



COACHES ORDERING PROCESS

The Vintage Athletic Booster Club has entered into a preferred vendor agreement with Eastbay for all hard goods and soft goods purchased on behalf of the Vintage Athletic Department. The impetus for this decision was to leverage the purchasing power of the total team needs within the Athletic Department at Vintage in order to maximize every dollar raised and spent on behalf of our Student-Athletes. We believe Eastbay was the best company to enter into such an agreement based on their pricing, rebate, and availability of product.

As a result of this preferred vendor agreement with Eastbay, the VABC will receive a rebate of 10% of total purchases over a twelve month period once a minimum of \$25,000 is ordered. As an example; in the 2013-14 Athletic Department Budget, the total amount for hard and soft goods approved is \$86,000. With our Eastbay rebate, that will result in an additional \$8,600 towards purchases with Eastbay for the 2014-15 Athletic Department needs. This does not take into account whatever savings we may be realizing by virtue of their competitive pricing. As an example, our quote from Eastbay for new Varsity Football uniforms saved us \$8,000 over the nearest competitor alone. As a practical matter, we have implemented the following process for ordering.

- As far in advance of your season as possible, identify your anticipated needs and set a time to meet with our Eastbay Representative, Scott Davis. He can be reached by phone at 415-302-2779 or by e-mail at sdavis5@eastbay.com. Additionally, there are team catalogs available through Cam Neal, the Athletic Director from Nike, Adidas, and Under Armor. Eastbay also publishes a team catalog quarterly which can be obtained by contacting Scott Davis. Please note, if you cannot find the item you are looking for in this manner, contact Scott Davis at Eastbay first, as there are many items which are not listed, but still available to Eastbay e.g., a football goalpost.
- Once you have identified your needs (consummate with your approved budget) place your order on-line through the Vintage Athletic website. www.vintageboosters.com. Once you are on the website. Please find the home page, go to the drop down on the left hand side that reads Registration & Forms. There, you will find a registration titled: Coaches order request. Please fill out the requested information on that registration. NOTE, THERE IS PASSWORD REQUEST. THE PASSWORD IS: fighton.
- Once your order is placed, Cam Neal will receive an e-mail with your order request. He will then approve, deny, or ask for more information. Once the order is approved by Cam, he will notify the appropriate parties within the VABC. The order will then be placed.
- Once the order is placed, you will be notified by the VABC Treasurer or Vice President.
- The Treasurer will also provide you with an updated budget amount for that line item.
- After you receive confirmation that the order has been place, feel free to contact Scott Davis directly to follow up on availability and estimated shipping date.
- If your order cannot be fulfilled by Eastbay, the ordering process remains the same.