

**Mankato Area Hockey Association
 Monthly Meeting Minutes
 Monday, January 11, 2010
 North Mankato Fire Station
 North Mankato, MN**

Board Members attending: (X = present, E= excused absence)

Jason Westerlund, Pres.	E	Dave Breiter	X	Holli Loe	E
Jeff Nickels, V.P.	X	Darren Bruns	X	Chad Lebert	X
Sue Salzle, Treas.	X	Lynette Cline	X	Tresa Lacina	E
Traci Hays, Secretary	X	Shaun Reddy	X	Char Rivers	X
Mike Steindl	X	Kirk Swenson	X		

Other Members

Jo Nickels, Gambling Mgr.	X				

Meeting Called to Order:

Meeting called to order at 7:00pm by Vice President, Jeff Nickels

Guest : none

Review and Approve current agenda

Motion to approve agenda

M/S/P: Shaun/Darren

Review and Approve Minutes of last regular meeting

General discussion covering the minutes. Motion to approve minutes.

Also approved the corrected minutes from November

M/S/P: Darren/Char

Gambling Manager Report and Expense Approval: presented by Jo Nickels

Reviewed the LG1004.

Reports submitted were the LG1004 and the One month results for 12/31/08 and 12/31/09

- Transfer was made from Gambling to the General Fund in the amount of \$5000.00.
- Total transfers so far this year from Gambling to General fund have been around \$100,000.00
- As of January 31st we will no longer be at Bobby Joe's, the Eagles are going in there.
- Need to change the year on the report from January 2009 to January 2010.
- The Haze and Boomtown are negative because we had to pay taxes

M/S/P: Lynette/Mike

Treasurers Report: - Sue Salzle

- Check register reviewed
- Bigham's refunded, went to High School
- Refunded \$150.00 for Sponsorship fee to Edward Jones
- We paid for a tournament for the Squirt B's, they will collect and pay the Association back
- Squirt C's were given \$670.00 for traveling per diems
- Sue has been collecting the last bit of the A/R

Approved the Check register

M/S/P: Chad/Dave

Treasurer Miscellaneous:

- Down to \$4200.00 approximately 20 families
- How are we going to handle payments for next year? Pay in full do we offer a discount, pay ahead before registration.
- If we do the 50/50 pay at registration and then the second half is due right after placements or else they can not skate.
- Goals for Kids dollars will be down next year as we are down one sponsor.
- Anthony Ford Foundation will not be able to give as much as they are not having as good of response to the Pond Hockey Tournament as last year. We can not count on \$5300.00 like we received this year for scholarships.
- Next year we need to meet in advance so we know what the day is so MAHA teams can be participants.
- Send out information regarding registration and payments next month.
- Would it be possible to ask ASA to enter into a contract and lock in our ice cost.
- Realty Executives information has been removed from the glass down at Verizon Center.
- December ice bill is \$20,586.00
- November ice bill was \$30,000
- We also received a bill from Verizon and New Ulm
- Ruthann has requested her second half payment early, it will be reviewed and if ok approved by Tom Christenson.
- Our taxes are done and Sue is reviewing them. Eide Bailly is recommending that we have our 2007 taxes 990T, which is the Gambling amended. We would receive a check for \$2596.00 and then the rest of the loss would carry forward.
- Is it possible to reduce a coach's registration fee by the amount that they receive for coaching. That is not kosher because anything over \$600.00 needs to receive a 1099. This is not the way to do it for our auditing and our accounting practices. It sends up a red flag and we eventually will be audited. We will continue to do it the way we have been doing it in the past. Any coach will receive two checks for their coaches stipend and a 1099 when applicable.
- Need to have a strict policy in place next year as far as how we are going to handle second half payments. When do we pull kids off of the ice?

Fundraising Report: Char Rivers

- 3 or 4 hams are left in her garage.
- We will try to sell the remaining hams for \$20.00
- Char will talk to Holli about selling wreaths next year as one of our fundraisers.

M/S/P:

Stag:

- Next Wednesday is steak sampling night for the committee
- The Stag is March 16, 2010
- They are planning on selling 100 to 110 tickets, they are pre-selling
- The grand prize is a TV
- They are hoping to bring in about \$12,000.00
- An e-mail will go out to the Managers
- We may be receiving something autographed from David Backes for Silent Auction

Expansion and Growth: Kirk Swenson

- Kirk met with Paul Ostoff and he is asking us what we want, a third sheet of ice at ASA or something outdoors at Thomas Park. Paul has been talking to Pat Hentges about possibly moving some money around from the Thomas Park project to add a third sheet similar to the North rink with its own entrance. There is a \$40,000 bond that is currently available and they think that there is a possibility of coming up with some additional funds. May be able to use some of the money for beautification for the lady Mavs project to make both entrances look good. When all funds are put together we should be able to come up with \$1 million dollars to put up another sheet of ice enclosed. Paul Ostoff is putting together a proposal that he will submit to the City of Mankato. He is also including in his proposal one additional sheet at ASA an outdoor rink in North Mankato and one in the future, location tbd. They also need to take into consideration how will they get a Zamboni to use on both sheets of ice. Estimated time to do this project would be the sooner the better. The more people we get behind this project the sooner it will be done. We think we could do this project for \$1 million. Kirk will follow up with Paul to make sure we are on track and see what we need to do.

Sponsorships – Traci Hays/Mike Steindl

- We need to get a sponsor for the Goals for Kids
- Mike would like to get enough sponsors for equipment so we could offer bags of equipment that they can use. They purchase their own sticks.
- The registration fee would be \$100.00
- To grow the Mite program we need to get the word out early and we need to get flyers into the schools early.
- Have a “Try Hockey for Free Day” for some of the Mini’s and Mites before registration. Have an Initiation program for both boys and girls.
- Our goal would be to bring in 20 new kids
- Collect a deposit for anyone using the bags of equipment and when they return it we will give them their check back.
- Get flyer to Paul Ostoff to get into the schools by April.

Operations Committee: Tom Christenson/Shawn Reddy
No report submitted

Registrar Report – Holli Loe
No report submitted

Communications: – Dave Breiter

- Submitted a report with all of the hits to the website
- Need to have things up and running early with the website for next season
- Is there a way to make our website more user friendly, Dave will take a look at some other sites.
- Dave will work on getting the old team calendars out of the system so only the most current ones are out there.
- Need to have the Mites and Mini Mite pages updated as far as players. Traci Hays will send Dave this information.

Tournament Committee: Traci Hays

- Girls tournament is this coming weekend and then we have the Squirt B tournament.
- We will also be hosting a Pee Wee C tournament this year February 26, 27, 28.

New Business:

-Holli Loe would like to continue to be the Registrar but due to her schedule she would like to come to the meetings the first two months before registration and the couple of months following registration. She will make meetings as we need her but she will not be in attendance at every regular meeting. The Board felt this is a good solution. We keep our Registrar and she is able to make it fit into her schedule.

- Would also like to see representation from all teams at the Board meetings.
- We need to set up a policy for next year regarding registration payments.

Follow-up Business:

E- Board will be meeting before the next monthly meeting to talk about who will be staying on for next year as far as the E-Board positions are concerned.

Next Meeting Agenda Items:

- Payments for next year
- In March we need to start setting the fees for next year and work on the budget.
- April Austin, proposal on Mandatory Volunteer hours for the Association.

Next Regular Meeting

Monday, February 8, 2010
Location NMFD at 7:00pm

Adjournment:

Motion to adjourn 8:50pm
M/S/P: Darren/Dave

