

**Mankato Area Hockey Association
 Monthly Meeting Minutes
 Monday, September 15, 2008, 7:30PM
 North Mankato Fire Dept.
 Howard Drive, North Mankato, MN**

Board Members attending: (X = present, E= excused absence)

Jason Westerlund, Pres.	X	Dave Breiter	X	Holli Loe	E
Jeff Nickels, V.P.	X	Darren Bruns	X	Cyndi St. Pierre	X
Sue Salzle, Treas.	X	Lynette Cline	X	Joe Sieberg	X
<i>Traci Hays, Secretary</i>	X	Tim DeSutter	X	Chad Sisco	X
April Austin	X	Ruthann Kragh	X		

Other Members

Dan Devenport, Ops. Mgr.	X				
Jo Nickels, Gambling Mgr.	E				

Meeting Called to Order:

President Jason Westerlund called the meeting to order at 7:40 p.m.

Attendance

Guest: Kent Bentson and Aaron Graham

Aaron was originally going to be an intern for MAHA. He will now be observing and helping out within the Association where needed.

Review and Approve current agenda

Motion to approve agenda

M/S/P: Tim/Lynette

Review and Approve Minutes of last regular meeting

General discussion covering the minutes.

Motion to approve minutes.

M/S/P: Joe / Darren

Need to bring forward gambling report for official minutes from last meeting. Jason will forward.

Gambling Manager Report and Expense Approval: - Jeff Nickels

Reviewed and approved expenses from LG1004 for actuals of August and expenses for September.

M/S/P : Joe/Dave

Treasurers Report: - Sue Salzle

- Check register was presented by Sue Slazle. Balance in general fund on 09/15/08 is \$17,413.77.

Deposits from registration totaled \$74,500.00 (included charge cards, cash and checks). Charge cards totals were \$29,604.00.

- Decided on a drop dead date for second half registration payments is October 24, 2008. If second half is not able to be paid in full parents need to make payment arrangements.
- Deposits were from home tournaments and sponsorships \$129,270.00 was budgeted for registration fees.
- Eide Bailley fees billed \$15,425.00 in kind \$16,710.00 total would have billed \$32,135.00

Sue will research some other firms and get quotes. New bids will be obtained by Sue.

Question was asked if we need monthly compilation statements. Jo Nickels will contact the Gambling Board to see if we need monthly compilations. Sue will touch base with her to get things switched. Sue will bring comparisons to the next meeting.

M/S/P: Darren/Joe

Fundraising Report: – April Austin

- 167 registered out of those 41 bought out.
- Also talked about Growhockey.com. It is a website that lists retailers and they will send a certain percentage of our sales to Growhockey.com and our association will get 80% of those proceeds.
- Hy – Vee for those that sold hams it was a slow day, not many hams sold. Some individuals sold calendars as well.
- \$19,875.00 (net) - 167x\$125.00
- 185 hams have already been sold to a company.

Motion to accept the fundraising proposals.

M/S/P

Expansion and Growth: – Dan Devenport

Not discussed.

Operations Committee: – Dan Devenport presented

Bantams will have 30 skaters with 4 goalies, 3 smaller teams of 11 each. PeeWees will have 4 solid teams of about 13 each. Squirts will have 4 teams of 10/11 each. A report was sent out by Dan, it was not mentioned that 3 PeeWees are trying out for Bantams. Girls U10 will have 17 skaters and Girls U12 will have 18 skaters some of them are going to high school.

If trying out for a higher team the skater needs to make an “A” team.

April will verify for insurance purposes if a player moves up do they need to sign a special waiver form. In the handbook it states parents need to have in writing a request to move up. April should get a copy of the letter.

Coaches – we are still in need of some coaches. Dan will be holding 15 interviews on Thursday.

Discussion on how can we keep girls from moving up to high school early.

Wednesday HOC will meet. Board is in favor of a U14 team.

Registrar Report – Cyndi St. Pierre

Recapped report that was sent out to Board members.

Communications: – Dave Breiter

Database registration, if Paragon Printing was to do the mailing they charge full price if we give them the data base we get non-profit status rate. At this time we are not able to export a file. Sue will have names and addresses so she can get a copy of that file to Dave versus re-entering all of the information. Sue and Dave will work together on this .

Next newsletter is in November.

Miscellaneous Topics:

Goals for Kids raised \$7800.00 if there is additional requests from the Children's Project we are ok to give them up to \$1000.00 to cover their portion of the registration fees.

NMF has given MAHA a check for sponsorships and team sponsorship fee.

Erberts and Gerberts – MAHA Day. April will contact the owner of Erberts and Gerberts to see what works. Can we get coupons for our Association. Once decided we need to get it on the website.

Follow-up Business -

- Board Member incentives

Next Meeting Agenda items:

- **Registration - Recap**
- **Gambling spreadsheet formulas**
- **Gambling Manager position**
- **Possible change of accounting service**
- **Sponsorships – details as to how many sponsorships are secured.**
- **Potential Change in Accounting Services.**
- **Operation Manager's resignation.**

Next Regular Meeting

Monday, October 13th, 2008
7:30 PM at NMFD #2

Adjournment: 10:00 p.m.

Motion to adjourn
M/S/P: Joe/April