

White Bear Lake Area Hockey Association  
Monthly Gambling Meeting  
(Open to All Membership)  
February 13, 2013

1. The following members were present: Kevin Mc Farlane, Sue Arcand, Pat Jackson, Jesse Fiddle, Shawn Pogreba, Jeff Martin, Steve Snyder, Brian Cunningham, Chris Olson, Kevin Larson, Krista Johnson, Jessica Goetl, Chris LeClair, Dana Schauer, Darrin Olson, Janet Schuette, Matt Bill, Dean Dehling, Troy McCrady, Sean McCoshen
2. Meeting called to order at 7:00 by Kevin McFarlane

Pat Jackson motioned to approve meeting minutes from January, Sue Arcand seconded. Motion carried.

**12/12 monthly statistics**

Net Profit (9,156.76)

Pull-tab sales are up \$104,737 from November

Paddleticket sales are up \$390 from November

Bingo sales are up \$3,768 from November

Net Profit      \$ 63,474

Net Profit      \$ 1,540

Net Profit      \$ 1,748

\$ 66,167

Cash Long/Short: (595)

Shortage Numbers

WB Bar -127    Saks -89      Stadium -131    Doc's Landing -248

Payout %:      84.09%

Continue to look at ways to decrease shortages and payout percentages, including guidelines to sellers, communication of statistics, practice changes, consistent monitoring and discipline, as needed.

Allowable Expenses (March 2013)

- Routine

Lawful Purpose Expenditures (March 2013)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights)

Doc's Landing

- The Wheel is up and running. We have a security system installed and have worked out a payment schedule for the system with Sentry Systems. Some issues with the cameras being a bit blurry, working out those details. Waiting on approval from Minnesota Gambling Control.

### Gambling Manager Salary Increase Revisited

- Chris Olson has contacted Jim Carnell, Accountant for 30 charities. He stated that the Gambling Managers salaries are generally based on the gross volume of sales.
- Gambling Managers are on call 7 days a week and many days put in 8 hrs of work so it becomes a full time plus job.
- Chris stated that during her tenure as gambling manager the annual profits have increased from 20k to 80k/yr and she is looking at at least 100k this year.
- Chris is now proposing a monthly salary of \$4,400 for managing all fours site.
- Pat Jackson is requesting that this proposal now be only for 1 year not giving another raise next January as previously requested but the salary be reviewed at that time. She also requested that there be a clause regarding the impact to the salary were a site to be lost and the pay be adjusted downward accordingly.

Jesse Fiddle motioned for the proposed salary increase for the Gambling Manager. Steve Snyder seconded. Membership in attendance vote : 12 yes 2 no Motion carried.

Jeff Martin made a motion for the Gambling Association to pay \$25,000 ice bill. Sue Arcand seconded. Motion carried

Pat Jackson motioned to approve the allowable expenses for March for the second time and April for the first time. Sue Arcand seconded. Motion carried..

Sue Arcand motioned to adjourn gambling meeting. Pat Jackson seconded. Motion carried.

Meeting adjourned at 7:20 pm

White Bear Lake Area Hockey Association  
Monthly Board Meeting  
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February 13, 2013

1. The following members were present: Kevin Mc Farlane, Sue Arcand, Pat Jackson, Jesse Fiddle, Shawn Pogreba, Jeff Martin, Steve Snyder, Brian Cunningham, Chris Olson, Kevin Larson, Krista Johnson, Jessica Goeltl, Chris LeClair, Dana Schauer, Darrin Olson, Janet Schuette, Matt Bill, Dean Dehling, Troy McCrady, Sean McCoshen
2. Meeting called to order at 7:20 by Kevin Mc Farlane
3. Approval of agenda. Sue Arcand motioned to approve the agenda. Pat Jackson seconded. Motion carried.
4. Meeting minutes from January. Pat Jackson motioned to approve. Shawn Pogreba Olson seconded. Motion carried.
5. Secretary's Report: Sue Arcand
  - Planning for the Annual Meeting begun. South Campus has been reserved for April 10th  
4 positions are up for election this year: Vice President, Treasurer, Traveling Director and C Director.
  - Posting to be made on the website and an e-mail blast to be sent
  - Chris LeClair requested that there be 2 meetings in April, 1 a public meeting to vote on the new by-laws and re organization, the second to be the Annual Meeting. If the by-laws are approved the vote would then change to the new positions open per the new org chart.
6. Treasurer's Report: Jeff Martin
  - January P&L presented
  - Bank balances were: Concessions: \$5,988.97, R. Sund: \$2,657.67, General Acct: \$30,596.11, Tournament: \$54,321.16, Savings: \$9,365.05, Peacock \$1,185.00
  - P&L reflects December & January ice payments to Vadnais Heights, Sports Center has been paid through December, those bills come in sporadically
  - Teams have been billed for their D2 fees
  - Dana Schauer is working on getting coaches to submit their receipts for reimbursement
  - Shawn Pogreba questioned if the teams were being billed for treadmill/dryland training, Manager Coordinator stated that yes, this is included on the ice bills.
  - Chip Shoppe is just about wrapped up, 2 or 3 families left to be paid
7. Vice President's Report: Dennis Olson via e-mail
  - The alumni game scheduled for 2/16 at 7:30 at Vadnais rink looks to be a better money maker for the Association than originally thought.
  - Dennis is working on a fundraiser toolbox for his predecessor

- Pat Jackson stated that she is still concerned regarding liability issues in connection with the alumni game

8. President's Report: Kevin McFarlane

- Tournaments were great this year, a lot of people stepped up to help and put in a lot of hours, a huge thank you!
- Met with Randy from Vadnais Heights Rink Management, setting up another meeting to resolve contract issues along with a few other items
- Zach Halverson e-mailed Kevin, The City of White Bear Lake, HS Hockey looking for teaming on a bid to host hockey day in Minnesota in WBL, this will be done over the summer
- Chris LeClair spoke regarding the proposed by-law changes and the upcoming vote on board positions, he is suggesting posting both the current structure and if approved board positions – if by-laws are approved in April ballots could then be mailed out possibly

D2 Representative: Kevin Larson

D2 has posted their new by-laws on their website. The Squirt Coordinator filled out sample game sheets properly and has give them to the teams. So far there has been zero feedback regarding the A AA pilot program. Mites cross ice was adopted with a 10 game limit. There was talk on the locker room monitors being enforced. The D2 volunteer hrs have been published some games are still listed as TBD, Kevin will follow up and get info out as soon as possible. Reminder was given regarding red lined coaches are not allowed on the ice or bench. Possible rule changes discussed included helmets without proper stickers not allowed and game misconducts being given instead of a 2<sup>nd</sup> misconduct. Next meeting will be 2/24 at Stillwater.

Jeff Martin questioned there being something posted about D2 being a B Bantam being a regional tournament host and then being removed? Pat Jackson stated that it is VERY costly to host a regional tournament and possibly D2 thought better of this idea.

9. Director's Reports:

C Level Director: Brian Cunningham

- Brian dealt with a complaint regarding non-payment of registration and team fees this has been resolved.
- The C Bantam/C Pee wee tournament for the upcoming weekend has secured all needed volunteers

Player Development: Shawn Pogreba

- Winter Blast made over \$1,000 and Shawn feels it was a huge success. Several volunteers recognized with Stadium gift certificates for going above and beyond due to weather conditions.
- Planning Mite Jamboree 3/2 and 3/3 at Vadnais Rink, Clinic Jamboree will be 3/3 at the Hipp

- Organizing 4v4 for march at the Hipp
- Joe Dustin working on camp for summer at North Campus for Peewee and Bantam age skaters.
- Shawn made a motion for the Association to provide \$2,000 for the Mite Jamboree. Jesse Fiddle Seconded. Motion carried.

Girls Director: Steve Snyder

- January 12 was Girls Hockey Day at Vadnais Rink, great turnout. Articles were published in the White Bear Press and MN Hockey. Steve is looking to make it better next year since recruitment is very important.
- Steve was wondering if we have had any interest in next years ice scheduler position? Kevin is contacting Jon Anderson.

Jr Gold Director: Pat Jackson

- The Junior Gold tournament at the end of January struggled with volunteers due to DIBS – we need to revisit DIBS. Pat is recommending eliminating DIBS for tournaments and going back to sign up sheets with parent involvement.
- Issues with the concession stand not being open until 5 minutes into 2<sup>nd</sup> period of game, there was no change and they were out of a lot of product, it was very embarrassing
- Girls U19 is going to join the Junior Gold for the year end banquet this year however it was not in the girls budget to cover the cost of the banquet. Pat made a motion for payment of \$200 to off set the cost of the banquet for the U19 girls. Steve Snyder seconded. Motion carried.
- Mallard Teal is retiring at the end of this season. Pat is planning a celebration/roast for him. Pat made a motion for the Association to pay \$200 toward the retirement party. Steve Snyder seconded. Motion carried. Jeff Martin stated that budget amounts are substantially lower than anticipated due to lower than expected numbers at all levels and that we must be very careful with our spending.

Traveling Director: Jesse Fiddle

- District Playoffs begin this week at Tartan and Stillwater
- Thank you to all volunteers who made the tournaments successful again this year
- 38 reviews have been returned, thanks to Steve Snyder for help with doing on line reviews

#### 10. Open Forum

Sean McCoshen is looking for help for the Clinic Jamboee.

Dana Schauer stated that U of M players want to go on the ice with the U8 girls, is this alright? Steve Snyder said yes, this was fine.

Kevin Larson wished to discuss the DIBS failures of this season. Wondering how we get parents more comfortable with doing the clock and the scorebook etc. so they would be more willing to volunteer?

Shawn Pogreba stated that we need to address the play up policy when possible since the cross ice for Mites will make many Mites want to play up to Squirt level.

11. Unfinished Business  
None

12. New Business  
None

13. Discussion  
None

14. Meeting Adjournment  
Pat Jackson motioned to adjourn meeting. Sue Arcand seconded. Motion carried.

Meeting adjourned at 9:00 pm