

**Mankato Area Hockey Association
 Monthly Meeting Minutes
 Monday, April 26, 2010
 North Mankato Fire Hall
 North Mankato, MN**

Board Members attending: (X = present, E= excused absence)

Jason Westerlund, Pres.	x	Dave Breiter	x	Holli Loe	E	Shelly Nornis	x
Kirk Swenson, V.P.	x	Darren Bruns	x	Chad Lebert	x		
Sue Salzle, Treas.	x	Lynette Cline	x	Tresa Lacina	E		
Traci Hays, Secretary	x	Shaun Reddy	x	Char Rivers	x		
Mike Steindl	x	Jeff Nickels	x	Steve Zellmer	x		

Other Members

Jo Nickels, Gambling Mgr.	E						
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Meeting Called to Order:

Meeting called to order at 7:10pm by Jason Westerlund, President

Guests : None

Review and Approve current agenda

Motion to approve agenda
 M/S/P: Mike/Shaun

Review and Approve Minutes of last regular meeting

General discussion covering the minutes. Motion to approve minutes.

M/S/P: Dave/Jeff

Gambling Manager Report and Expense Approval:

Reviewed the LG1004.

March report reviewed ended February 28th. Approved via electronic approval. Copy of the report was submitted into the file. March expenses are within the normal approval ranges, noted on report submitted at the April meeting. Total transfers from Gambling to General account were \$35,000, this is also reflected on the LG400 account. On the March report need clarification on the amounts for Rounder's, believe there was a typo. Should not affect the year end numbers, will be correct when the monthly taxes are completed.

M/S/P: Lynette/Char

Gambling Manager's Compensation Plan

- Annual Salary is \$16,200 and is paid out on a monthly basis at \$1350.00 for the Gambling Manager.
- Compensation is based on the net income in 10% increments. There is a cap put on the program
- Copy of the Manager compensation plan was submitted for the file
- End amount would result in an award of \$1000.00.

Motion made by President, Jason Westerlund to approve the compensation bonus of \$1000.00
M/S/P: Lynette/Char

New Plan Suggestion – Take the average of 2 prior years to come up with a reasonable objective.
Motion: \$75,000 would be the new objective
M/S/P: Dave/Char

Donation from the Gambling Funds out of Hooligan's proceeds has been requested to give \$3500.00 to the MSU Women's Golf team. This was part of the original gambling contract as long as there is a certain profitability level met.
M/S/P: Shaun/Darren

Treasurers Report: - Sue Salzle

- Reviewed the Check Register
- \$10,000 transfer from the Gambling Account on 3/11/01
- \$15,000 transfer from the Gambling Account on 3/24/01
- \$10,000 transfer from the Gambling Account on 4/16/01
- \$58,675. 63 CD came up for renewal. Sue checked with Valley Bank, Wells Fargo, Pioneer Bank. We renewed it at 1.55% for 18 months. There is another one coming due in the amount of \$30,000 at Northern Star Bank. Sue will renew for 18 months and make sure that she gets the best competitive rate.

Approved the Check register
M/S/P: Jeff/Darren

Fundraising Report: Char Rivers

- It was mentioned that we need to determine how we are going to handle Volunteer Hours. This could be a determining factor if April stays on as Fundraising Chair.
- Idea was brought to the table regarding selling Furnace Filters
- Idea was also brought up to do a Skate-a-thon or something similar, possibly MSU would let us use the track.

S.K.A.T.E. – coming up this weekend

Expansion and Growth: Kirk Swenson
- Nothing to report

Sponsorships – Mike Steindl

- Mike will be taking over the entire Sponsorship responsibility, Mike and Traci will meet to pass information over.
- Traci will need to give the list of sponsors to Mike so we can get the ad in the newspaper.

Operations Committee: Tom Christenson/Shawn Reddy
Nothing to report

Registrar Report – Holli Loe
No report submitted

Communications: – Dave Breiter

- Graphs are about the same as far as the number of hits.
- 37% are against registration in the Spring, 28% are in favor

Tournament Committee: Traci Hays

- Need to set up a time to meet with the HOC/Tom C. to determine how many tournaments MAHA will host for the upcoming season.

Registration:

- Pick a date for registration and send out an e-mail blast to the association. Let individuals know that we are now accepting pre-payments toward hockey
- Have Sue put together a form to put on the MAHA website for pre-payments.
- We would like to put a flyer in the folders before school is out
- **Tentative registration date is September 17th and 18th**

Budget Session:

- E-Board meets and will put a preliminary budget together and bring the final numbers to the Board. Goal for final approval should be the June meeting.
- Discussed ice time and the proposal that Chris Hvinden gave in regards to ice time structure for the upcoming season. Need to research this option and how it would fit into the big plan as well as the budget.
- Total ice cost for last season was \$151,000, which is a little over 1000 hours in ice time.
- Budget should be set to zero itself out. We will need to purchase some new equipment, District 9 patches.
- Do we need to set up a loss account?
- If we have excess funds it would be nice to see more ice time and coaches receive an increase.

Stag Final Results:

- Will be around the \$15,000 mark
- Bill at Rounder's was approximately \$200.00 less, food was excellent
- Jeff will have final numbers after the last of the bills come in and a few more checks

Mandatory Volunteer Hours:

- Need to research, other associations have Concession stands to warrant mandatory volunteer hours.
- The ultimate goal is to get individuals to sign up and help.
- Mandatory meeting at a larger facility to educate individuals within the association.
- Instead of letting individuals choose what jobs they want to do, assign them and they will need to work it out.
- With registration being later this year we need to let everyone know that they will need to turn in their items/fees by the due dates or their names will be publicly placed in the case in the lobby.
- You need to pay or you do not play. You will either need to pay in full or have a payment plan set up. If you fall off of your payment plan your name will go on the list.
- If your team is hosting a tournament you need to be available to work that weekend.
- Start with the parent meeting; present what is involved as far as volunteering.
- Need to go back to the Meet and Greets.
- Define jobs that need to be filled, Team Level (outline the jobs that are filled at the team level). Association Level (outline what jobs need to be done). Why are these committees important and how do they help the Association. Tournament Committee Level (what do we need individuals need to do). Fundraising (we need to decide what fundraisers we are going to do, what is our dollar objective that we need to obtain). Sponsorships (what is entailed with securing sponsors). Equipment Manager (need to take inventory, order

equipment etc. Would be nice to have one of them report to the Board where we are at and let us know what they need).

- At the first team meeting let all parents know what is expected of them and what will happen if those goals are not met. Go over the job requirements for the Association as well for those that have not volunteered at the team level. This should be a good way to help our volunteer base grow.
- Outline all jobs so individuals can see what they are signing up for.
- Make sure all leads, team representatives, in these positions are in attendance at the monthly board meetings.
- We can't impose Volunteer hours if we do not know what we need volunteers for and what the specific functions are.
- Each Board Chair needs to submit to the Secretary their job descriptions so we can create one consolidated document.
- For home tournaments if you do not show up for your shift there will be a consequence.

Sports Institute Treadmill Proposal:

- Need \$25,000 a year to make the payment on the treadmill
- Mike Steindl talked to Shane Bowyer about MAHA possibly partnering with him in reference to the use of the treadmill. We would like to see a reasonable proposal to see if we would be able to utilize the treadmill when we do not have ice available. Would need to be a reasonable proposal.
- Need to make sure that it develops the players and is beneficial.
- Currently we as an Association are not in a position to purchase the treadmill.
- If we were to utilize the treadmill how would we determine what groups would use the treadmill.
- It may be best utilized in the off season.

District 9:

- There is a meeting tomorrow in regards to this in Rochester, MN.
- Since Tom Christenson is the Director for District 9 we need to have a representative from our Association present.
- We will need to begin to think about how we are going to move forward with Tom's position when he would like to phase out.
- If there is to be a change it will not be a full time position, it will likely be a stipend position.
- Jason Westerlund will follow up with Tom.

Follow-up Business:

- Anthony Ford Board
- Grant Preston, bid for Photography for MAHA

Next Regular Meeting

Monday, May 10th, 2010

Location NMFD at 7:00pm

Adjournment:

Motion to adjourn 10:10 PM

M/S/P: Jeff/Steve