
6. Vice President of Business Operations Report: Derek Johnson
 - Met with John Gilliardi, Sponsor Coordinator, putting sponsorship ideas together. With the help of Sean McCoshen and Mike Wakefield we are looking at offering Clinic and 1st year Mites free equipment if possible. Donations are being taken now, primary drop off date will be September 6th from 5 to 9 pm. We are looking into the tax deductible status of donations. This is an effort to get more kids involved in hockey.
 - Tournaments – met with coaches, applications are already coming in
 - Still working on ways to get younger families involved in Association
7. Vice President of Hockey Report: John Uremovich
 - Met with Kevin McFarlane, Matt Bill, Coach Sager and Matt Greer
 - Conducted coaches interviews and requested and received the Boards approval of the following coaches:

Junior Gold A	Keith Wakefield
Junior Gold B	Pat Anderson
Junior Gold B	Derek Rangel
Bantam AA	Sean Padden

Bantam B	Dan Schwartz
Bantam B	Brian Wilke
Bantam B2	Chris LeClair
Pewee AA	Troy McCready
Squirt A	Mike Smith
Squirt B	Brian Bonin
Squirt B	Doug Borglund
Squirt B	Derek Skye

- John reported that he has had very few applicants for the B Pee wee coaching positions and that he will look into future interviews when interested parties are found
- Coaches meeting was held at Jimmy's with a very good turnout
- Player Development/Goalie Development – John will be taking on this role. Met with goalie dads who want to step up and work the program. Matt Faust is working up a program for training. John would like to offer goalie equipment to Mites and Squirts at no rental cost. He would also like to focus his budgeted funds on training. Looking at ProHybrid for the Mites and Squirts and either Goal Crease or ProHybrid for the older goalies but would like to hire them for hourly training rather than commit to a contracted amount for these older players. Previous annual spending has been \$21,000 in 2011/2012 and \$12,500 in 2012/2013, John is estimating \$15,000 for this season breaking this amount down as \$11,000 training and \$4,000 equipment. John feels very strongly that it is very important to cultivate goalies since it is always a challenge to get goalies.
- Player Development Committee is being formed and John is looking for volunteers with ideas
- Treadmill/Shooting Area – important to evaluate the need or desire to use the treadmill any longer and options regarding this equipment
- Tryouts will be closed to parents this year
- Free Hockey for Clinic and 1st year Mites is very important to John – we need to do something to get kids involved
- Coaches interviews went very well, John feels we are heading in the right direction

8. President's Report: Kevin McFarlane

- Requested that meeting minutes be posted on the web site, Secretary apologized and stated she will do her best to remember to get them to the web site administrator for posting as soon as possible
- Kevin reached out to football association to work out the tryout schedule, still waiting to hear back from them
- Jon Anderson has reluctantly agreed to be the ice scheduler again this season but it is critical that we find a replacement
- Kevin had a conversation with Brian Bonin regarding lowering costs and how we need to get the perception changed regarding hockey in White Bear and the cost of the same. Brian is very willing to help

- Coaches interviews went very well and Kevin felt there was a common theme – unity – run the same program through high school and also push the parents to buy in to this idea as well

D2 Representative: Kevin Larson – no May meeting of D2 due to changes in the D2 Board. Kevin stated that he did send an e-mail to D2 regarding our request for 1 ½ hour games-he will address this at the next D2 meeting and report back

9. Director's Reports:

Policy Guy : Chris LeClair

- Chris handed out the following Policies that are currently being worked on by the Committee:
 - Coaches Reimbursement Policy
 - Coaching Selection Process
 - Financial Assistance Policy
 - Play-up Policy

Looking for comments and questions regarding these policies from Board

11. Unfinished Business

None

12. New Business

None

13. Discussion

Brian Cunningham stated that we are losing 2 ½ percent of players (boys and girls) each year – need is great to grow the Association

Kevin Larson questioned the ice bills – do we have any leverage regarding the hourly rates charged? No, we do not, we are currently in negotiations with both rinks and we are trying to keep them both afloat.

Fall Camp – High School players will be running the Peewee/Bantam levels this year are we will be looking at making a donation to the High School program for their volunteer efforts

Play-up policy discussion was initiated with members stating that they felt a player should be required to make the A team in order to play up unless it is a grade level play up request

14. Meeting Adjournment

John Uremovich motioned to adjourn meeting. Derek Johnson seconded. Motion carried.

Meeting adjourned at 8:30 pm